

Superpowers to resume test ban talks

By Rodney Cowton, Defence Correspondent

Talks between the United States and the Soviet Union on banning nuclear tests are to begin in Geneva later this month.

This was revealed by Mr Eduard Shevardnadze, the Soviet Foreign Minister, at a press conference at the end of his three-day visit to London.

The talks will take place on an open agenda, and the main objective of the two sides seems to be different.

The United States is chiefly concerned with verification of existing limited agreements, while the Soviet emphasis is likely to be on the problems of achieving a more comprehensive ban on nuclear tests.

The fact that the two sides have been able to agree on the talks even though their main objectives are so different is clear evidence of the more accommodating attitudes they are taking to smooth the way for a second summit meeting between Mr Mikhail Gorbachev, the Soviet leader, and President Reagan.

Mr Shevardnadze mentioned the talks while discussing preparations for a summit meeting. This suggested that the Russians may see the talks as increasing the likelihood of a summit. He was emphatic that the Soviet Union was not interested in an "empty" summit, but in concrete results.

There was some confusion over precisely what he had said, but it was being suggested last night that the most accurate translation was "We have reached agreement in principle with America to resume bilateral talks at Geneva about the problems of developing could be verified."

Western sources insisted that the talks between officials did not constitute a reopening of talks on a test ban treaty which collapsed in 1980.

Mr Shevardnadze said he was well pleased with the result of the discussions in London. He thought prospects for dialogue were encouraging. His press conference lasted an hour, with the first half taken up by a statement which he read. When he was appointed Foreign Minister by Mr Gorbachev there had been some surprise because of his inexperience in foreign affairs. But yesterday he appeared totally relaxed and in command of his subject when answering questions.

While delivering an attack on the American Strategic Defence Initiative, Mr Shevardnadze invoked verification problems to score a neat point against the Americans. He said that the Soviet Union believed all agreements should be adequately verifiable, but they had not heard a word from the Americans about how the strategic defensive weapons which they were

developing could be verified.

What was the dividing line between defensive and offensive space weapons, and did that dividing line exist at all? How could one be sure that a space platform with missiles, lasers and mirrors deployed on it could not be used for a first strike? Could it be that the United States was ready for on-site inspections — in space?

On the question of the British and French nuclear deterrents, Mr Shevardnadze said he thought it reasonable that they should be modernized, but "not that they should be quantitatively increased."

WASHINGTON: The US objective at the forthcoming Geneva talks with Soviet experts on nuclear testing limitations is to bring about the necessary improvements in two existing but unratified test ban treaties, the White House spokesman said yesterday (Mohsin Ali writes).

These two treaties are the 1974 Threshold Test Ban Treaty (TTBT) and the 1976 Peaceful Nuclear Explosions Treaty (PNET). TTBT bans underground nuclear weapons test having a yield exceeding 150 kilotons, equivalent to 150,000 tons of TNT.

The spokesman said the US aim was to bring about the necessary improvements in these two treaties "so that mutual confidence can be ensured in regard to compliance with these undertakings."

Leading article, page 17



Mr Shevardnadze taking a refreshment break at yesterday's press conference in London.

Pressure mounts on London and Pretoria

Sanctions shift signalled by Howe

By Philip Webster, Chief Political Correspondent

Sir Geoffrey Howe yesterday signalled an important shift in the Government's stance on South Africa when he told the Commons that if his peace mission fails further measures are likely to be taken against the Pretoria Government.

The Foreign Secretary told the Commons that in his talks next week with President Botha he would be calling for rapid and decisive action to dismantle apartheid, the release of Nelson Mandela and other political detainees and the ending of the ban on the African National Congress.

"If the mission does not progress tangible, substantial progress in South Africa I would regard agreement on some further measures as likely to be necessary."

Sir Geoffrey's remarks, which caused concern on the Tory right, were a response to growing demands from within the Cabinet and on the Conservative back benches for a firm statement of the Government's readiness to impose further measures against South Africa.

They were clearly prompted by the worries of senior Cabinet ministers about the possible involvement of the Queen in a constitutional crisis and were designed to reassure Commonwealth countries that the Prime Minister, whom they most identify with complete opposition to further sanctions, has not closed the door on new measures.

Sir Geoffrey's shift had been expected by several MPs who heard his private speech to the backbench foreign affairs committee the previous evening.

By the end of the debate Sir Geoffrey had satisfied most Conservative MPs calling for sterner action. An opposition motion demanding the adoption of "effective economic measures" was defeated by 319 votes to 204.

Mr Edward Heath, the former Prime Minister, and Mr Francis Pym, a former minister, were among a handful of Tory abstainers.

A total of 256 abettors and officials are boycotting the event, leaving 52 countries and 2,895 people still going to Scotland. Thus, the thirteenth Games are still set to be the biggest since they were first held in 1930, and the largest multi-sports event staged in Britain since Edinburgh last hosted them in 1970.

Meanwhile, England is waiting to hear why the Commonwealth Games Federation ruled that Zola Budd, the athlete, and Annette Cowley, the swimmer, who were both born in South Africa, were ineligible to compete in Edinburgh. England could still challenge the Federation's ruling in the courts.

States rethink, page 7
Constitutional clash, page 16
Budd not yet, page 40

Botha unveils his new jet fighter

From Michael Hornsby, Johannesburg

President Botha of South Africa yesterday unveiled the first production model of a new jet fighter, named the Cheetah, saying that it showed "once again our response to the imposition of sanctions against us."

The aircraft is a redeveloped version of the French-made Mirage 111, which South Africa began using in the early 1960s. Since 1977, South Africa has been subject to an international arms embargo, and has turned to indigenous production.

"We are a strong and proud nation, with the faith and ability to ensure our future. We are not a nation of jerryfishes," Mr Botha said. South Africa would not allow itself "to be humiliated and undermined in order to escape sanctions."

General Magnus Malan, the Minister of Defence, described the Cheetah as "a new iron fist in the defence of our country". South African Defence Force (SADF) officials claimed yesterday it was superior to the Soviet-made MiG23 supplied to South Africa's neighbours.

The SADF revealed few details about the Cheetah's performance. It said that about 50 per cent of the existing Mirage 111 had been "reconstructed", with considerable changes to the airframe and avionics, and that it had been "equipped with the latest navigational and weapons systems".

President Botha said the plane, developed by the Atlas Aircraft Corporation, a subsidiary of Armscor, the state-run armaments manufacturer, was "armed exclusively" with home-made weaponry.

Home-grown industry, page 7

The Alvin is certified to work at depths of 13,500 ft, more than 1,000 ft below the bed on which the Titanic lies. Its work there, together with that of the robot camera which can work at depths that would crush both submarines, could be the groundwork for technology to investigate enemy sonar systems and to hide missile-bearing submarines in the deepest ocean trenches.

The Government action is unlikely to require new legislation and will be covered by the Rehabilitation of Offenders Act of 1974.

A Home Office circular announcing the change is likely to be sent out within the next few days.

Details, page 21

South Africa's new jet, the Cheetah, on show yesterday.

Malaysia joins African states in boycott

By John Goodbody, Sports News Correspondent

Malaysia has become the sixth country, and the first from outside Africa, to boycott the thirteenth Commonwealth Games, which open next Thursday in Edinburgh.

The Malaysian Government yesterday decided to join Nigeria, Ghana, Tanzania, Kenya and Uganda by withdrawing its 14 competitors in protest against Britain's decision not to impose full economic sanctions against Pretoria.

India and several Caribbean states are awaiting the outcome of tomorrow's meeting in Harare of Zimbabwe, Zambia and Botswana before deciding whether to attend the Games.

Cards-for-fans idea relaxed by Thatcher

Mrs Margaret Thatcher has decided not to press for national identity cards for football fans because of the improvement of crowd behaviour last season.

The Prime Minister, who met football officials yesterday, said later that she was encouraged by the decrease in hooliganism but emphasized the need for vigilance.

Mr Andy Roxburgh, who has never managed a club team, has been appointed Scotland football team manager. Mr Roxburgh, aged 42, is currently director of coaching.

England lost the first one-day Texaco cricket international to New Zealand by 47 runs. Thatcher meeting, page 5
Sport, pages 36-38, 40

Titanic secrets explored by Alvin

From Paul Valley, New York

A robot camera, powered by four tiny thruster jets, yesterday floated eerily down four flights of the grand staircase of the wreck of the SS Titanic, almost 2 1/2 miles below the surface of the Atlantic. It took hundreds of "spectacular and beautiful" photographs, giving the three submarine explorers in the titanium sphere which controls the camera the first views of the interior of the sunken luxury liner since she went down in the early hours of April 15, 1912.

The robot, known as Jason Junior, is attached by a 200 ft cable to the pressurized sphere which is the self-contained core of the submarine Alvin. Dr Robert Ballard, leader of the team from the Woods Hole Oceanographic Institute, said "it was like landing on the moon" as the Alvin glided down towards the dark cavern on the top deck, which was once a massive glass roof above the elegant columns of the staircase to the first-class accommodation.

The crew of the Alvin, using a remote-controlled joystick, detached the 28-inch robot from its platform on the bow of the submarine and delicately manoeuvred it "like a small helicopter" into the wreck.

"We saw decks and columns and rooms, like a layer cake," said Dr Ballard. Then the robot entered a room which may have been the grand ballroom, where the crew saw a large crystal chandelier hanging intact from the ceiling.

The outside of the 13-storey hull was coal black, but rust had created a panorama of brilliant red, orange and yellow inside. The robot's cameras revealed that the wreck has deteriorated far more than had been thought.

The expedition — and the \$2.8 million research project which preceded it — is being funded by the US Navy. One of Dr Ballard's main interests is to discover how well the Titanic has survived the deteriorating forces of the seabed.

But the experiment has considerable military potential. Most conventional submarines become unsafe below 12,000 ft. Yet the world's deepest ocean trenches, which constitute half of the seabed, are nearly three times that deep.

The dollar was weak against all currencies, falling to a post-war low of 158 against the Japanese yen, after Japan's central bank ruled out a cut in the discount rate.

Government stocks rose as the pound recovered, helped by the announcement that Government borrowing — at \$599 million last month — was lower than expected.

Shares were up in both London and New York.

Details, page 21

Crime checks on child workers

By Richard Evans, Political Correspondent

Local authorities throughout England and Wales are to be given access to information on police criminal records, in a new bid to prevent them employing people who have committed sex offences against children.

The radical move, to be announced today by Mr David Mellor, a junior Home Office minister, follows an inter-departmental inquiry into the murder of a four-year-old girl by a persistent sex offender, who was taken on by a local authority as a baby sitter. Colin Evans, who had numerous convictions for offences against children, was sentenced to life imprisonment for killing Marie Payne in 1984.

In another case Leonard Grange, a caretaker at a primary school in south-west London who also had previous criminal convictions, was jailed for life last November for murdering a nine-year-old pupil.

In future, applicants for local council jobs involving day-to-day contact with children, such as teachers, school caretakers and social workers, will be asked to sign a form saying they have no objection to a search of police records for possible convictions.

Council chiefs will then be able to request police to go through their files to ascertain whether the potential recruits have a criminal record which could have a bearing on the job.

The Government action is unlikely to require new legislation and will be covered by the Rehabilitation of Offenders Act of 1974.

A Home Office circular announcing the change is likely to be sent out within the next few days.

Details, page 21

Pound rallies as dollar hits new low

The pound recovered strongly against the dollar yesterday, removing fears that base rates might have to be forced higher to stem its fall. It gained 1.38 cents to \$1.5075 and was later quoted in New York at \$1.5140.

The dollar was weak against all currencies, falling to a post-war low of 158 against the Japanese yen, after Japan's central bank ruled out a cut in the discount rate.

Government stocks rose as the pound recovered, helped by the announcement that Government borrowing — at \$599 million last month — was lower than expected.

Shares were up in both London and New York.

Details, page 21

Tomorrow

Playing to lose?

As more schools turn to non-competitive games, what hope for rugby, cricket and football?

Portfolio Gold

There is £8,000 to be won today in The Times Portfolio Gold competition because there was no winner yesterday. Portfolio list page 25; rules and how to play, information service, page 20.

Boothby dies

Lord Boothby died last night in Westminster Hospital, London, aged 86.

Strain on pact

Mr Tom King defended the even-handedness of the RUC as the Anglo-Irish agreement came under strain after public criticism of police by the Irish Foreign Minister.

Hatton move

Mr Derek Hatton, deputy leader of Liverpool City Council, will not be prosecuted over allegations about his expenses, the Director of Public Prosecutions has revealed.

Hull degrees

Degrees awarded by the University of Hull and more class lists from Oxford University are published today.

Shopping fun

Retail managers should have a talent for making shopping an enjoyable activity, says Paul Smith, the senior personnel executive of Marks & Spencer, in an introduction to today's six-page General Appointments section.

Home News	2-5	Leaders	17
Overseas	7-12	Letters	17
Arts	19	Parliament	17
Births, deaths, marriages	18	Sale Rooms	4
Business	21-26	Science	4
Comet	18	Sport	37, 38, 40
Crosswords	14, 20	Theatres, etc	39
Diary	16	TV & Radio	18
Law Report	27	Universities	20
		Weather	18

Race is on to take a Tsarist legacy

By Richard Lander

Dusty company archives and cobweb-ridden household attics were being turned upside down yesterday as the race began to claim a £45 million legacy of Imperial Russia.

The money was freed after an agreement on Tuesday between Britain and the Soviet Union.

The pact, which concluded more than 60 years of on-off talks between the two countries on British financial and property assets seized in the Bolshevik revolution of 1917, seems certain to generate its own bonanza for lawyers.

Descendants of long-forgotten industrial magnates will be seeking to establish title to textile mills and copper mines that operated in the days when the Tsar ruled with an iron fist.

The Foreign Office was silent yesterday, in case it inadvertently triggered some imaginative rewriting of mercantilist history.

However some clues to who might be entitled to a windfall have been unearthed by Mr Stuart Thompson, a lecturer in Russian Economic History at Nottingham University.

According to Mr Thompson's researches, by far the biggest beneficiary would appear to be the descendants of Mr Leslie Urquhart, who is said to have built up a Russian investment portfolio worth some £50 million by the time it was confiscated.

His main investment was a large stake in the North Caspian Oil Corporation, which lodged a claim for £54 million after the revolution. Mr Urquhart's son or daughter, whose location is unknown by Mr Thompson, stands to receive more than £5 million.

The terms of the agreement should reward creditors with about 10 per cent of their original investments.

Mr Thompson has found several blue-chip companies which may well earn a little extra cash. Among them is the Sunday Times, which put its money into the North Caspian Oil Corporation.

Prince Andrew and Miss Sarah Ferguson have decided to dispense with a sermon at their wedding in Westminster Abbey next Wednesday because of their desire to keep the service brief and simple.

Buckingham Palace said yesterday that it had been the couple's own decision not to have any form of address by the Archbishop of Canterbury.

The service, based on the 1662 Prayer Book, will differ slightly from that at which the Prince and Princess of Wales were married at St Paul's in 1981, when the Archbishop, Dr Robert Runcie, delivered a short address extolling the virtues of marriage.

Sermons at marriages, royal or otherwise, are not obligatory, and are often omitted. There was no address at the Westminster Abbey weddings of Princess Margaret, Princess Alexandra or Princess Anne, although the Queen had one at her wedding service in the Abbey in 1947.

Television coverage, page 3

US troops to strike at Bolivian cocaine

La Paz (AP) — About 140 United States Army soldiers, with helicopters and transport planes, have started arriving in Bolivia to help the Government's campaign aimed at wiping out dozens of jungle-based cocaine laboratories, officials said yesterday.

Six US Black Hawk helicopters, which were airlifted with their pilots to Santa Cruz, about 200 miles east of La Paz, will be used to stage the raids.

The operation is being conducted at the invitation of the Government of President Victor Paz Estenssoro, said Mr Mark Jacobs, press attaché at the US Embassy.

An embassy source said about 140 American military personnel scheduled to provide support in the anti-drug campaign have been provided with the diplomatic immunity, and the

security considerations to justify unilateral presidential action, such as the operations in Grenada and against Libya (Christopher Thomas writes).

It falls into a grey legal area. America's Posse Comitatus Act of 1878, which has been amended through the years, prohibits use of the military for enforcing law.

The Bolivian exercise could conceivably be covered by the provisions of the War Powers Resolution of 1973, a post-Vietnam measure which requires congressional involvement in committing troops into situations where hostilities are likely.

Congress has given limited permission for navy ships and surveillance planes to help in the anti-drugs drive, but the military itself has been wary about involvement in non-traditional areas.

WASHINGTON: The drugs operation raises far-reaching questions about the traditional separation of the military from law enforcement and further demonstrates the tendency of the Reagan Administration to invoke national

Preserve the value of your income AND watch your capital grow

It's all too easy to get caught in the money trap.

Either your income suffers or your capital dwindles.

Hill Samuel together with the Nottingham Building Society could have the answer you're looking for.

It's called the Hill Samuel Monthly Income Scheme, which combines the security of a Building Society with the growth potential of Unit Trusts.

If you have £6,000 or more to invest, complete and post the coupon, and we'll tell you more.

To: Philip Barnes, Hill Samuel Investment Services Limited, NLA Tower, 12-16 Addiscombe Road, Croydon CR9 6BB.
Make a local charge call today on LinkLine 0345 581481.
I would like to know more about the Hill Samuel Monthly Income Scheme.
Name _____ T 177186C
Address _____
Postcode _____
Home Tel: _____ Business Tel: _____

HILL SAMUEL INVESTMENT SERVICES

Anglo-Irish pact under strain as King defends RUC even-handedness

By Richard Evans, Political Correspondent

The eight-month-old Anglo-Irish agreement was last night under its biggest strain after the outbreak against the Royal Ulster Constabulary made by Mr Peter Barry, the Irish Republic's Foreign Minister.

In the Commons, Mr Tom King, Secretary of State for Northern Ireland, was adamant that the operational decisions of the RUC were entirely a matter for the Chief Constable of the province and defended the way police had sought to deal even-handedly with both communities.

While Mr King refrained from attacking Mr Barry personally for the stinging rebuke delivered from Dublin, it was made clear in Whitehall last night that he is furious at the content and timing of the Irish minister's comments.

Conservative MPs were quick to point out that Mr Barry's comments appeared to breach the Anglo-Irish agreement by attempting to direct how the RUC should operate.

Mr King, who admitted to MPs that he had no prior warning of Mr Barry's critical remarks about the handling of "loyalist" parades in the province, confirmed he had received messages from Mr Barry expressing his concern about recent events.

In a statement, Mr King insisted that operational decisions on routing of "loyalist" parades in Northern Ireland

were entirely a matter for Sir John Hermon, Chief Constable of the RUC, and he had no intention of intervening.

Mr Barry had said in his statement on Tuesday night that he shared the deep resentment of nationalists in Northern Ireland about certain operational decisions made by the RUC on the routing of marches.

Mr Barry last night defended his comments, saying the agreement had given him the right to express his views on the rights of northern nationalists and he intended to do that strenuously (Richard Ford writes).

He added that his criticism was not against the RUC in general but whoever was responsible for the decision to allow the Orange parade through the Roman Catholic area in Portadown.

Mr Barry said it was time the security forces stood up to Unionist bullies and stopped intimidating marches through Roman Catholic areas which nationalists had suffered for a hundred years. He said the decision to allow the parade along the Garvaghy Road was provocative as it was an 80 per cent Roman Catholic area and he believed that the RUC had backed down in front of bully boys. However, he said the ordinary members of the RUC had for the most part carried out their duties in a fair and

even handed way throughout a very tough 12 months.

The latest victim of loyalist terror gangs in Belfast died yesterday two days after being dragged from the door of his home and shot three times in the head.

Colum McCallan, a Roman Catholic university student aged 25, had been on a life-support machine at the Royal Victoria Hospital since the shooting on the Ligoniel estate in the north of the city early on Monday morning. He had moved to the estate a year ago with his wife Bernie and two-year-old son Seamus and is the second Roman Catholic to be killed by the outlawed Protestant Action Force in five days.

Before grabbing Mr McCallan, the three masked terrorists had attempted to seize another Roman Catholic who was walking his dog but he managed to run away. Last week the Protestant Action Force shot dead a Roman Catholic man.

Since the beginning of the year loyalist terrorists have killed four nationalists and a Protestant woman in the west and north of the city and the ominous re-emergence of loyalist paramilitaries in the north of the city is bringing fear to an area where they were their most ruthless in the early years of the troubles.

Parliament, page 4



Mr Norman Tebbit, party chairman, with Mr Jim Nock, Tory candidate in the by-election (Photograph: John Carter)

Labour anger on Liberal poll 'dirt'

By Nicholas Wood, Political Reporter

The Liberal Party will do severe damage to the tone of British politics if it persists with its "dirty" campaigning tactics, Mr Robin Cook, Labour's national campaign coordinator, said yesterday on the eve of the poll in the Newcastle-under-Lyme by-election.

Pledging his party to fight clean, Mr Cook deplored the personal attacks on Mrs Llin Golding, the Labour front-runner in the North Staffordshire contest.

He said that they were in line with the seamy style adopted by the Liberals under Mr Andrew Ellis, its secretary

general, since Mr Peter Tatchell's defeat in Bernadsey in 1983.

Mr Cook said: "This is the by-election in which the hidden face of the Liberal party has been rumpled.

"They have been caught out in tactics below the belt. These happen wherever Andrew Ellis goes.

"As Dr Jekyll discovered, you cannot indefinitely lead a double life. Mr Hyde is catching up and people are seeing that they are not the nice clean guys they pretend to be."

Labour's anger centres on repeated references to the way Mrs Golding was elected, succeeding her husband when he resigned the seat on being

electoral general secretary of the National Communications Union: a Liberal newsletter highlighting their joint income of £58,000 a year; a bogus headline on a leaflet reprinting a letter from the local newspaper; and accusations that Mrs Golding is a "closet Tory".

Mr Cook promised that Labour would not stoop to such tactics and challenged Mr Ellis to do likewise.

He said: "If he continues in his present style not only will he eventually hurt his own party, he will do severe, possibly permanent, damage to the tone of British politics."

The Liberals brushed aside the accusations, saying that Labour was over-reacting to a

robust and aggressive campaign that threatened their private kingdom in the town.

Mr Ellis retorted: "Mr Cook is Mr Hyde all the time.

"I find it hard to believe this is a genuine offer from Robin Cook, but even if it was I am certain he couldn't deliver the Labour Party given the way they have fought elections over the years."

Polling takes place today, with Mrs Golding expected to hold the seat with the Tories and the Alliance in a close contest for second place.

General Election: J Golding (Lab) 21,210, L Lawrence (C) 18,406, A Thomas (L/All) 10,916. Lab majority: 2,804.

Shires group gets Labour chairman

The hung Association of County Councils yesterday chose its first Labour chairman after 97 years of unbroken Conservative leadership (Hugh Clayton writes).

Mr John Allison, of West Glamorgan County Council, beat Mr Lewis Moss, the former leader of the association's Conservative group, by 73 to 58 with strong support from Alliance and independent councillors.

Mr Allison's election to the top position in what was once an impressive Conservative stronghold reflects the weakening of the party's influence in local government after the elections of the past two years.

The association plays a key role in negotiating with ministers about local government finance and represents the shires' view on many statutory negotiating bodies.

The Conservatives have 72 seats on the association, Labour 59 with one vacancy, the Alliance 30 and the independents 11.

Father loses taxi fare case

Mr John Vaughan, of Nunsford Close, Litherland, Liverpool, an unemployed father of two, lost his case at the Court of Appeal yesterday to have the Department of Health and Social Security pay for a taxi so that his children can visit him at weekends.

Mr Vaughan is banned from seeing his former wife, who lives seven miles away. She took after Gareth, aged nine, and Vicki, aged eight, during the week. He argued that he should not have to pay the weekly £8 fare out of his supplementary benefit.

Campaign for holiday rights

"Give us a break" campaign was launched yesterday to ensure that all workers get statutory holiday rights.

The West Midlands Low Pay Unit, funded by West Midlands councils, claims that some workers do not receive any paid holidays at all. It adds that the power of wages councils to set holiday levels for the lowest paid is threatened under a clause in the Wages Bill now before Parliament.

Warning after 'gnome' death

Mr Peter Ord, coroner for North Cleveland, yesterday urged gardeners to have regular anti-tetanus injections after hearing how a woman aged 58 had died after cutting her leg on the fishing rod of a garden gnome.

Mrs Jean McManus died last weekend from tetanus poisoning although she had had an anti-tetanus injection an hour after the accident.

More cash for roads wanted

The Government is not spending enough to modernize Britain's outdated road network, the Road Haulage Association said yesterday.

Mr Glyn Samuel, the association's chairman, told a transport conference at Sussex University that accelerated road development as part of increased investment in transport was needed to solve traffic problems.

Second police cell hanging

The second prisoner in two days to hang himself with his boot laces in an English prison was found in a Merseyside police station cell.

Anthony Murray, aged 23, of Sefton Park, Liverpool, was arrested on Tuesday for theft and for escaping from custody. He was found hanged a few hours later.

Labour choice to fight Baker

Mr Christopher King, aged 37, a councillor in the London borough of Islington and a schoolteacher, has been selected as prospective Labour candidate for the Mole Valley constituency.

At the general election Mr Kenneth Baker, Secretary of State for Education and Science, had a majority of 14,718.

Tonic for tired drivers

Wearry drivers heading for West Country holiday resorts are being urged to take part in special exercise workouts to try to reduce road accidents.

Devon and Cornwall police want to get sleepy motorists from their cars and into some rest areas on the M5 for keep-fit sessions to clear their heads.

Tunnel move to use rail

Eurotunnel, the Channel tunnel promoters, agreed yesterday to switch transport of foundation material for the proposed new fixed-link terminal near Folkestone, Kent.

Pesticides warning on health risk

By John Young, Agriculture Correspondent

Farmers and horticultural growers are to be advised not to use pesticides, except when absolutely necessary, and to consider alternative controls before spraying with potentially harmful chemicals.

A new draft code of practice, published jointly by the Ministry of Agriculture, the Department of Agriculture for Scotland and the Welsh Office, is intended to provide practical guidance to farmers on how to comply with the new regulations, which take effect later this year.

But it is also the most open admission yet of the potential risk to human health and safety, wildlife and the environment posed by pesticides.

The code advises farmers that failure to follow the guidance will not in itself be an offence, but it will be admissible in evidence in any criminal proceedings brought under the Food and Environment Protection Act 1985.

It says that the chosen pesticide should be one that is least likely to damage crops in neighbouring fields, glass-houses, private gardens and wildlife, if it should drift, and one which presents minimal risk to livestock, domestic animals, bees and fish.

Criminal court fee rises to cost £50m

By Frances Gibb, Legal Affairs Correspondent

A new pay package totalling almost £50 million for criminal court solicitors and barristers was announced by the Government yesterday.

The package, announced after four months of negotiations in the wake of the profession's legal proceedings against Lord Hailsham of St Marylebone, the Lord Chancellor, will mean a substantial 10 per cent increase in fees by next April.

There will also be a new top level pay advisory committee, to be set up jointly by the Lord Chancellor with the Law Society and the Bar, which will collect data on lawyers' earnings to form the basis of future pay negotiations.

In exchange, the profession has agreed to certain reforms in working practices and to the setting up of a new standing commission on efficiency in the courts.

Announcing the pay package for criminal legal aid defence fees, Lord Hailsham said yesterday that the reforms to working practices, and new standard commissions and fees for prosecution work, were "radical changes" which would change the atmosphere in future pay talks.

The package amounts to £17 million for legal aid defence fees, on top of £13 million paid by the Government

as a 5 per cent rise in April. The new fee scale for prosecution work amounted to £30 million.

In the last fortnight, Lord Chancellor also agreed that solicitors working in London should have an extra 2 per cent weighting.

In both cases the Government has agreed to pay money in exchange for reforms to working practices. The Bar has been offered 5 per cent, 2 per cent of which is in return for agreeing to let counsel appear in magistrates' court cases without the need for a solicitor to attend him, and for QCs to appear alone without junior counsels having to attend.

Solicitors are being paid an extra 6.5 per cent (8.5 per cent in London).

Explaining the higher rate for solicitors Lord Hailsham said yesterday that their case had been presented in quite a different way and had been based on an "alleged increase in overheads".

Mr Tony Girling, chairman of the Law Society's pay committee, said that he was disappointed that the proposed increases fell far short of the 25-40 per cent which solicitors believed was fair and reasonable on the basis of an independent survey.

SDP peer dies aged 68

By Lucy Hodges, Education Correspondent

Lord Crawshaw of Aintree, the SDP peer, was found dead yesterday at his flat in Dolphin Square, London, he was 68.

The former Labour MP for Liverpool Toxteth from 1964, Lieutenant-Colonel Richard Crawshaw resigned from the party in 1981 to join the Social Democratic Party.

Lord Crawshaw was due to row for the Alliance peers in yesterday's parliamentary rowing regatta on the Thames. Friends at Westminster said that he had been exercising hard for the race.

He listed among his hobbies climbing, walking, free-fall parachuting and youth activities, and in 1972 set a world non-stop walking record of 225.8 miles.

Mrs Shirley Williams, SDP president, said Lord Crawshaw was "one of the bravest, most modest men I ever met."

"In joining the SDP, he risked his seat, his position as deputy Speaker and his future," she said.

Dr David Owen, the SDP leader, said: "Dick Crawshaw will be deeply missed. He was the first ever SDP-nominated life peer."

Obituary, page 18

Defence policy to heal Alliance rift

By Sheila Ginn, Political Staff

Mr David Steel and Dr David Owen unveiled their joint policy agreement yesterday, which they hope will temporarily cover up the cracks in their defence policies.

The emphasis is on Britain's contribution to a European nuclear deterrent. But while it is full of general policy statements, it does not mention the future or replacement of Polaris.

It is the result of several months work on a programme of Alliance objectives, aimed at giving a clear joint agreement in the run-up to the next general election.

The rift has been caused by Dr Owen's call for a clear Alliance commitment to replace Polaris when it becomes obsolete, unless world circumstances change dramatically.

Mr Steel is willing to go along with an earlier Alliance report, which said that the decision could be put off for years.

The latest document, part of *Priorities for the 1990s*, does not resolve that difference and does not reveal any shift in position on either side. But the Alliance leaders obviously hope that it will be enough to form the basis of debate at the Alliance candidates' conference on July 26 and the two party conferences in September.

The two leaders were at pains to emphasize the agreement is only a draft document. They are continuing their talks with European defence chiefs during the summer and autumn, including a visit to Nato in early September. The policy is expected to be finalized in January, but Mr Steel refused to speculate on whether this would include the future of Polaris.

The document concentrates on areas of agreement.

"The Atlantic Alliance will, however, continue to depend in part on nuclear weapons for minimum deterrence for the foreseeable future, pending the step-by-step process of confidence-building and armaments reduction which we are determined will assist the transition from collective to common security."

"Western Europe's excessive dependence on the United States for its defence is one of the reasons for repeated crises and misunderstandings within the Atlantic Alliance. We are clear that the European defence pillar within Nato must be strengthened in every way," the document says.

Macrae challenge to CPSA

By Mark Dowd

Mr John Macrae yesterday challenged the right-wing executive of the Civil and Public Services Association to convene a special delegate conference to settle the matter of his disputed election.

The move comes after the left-winger's defeat in the High Court on Tuesday, when Mr Justice Vinelott ruled that the executive had acted constitutionally in barring him from taking up office as general secretary, pending an inquiry into electoral irregularities.

In a letter to Mrs Marion Chambers, the CPSA president, Mr Macrae said: "The delegate conference is the governing body of the union and is responsible for laying down the policies and principles of the union. If the right-wing group on the executive are confident that they are acting in good faith, I challenge you and the executive to use your powers to call a special delegate conference and let it decide."

Mrs Chambers was not available for comment yesterday, but a leading right-wing member of the executive described it as a "last gasp desperate effort"

Airport authority to be reorganized for sell-off

The British Airports Authority is to be reorganized to form seven separate subsidiary companies to pave the way for its privatization within the next 12 months, the Government announced yesterday.

In a Commons written reply, Mr John Moore, Secretary of State for Transport, said the change would take place on July 31, and the next day the authority would be dissolved and vested in a Companies Act company, BAA plc, which would be privatized during the first half of 1987.

These preparatory stages were drawn up in the Airports Act 1986, which received Royal Assent last week, forming part of the Government's privatization programme.

Mr Moore, replying to Mr Harry Greenway, Tory MP for Ealing North, said: "In line with government commitments, a separate subsidiary company will be established to operate each of the BAA's seven airports.

"Group services will be supplied by a division of the main BAA holding company, which will charge for its services on a commercial basis."

The BAA's loans of £43.5 million will be written off but will be issued as loan notes to the Government.

College in dark over funding

By Lucy Hodges, Education Correspondent

Birkbeck College, London, said yesterday that it did not know that London University had changed its policy on funding the college, and was being more "tight-fisted" than in the past (Our Education Correspondent writes).

In a letter to *The Times* yesterday, Sir Peter Swinerton-Dyer, chairman of the University Grants Commission (UGC), disclosed the secret of London University's change in funding.

He said that for a number of years the court of London University had given more money to Birkbeck than that allowed for in the UGC grant.

"This year the court has decided to change that policy," he said.

The revelation throws light on complaints that Birkbeck, the only college for the education of part-time adults, was being put in jeopardy by a change in the UGC funding formula.

Professor Roderick Flood, chairman of the college's campaign committee, said: "Because of the complicated method by which these things have been done, we did not know about this. But we don't think the UGC can escape from its responsibilities to provide proper funding for a very cost-effective institution.

"To say that we have been funded properly in the past is not a reason for saying that we should not be in the future. The UGC is adopting a very simplistic formula approach that doesn't recognize the legitimate needs of an institution devoted to part-timers."

A letter from the president of the students' union to Sir Peter said that by 1990 Birkbeck's accumulated deficit would be bigger than its annual income from the UGC. Staff cuts of 20 per cent would have to be made if the deficit

NUT may defy court on providing cover

By Lucy Hodges, Education Correspondent

The National Union of Teachers announced yesterday that it would not be appealing against a High Court judgement that teachers are contractually bound to take the lessons of absent colleagues.

At the same time the union made clear that it was prepared to use the weapon of refusal to cover in future disputes, in spite of the ruling.

Refusal to cover was an effective weapon in last year's teachers' pay dispute, leading to thousands of children going without lessons and being sent home. It is still being used in some areas, although the union has advised teachers to return to providing cover.

Mr Doug McAvoy, deputy general secretary of the NUT, said: "If in the autumn our members are not providing cover because we have reimposed no-cover as a sanction, then we would support our members accordingly."

The union said yesterday that it would be seeking a negotiated agreement with local authority employers on the issue of cover for absence in the current talks on pay.

Mr McAvoy insisted that the union would retain the option of imposing no-cover as a sanction if the talks failed.

In the talks on pay and conditions, the union is prepared to provide cover for the first day of a teacher's absence if it can obtain agreement on guaranteed non-agreement time for marking and preparation, and on adequate supplies of temporary teachers to stand in for absentees.

Ford to invest £45m at component plants

By Edward Townsend, Industrial Correspondent

Ford of Britain said yesterday that it planned to invest about £45 million at three of its component plants in the next four years, but said that a London factory would probably close with the loss of about 300 jobs.

The investment programme, which will however lead to more than 100 job losses in the next three years, involves plants in Belfast, north London and South Wales.

The bulk of the spending, about £30 million, will be spent on modernizing the Belfast plant, bringing the total investment there in the past 10 years to £53 million.

Mr Bill Hayden, vice-president of Ford of Europe, said the decision to invest came after a long and detailed study of the plant's viability. He said that without injection of new work, the outlook would have been bleak.

The Belfast plant will manufacture oil and water pumps for the Ford 2.5 diesel-injection engine, the CVH petrol engine range built at Bridgend in South Wales, and two new engines under development.

The company is also to invest £5.3 million at a plant in Treforest, South Wales, and £9.2 million at Enfield on spark plug production. That investment will lead eventually to 38 and 63 job losses respectively at the two locations. Ford is also to spend £300,000 at the company's electrical and electronics operations headquarters at Basildon, Essex.

Talks on Wapping demos 'exploited'

By a Staff Reporter

Print unions could not be held responsible for people with "sick minds" who take a "sadistic delight" in exploiting demonstrations at the News International plant in Wapping, east London, it was claimed in the High Court yesterday.

Mr Eldred Tabachnik QC, for Sogat '82, said that the right of the unions to hold marches to Wapping was as lawful as the royal wedding procession next week. He was speaking on the fifth day of News International's bid to curb mass picketing at its plant.

Protestors were perfectly lawful provided they were peaceful and orderly, Mr Tabachnik said. People not involved in the dispute may wish to exploit them, but it was absolutely clear their behaviour was not condoned or authorized by the union.

He told Mr Justice Stuart-Smith that when considering whether to grant an injunction against Sogat and the National

Wapping demos 'exploited'

Print unions could not be held responsible for people with "sick minds" who take a "sadistic delight" in exploiting demonstrations at the News International plant in Wapping, east London, it was claimed in the High Court yesterday.

Mr Eldred Tabachnik QC, for Sogat '82, said that the right of the unions to hold marches to Wapping was as lawful as the royal wedding procession next week. He was speaking on the fifth day of News International's bid to curb mass picketing at its plant.

Protestors were perfectly lawful provided they were peaceful and orderly, Mr Tabachnik said. People not involved in the dispute may wish to exploit them, but it was absolutely clear their behaviour was not condoned or authorized by the union.

He told Mr Justice Stuart-Smith that when considering whether to grant an injunction against Sogat and the National

ing the number of pickets outside the plant to six, it was important to draw a distinction between demonstrators near the plant and pickets on the gate.

He said mass picketing was a mhb at the gate, seeking violence, intimidation and sheer force of numbers to stop people going in or out. "But what is happening at Wapping is very far from that description."

Police on duty at the plant normally limited pickets on the gate to six. There was a substantial gap of some 85 yards between them and demonstrators.

He said that nobody could complain just because he had to go through a crowd to get to and from work. It would be "totally wrong in law and illogical" to measure the lawfulness of a gathering by the numbers attending.

The judge commented that the more people there were the more frightening it was and the more difficult they were to

they behaved perfectly properly "it does not matter whether you have five or 500".

Mr Tabachnik said that when considering the application by News International and five associated companies for orders curbing unlawful picketing and restraining nuisance and obstruction, it was a question of degree which the judge would have to decide.

He said that any order against the union would mean it could be held in contempt of court for the actions of the lunatic fringe.

The order would introduce inflexibility into picketing at Wapping. Police who kept close scrutiny on events there, were better suited to decide the need for restrictions than the courts.

He said it now appeared that News International accepted that the presence of six pickets at Wapping was not unlawful secondary picketing so long as no unlawful act was committed or commissioned.

The hearing continues to

CAR PHONE OFFER

Save £25.00 per month in your first year, whether you buy or lease

THAT'S RIGHT, ALL YOU PAY FOR ARE THE CALLS YOU MAKE

This offer is available on any 'in-car', transportable or portable cellular telephone from Telecell; and you needn't be a fleet purchaser to benefit.

- Fully comprehensive range immediately available
- Expertly installed within 24 hours on a national basis
- Full insurance and finance packages
- Expert advice and management
- 1st year Network charges waived - saving £300

Call us now and we will match your specific requirements with the right equipment.

From £5.49 per week. ***TELECELL**

ORDER NOW - THE NATIONAL PANASONIC

TELECELL COMMUNICATIONS SERVICES LTD.
8 Wyndham Place, London W1H 1PP. 01-724 7593/7904

01-724 4661 **YODAFONE**

*Based on a 5 year lease (no VAT price) N.B. This offer expires JULY 31st 1986

Teegan to fa

Drink clear

Matchbomb se to Huro

Labour choice to fight Baker

Tonic for tired drivers

Tunnel move to use rail

Rumpu

Teenage fruit machine gamblers are a threat to families, parents say

By Angella Johnson

The number of teenage gamblers in Britain addicted to playing fruit machines is becoming a growing menace to family life, a newly-formed parents support group claimed yesterday. Parents of Young Gamblers, which was launched at the House of Commons, says youngsters aged 10 and 12 are often seen entering gambling arcades where they spend hours gambling on fruit machines. Many eventually turn to crime as a means of funding their addiction.

Teenagers who become compulsive gamblers, often withdraw from family life, developing an obstinate sullenness. Parents of Young Gamblers hopes that as a group it can offer advice, information and help to bring about greater public awareness of the need for legislation to reduce the growing number of victims. Although the number of youngsters affected by this gambling addiction is unknown, Gamblers Anonymous says the 2,000 children, who are brought in each year by their parents seeking help, is "just the tip of the iceberg".

Mr Hazel Nathan, of Yeovil, Somerset, whose 20-year-old son, Andrew, has been gambling since he was 12, said he had to steal to fund his addiction. "At first, it was taking money from the family and even selling pieces of my jewellery, but once he left school things became worse and he began stealing from his employers." "He would come out of court with a fine for £500, which the family had to pay, only to end up back in court within a short time for the same offence of stealing, and on one occasion, burglary." "The last straw for me came when he stole and sold the final present given to me by my husband before he died. I was devastated, and it made me realize how big a problem he had.

"We are now working together to try and coax him, but it will take some time." Mrs Nathan recently delivered a 3,000 signature petition to Yeovil council calling for closer examination of the effect the town's three amusement arcades were having on teenagers. She would like to see an age limit introduced for the users of such arcades.

Drink case doctor cleared by GMC

A Highland doctor accused of attending patients while under the influence of drink was yesterday cleared of the last of 10 charges against him by the General Medical Council's professional conduct committee in London.

Dr John Austin Forbes-Proctor, aged 46, of Kirkhill House, Tongue, Sutherland, was on Tuesday acquitted of nine charges and the committee decided yesterday that the final charge was not proved. The doctor, who usually travels his 850-square mile area in a Forbes tartan kilt and deerstalker hat, gave evidence on the final charge yesterday, alleging that he drank a glass of whisky before attending to a patient lying unconscious at his feet.

After his acquittal the doctor said he was "absolutely delighted" with the verdict. He said he intended to maintain the same high standard of care to all his patients. "I do not bear any of them any ill will whatsoever." Asked if he would have a drink to celebrate his acquittal he said: "Certainly not." In evidence yesterday he admitted that he did "partake of a small portion of a glass of whisky" but claimed that his wife was after he examined a patient known as Red Pete, who knocked himself out in a tavern.

He said that during the examination of Red Pete one of the local people had said: "Better give the doc a dram." He said he left the whisky for a while but when he saw that Red Pete had started to regain consciousness and while waiting for the ambulance to arrive he had a sip of whisky.

He said that about 20 minutes later, when the ambulance had taken Red Pete to hospital, he finished his whisky and went home. He said that Red Pete had "fallen so many times both in the bar and at his home" that it was common practice to ignore such an occurrence. That evening there had been a general lack of concern over the incident.

Cross-examined by Mr Bernard Livesey for the GMC, the doctor said it was "absolutely untrue" to suggest he was a doctor who placed drink before the immediate interests of his patient.

Matchbox bomb sent to Hurd

By Michael Horsnell

A matchbox bomb intended for Mr Douglas Hurd, Home Secretary, ignited yesterday at the Home Office in Queen Anne's Gate, central London.

Ordering her to hand over the money within six months or face a year's imprisonment, the judge said that Mrs Cohen, a survivor from a Nazi concentration camp, of Rodborough Road, Golders Green, north-west London, had deliberately attempted to avoid her obligations by claiming she had no money.

The judge said that in making his sad decision he took into account that Mrs Cohen suffered from ill health because of "her tragic past" and had been abandoned by her unscrupulous and lying son, Ronald, aged 34.

The incendiary device, consisting of matches and a phial of inflammable liquid packed into a matchbox, is believed to have been sent by the Scottish National Liberation Army. Officers' anti-terrorist squad were called after security staff at the Home Office intercepted the suspicious package, which was addressed to Mr Hurd. All mail addressed to ministers is checked before being forwarded.

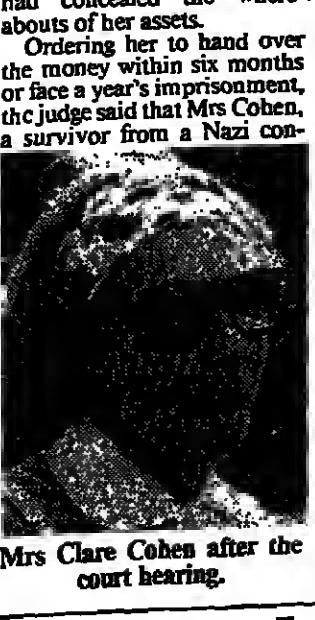
Mrs Margaret Mackay, of Tailmire, near Tongue, said: "What shall we do? Do we go back to the doctor we have such little faith in or do we travel 20-odd miles to find another doctor?"

The package ignited in a secure area upon opening but caused neither damage nor injury.

Mother ordered to pay £200,000 in lost bail

A "devoted" mother was ordered to forfeit £200,000 yesterday because her son jumped bail and went on the run.

Judge Michael Coombe said in the Central Criminal Court that Mrs Clare Cohen, aged 58, had been "deceitful" and had concealed the whereabouts of her assets.



Mrs Clare Cohen after the court hearing.

Ordering her to hand over the money within six months or face a year's imprisonment, the judge said that Mrs Cohen, a survivor from a Nazi concentration camp, of Rodborough Road, Golders Green, north-west London, had deliberately attempted to avoid her obligations by claiming she had no money. The judge said that in making his sad decision he took into account that Mrs Cohen suffered from ill health because of "her tragic past" and had been abandoned by her unscrupulous and lying son, Ronald, aged 34. Ronald Cohen, a Hatton Garden bullion dealer, facing charges of evading £7 million VAT on gold sales, skipped bail in April and is believed to be living in Montreal with his wife and two children. Mrs Cohen stood surety for £225,000 to guarantee his attendance for trial but the judge said she would not forfeit the full amount. The court was told that since he disappeared Mrs Cohen had arranged the sale of two houses and sent the proceeds of £220,000 to her daughter in Israel. She claimed that she had paid off thousands of pounds of her son's debts and had "nothing left".

Rumpus over Beckford link

By Craig Seton

A Labour council is trying to block the appointment of a social worker who was dismissed for neglect in the Jasmine Beckford case to a post as a lecturer in social care.

Mr John Bird, leader of Wolverhampton council, accused senior academics at the local Bilston Community College of naivety for appointing Mrs Diane Dietmann, nine months after she was dismissed by Brent council, north

ford, aged four, who was killed by her stepfather. Mr Bird yesterday ordered an immediate revocation of Mrs Dietmann's appointment, which caused a storm of protest among local Conservatives. It is understood that councillors and education officials are examining ways to stop her taking up the post in September. Mrs Dietmann was dismissed by Brent council after the jailing for 10 years of Maurice Beckford, Jasmine's stepfather, for manslaughter.



Mr Andrew McGill, a wedding procession footman, who saw the post at a Jobcentre (Photograph: Bill Warhurst).

Full rehearsal for wedding procession

By Alan Hamilton

Royal coaches and nearly 200 troopers of the Household Cavalry were due on the streets of London at dawn this morning for a full-scale rehearsal of the royal wedding processions to and from Westminster Abbey, with officials checking the timing of the journeys.

The rehearsal was due to finish by 6.30am so that morning traffic would not be disrupted. Yesterday the Royal Mews at Buckingham Palace gave a preview to journalists of the nine coaches and 28 horses to be used on the day. Miss Sarah Ferguson will ride from Clarence House to

the abbey in the Glass Coach, which was built in 1910, bought by King George V for his Coronation, and was used to carry the Princess of Wales to her wedding in 1911. Prince Andrew will ride to the abbey, and the couple will return, in the magnificent 1902 open-top state landau.

The Queen and other members of the Royal Family will also travel in open landaus, unless it is raining. In that case the bride and groom will return in the Scottish State Coach, and the Queen in the Irish State Coach. Lieutenant-Colonel Sir John Miller, the Crown Equerry in charge of the Royal Mews, said that in the event of a sudden change in the weather the coaches could be switched very quickly, even while the service was in progress.

The Glass Coach will be drawn by two experienced bays, Brown Owl and Goshawk, and driven by royal coachman Mr Cecil Nelson, who has been promoted since the 1981 royal wedding when he was an outrider. Among the coachmen and footmen on the carriages will be several armed police disguised as Royal Mews staff. The real footmen include Mr Andrew McGill, aged 23, of Liverpool, who was unemployed until he saw the post advertised in his local Jobcentre.

Dr Robert Runcie, and Mr James Wilkinson, his cross-bearer, have been investigated with an unexpected authority for the royal wedding (Gavin Bell writes). Apart from sanctifying the marriage, they will be in a position to permit - or to deprive - millions of television viewers throughout the world a glimpse of the couple's faces during the ceremony.

ITV executives said yesterday that the couple's faces could be blocked if Dr Runcie or his assistant were in front of a remote-controlled camera. Mr Barrie Sales, ITV's executive producer for the event, said: "If they move six inches either way, we could be in trouble."

Two other candidates were London's docklands and parts of the West Country affected by tin mining cutbacks. The report said that the docklands offered "an exceptional opportunity" for the development of a wide range of tourist accommodation. Research on job creation by the tourism and leisure industry indicated that jobs rose by 43,000, or 3.5 per cent, in the year to June 1985. Lord Young discouraged fears that the decline in American tourists, arising from the weak dollar and recent terrorism scares, might curb the growth in tourism jobs. He said that the industry was now "back on course".

Five-year scheme to boost jobs in tourism

By Derek Harris

Industrial Editor

A five-year scheme to provide thousands of jobs in a national tourism development network was launched yesterday by Lord Young of Grafton, Secretary of State for Employment.

In the first annual government audit on progress in boosting tourism to provide more jobs, Lord Young said that the English Tourist Board (ETB) would develop a network of tourist development action programmes (TDAPs), which could have a big impact on job creation. The latest TDAP launched by the board will create more than 3,000 jobs in the Ports-mouth area, with a £200 million public and private sector investment in tourist facilities. Similar schemes are also under way in Bristol, Bradford, Tyne and Wear, Exmoor and Kielder Water.

Lord Young said that two further TDAPs would be started in the Birmingham city centre and in the Forest of Dean, Gloucestershire, while Bridlington, Humberside, and Torbay, Devon, were also being considered.

LOOK FORWARD TO THE YEAR 2000

It is amazing to think that the year 2000 is only 14 years away. Who can imagine what it holds in store? One thing is certain - if you take advantage of Sun Alliance's Moneymaker 2000 savings plan - you could have a nice fat cheque waiting for you. The sum could be £10,000, £15,000, even more than £20,000. Paid free of all personal taxes.

TWO BIG BENEFITS

Moneymaker 2000 is open to everyone between 18 and 75 who can save a few pounds a month. It is designed to give you two major benefits. First, the prospect of a handsome payout in the year 2000... enough for you to make the most out of the next century - whatever it holds in store. Plus the vital protection of life insurance cover for the next 14 years. And whether we pay out on death or after 14 years, current legislation allows us to pay the sum free of ALL personal taxes.

MAXIMUM CASH, MAXIMUM FLEXIBILITY

Let's say you're a 35-year-old man saving £50 a month. You could have accumulated a £20,000 nest egg by the year 2000. Just tell us on the coupon how much you wish to save (between £10 and £100 a month) and we'll send you a FREE Personal Illustration of just how much you could receive.

SPECIAL ADVANTAGES FOR HIGHER AGES

You'll welcome the special 'cash maximising' feature of:

- FREE £1 Coin Holder when you apply. Sent to you - without obligation - with your first Personal Illustration.
- FREE Carriage Clock when you enrol. Clock absolutely free when you enrol.

CALENDAR 2000

"Remember, time is money" Benjamin Franklin

SUN ALLIANCE INSURANCE GROUP

INCORPORATING PRUDENTIAL ASSURANCE

Moneymaker 2000. It ensures a high cash payout for those in the older age groups. And unlike many insurance plans, it gives you life cover right from the very outset.

SOME OF THE EXTRA FEATURES OF MONEYMAKER 2000

- Your money is in the safe and capable hands of our investment team, currently handling assets in excess of £5,000,000,000.
- If you lose your sight or the use of a limb through a serious accident any time before your 70th birthday, we will pay the remaining premiums for you.
- After 2 years your policy can be surrendered for cash, although this value will be low in the early years. An alternative is to apply for a loan secured by your policy. (Full written details on request). This gives you immediate cash. And you can still look forward to a final lump sum.

SEND US YOUR APPLICATION NOW

We'll send you a FREE Personal Illustration and a specimen policy to examine at your leisure for 15 days. There is no obligation. No salesman will call. And there is normally no need for a medical examination, either. During the special offer period, if you are under 76 and can truthfully answer 'NO' to the four simple questions on the coupon, we guarantee to accept your proposal. If you happen to answer 'YES' to any question, don't worry - send details anyway. You may still be accepted. We ask only that you state facts fully to influence the assessment and acceptance of your proposal. If you are in doubt as to whether any detail is relevant, you should disclose it. Otherwise your benefits could be affected. Apply today. It'll put the year 2000 in a decidedly rosy light.

LATELINE

If there is anything further you wish to know about the plan our lines are open each weekday evening until 8.00pm. Experienced staff will be happy to help. Just call us on:

HORSHAM (0403) 59009

Start saving now and you could have more than £20,000 in your pocket

EVERYONE FROM 18 TO 75 STANDS TO GAIN

*The Maturity Values show what your policy would be worth if current Bonus levels continue. Annual Bonuses are currently 3.75% of the Guaranteed Sum Assured and 7.5% of existing Bonuses. Our current Capital Bonus rate is 100% of the Guaranteed Sum Assured. Remember, no Bonuses are paid from future profits if these rates cannot be guaranteed.

FOR A MONTHLY INVESTMENT OF £20

Present Age	Guaranteed Sum Assured	Annual Bonuses	Capital Bonus at 100%	Total Projected Maturity Value	Immediate Life Cover
18-28	42,970	1,662	42,970	87,602	42,970
30	3,967	2,599	3,967	8,533	2,967
35	2,952	2,386	2,952	8,400	2,952
40	2,330	2,398	2,330	8,398	2,330
45	2,298	2,239	2,298	8,335	2,298
50	2,262	2,288	2,262	8,202	2,262
55	2,789	2,440	2,789	8,010	2,789
60	2,741	2,401	2,741	7,883	2,741
65	2,709	2,373	2,709	7,791	2,709
70	2,709	2,373	2,709	7,791	2,709
75	2,709	2,373	2,709	7,791	2,709

FOR A MONTHLY INVESTMENT OF £50

Present Age	Guaranteed Sum Assured	Annual Bonuses	Capital Bonus at 100%	Total Projected Maturity Value	Immediate Life Cover
18-28	47,861	1,811	47,861	97,533	47,861
30	4,654	3,705	4,654	13,024	4,654
35	3,414	3,670	3,414	12,898	3,414
40	2,931	3,597	2,931	12,837	2,931
45	2,506	3,575	2,506	12,596	2,506
50	2,385	3,469	2,385	12,539	2,385
55	2,919	3,519	2,919	12,745	2,919
60	2,873	3,422	2,873	12,628	2,873
65	2,839	3,457	2,839	12,532	2,839
70	2,839	3,457	2,839	12,532	2,839
75	2,839	3,457	2,839	12,532	2,839

COMPLETE THIS COUPON AND SEND IT TO US

Please send me a FREE Personal Illustration. I understand that there is no obligation and no salesman will call.

1. My name: _____ (Please print in full)

Address: _____

Age: _____ Date of Birth: _____ Name of Broker/Agent, if any: _____

2. Tick the amount you wish to invest each month: £100 (max) £75 £50 £30 £20 £10 (min)

3. Answer "YES" or "NO" to each question below: If you are under 76 and can truthfully answer "NO" to the 4 questions, you are guaranteed to be accepted with no further questions or medical examination. If you answer "YES" to any question, please attach details. You may still be accepted.

(a) Have you ever been bankrupt or insolvent? YES NO

(b) Do you participate in any hazardous occupation or activity (such as private aviation or sea diving)? YES NO

(c) Are you receiving, or have you received within the last twelve months, any medical treatment? YES NO

(d) Has a proposal on your life been declined, postponed, or accepted on special terms by any life insurance company? YES NO

Available only to persons residing in the United Kingdom. This is based upon the Company's understanding of current law and Inland Revenue practice.

Now post this coupon before offer closes. No stamp is required. Send it to: Sun Alliance Moneymaker 2000 Dept., FREEPOST, Horsham, W. Sussex RH12 1ZA.

(Registered Office: Sun Alliance & London Assurance Co. Ltd., Marlborough Lane, London EC2M 2AR. Reg in England (No. 242021))

SUN ALLIANCE INSURANCE GROUP

INCORPORATING PRUDENTIAL ASSURANCE

PARLIAMENT JULY 16 1986

South Africa debate • Irish complaint • BL buses

COMMENTARY

Negotiations still the best and quickest way to end apartheid

SOUTH AFRICA

Sir Geoffrey Howe, Secretary of State for Foreign and Commonwealth Affairs, told the Commons that if his mission to South Africa did not procure tangible and substantial progress in South Africa, he would regard it as necessary to consider some further measures as likely to be necessary.

He outlined the main points he will be putting to President Botha of South Africa and Mr P. W. Botha, his Foreign Secretary, when he is in that country.

He said he would use these meetings to explore the intentions of the South African Government to take measures further to dismantle apartheid. He would urge on them the need to act rapidly and decisively in that direction if further tragedy was to be avoided.

Most urgently of all, he would press on them the need to release Nelson Mandela and other political detainees and to unban the ANC and other political parties.

The Foreign Secretary also set out the five main propositions he had put to each of the four leaders of African states he had so far met — three on his first visit to Africa and one that day in London. These were:

- Apartheid must give way to a non-racial fully representative society.
- It should be acknowledged that change in South Africa had taken place. There must be more and more quickly but it would be wrong not to acknowledge the change that had taken place. Negotiations still remained the best and quickest means of bringing apartheid to an end. Violence would prolong the process of change and prolong misery. The right setting for the process of change should be the suspension of violence on all sides.
- He had made the point that comprehensive mandatory sanctions would not, as some liked to believe, bring down the South African Government. It was not on the verge of collapse.
- They must continue to identify and exploit every chance and opportunity for dialogue.

From the discussions, he said, three things had emerged. First, there was complete agreement about objectives. Second, there were significant and understandable differences about means, including differences between the four leaders about the readiness to accept the sincerity of the mission he was undertaking.

A ban on all investment was desirable but would have little effect beyond what was going to happen anyway. He had met no one who was prepared to put a penny of new money into South Africa if he could help it.

Whatever package was finally adopted it must be the subject of collective action by a large number of countries acting through the United Nations. It must be strict and swift. It was no good the Prime Minister thinking that she could put off decisions beyond the Commonwealth conference. To do so would be to delay a decision which would come too late.

Mrs Thatcher's arguments had become wilder and wilder. She should apologize to Bishop Tutu and the Synod of the Church of England whom she had accused of immorality. This was disgraceful and unwarranted.

She has been weeping crocodile tears (he said) over the potential sufferings of the South African blacks when we have had not a murmur of complaint from her against their actions suffering over the past 30 years.

'We have seen her (he continued) with her eyes brimming with tears of compassion over the prospects of unemployment in the United Kingdom arising out of sanctions, though we now hear that at most 20,000 jobs might be lost if mandatory sanctions were introduced immediately, yet she herself has created two million unemployed by her own policies without batting an eyelid.'

She has not deceived anyone by this display of compassion because Mr Botha, the foreign minister, had said her policy was determined out by political and moral considerations, but by commercial considerations. Doubtless he was referring to the fact that nearly half of the Tory Party's funds, or over £1 million, were contributed by firms with operations or estates in South Africa.

Nothing (he said) could dent the Prime Minister's unassailable

complacency and the insipid ignorance from which it springs.

Mrs Thatcher had referred to the Rhodesian settlement by negotiation. But that settlement took place only because she reversed the policy on which she was elected, under pressure from the Commonwealth, at a conference attended by the Queen against Mrs Thatcher's firm advice.

Before his visit to South Africa he had believed that a gradual escalation of sanctions by steps was the best way forward, but since his visit he had changed his mind. Every single person he had spoken to in the black community inside and outside that country, as well as businessmen in the white community, who believed that moderate sanctions would be better than the best way would be comprehensive mandatory sanctions because that would bring the matter to a head faster.

He agreed with Mr Malcolm Fraser that it was not a question of turning the screw gently but of a hard blow.

Mr Denis Healey, chief Opposition spokesman on foreign and Commonwealth affairs, opening

brave decisions were not taken to bring about change rapidly enough. The decisions to be taken would require great bravery.

The European Council wanted dialogue rather than violence to achieve peaceful change. The Council recognized the importance of the work of the Eminent Persons Group, a group which came into being, not because of the obduracy of the Prime Minister, but because Mrs Thatcher and other Commonwealth leaders were able to reach a common position.

Because the European Council desired to renew the momentum of the work of the EPG he was asked to undertake a fresh mission on behalf of 12 European states. He did not underestimate the difficulty of that task.

While in South Africa (he said) I shall seek also to meet a wide range of people of all colours representing all opinions throughout South Africa. I recognize that there has been reluctance so far on the part of some South African leaders. Whether or not they agree with our approach at present, I cannot believe it is wise for them to withdraw their advice at this stage from a mission I am undertaking. I hope on reflection they will be able to accept the sincerity of the mission I am undertaking on behalf of the EEC.

This Government more than any other British government had implemented fully and conscientiously with its European partners a whole series of measures designed to make clear its view of the imperative need to bring apartheid to an end.

These measures affected economic, sporting and cultural relations between Britain and South Africa. They had been calculated not to threaten, not to destroy, but to create a way forward to a better world. It was precisely the need for which they were all agreed.

Possible further measures to achieve that objective were not excluded. The Prime Minister had said Britain was not negotiating through weakness but a way believed to have the best chance of success. That was precisely the same fashion in which he would conduct the mission entrusted to him.

It was agreed that in the next three months the British Government would enter into consultations with the other industrialized countries on further measures which might be needed.

There was and is (he said) no concept of automaticity about further measures. The Government agreed to consider them. I am engaged in a mission to South Africa, not to promote measures but to seek the changes, to seek the commitments to progress we all wish for on all sides of the House and every country to the EEC and Commonwealth.

It must be recognized that I may not achieve these changes. If the mission does not procure tangible and substantial progress in South Africa I would regard agreement on some further measures as likely to be necessary.

From Opposition speeches he took it to be common ground that a policy of general economic sanctions would not be in the interests either of the British people or South Africa.

Mr Neil Kinnock, Leader of the Opposition, intervened to say that despite an undertaking, there had been no answer to the question of what would happen if the mission did not achieve its objectives.

It is the case (he said) that the absolute conditions of the unconditional release of Nelson Mandela and the validation of the ANC does not take place as a consequence of his first or second meeting with PW Botha, what then is he going to do?

The words he used earlier of being prepared to consider further measures will not impress the Afrikaners, and least of all the rest of the world.

Sir Geoffrey Howe said it was beyond doubt both within the Commonwealth and in the Community and in the Commonwealth that if the mission did not procure substantial progress then consideration would be given to further measures on the basis of the objectives he had frequently described.

My mission is not an easy one (he said) but it is a way that does have a chance and with the support of this House I shall continue to strive for the success of that mission.

Dame Judith Hart (Clydesdale, Lab) said she was distressed that the debate was not devoted to consideration of what was likely to be faster acting, most effective, totally enforceable and have the least effect on the front line states, namely financial sanctions.

Mr Edward Heath (Old Bexley and Sidcup, C) said the situation was confused and the Government had a great responsibility for that. The Opposition was arguing for effective deterrents and the Government was arguing for over-override deterrents. Did not over-override deterrents exclude effective deterrents?

It is this situation which is leading to a false situation (he said). It is giving the impression that the Government is with only the greatest reluctance considering the situation in South Africa or taking any action about it.

Sir Geoffrey had to make plain, during his visit to South Africa, that effective action would be taken.

We must get away from this confusion as to whether they are measures or sanctions (he said). The purpose of them all is to change the South African Government, to change its situation.

South Africa believed that when it came to the crunch, it would always get the support of the American administration and the British Government. It was a firmly held conviction, believing it could always use the communist threat as the argument to handle Washington and Whitehall.

The irony of this was that the more South Africa continued with its present policy, the more it drove the black population into communist hands.

It was not true to say that sanctions had no effect on Rhodesia. It had taken a very long time but it did have the effect of bringing Mr Smith to negotiate.

As a result of Mr Smith not being prepared to go so far, he then had an internal crisis, fed from inside. That would happen in South Africa. There would be the most ghastly bloodshed and the Government would be swept away.

It was possible to act on the banks in South Africa, to agree about withdrawal of consular representation and to act on the airlines. It might be that one would have to give notice of canceled airline arrangements, but if this took time it would be hanging over South Africa, anyway.

Agriculture was probably a good place to start. Action on industrial goods would be more difficult to handle. But these things must be done in conjunction with the United States, the Community and Japan.

He was worried that Congress would use its powers and that the President would be forced to go along with it, and Britain would find herself isolated unless they were prepared to take further action.

He did not see how full sanctions would be possible without a blockade because of

the need for enforcement that must be recognized at the start. These were measures which one was loath to take, but one had to balance the pros and cons.

This was a grave situation moving with rapidity. He called for unity in the country about what to do to deal with the situation.

Mr Alan Bell (Berwick upon Tweed, L) said the Foreign Secretary's speech had contained so many omissions and denials to the Prime Minister. He increasingly gave the impression that he carried out authority with him, or more authority than a Queen's Messenger carrying Foreign Office bags from capital to capital or the cabin crew pouring the drinks on the plane. This was ludicrous and humiliating for him.

The Opposition motion was rejected by 319 votes to 204 — Government majority, 115, and the Government amendment agreed to.

Healey: Thatcher's astonishing series of interviews

the debate, said that the Prime Minister had already wrecked the Commonwealth Games and now risked wrecking the Commonwealth itself. Events had reached such a stage that, according to several newspaper, several of her own senior cabinet colleagues had been warning the Prime Minister of the danger of this constitutional crisis during the past 24 hours.

Mr Healey was moving an Opposition motion urging the Government to support the adoption of effective economic measures against South Africa, recommended by the Eminent Persons Group, to exert strong pressure and promote the ending of apartheid.

The motion said this was essential to prevent a bloodbath in South Africa with all the potential for civil war, political, social and economic chaos.

Mr Healey said the Foreign Secretary had never wanted to go on his mission to Africa. He had had an altercation with the Prime Minister as he was entering the room on the way to the Harare. According to newspaper reports, the Prime Minister had said that if that was the way he felt, perhaps he had better not go at all.

If the Prime Minister was really serious about this mission of appeasement (he said), why did she not follow the precedent set by Neville Chamberlain and go herself?

After the Foreign Secretary had left, she drove off after mail into the coffin of his mission with an astonishing series of interviews.

Sir Geoffrey Howe moved a Government amendment reasserting Britain's commitment to the Commonwealth and the goal of peaceful change in South Africa through negotiation and expressing the belief that general economic sanctions would not help to secure that objective.

It noted that the Government was committed by the Nassau Accord and the declaration by the European Council at the Hague on June 27 1986 to consultations with the Commonwealth, Community and other allies on further measures which might be needed and welcomed the Foreign Secretary's efforts as President of the Twelve to establish conditions in which negotiations could take place.

He said that explicit recognition by the leaders of the South African Government that apartheid must end was an important step in the right direction. He understood the fears of some South Africans which acted as a constraint on change. But these fears were more likely to be fulfilled if

How far further measures are not excluded

the need for enforcement that must be recognized at the start. These were measures which one was loath to take, but one had to balance the pros and cons.

This was a grave situation moving with rapidity. He called for unity in the country about what to do to deal with the situation.

Mr Alan Bell (Berwick upon Tweed, L) said the Foreign Secretary's speech had contained so many omissions and denials to the Prime Minister. He increasingly gave the impression that he carried out authority with him, or more authority than a Queen's Messenger carrying Foreign Office bags from capital to capital or the cabin crew pouring the drinks on the plane. This was ludicrous and humiliating for him.

The Opposition motion was rejected by 319 votes to 204 — Government majority, 115, and the Government amendment agreed to.

King defends role of RUC in determining routes of Protestant marches

ULSTER

Operational decisions of the RUC on the routing of marches were entirely a matter for the Chief Constable of Northern Ireland, Mr Tom King, the Secretary of State for Northern Ireland, said in a statement last evening.

Mr King said that Mr Peter Barry, Foreign Minister of the Irish Republic, to Mr King that the RUC had allowed loyalist marches through Roman Catholic areas at the weekend.

Mr King expressed his support for the RUC in which the RUC sought to deal with both communities and to protect law-abiding people from violence from wherever they came.

He was replying to a private notice question from Mr Ian Gow (Essex, C), who warned that the complaints made by Mr Barry were only a precursor of further serious disagreement between London and Dublin as a result of the signing of the Anglo-Irish agreement.

Mr Gow: He has quite rightly made it clear that responsibility for operational matters of the RUC are not a matter for the chief constable. Will he make it doubly clear that there is no responsibility whatever enjoyed by the Foreign Minister of the Irish Republic for operational matters which fall within the responsibility of the chief constable?

Will he remind the Foreign Minister of the Irish Republic of the provisions of the Anglo-Irish agreement that the conference has no responsibility for operational matters?

Mr King: While there are at this time of year, in the marching season, great tensions in Northern Ireland, at the same time it is the widespread view, held on both sides of the community, that the violence that took place, while regrettable, was very much less than it might have been and was produced by the actions of the RUC. A lot of that had to do with successful and wise policing decisions.

Mr Enoch Powell (South Down, OUP): Contrary to the statements of the Government, the Government of the Irish Republic under the leadership of Mr Barry has given a voice in the internal administration of a part of the United Kingdom. What steps does the Government intend to take to correct that impression? Mr King: It is not the intention of the Government to be overblown by the existence of the agreement. It should be cancelled as another example of its futility and allowed to wither.

Mr King said the RUC had been working under the same sort of strain last year at the time of

should recognize that has been the practice in the past as well. Mr Julian Amery (Brighton, Pavilion, C) has he considered the article written by his Minister of State to which he argues the case against integration, that this would be contrary to the Anglo-Irish agreement? Could there be a clearer admission that there has surrendered an element of sovereignty to the Republic and can he be surprised that the Irish Foreign Minister has taken the action that he has?

Mr King: I note his comments. It is the Government's policy to seek to pursue an agreed basis for devolved government in Northern Ireland.

Mr Patrick Duffy (Sheffield, Attercliffe, Lab): When provocative Orange marches are properly routed and when nationalist and Catholic homes are properly protected against murderous thugs, then there will be no need for Mr Peter Barry to make the representations he has made to the RUC in the manner he made them.

Mr King: There are difficulties, particularly at the time of the marching season and particularly at the time of the twelfth. I have a great confidence that everything possible was done and will be done to protect law-abiding citizens on both sides of the community from violence and intimidation of the kind we have seen. Certainly we shall be determined to see every effort to bring those responsible to justice.

Sir John Biggs-Davison (Epping Forest, C) said the RUC deserved the highest praise for their work under the strain



Gov: Operational matters for chief constable

placed upon them since the signing of the Anglo-Irish agreement.

Was it not claimed for the agreement that such interfering meddling diplomacy would be obviated by the existence of the agreement. It should be cancelled as another example of its futility and allowed to wither.

Mr King said the RUC had been working under the same sort of strain last year at the time of

marches. It was always a difficult time.

Mr Tom Doherty (Linthgow, Lab) asked if there had been any consultation by Mr Barry before the statement about what should happen in English territory. How dare he?

Mr King said he understood the concerns of the Irish Government which it had always expressed about the nationalist community. It was to be hoped that each community would respect the traditions of the other.

Mr Dale Campbell-Savours (Wokington, Lab): Is this not making a mountain out of a molehill?

Mr King said that would be for the House to judge. The Government was determined to see proper appreciation was given to the RUC for the vital work it did in the service of law and order.

Mr Michael Meadowcroft (Leeds West, L) said the remarks by Mr Barry had been misconceived and counterproductive. The House should support the RUC in policing the Anglo-Irish agreement.

Mr King said it was not a question of policing the agreement, but the preservation of law and order and the repatriation of violence from wherever it came. The RUC was totally committed to that policy.

Mr Stuart Bell, an Opposition spokesman on Northern Ireland, said the agreement had provided a consultative framework whereby the Irish Government could make representations to the United Kingdom Government on behalf of the nationalist community in the North to prevent ad hoc statements from Dublin that in the past had been unhelpful to Anglo-Irish relations.

There was anger behind the statement by the Irish foreign minister that innocent people could be attacked and injured. But violence could not and would not see the Anglo-Irish agreement torn up and the House would not succumb to inordinate and extreme pressure.

Those in positions of influence should make that clear while feelings ran high in the streets of Northern Ireland. Mr King said feelings might run high in some but not all streets. One of the messages of the previous weekend had been that the majority of people in the province wanted to see civilized behaviour between the communities.

Geoffrey Smith

Mr Peter Barry's outburst against the RUC's handling of the Portlaoine marches may well signal the end of the Anglo-Irish agreement as an effective instrument of policy in Northern Ireland.

The public response from Mr Tom King, as Secretary of State for Northern Ireland, has been restrained, but it would be surprising if the British Government were not privately angry at the Irish Foreign Minister's remarks.

Mr Barry has done what would be regarded as improper for any British minister to do in any part of the United Kingdom. He has subjected the police to political abuse for their operational decisions. It is not even fair criticism. The police exercised their judgement in very trying conditions in a way that at least avoided the danger of much more serious bloodshed.

Has Mr Barry forgotten how recently the RUC and their families were being attacked by Protestant extremists for the manner in which policing was being conducted in the province?

He has done something more damaging than inflict a temporary affront upon the British Government. He has inflamed Protestant opinion, deepened Protestant suspicions over the agreement and exposed some of the inherent weaknesses in that arrangement.

Responsibility without power

If his conduct were ineffectual it would be less serious. There are ministers in every government who occasionally act in unorthodox fashion. Other governments are wise to take such aberrations in their stride, but it is not in fact difficult to understand what Mr Barry has been up to.

The Anglo-Irish agreement confers upon Irish ministers not power without responsibility — in Baldwin's biting phrase, the prerogative of the harlot down the ages — but responsibility without power. Under the terms of the agreement they do not have the right to determine policy in Northern Ireland, but because they have the right to be consulted, because they are therefore expected to exercise influence, they are liable to be held to account for what is decided.

If their influence is too evident the Protestants complain that they are taking over the province; but if they fail to prevent decisions that are displeasing to the Roman Catholics, they are thought to have let down their own side.

A strong government might be able to ride out these pressures, but after the loss of the divorce referendum, Dr Garret Fitzgerald's administration has looked uncomfortably close to a government on the run. It could not afford to look ineffective in Northern Ireland as well as in the Republic.

Suspensions encouraged

So Mr Barry felt impelled to demonstrate in the most dramatic possible fashion that he has not acquiesced in the policing strategy over the marches. However in publicising his criticism he has inevitably outraged the Protestants.

The strength of feeling is shown by the vigorous statement from John Cusnahan, the leader of the Alliance Party in the province, which complains of the "crass stupidity" of Mr Barry's remarks and maintains that they will create tension there. Mr Cusnahan's language is all the more significant coming from the leader of a party which has up to now taken a pragmatic line on the Anglo-Irish agreement.

Mr Barry must also have appeared to confirm one of the deepest Protestant suspicions about the agreement: that it has given the Irish government the right of joint control over security policy in the north. Why else, it is asked, should the police chiefs from the north and south sit around the conference table with the politicians?

I do not believe that this accusation is correct. Indeed, if it were the Irish Foreign Minister would not have had to resort to such a public protest; but the trouble with the agreement is the extent to which it has encouraged rather than allayed suspicions.

I am not suggesting that it will now formally be wound up, still less that it would be statesmanlike to fan animosity between London and Dublin, but it looks progressively more unlikely that the conditions

Government keeping open mind on bus division

BRITISH LEYLAND

The Government was keeping an open mind about the possible privatization of British Leyland Bus and was anxious that the situation should be resolved as soon as possible, Mr Peter Morrison, Minister of State for Trade and Industry, said in the Commons.

During question time exchanges, he gave an assurance that officials in his department were not being unduly pressed by the Laird Group chief executive over the future of Leyland Bus.

Mr Dale Campbell-Savours (Wokington, Lab) asked him to reject the proposition that the department officials were manoeuvring the bids for Leyland Bus in favour of Laird.

Mr Morrison said he hoped that Mr Campbell-Savours had sufficient respect for him and for

the Secretary of State for Trade and Industry (Mr Paul Channon) to realize that they were men who made up their own minds.

Mr John Taylor (Solihull, Lab) had earlier asked about the implications for securing early privatization of Land-Rover of its £50 million contract to supply the Australian Army with military vehicles.

Mr Morrison: The Government is delighted that Land-Rover has won this contract. Plans for the future remain as outlined on April 24.

Mr Taylor said that after a period of consolidation the prospect would be there for privatization by offer to British shareholders.

Mr Stanley Thorpe (Preston, Lab) is able to say what the present position is over British Leyland Bus?

Mr Morrison: No, I am not. The matter is being looked at by the Rover Group and we have yet to

receive a recommendation.

Mr John Evans, an Opposition spokesman on employment, it would be more intelligent to allow British Leyland to get on with its work and stop talking of privatization and allow the company to concentrate on being a very good British company doing wonders for the British workforce and British industry.

Mr Morrison: He would take that point of view. He would have taken it about Jaguar when it was returned to the private sector yet they have done it unassistingly well.

Mr Morrison later told Mr Robert Wareing (Liverpool, West Derby, Lab), who asked about the rights of trade unionists who did not want privatization, that this point, too, had been put to him fairly and distinctly.

But we are selling it if the right bidder at the right price arises (he said).

10-year jail sentence for riot

PUBLIC ORDER

The Government has decided, in the light of a recent judgment in the court of appeal and views expressed in Parliament, that 10 years imprisonment and not a life sentence, as proposed in the Public Order Bill, should be the maximum sentence for riot, Lord Glenarthur, Under Sec-

retary of State, Home Office, announced in the House of Lords.

He accepted, during the committee stage of the Bill, an amendment by Lord Elwyn-Jones that in view of some of the ugly riots in recent years there would be the occasional case where a life imprisonment might be appropriate.

Lady Macleod of Berve (C) said it was unfair to inhibit the right of judges in their sentencing.

retary of State, Home Office, announced in the House of Lords.

He accepted, during the committee stage of the Bill, an amendment by Lord Elwyn-Jones that in view of some of the ugly riots in recent years there would be the occasional case where a life imprisonment might be appropriate.

Lady Macleod of Berve (C) said it was unfair to inhibit the right of judges in their sentencing.

Court ban on MI5 memoirs 'threat to freedom of press'

Important issues concerning the freedom of the press were raised by the ban imposed on *The Guardian* and *The Observer* newspapers on publishing any information received from MI5 man.

The anxiety of the newspapers was that it would set a precedent. Mr Anthony Lester, QC, counsel for the newspapers, told the Court of Appeal yesterday.

If the Government could succeed in suppressing information in the circumstances of the present case, it could do so in other cases, "no matter how great the inquiry about the workings of government which it were sought to cover up, whether a Watergate or a Chernobyl".

In the High Court on Friday, Mr Justice Millett, in imposing the ban, said that the security service, "must be seen to be leak proof".

He granted the Attorney

both newspapers, restraining them from disclosing or publishing any information obtained by Mr Wright while he was a member of the security service, or which they know or believe to have come from him, whether directly or indirectly.

They were restrained from attributing any information concerning the security service to him unless it had already appeared in published works or on television.

They were also free to report Australian court proceedings being brought by the British Government against Mr Wright, which begin in November, and which seek to prevent the publication of his memoirs.

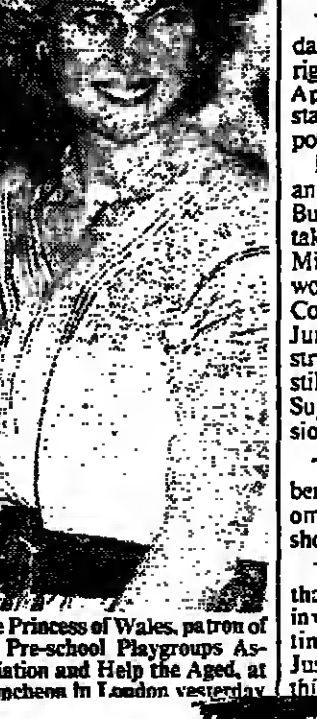
Mr Wright moved to Australia after retiring from the security service 10 years ago. His planned memoirs are said by the Government to contain "highly classified information" of the "highest

Mr Lester said that the appeals raised "important issues of general importance about the right to freedom of expression, and the circumstances and manner in which free expression may be restrained in this democratic society for the necessary protection of the confidentiality of information and the protection of the interests of national security".

He claimed that the judge departed from recognized principles, treating the case as if it concerned private parties and purely private rights and interests.

He said that if the judge were right, and that was the true state of English law, "it would be a novel and severe abridgement of the constitutional right to freedom of expression".

The appeal, before Sir John Donaldson, Master of the Rolls, sitting with Lord Justice Mustill and Lord Justice



The Princess of Wales, patron of the Pre-school Playgroups Association and Help the Aged, at a luncheon in London yesterday

Pensions ruling on absentees

Two social workers yesterday won an important pension rights ruling in the Court of Appeal for employees who stay away from work in support of striking colleagues.

Lords Justices O'Connor and Gibson, with Sir Denis Buckley, ruled that a day off taken by Mr John Povey and Miss Lois Stephens, social workers with Dudley Borough Council, West Midlands, in June 1982 in support of strikers from another union, still counted under the 1972 Superannuation Act for pension accumulation purposes.

The social workers, members of Nalpo, had been recommended by the union to show support for a strike.

That had been held to mean that, in law, they were not involved in the dispute at the time. In the High Court Mr Justice Hodgson had upheld

'Judgement of Paris' figures are reunited

By Geraldine Norman, Sale Room Correspondent

Four sculptures which were arranged in the home in Grosvenor Square of Lord Rockingham in the eighteenth century to depict the mythological beauty contest known as "The Judgement of Paris" have been acquired by a single unnamed buyer.

It appears that he intends to reconstruct the grouping. He bought three of the pieces at Tuesday's sculpture sale and yesterday added the crucial figure of Paris himself, which was antiquated in a sale of antiquities. The figure, part Roman, part eighteenth century, cost him £4,560 (estimate £3,000-£5,000).

The sculptures had descended in the family and were sent for sale by the trustees of the Fitzwilliam Settlement. They had spent most of the intervening 200 years at the Fitzwilliams' vast country

Sale room

near Rotherham in Yorkshire. The house was built by Lord Rockingham's father and passed at his death to Lord Fitzwilliam.

Paris, a shepherd boy, was given the responsibility of passing an apple to the most beautiful of three goddesses, Venus, Minerva and Juno. Lord Rockingham commissioned sculptures of these three from Joseph Nollekens, a rare departure for a sculptor famed for his portrait busts. In Tuesday's sale Venus unobscured her sandal cost £118,800. Juno unwrapping her robe £113,400 and Minerva lifting her helmet £108,000.

Research by Dr Nicholas Penny of the Ashmolean Museum, Oxford, in the Wentworth Woodhouse archive disclosed that the three figures

Gatw... delay... as to... is po...
Public fav... in the Sou...
Telegraph... complaint... rejected...
Plastic bu... set off sh...

Gatwick flight delays to rise as terminal is postponed

By Michael Bailey, Transport Editor

The opening of the much-needed second terminal at Gatwick airport, Britain's second-busiest, has been postponed until 1988 because of spending cuts.

The £200 million north terminal had been due to open next spring.

Passengers already facing severe congestion, particularly on Fridays and Saturdays, with long queues at morning and evening peak hours from June to September, may have still longer waits, and flights may have to be diverted to Stansted, Gatwick's London's fastest growing airport, and is expected to take another two million passengers a year before the new terminal opens.

Passengers last year, at 15.4 million, were a million up on 1984.

The north terminal was intended to increase capacity by nine million to 25 million passengers a year.

However spending on it coincided with the start of work on a new terminal at Stansted, costing £295 million; and at Heathrow Airport, work costing £90 million on terminal three; and completion of the £200 million terminal four.

The British Airports Authority said yesterday that the spending limit of £15 million imposed by the Government for the present year was "tighter than we expected".

The authority which is to be sold off for about £500 million under the Government's privatization programme next year, added: "We can just about squeeze another million through the existing terminal, with increasing discomfort to passengers, but beyond that it looks as if passengers and flights will simply have to be turned away."

Mr Air UK, Stansted airport's chief scheduled airline, is to introduce six new routes from the airport in the next four years, adding flights to destinations in West Germany, Switzerland, Italy and Denmark to the present services to Amsterdam, Paris and Brussels.

The airline, which was formed in 1980 as part of the British and Commonwealth Shipping Company, uses other British airports, but expects to be carrying a quarter of a million passengers a year from Stansted by 1990. At present it has a fleet of 20 aircraft. The airline hopes to run twice-daily flights to Frankfurt, and one flight a day to Düsseldorf, from next year, and begin services to Zurich and Geneva in 1988, with another to Copenhagen in 1989, and to Milan in 1990, a year before the new terminal at Stansted is expected to open. However it says that flying rights still have to be negotiated for some of those.

Thatcher reviews football violence

By John Goodbody, Sports News Reporter

Mrs Margaret Thatcher's enthusiasm for combating football hooliganism with national identity cards appears to have waned because crowds at League grounds in the past year have behaved better, with arrests down by 50 per cent.

However the Prime Minister emphasized the need for vigilance if the improvement is to be maintained, after a one-and-a-quarter-hour meeting at Downing Street yesterday with ministers and football officials.

Mr Ted Croker, secretary of the Football Association, said that further pressure would be put on clubs to extend their membership card scheme, but added: "The Prime Minister did not put unreasonable pressure on us because of what happened last season." The League's clubs have fiercely opposed a national scheme because it would eliminate casual supporters and so greatly reduce attendances.

The Prime Minister had originally proposed a scheme of identity cards for spectators after crowd trouble last year at Birmingham, Luton and Chelsea, and last May's European Cup Final disaster in Brussels where 39 supporters died.

Mrs Thatcher yesterday described the fans at the World Cup in Mexico as "superb".



Mrs Thatcher after yesterday's meeting with football officials (Photograph: Dod Miller).

Services slow for mentally disabled

By Thomson Prentice, Science Correspondent

Progress in providing better services for mentally handicapped people in Britain has been "disappointingly slow", partly through a lack of political will, according to a report published yesterday.

The number of people in National Health Service mental handicap hospitals has fallen by a third in the past 15 years, with an 80 per cent drop in the number of children in such units.

But the report said that a further 50 per cent of all patients could leave hospital and live in more suitable homes or hostels if more resources were available.

The report, by Mencap, the Royal Society for Mentally Handicapped Children and Adults and the Office of Health Economics, coincides with the charity's fortieth anniversary and Queen Elizabeth the Queen Mother's twenty-fifth year as patron.

Last night the Queen Mother was guest of honour at a Mencap reception at St James's Palace, London, attended by the Prime Minister, Mr Neil Kinnock and Mr David Steel.

Mental Handicap: Partnership in the Community, by Jean Taylor and David Taylor (OHE-Mencap, 12 Whitehall, London SW1A 2DY, £1.50).

Brothers and sister die after house fire

By a Staff Reporter

Two young brothers and their sister, aged 11 months, died yesterday after fire swept through a bedroom in a terrace house in Neath Hill, Milton Keynes, Buckinghamshire.

Two Milton Keynes police officers and neighbours formed a chain to rescue two of the children trapped by the fire which broke out in an upstairs bedroom at about 7am, but they were beaten back by the heat and smoke.

Fire crews, who arrived at the scene shortly afterwards, were able to reach two other children who were still trapped upstairs, and one of the rescuers, Police Constable Peter Hyatt, who had collapsed from smoke inhalation.

The four children and their mother, Mrs Jacqueline Toohy, were taken to Milton Keynes General Hospital but Ben Toohy, aged three, his brother, Lee, aged seven, and his sister, Kayleigh, aged 11 months, died soon after arriving.

Their mother suffered shock and smoke inhalation but was not seriously hurt.

The hospital spokesman said the fourth child, Jody Toohy, aged two, was in a stable condition in the intensive care ward.

The police do not suspect foul play.

Public favours housing in the South, poll says

By Christopher Warman, Property Correspondent

Criticism of new housing development in the South-east by the main political parties, was not a potential vote winner, according to a MORI opinion poll published yesterday.

The survey indicates that the two issues of development of land for new housing and conservation, are not concerns of the voting public.

Only 11 per cent of respondents cited conservation of the countryside as an issue which might affect their voting habits at a general election.

The poll, for the House Builders Federation, showed that 87 per cent of respondents in the South-east believed that Britain needed more houses. A majority of the 1,100 people asked said they were in favour of new housebuilding in their area - 55 per cent compared with 22 per cent against.

Where new housebuilding had already taken place, 44 per cent regarded it as fairly, or very beneficial to their area, while 41 per cent thought it had had no effect or had no opinion. Only 15 per cent believed it had a detrimental effect.

However, 83 per cent of the respondents said they valued the Green Belt.

Mr Roger Humber, director of the House Builders Federation, said: "Politicians, listening to the siren-voices of the conservationists, have perceived attacks on new housing developments to be election winners and have been greening their policies. But this survey shows that they have been wasting their time."

"People want more new houses in the South-east and they want a decent environment."

Telegraph complaint rejected

The Daily Telegraph was not obliged to print all of a dissenting letter from the Black Parents Association, which was considerably longer than its original article, the Press Council said today.

Mrs Greta Alpheney, of Camberwell Green, south-east London, complained that the paper published misleading articles about the organization and declined to publish its full reply or a summarized version.

In a three-paragraph addition to a story about Brixton, the newspaper had reported that the Black Parents Association had emerged as another organization involved in stirring up feelings.

The paper later reported a protest from the organization which it described as an extreme left pressure group.

Stricter rules for burials

New burial procedures will be used at cemeteries in a South Wales town after a year-long inquiry into a shallow graves scandal.

The inquiry was launched after relatives discovered some coffins were buried just inches below the surface at Cefn Cood cemetery, near Merthyr Tydfil, Mid Glamorgan.

Merthyr Borough Council announced yesterday that they will pay for remedial action and cover the cost of any more exhumations or work to make existing plots deeper.

The council's panel of inquiry report said machinery had been used improperly to open plots for burials, coffins were buried too shallow and inaccurate cemetery records had been kept.

Plastic bullets 'could set off shooting war'

By Peter Evans, Home Affairs Correspondent

A secret manual for the police says that the use of plastic bullets might set off a shooting war in the streets, according to research done for the BBC2 television programme, Brass Tacks, tonight.

Mr Alph Hutchings, project leader of Birmingham Youth Volunteers, speaking in the programme, Arms of the Law, quotes what he calls an old saying "that you have to fight fire with fire". He was worried, he said, that if the police used plastic bullets that people who had guns in the community would be using them to fight back.

The programme corroborates evidence from Brixton, reported in The Times yesterday, that the use of plastic bullets would encourage rioters to use guns. A paper for Brixton's Community/Police Consultative Group said there was no shortage of illegally held guns in Brixton.

Weapons seized or handed in over the years by the West Midlands police include rifles with telescopic sights, rifles with rapid reloading action, an automatic Kalashnikov, made

Army, Smith & Wesson revolvers, Magnums, a Sterling sub-machine-gun, and dozens of shotguns.

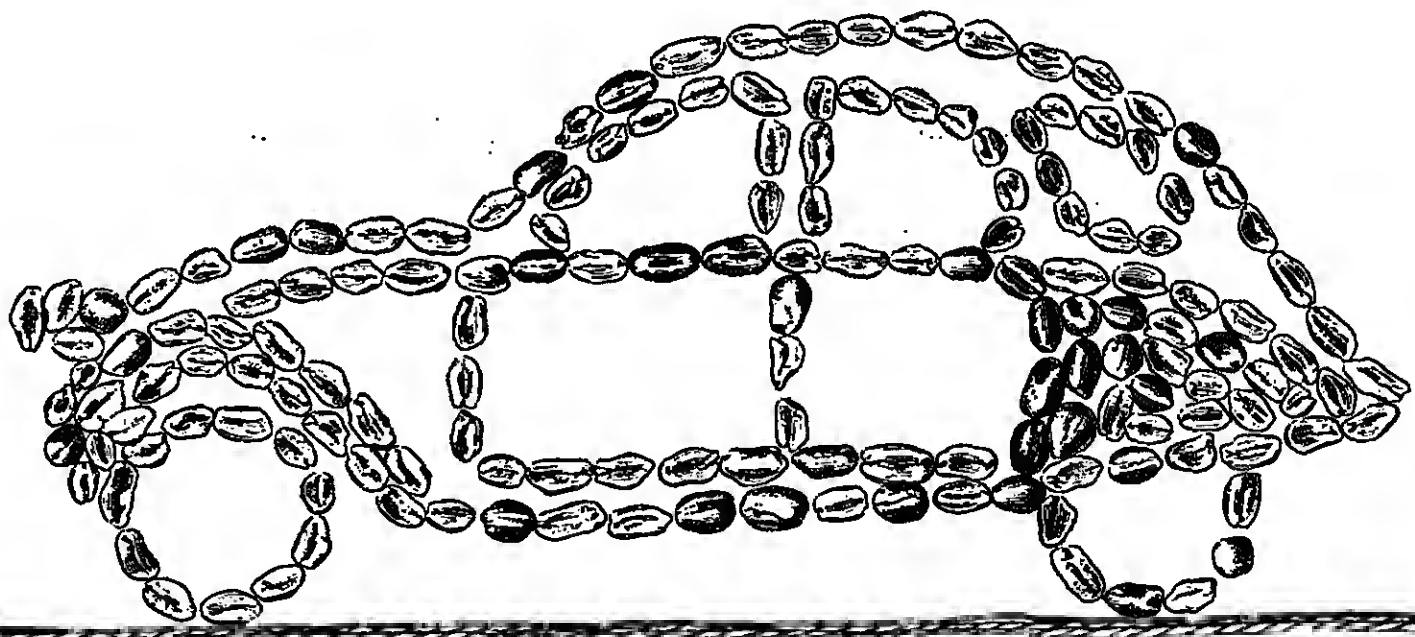
The firearms department of the police force says that it has no idea how many shotguns there are in the area, but 15,531 people living in the West Midlands have shotgun certificates.

Mr Geoffrey Dear, chief constable of West Midlands Police, is asked in the programme how seriously he takes the possibility of an armed response. Mr Dear replies: "There could be."

Commenting on talk in Handsworth that the response to plastic bullets would be shotguns, grenades or whatever, Mr Dear said he would hope it was loose talk.

He said: "I do not really think there is a guerrilla army waiting to come into action if we use plastic bullets." But there was still the risk of some sort of escalation.

He would want to explore all the options before using plastic bullets. He would want to know that either life had been lost or there was a pressing chance of life being lost before taking that



WHAT CAN YOU GET A CITROËN 2CV FOR THIS MONTH?

For the price of twelve 1lb packets of peanuts each week, you could treat yourself to one 1,290lb car.

Put another way, buy a new Citroën 2CV Special during June, July or August and its yours for just £19.74* a week.

What do you get for such precious little money?

Precious little, actually. Teething troubles were ironed out donkeys years ago.

A Citroën 2CV still meanders from A to B with a bare minimum of moving parts. (So there's less to go wrong.)

And still does so on the bare minimum of petrol.

LOW FINANCE 2CV	TYPICAL EXAMPLE 2CV SPECIAL
£19.74 PER WEEK*	CASH PRICE (ON THE ROAD) £282.54
6.0% P.A. FLAT RATE	DEPOSIT (50%) £141.27
11.9% APR	BALANCE £141.27
	INTEREST AT 6.0% P.A. (11.9% APR) £48.75
	56 EQUAL MONTHLY REPAYMENTS OF £18.55
	TOTAL PAYABLE (INC. DEPOSIT) £379.80
	WEEKLY EQUIVALENT £18.55
	CUSTOMER SAVINGS COMPARED TO A TYPICAL CITROËN CREDIT'S NORMAL 11% PER ANNUM (12.9% APR) £31.52

*36 monthly repayments of £35.55 is equivalent to approx. £19.74 per week.

(No-one's ever got a full set of tumblers at the pumps with our frugal little runabout.)

For details of this and other nutty offers dial 100 and ask for Freefone Citroën, or write to Freepost Citroën at the address below.

Alternatively, drop in on your nearest dealer.

And hurry. It's not everyday you get a chance to shell out less for a Citroën 2CV.



Rethink in Commonwealth as US shifts on sanctions

Senate pressure forces Reagan to modify his policy on Pretoria

From Christopher Thomas, Washington

President Reagan is set to unveil modifications to his battered "constructive engagement" policy towards South Africa...

From present policy, the Administration may raise the possibility of future sanctions if Pretoria refuses to begin serious talks.

agenda is already seriously overcrowded in the run-up to the November elections. The revised policy may be announced formally in a speech by President Reagan...

Mugabe warns against break-up

From Jan Raath Harare

Mr Robert Mugabe, the Prime Minister of Zimbabwe, has cautioned members of the Commonwealth against leaving the group in reprisal for Britain's refusal to impose comprehensive sanctions against South Africa.

Buthelezi backs Thatcher

By Sheila Gunn Political Staff

Stroop backing for Mrs Margaret Thatcher's stand against full sanctions came from Chief Buthelezi, leader of 1.3 million South African blacks...

Malaysia decides to boycott Games

From M. G. G. Pillai, Kuala Lumpur

Malaysia yesterday withdrew from the Commonwealth Games, joining African countries to protest against what it terms as Britain's half-hearted response to tougher economic sanctions against South Africa.

organization once played. Kuala Lumpur has thrown in its lot fully with the Third World members of the Commonwealth and tends to follow their lead on high issues.

Kinnock makes plea to UN

Mandatory comprehensive economic sanctions against South Africa should be imposed by the United Nations Security Council, Mr Neil Kinnock, the Labour leader, said yesterday.

TV crew filmed secret interviews

In an undercover operation designed to beat government reporting restrictions, a British television crew spent three weeks in June and July in the region surrounding Cape Town, skirting police patrols and road blocks.

Home-grown industry gave birth to new jet fighter

Before the arms embargo South Africa produced a mere 10 per cent of its armaments needs. Now it is more than 90 per cent self-sufficient.

How Botha beat UN arms embargo

From Michael Hornsby Johannesburg

Armscor - the Armaments Corporation of South Africa - was established in its present form in 1977 after the United Nations imposed an international embargo on sales of arms to Pretoria.

Home-grown industry gave birth to new jet fighter. Armscor claims to have sold arms to 100 clients in 20 different countries...

Home-grown industry gave birth to new jet fighter. Armscor claims to have sold arms to 100 clients in 20 different countries...

Home-grown industry gave birth to new jet fighter. Armscor claims to have sold arms to 100 clients in 20 different countries...

Home-grown industry gave birth to new jet fighter. Armscor claims to have sold arms to 100 clients in 20 different countries...

Home-grown industry gave birth to new jet fighter. Armscor claims to have sold arms to 100 clients in 20 different countries...



Syrian soldiers patrolling a west Beirut checkpoint yesterday in a search for gunmen who clashed in the Muslim sector. It was the first outbreak of violence in the city for 12 days.

Party of God casts shadow over Syrian security plan

From Robert Fisk, Beirut

It is a truth universally acknowledged - at least in Lebanon - that security plans fail. But perhaps it is still too early to claim this fate for Syria's latest military initiative in west Beirut.

ample, the Hezbollah, objecting to the searches carried out by Lebanese troops on the road, opened fire on the soldiers, wounding two of them while sustaining two casualties of their own.

Refugee fight at German centre

Bonn - Lebanese and Ghanaians, who are among the flood of refugees who have been pouring into West Germany via East Berlin in the last few weeks, brawled early yesterday in a refugee centre at Ingelheim in the Rhineland (Frank Johnson writes).

At least three people were seriously injured when about 100 refugees fought with knives and iron bars. The clash followed the death on Tuesday of a Ghanaian man, aged 28, who was injured in a fight on Saturday between Ghanaians and Pakistanis at another refugee centre at Deggenhof in Bavaria.

11 jailed for massacre

Ayacucho, Peru (Reuter) - A court here has sentenced 11 police officers to between 10 and 25 years imprisonment for killing 32 Indian peasants in a massacre on municipal election day in November 1983.

The ruling marked the first time in Peru's history of fighting left-wing insurgents that courts have convicted police of human rights violations.

Hassan rests

Rabat (Reuter) - King Hassan of Morocco has been advised by his doctors to rest because of overwork and will postpone a visit to Washington due to start on July 22.

In the red

Peking (Reuter) - An instrument factory in China has announced it is bankrupt, the first since the Communists took power in 1949.

New cardinal

Vatican City (Reuter) - The Pope has named Father Hans Groer, aged 62, a Benedictine monk, to succeed Cardinal Franz König as Archbishop of Vienna.

Vienna polls

Vienna (Reuter) - Austrian general elections will be held on April 5. Herr Peter Schieder, general secretary of the Socialist Party, senior partner in the government coalition, said yesterday.

Mubarak trip

Rome (AP) - President Mubarak of Egypt met the Italian Prime Minister, Signor Bettino Craxi, and leading financial officials yesterday during the first stop on a European tour to seek support for his country's economic needs.



Advertisement for National Trust books. It lists various titles such as 'The Coast of Britain', 'National Trust Long Walks', and 'Gardens of the National Trust'. It includes prices and contact information for ordering.

WHSMITH WHSMITH logo and contact information.



**If it ever goes wrong again
you won't have to pay. That's what
you call a guarantee.**

IT'S INCREDIBLE BUT TRUE. MOST OF THE REPAIRS DONE
BY HUNDREDS OF FORD DEALERS ARE GUARANTEED FOR LIFE.

Suppose you own a four-year-old Ford. And your distributor fails. Needless to say it has to be replaced. And as you'd expect, you have to pay for it.

But here's the good news.

If you have the replacement distributor fitted by a Ford dealer who operates the Lifetime Guarantee Scheme, the repair will be

In other words, if it ever goes wrong again, you won't have to pay for another one. Or for the labour.

And the same goes for any other of the many repairs using Ford or Motorcraft parts covered by the Lifetime Guarantee Scheme.

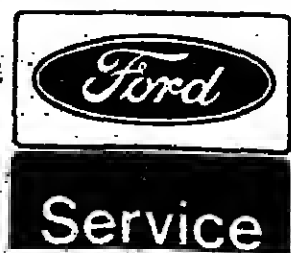
But that's not the only reason it'll pay you to have your Ford looked after by a Ford dealer:

technicians, special tools and immediate access to Ford parts, he's far more likely to spot a fault early and put it right first time than a non-Ford garage.

All of which could save you more money.

Finally, when you come to sell your car nothing inspires more confidence than a service record book fully stamped by a Ford dealer.

After all, that's the buyer's guarantee that your car was always



هكذا من الأفضل

East and West Germans clash in 'defection' mystery

From Frank Johnson, Bonn

East and West Germany were last night locked in a dispute over a leading East German official, Herr Herbert Meissner, who may or may not have defected to West Germany.

Herr Meissner, aged 59, spent yesterday inside the East German diplomatic mission in Bonn. He suddenly turned up there after apparently having defected last week. A day of increasingly complicated exchanges was brought to a climax with the West German saying that the Chief Federal Public Prosecutor, Herr Kurt Rebmann, would investigate Herr Meissner on suspicion of espionage.

But this did not necessarily mean Herr Meissner had been a "plant" or a spy — it was possible that the announcement of an investigation was merely a device to prevent Herr Meissner leaving West Germany if it became clear that East German diplomats were trying to get him out of the country against his will.

The affair began when the East German News Agency reported on Tuesday evening that Herr Meissner had been kidnapped while on an official visit to West Berlin, taken to the West German intelligence service offices in Munich, deprived of his passport and documents and forced to help West German intelligence gathering.

Nicaragua celebrates revolution as US strengthens covert aid for Contras

Build-up of troops in Honduras challenged

From Christopher Thomas, Washington

America's military presence in Honduras, consolidated for more than three years without congressional approval or oversight, has emerged as a key Democratic weapon to discredit President Reagan's attempts to destabilize the Sandinista Government of Nicaragua.

A military build-up is gathering pace at a time when Congress has again cleared the way for the Central Intelligence Agency to resume direct support of the anti-Sandinista Contras, most of whom are based in rough camps in the jungles of Honduras along the border with Nicaragua.

In 3½ years of silent build-up in Central America's poorest country, the US has established a routine programme of "exercises" that constantly keep at least 1,200 troops in the country on six-month tours.

The State Department, stung by criticism of the Administration's prominent role in Honduras, issued a formal statement saying: "The US does not have, nor does the US plan to establish, a permanent military presence in Honduras."

The heart of the military machine is the Palmerola air base, a sprawling complex of tents and wooden huts wedged between mountain ranges.

Nearly three years ago when I went there, plans were already under way to extend the runway to 8,000 ft, capable of handling virtually any cargo or fighter plane. That project has been completed without congressional approval.

The US also has an airstrip at Golosón on the north coast, built at a cost of \$3 million (\$5.35 million) and capable of handling most military planes. In total, nine combat airfields have been built or improved as part of President Reagan's campaign to intimidate Nicaragua.

There are now two radar stations; many new and improved strategically situated roads (particularly in border areas); a network of tank traps; one, perhaps two, air intelligence installations for spying on Nicaragua; hosts of new and strengthened bridges; and a range of other US-provided facilities designed to maintain an indefinite military presence.

Much more is planned. The Pentagon has a \$30 million five-year construction programme that includes the \$1.6 million facility for a pilotless drone used in aerial intelligence gathering, and \$5 million for improving housing and work areas at Palmerola, together with another \$22 million for extensive overall upgrading of the base.

The US military facilities in Honduras are generally regarded as far from adequate for an all-out attack on Nicaragua. Ports and airfields, even with the improvements, could handle only small numbers of ships and planes simultaneously.

But senior Democrats believe the build-up could eventually ensure the US in a direct military confrontation with Nicaragua. They are determined to challenge the Administration to justify what is regarded as a futile attempt to raise America's military strength in the region.

There is considerable unease about the continual US presence among Honduran Army officers and politicians who feel the country's sovereignty and dignity are being affronted.

However, much-needed American aid sweetens the pill and the Honduran military has benefited greatly. Since 1981, it has received direct aid of \$288 million and another \$188 million has been proposed by the Administration in 1987.

Honduras's main fear is that a future Administration will disengage abruptly from the country, leaving it to deal with the disintegrating Contra force of perhaps 20,000 men, plus their families.



Nicaraguans parading through the capital, Managua, to celebrate the seventh anniversary of the Sandinista guerrillas' victory over the troops of former President Somoza.

Praise by Reagan for Pakistan 'bravery'

From Mohsin Ali, Washington

Russia was repeatedly violating Pakistan's sovereignty in its war in Afghanistan, President Reagan said yesterday.

He was welcoming Mr Muhammad Khan Junejo, Pakistan's Prime Minister, at a military ceremony on the White House lawn. He said that the United States deeply admired Pakistan's "steadfastness and bravery" in its "noble stand".

The world should note that in pursuit of its "neo-colonial war of aggression against Afghanistan, the Soviets have repeatedly violated Pakistan's sovereignty", he said.

Mr Junejo arrived here yesterday evening on a three-day visit which, according to a senior American official, marks strong Administration approval of Pakistan's recent transition from military to civilian rule.

His talks with President Reagan and Mr George Shultz, the Secretary of State, will include American support for the Afghan rebels, concern about nuclear proliferation, and the illegal export of opium from Pakistan.

The Reagan Administration has emphasized that relations between the two countries are "excellent".

Sir Geoffrey's busy two weeks Little time allowed for quiet thinking

By Rodney Cowton

Sir Geoffrey Howe, the Foreign and Commonwealth Secretary, will be in Washington today and tomorrow for talks with Mr George Shultz, the US Secretary of State, on South Africa.

His transatlantic sortie follows closely behind his travels in southern Africa last week and marks the continuation of a remarkably busy period for Sir Geoffrey since he took over as chairman of the EEC's Council of Ministers at the beginning of the month. Sir Geoffrey is due to travel to South Africa next week to see President Botha in Pretoria.

The diary below covers most of Sir Geoffrey's engagements during the past two weeks.

It shows how little time he has had for simply sitting at his desk and thinking, or even consulting his staff, except when travelling.

Monday, June 30: Attended opening of Eureka ministerial conference. Meeting and lunch with Mrs Thatcher. Meeting with the Chancellor of the Exchequer. Gave an interview to an American newspaper. Received the Foreign Minister of Austria. Received the Moroccan Minister of Foreign Affairs and hosted dinner for him.

Tuesday, July 1: Meeting of Foreign Office ministers. Meeting with a group of European parliamentarians. Met President Richard von Weizsäcker of West Germany. Lunch with the Daily Mail. Gave a closed-circuit television press conference from London for EEC journalists in Brussels. Attended a banquet given by the Queen for the West German President.

Wednesday, July 2: Received a call from the Foreign Minister of Norway. Attended the address to Parliament given by President Weizsäcker. Gave speech to Foreign Press Association. Attended a touch given by the Prime Minister for the West German President. Attended talks between the Prime Minister and President Weizsäcker. Received the British High Commissioner to India. Met the West German Foreign Minister. Gave a speech to a Conservative audience in London.

Thursday, July 3: Meeting with the Secretary of State for Defence. Cabinet meeting. Meeting with the Prime Minister. Received the New Zealand High Commissioner. Call by the Soviet First Deputy Prime Minister. Meeting with the Foreign Office Permanent Under-Secretary. Attended a dinner for President Weizsäcker.

Friday, July 4: Visited a Foreign Office establishment in Buckinghamshire. Reception for the Soviet Ambassador. Attended the East Surrey Conservative Association Summer Ball.

Saturday, July 5: Constituency engagements.

Sunday, July 6: Working at his official residence at Chevening, Kent.

Monday, July 7: Statement to House of Commons on mission to southern Africa. Received call from president of Spanish Employers' Federation. Received call from US special representative to the United Nations. Interview with BBC. Appeared before Commons foreign affairs committee.

Tuesday, July 8: Speech to European Parliament in Strasbourg. Left for Zambia.

Wednesday, July 9: Talks with President Kaunda in Lusaka. Flew to Zimbabwe.

Thursday, July 10: Talks with Mr Robert Mugabe, Prime Minister of Zimbabwe, in Harare.

Friday, July 11: Talks with President Machel of Mozambique. Left Mozambique for London.

Saturday, July 12: Arrived London.

Sunday, July 13: Working at Chevening.

Monday, July 14: Morning and afternoon devoted to discussions with Mr Edward Shevardnadze, the Soviet Foreign Minister. Accompanied Mr Shevardnadze to the Royal Opera House, Covent Garden.

Tuesday, July 15: Morning devoted to talks with Mr Shevardnadze, and attended a lunch given by the Soviet Foreign Minister. Following a reception, he gave a speech to the European Atlantic Group.

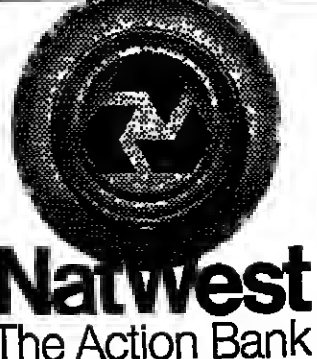
Wednesday, July 16: Received a farewell call from Mr Shevardnadze and was called on by the President of Botswana. Spoke in the House of Commons debate on South Africa.

LIKE TO KNOW WHERE YOU'LL BE ACCEPTED EVEN BEFORE YOUR 'A' LEVEL RESULTS?



PRESS FOR ACTION.

Whether you're going to be working over the next few months, or just looking forward to starting at your College, University or Polytechnic, we can give you a place. Open a Current Account now and you can have a cheque book and Servicecard. Then, once you confirm that you're a student, we'll send you a cheque card. We'll even put an extra £10 in your account.



What's more, we also offer students preferential rates on overdrafts** up to £200, and run their personal current accounts free of normal bank charges even when overdrawn. And when you consider that NatWest have more branches than any other bank, more branches on or near campus and more 24-hour automatic cash dispensers, we think you'll agree that NatWest should be your first choice.

NatWest The Action Bank

Cosmonauts back after 125 days in space

Moscow (Reuters) — The Soviet cosmonauts Leonid Kizim and Vladimir Solovyov yesterday returned to Earth after 125 days in space during which they worked on the new Mir orbiting station.

The Tass news agency said the Soyuz T 15 descent module landed at Arkalyk in the republic of Kazakhstan. During their voyage, Commander Kizim, aged 44, and Engineer Solovyov, aged 39, transferred to the Salyut 7 orbiting station to fetch equipment.

Soviet scientists have suggested that Salyut 7, on which the two men set a 238-day space endurance record in 1984, might soon go out of operation. Mir, launched in February, is the core of a giant laboratory intended to become the first permanently

500 injured in Dhaka during football riots

From Ahmed Fazi, Dhaka

About 500 people, including a score of policemen, were injured and cars were burnt as riots broke out among supporters of rival football clubs on Tuesday night, hospital sources and eye-witnesses said.

The police used tear gas and staves against frenzied mobs who stabbed people and hurled petrol bombs. A dozen cars were set on fire and the police arrested more than 50 people.

The riots began when supporters of the Mohammedan Sporting Club and the Brothers Union, rivals for top honours in the local football league, fought in the crowded stadium after the players had come to blows over a contro-



Just a few of our greatest successes.

Thanks to modern medicines many "mentally handicapped" people can now live better lives than in the past. For example, epileptic fits (which may accompany brain damage) can be controlled, and people with Down's syndrome can be protected against the further harm that infections once inflicted upon them.

What is more, medicines and vaccines can reduce the incidence of impairment by helping to make childbirth safer and controlling damaging conditions like rubella. And future medical advances may further enhance preventive efforts as well as giving those individuals who happen to be intellectually disabled a still better chance of good health.

But technical interventions alone are often not enough to achieve real success. As a community we must work together to stop prejudice in the field of mental handicap and help everyone achieve a satisfactory life.

Housing; occupation; the chance of marriage; all are examples of key areas.

It is the task of the pharmaceutical industry to carry out research into the medicines that are still

needed. It is up to all of us to see that the public and voluntary caring agencies get the money they require to help people with disabilities to live a fulfilling life.

This advertisement is issued by the Association of the British Pharmaceutical Industry in consultation with MENCAP.

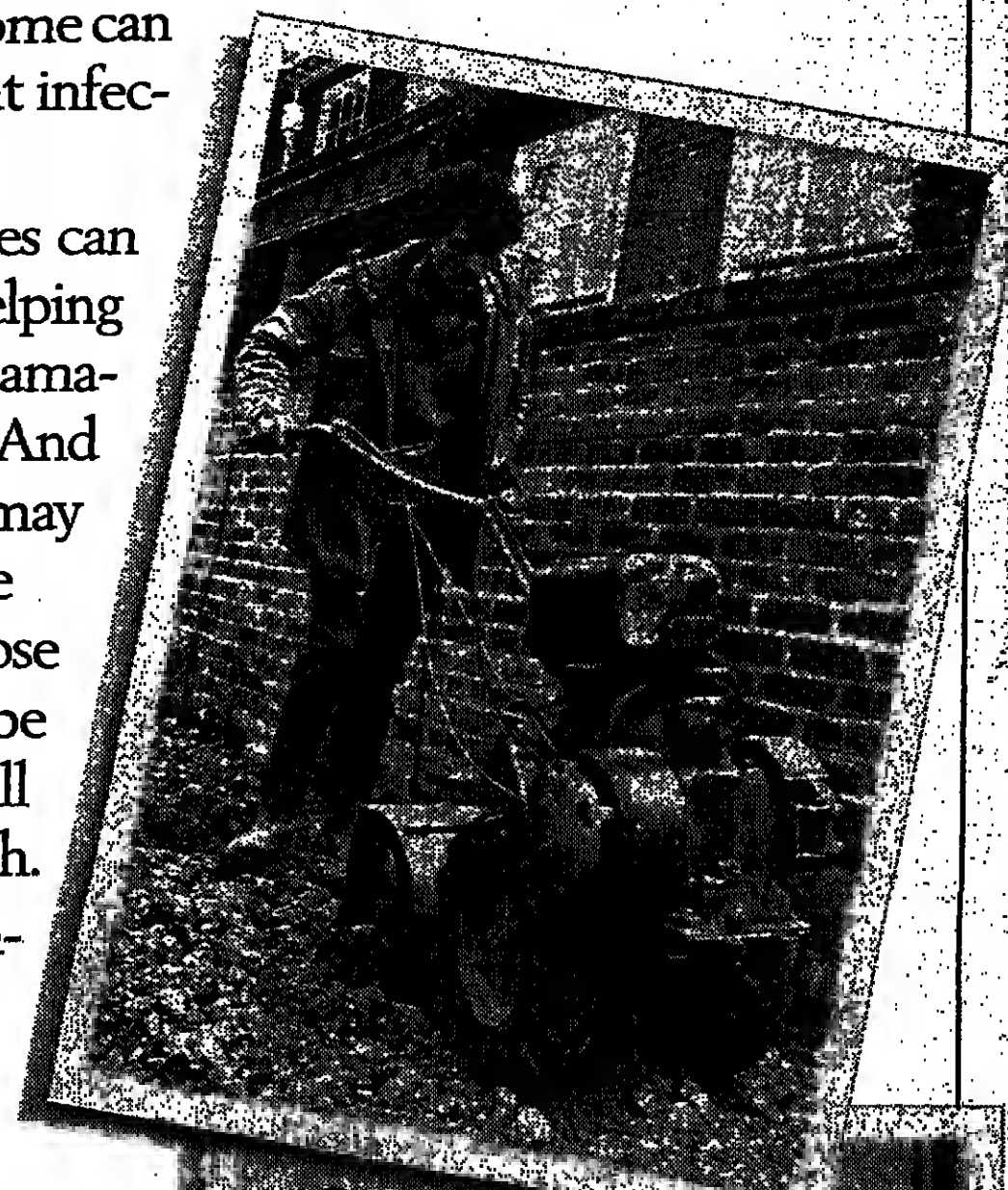


The Association of the British Pharmaceutical Industry



Royal Society for Mentally Handicapped Children and Adults

For a copy of the new OHE/MENCAP report, *Mental Handicap - Partnership in the Community?* (price £1.50), write to OHE, 12 Whitehall, London SW1A 2DY.

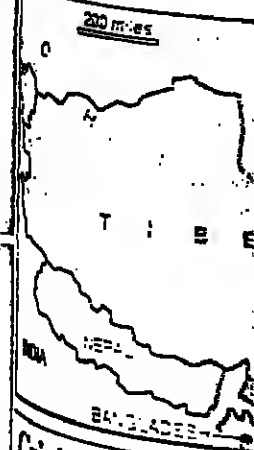


Photographs: courtesy of MENCAP.

Crash
progr
for Ch
evac

India's bo
with Chi

India's bo
with Chi
The Indian government has announced that it will not accept the terms of a 25-year-old treaty...
The Indian External Affairs Minister said that the treaty was "not in the interest of India" and that the government would not sign it.



Crisis on poll
commission
facing Malta

Crisis on poll
commission
facing Malta
Malta is entering a political crisis as Dr Carmelo Mizzi, the Prime Minister, has announced that he will not accept the terms of a 25-year-old treaty...
The eight-member commission announced on Tuesday...
The Opposition insists that...
There was no agreement...
Dr Mifsud Bonnici...
The Opposition Party leader...
The Speaker: Mr Paul...
of the Maltese House of...
Dr Daniel

هكذا من الأجر

Crash housing programme for Chernobyl evacuees

From Christopher Walker, Moscow

Soviet authorities are undertaking a crash programme to provide housing for the 100,000 people evacuated from their homes in the 18-mile exclusion zone around the crippled Chernobyl nuclear reactor.

Four thousand homes are being built in the Gomel region of Byelorussia and a further 7,250 in Ukraine. They will be followed by a second stage of construction to include new schools, laundries, hospitals, kindergartens, canteens, social clubs, post offices and other amenities for the evacuees.

No official figure has been provided for the cost of the programme, which in Byelorussia alone is involving 3,000 people working round the clock in two shifts, but unofficial estimates put the total in tens of millions of roubles.

Western diplomatic sources yesterday described the new details of the resettlement programme as confirmation of speculation that it may be years, even decades, before many of the evacuees can return to their former homes.

The authorities have been reluctant to spell out how long the exclusion zone will have to remain empty for fear of causing ill-feeling among the evacuees, many of whom were farm workers reluctant to leave their land despite the radiation risks.

In the Lithuanian capital of Vilnius, one Soviet source told me that evacuees recently rehoused there were expected never to leave.

The government newspaper *Izvestia* reported this week from Gomel that many of the evacuees in Byelorussia had been angered when they discovered housing settlements were being built a long way from their former homes, rather than close to them as originally planned.

A senior Soviet construction official told the paper that shortage of manpower in the

area close to the evacuees' original homes had been one reason for the relocation.

Another was a medical decision that it would be better for the evacuees to be resettled away from areas of high "background radiation" because they had already "undergone the influence of radiation" before evacuation.

Asked how the evacuees had reacted to the change of site, the official said: "I cannot say that everybody was happy. They wanted to return close to their region, but we honestly explained everything to them." "The families had received 'big money compensation' sufficient to replace possessions they had been forced to abandon.

Meanwhile, the man who has become the best known face on Soviet television, Mr Alexander Krutov, has been given a special award by the Soviet Union of Journalists for his reports on the aftermath of the disaster, which set a new standard in the state-controlled media.

Mr Krutov and his cameraman, Mr Yevgeny Shmatkov, who received a similar award, were in the disaster region for about a month, providing almost nightly reports which included interviews with rescue workers and footage shot over the wrecked plant.

Reporting the award, the official newspaper *Sovetskaya Kultura* said it had been made in recognition of work undertaken in dangerous conditions. It explained that Mr Krutov, who is normally based in Moscow, had refused to wear protective clothing.

"What kind of emotions would have been aroused among television viewers if they had seen the correspondent dressed in protective clothing with breathing apparatus?" it asked.

No details were given of whether the reporter had suffered any ill-effects.

Death sentence for Haiti police chief

Port-au-Prince (Reuter, AP) - Haiti's former Security Police chief under the dictators Francois and Jean-Claude Duvalier was found guilty of murder and torture yesterday and sentenced to death.

The sentence was announced at the end of an 18-hour trial at the Palace of Justice that was broadcast live on television.

The 12-man jury found Luc Desyr, aged 61, the former Security Police chief, guilty without extenuating circumstances of illegal arrest, jailing, torture and murder.

The court immediately sentenced Desyr to death. Execution in Haiti is generally by shooting.

Desyr maintained his innocence and declared: "I am a Christian; I am a convinced Baptist." Mr Leon Dnigton, his lawyer, said he would appeal against the sentence.

The court heard that during the 28 years they ruled Haiti, the Duvaliers used the secret police to torture and intimidate opponents.

Francois Duvalier died in 1971 and his son, Jean-Claude, fled from Haiti in February of this year and is now in exile in France.

During the trial, Desyr denied ever having seen the person who accused him of torture and murder.

"I don't know this man," he said of Mr Emmanuel Ambroise, aged 74, an education minister in pre-Duvalier Haiti. "I maintain my innocence."

Three other former leaders of the Duvalier-era secret police, known as the Tontons Macoute, are accused of



Luc Desyr, the former Haitian Security Police chief, under heavy guard during his trial for murder in Port-au-Prince.

same crimes and are being tried *in absentia*.

Mr Ambroise testified that Desyr arrested him illegally 27 years ago, and tortured him in a small room in the National Palace.

He also accused Desyr of murdering his brother, Jean-

Jacques Dessalines Ambroise, and his brother's pregnant wife.

"I thought they were sadistic animals fulfilling their instincts," Mr Ambroise, the only witness to take the stand on Tuesday, said of the secret police.

In his testimony, Mr Ambroise estimated that more than 60,000 Haitians were killed during the 28-year Duvalier family rule.

The three men being tried *in absentia* are Mr Eloi Maitre, Mr Jean Tassy and Mr Lionel Woutley.

Crew share the blame for Dallas air crash

Washington (Reuter) - The crew of a Delta Airlines aircraft, airline authorities and the weather have been blamed for a crash at Dallas last year, in which 136 people died.

The National Transportation Safety Board said the probable causes of the accident on August 2 were the crew's decision to fly into a storm cloud, its inadequate training on how to avoid and escape from wind shear, and the lack of information on dangerous weather ahead.

The 11-month investigation found evidence that the Delta Lockheed L 1011 crashed because it flew into a rapidly developing thunderstorm and encountered powerful wind shear - a strong gust of wind that suddenly changes direction - which caused it to rapidly lose air speed.

Mr Hollis Harris, the senior vice-president of Delta Airlines, said he was "shocked and dismayed at the board's misunderstanding and misinterpretation of the facts". He said the company had complied with all requirements set down for training on handling wind shear.

Captain Richard Stone, a Delta pilot who headed a union investigation into the crash, said the crew had no reason to suspect it was flying into wind shear.

Little hope for trapped Australian coalminers

From Stephen Taylor Sydney

Twelve miners were feared dead in an explosion almost a mile down a Queensland coal mine yesterday.

Eight hours after the blast there was still uncertainty about the location of the trapped men, but the presence of poisonous fumes left little chance of survival.

Rescue workers were said to have reached within 100 yards of the blast area, but were driven back by poisonous fumes and the danger of further explosions.

It was the worst Australian mining accident in more than a decade. The last disaster, which claimed 13 lives, occurred in the same small coal mining community, Moura in central Queensland.

Officials said the explosion appeared to have been caused by methane gas, but there was no explanation of how it had ignited.

Danger from fumes last night caused authorities to declare a disaster area within a three-mile radius of the mine.

Hopes for the men rested on an attempt to sink a new shaft overnight, but officials said even if there had been survivors they would have run out of air before they could be reached.

India's border row with China erupts

Delhi (Reuter) - A row has broken out between India and China over their border only days before the two countries are to resume tortuous negotiations on a 24-year-old frontier dispute.

Delhi said on Tuesday that Chinese troops and herdsmen had intruded into India's north-east Arunachal Pradesh state. Peking yesterday rejected the charges, saying the area was Chinese, and issued a counter-accusation that Indian troops regularly made incursions into China.

An Indian External Affairs Ministry official said about 40 Chinese - "some of them in uniforms" - in June had gone five miles inside India territory to the Sumdorong Chu Valley.

"We had protested strongly about this intrusion to the Chinese Government and rejected their contention that this area is on their side of the frontier," the official said.

The world's two most populous nations are due to meet

on July 21 to Peking for their seventh session since 1981 to discuss the dispute which led to war between them in 1962.

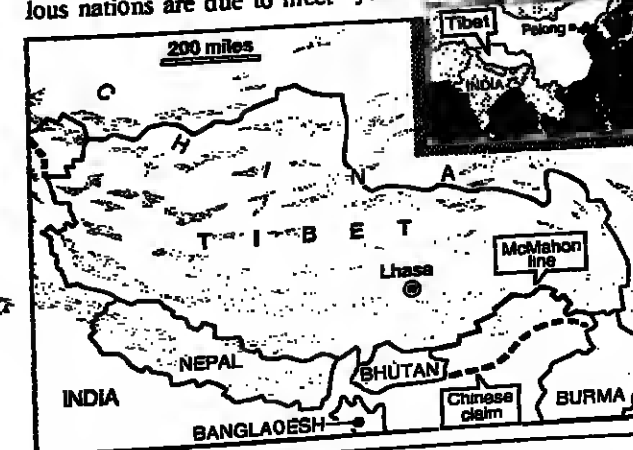
"I am not so dumb as to expect a breakthrough," the official said when asked if India expected any important gains at the talks.

● Issue at talks: The Indian team, which leaves for Peking later this week for the talks on the border, will take up the reported intrusion by China (Kuldip Nayar writes).

This is said to be the deepest intrusion by the Chinese southwards since October 1962.

● PEKING: A Chinese Foreign Ministry official yesterday told a press briefing the area had always been Chinese and was north of the "line of actual control" in the eastern sector of the Sino-Indian border (Reuter reports).

He accused Indian troops of constantly entering Chinese territory in the area over many years.



Crisis on poll commission facing Malta

From Austin Sammut Valletta

Malta is entering a political crisis after Dr Carmelo Mifsud Bonnici, the Prime Minister, unilaterally chose the electoral commission which will run the general elections to be held by March 1987.

The eight-member commission, announced on Tuesday, includes people who would seem to be acceptable to the opposition Nationalist Party. But the Opposition insists that all members must be acceptable to both parties.

There was no agreement after a number of meetings between Dr Mifsud Bonnici and Dr Eddie Fenech Adami, the Nationalist Party leader, on the composition of the commission.

● New Speaker: Mr Paul Xeroch was appointed Speaker of the Maltese House of Representatives on Tuesday. He succeeds Dr Daniel

Wife of shuttle crewman seeks \$15m damages

Houston (Reuter) - The widow of Mr Michael Smith, an astronaut killed in the Challenger space shuttle disaster in January, has filed a \$15 million (£10 million) claim against Nasa for the wrongful death of her husband.

Nasa said the action by Mrs Jane Jarrell Smith, which is not a lawsuit, is the first formal claim by any relatives of the seven Challenger crew who were killed.

It alleges negligence in the January 28 explosion because top Nasa officials were aware of problems with the shuttle's solid rocket booster seals.

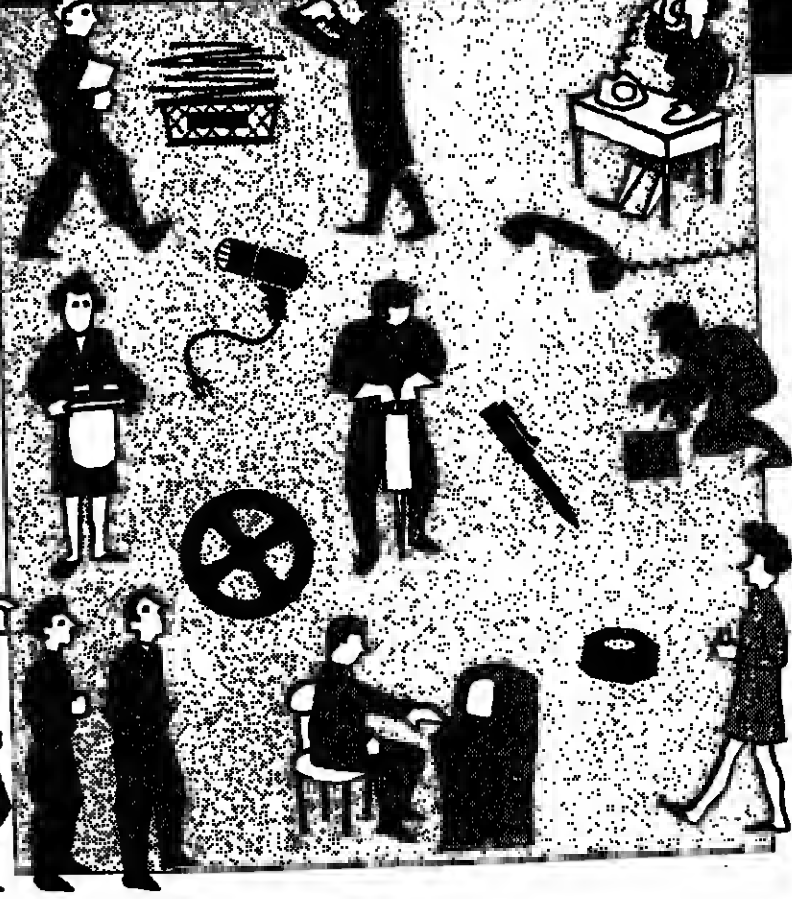
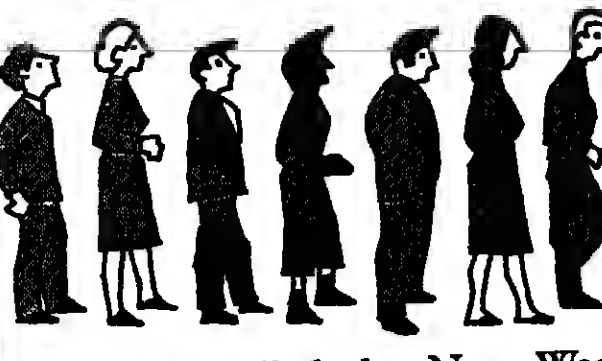
Mrs Smith's claim seeks \$15 million (£10 million) in damages for the loss of her husband, plus \$100,000 for any injuries he might have received before dying.

The space agency has six months to respond to the claim, Mr Jack O'Brien, a Nasa lawyer, said. If it rejects it, the plaintiff would be able to file a lawsuit alleging wrongful

Now you can give young people a job and get paid for it.

There's a new scheme which allows you to take on young workers at realistic wages, and be paid £15 a week for each one.

It's as simple as that. No administrative problems. No complicated red tape. In fact, no strings.



Jobcentres and Careers Offices will be glad to tell you about eligible young people. And that's really all it is. Simple to set up and run. You'll be helping out young people,

It's called the New Workers Scheme. Ideal for small and medium-sized businesses, but still attractive to large businesses.

The conditions are minimal. The jobs must be full-time for one year. The wages must be no more than £55 (under 20), or £65 (aged 20).

You can take on as many workers as you like.

The people must be under 21, in their first year of employment and no longer eligible for YTS. Of course, they may have already completed YTS, perhaps even with you.

and helping yourself expand, without getting involved in unrealistic labour costs.

For more information dial 100 and ask for FREEPHONE NEW WORKERS. (Lines are open from 9.00 am to 9.00 pm, seven days a week).

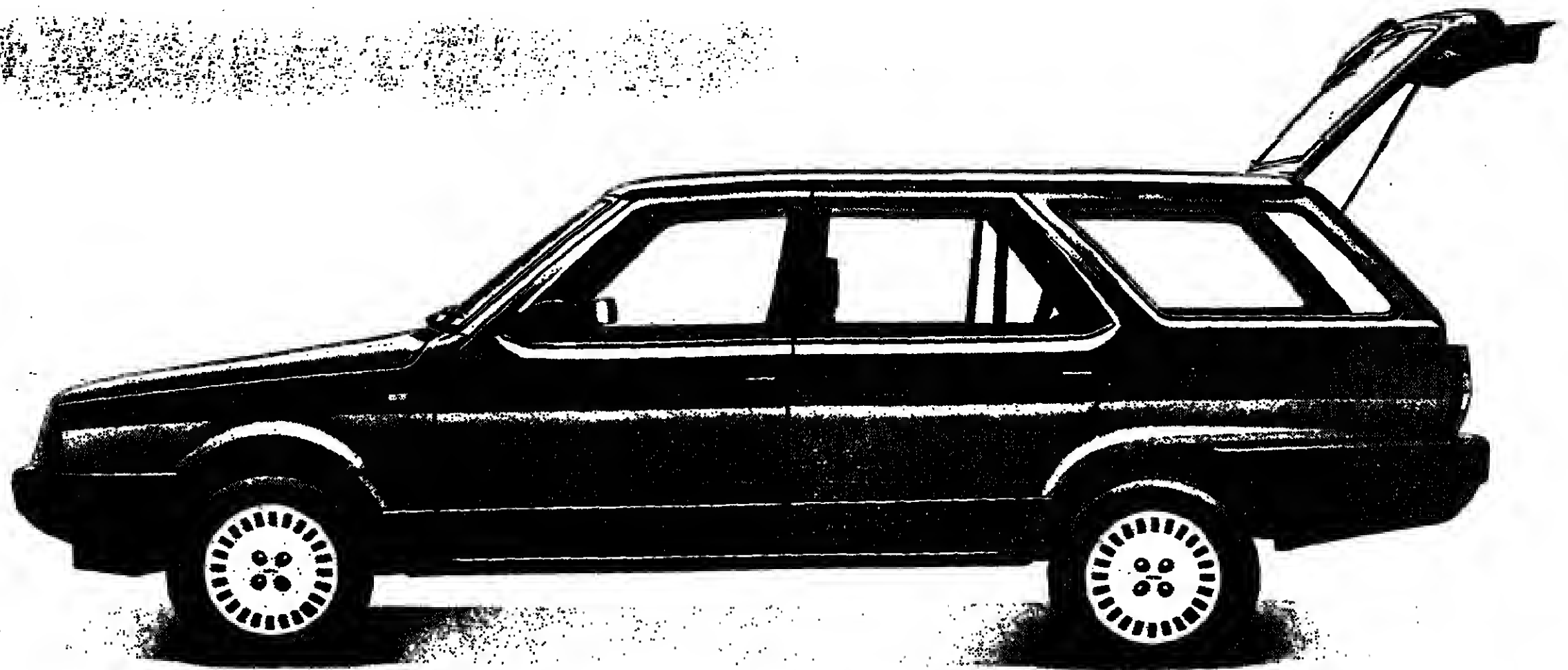
Or send in the coupon below.



For New Workers Scheme, FREEPOST, Curzon House, 20-24 Lonsdale Road, London NW6 4YF. Please send me details of the New Workers Scheme. T 1

Name _____
 Company _____
 Position _____
 Address _____

New Workers Scheme
 Department of Employment. DE



IT SEEMS OTHERS HAVE TO ADD EXTRAS TO REACH THE STANDARD WE'VE SET.

What's this? A summer estate car advertisement with no special offers or add-on extras, and at a time when all around us are loading their cars with extra goodies to tempt you?

Have we lost our reason? Or is it simply that our Regata Weekend estate, unadorned with extras, still has the edge over its rivals?

Go along to your local Fiat dealer, cast

INTERNALLY ADJUSTABLE NEARSIDE MIRROR - STANDARD.

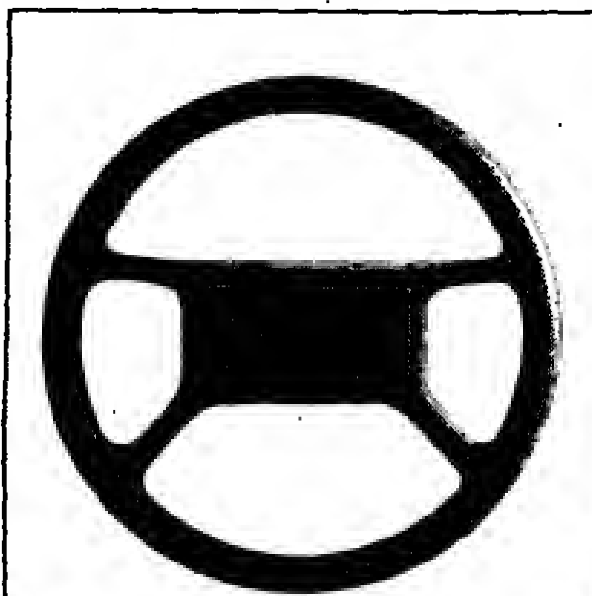
a critical eye over the two Regata Weekend models, and judge for yourself.

The Weekend 85 Comfort comes with a smooth-changing 5-speed gearbox to make the most of its 1.6 litre overhead cam engine.

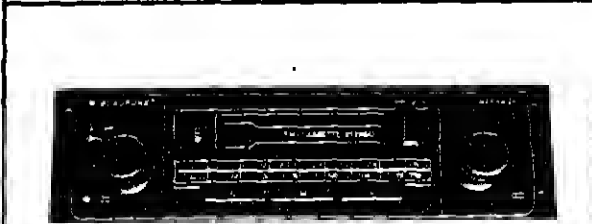
The rear window comes with wash/wipe and there's a split tailgate to make loading even simpler.

Inside you'll find seat belts front and rear, reclining front seats with matching cloth head restraints and stereo radio - all standard.

The Weekend 100 Super offers, in addition, power steering, rev counter, econometer, stereo radio



ADJUSTABLE RAKE STEERING WHEEL, WITH POWER STEERING - STANDARD.

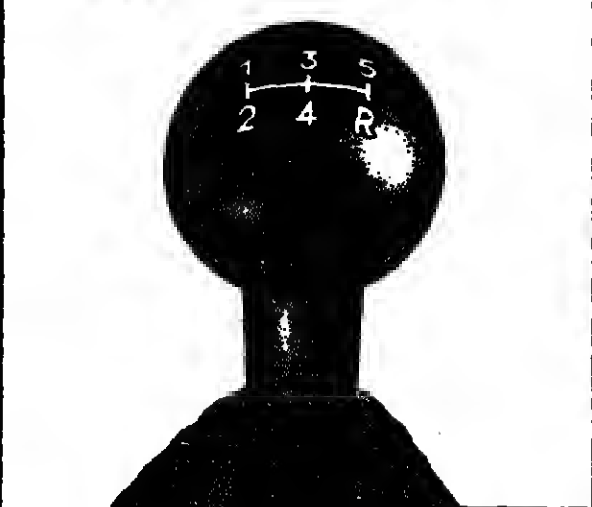


STEREO RADIO/CASSETTE - STANDARD.

ELECTRICALLY OPERATED FRONT WINDOWS, AND TINTED GLASS ALL ROUND - STANDARD.



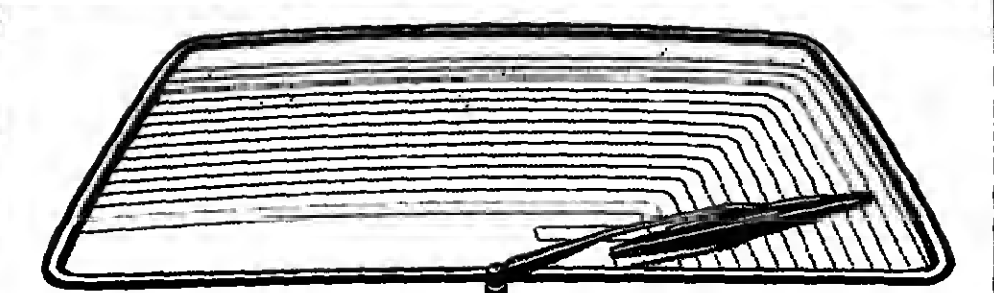
5-SPEED GEARBOX - STANDARD.



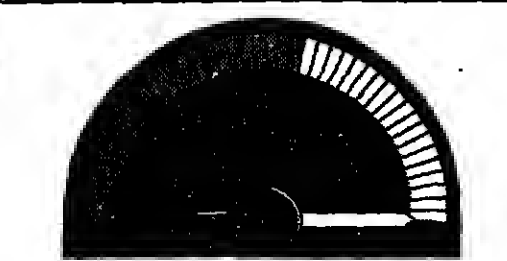
TIPT-AND-SLIDE GLASS SUNROOF - STANDARD.



ASYMMETRICALLY SPLIT, FOLDING REAR SEAT - STANDARD.



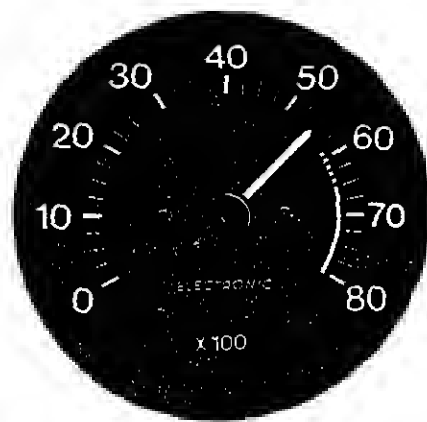
HEATED REAR SCREEN WITH WASH/WIPE - STANDARD.



ECONOMETER - STANDARD.



FRONT HEADLAMP WASH/WIPE - STANDARD.



REV. COUNTER - STANDARD.

cassette, more luxurious trim throughout, and an asymmetrically split folding rear seat.

There's a tilt-and-slide glass sunroof, tinted glass all round, halogen headlights with wash/wipe, and electrically operated front windows - as well as central locking.

In both models you'll find performance in plenty - 0 to 62 mph in 10 seconds

INTERNALLY ADJUSTABLE OFFSIDE MIRROR - STANDARD.

and a maximum 112 mph* in the Weekend 100 Super.

All in all, there's a lot to tempt you, and all of it affordable - just £6,997* for the Weekend 85 Comfort, £8,590* for the 100 Super.

And with your Fiat dealer in a generous mood right now, there's never been a better time to talk to him.

But even if you decide to delay your decision to buy a Regata Weekend, don't worry; when you do decide, you'll still find we're offering the same high levels of comfort, equipment and performance.

Unlike some.

Regata Weekend.

FIAT
SETTING NEW STANDARDS

SS lists

SPECTRUM

Nice to know, mean to fight

THE TIMES PROFILE FRANK BRUNO

It is not just boxing correspondents' hyperbole to state that the coming world title fight between Tim Witherspoon and Frank Bruno is more than a mere boxing match...

In terms of boxing history, the fact is indisputable when Frank Bruno steps into the ring at Wembley, early on Sunday morning to challenge Witherspoon's World Boxing Association heavyweight title...

Last week, when Bruno met the defending champion for the first time the contrast in styles was instructive. The American was the epitome of fast-talking, amusing Philadelphia confidence and "cool"...

To some he seemed tense, it would be surprising were he not yet though he lacked Witherspoon's relaxed style, Bruno displayed some wit and his performance showed Lawless's careful training...

The Bruno-Lawless relationship has been likened to that of father and son. Certainly Lawless has groomed Bruno into a man who can mix with "celebrities"...

Bruno's real father, whom he describes as his "hero" died when Bruno was a teenager. Years of illness failed to prevent the loving but exasperated man from beating his difficult son with a curtain rod...



The man who would be king: "The bell goes ding-ding, you got nobody there except you... it makes you a lonely person" (Photograph by Snowdon)

reacted against his parents' training, and the huge toddler became a burly and aggressive boy who spent all his time fighting.

A man who has known Bruno some years, and is from an identical background, said: "The secret thing about Frank is - he likes to please. Now he pleases Terry by handling himself well, and he pleases the public then, the pressure to please his mates was greater than his need to please his parents...

When Bruno fought with one of his own teachers, his mother Lynette, a devout Pentecostal, decided something had to be done with her bully of a son...

It seems as if he still has to remind himself of the destined building site to drive himself on. Even in a brief interview he tells you about it: "And if ever I look as if I'm forgetting who I am and where I come from, people around me will tell me I mean I only have to remember all that, know what I mean?"

Bruno, said his old acquaintance, is interested in money. "His style is to get the fight over quickly just so he can pick up that purse and go home." His American sparring partner, Rufus "Hurricane" Hadley - himself a potential world heavyweight contender - said that Bruno shows the classic hunger of countless black youngsters on both sides of the Atlantic who became boxers:

"What makes Bruno tick? He's found one thing he can do. He doesn't want to be in poverty. He doesn't want to be low. This is the only way he can avoid that. He works as hard as any executive, and the gym is his office."

The gym is above the Royal Oak pub in Canning Town, home of Terry Lawless's stable of fighters. The atmosphere is that of a large, easy-going family where any small jealousies are banished before a big event that will bring credit to all. There was some resentment, on this day, that Bruno, who had given 148 interviews in 35 days during his most intense training period, had been criticized by the press for being unco-operative. Lawless is keen to protect the boxer he has created from obvious irritations...

You sense that Bruno can sometimes become irritated by his own "nice" image. At the Italian restaurant in Leytonstone where he eats regularly with Lawless, and where many pictures of him adorn the walls, the manager praises him and

his gargantuan appetite, adding fondly: "He is a good man - too good for a boxer." It is impossible to find anyone who will be severe on the man. So is he nasty enough to beat the wily and experienced Witherspoon? Terry Lawless smiles: "Mean? He's mean enough all right. You should have seen him back here at the gym after that press conference!"

Boxing, he says, is a business, about controlled aggression; Bruno has no need to throw his 16 stones around outside the ring. Suppressed anger does show, however, when Bruno talks of comment which touches on his personal life. "I mean, I'm here to be set up and then knocked down, that's all right. But it's nothing to do with my family..."

He accepts his role as public property, but is careful to keep his girlfriend, Laura, and their three-year-old daughter (another baby is due in September), in the background - largely because intolerant blacks as well as whites have attacked the relationship that has lasted since the pair were 18.

Bruno has won 20 of his 21 professional fights. His only defeat was by James "Bonecrusher" Smith in 1984, when Bruno was knocked out in the tenth round. Many say he lacks serious experience, since so many of his fights have been against

unworthy opponents. "He's proved he can punch but not yet that he can fight", seems to be the consensus.

This fact, set against Witherspoon's proven skill and staying power, plus Bruno's style of fighting (planting his feet and punching, rather than "dancing" like his admired Ali) could well cost him the fight. Yet he is far fitter than Witherspoon, and those close to him say he has gained in power and confidence during the past year. His sparring partner, Rufus Hadley, gives Bruno the edge: "I've sparred with Witherspoon as well, so I should know. Look - boxing is 90 per cent attitude, and Bruno wants that win so much." The secret, says Hadley, will be for Bruno to concentrate on the fact that he is not fighting the man, but that man's mistakes - and to be cool enough to make him make mistakes.

Modern boxing talk is of psychology and strategy, not just brawn. Bruno himself slips easily into a rather endearing introspection, saying: "Let me rephrase that" with the anxiety of one used to being mocked for his lack of grammar or intellect. Bruno is interesting on the isolation of his life: "I mean, I run alone in the mornings, and train a lot of the time alone. Then, when you get in that ring, and the bell goes ding-ding, you got nobody there except you. Yeah, you could say it makes you a lonely person. You have to be. You have to sacrifice a lot of things other people expect."

If Frank Bruno fails in his bid for the title on Sunday, knowing as he does that he is carrying such a burden of national hope as well as business interests on his shoulders, he will feel even lonelier. One thing is certain: if he loses he will try again, because mentally and physically he is programmed for nothing else. And if he wins, an even worse pressure will be only just beginning - real show-business.

Bel Mooney

©Times Newspapers Ltd, 1986

New torture for Israel

Police are to lead a secret inquiry as the Shin Bet affair enters another phase. Christopher Walker reports

After weeks of vicious infighting, the Israeli government has at last accepted that there has to be another inquiry into what has become known as the Shin Bet affair. This time the police are to carry it out - theoretically since they will be on the alert for the cover-ups which fuelled the earlier investigations.

They are expected to concentrate, at least initially, on the circumstances surrounding the deaths of two Palestinians in Shin Bet custody in April, 1984. According to Mr Yosef Harish, the Attorney General, this means that agents of this highly secret counter-intelligence agency will be interrogated like common criminals.

But it will be a gentler form of interrogation than that apparently used by Shin Bet when the army handed over the two Palestinians it had captured on board a hijacked bus on the Gaza Strip. There are many versions of what happened but the one undisputed fact is that the two Palestinians were dead within hours of being handed over to Shin Bet. No charges have been made against the officers concerned and President Chaim Herzog has given them a pardon for anything they might have done.

Mr Shimon Peres, the Prime Minister, has explained to the Knesset why there should be no charges. For the head of Shin Bet and his colleagues to be able to defend themselves, he said, "they have the right to take a line of defence that they think is right - and they said: 'our line of defence is that this was not the first time.' Mr Peres gave a warning that any prosecution would mean revealing "a very lengthy series of precedents."

what happens in the occupied territories. It has recently produced a report which claims that there has been a 40 per cent increase in the number of complaints of torture since the beginning of last year.

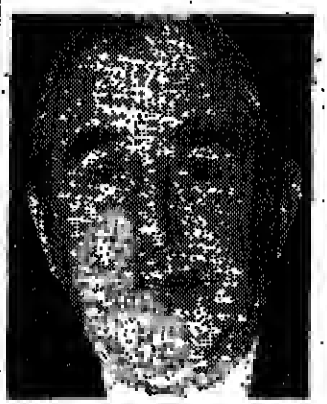
Someone with experience of Shin Bet interrogation both before and after 1977 is Mr Jabril Rajoub. He was given a life sentence after confessing to Shin Bet his involvement with Fatah in 1970. He was released in May last year in the mass prisoner exchange for three Israelis but re-arrested last November and interrogated again.

"In 1970 it was all beatings. They beat you all the time until you confessed", he said. "This time they took me to Hebron Prison and put me in a special wing, handcuffed and with a hood over my head. I spent the first nine days shut in the lavatory. That is their new way. Then they would take me out and put me under cold showers and beat me a bit then put me back in the lavatory with the handcuffs and the hood."

Another method alleged to be on the increase is the use of near-asphyxiation either by drawing tight the hoods or by squirting in tear gas from a pocket aerosol. This was what Mr Adnan Mansour Ghannem claimed happened to him when he was released to confessions.

Although the Shin Bet methods are kept secret, the lawyers claim to have built up a consistent picture - from hundreds of statements by clients - of what happens to people after their arrest.

The prisoners complain that during their interrogation they are made to feel that they are in danger of losing contact with the outside world. They are isolated,



President Herzog



Yosef Harish

'Shin Bet has been very successful'

It is difficult to interpret that as anything other than an admission of something Israel has long denied - that Shin Bet habitually uses tough methods in what Mr Yitzhak Rabin, the Defence Minister, describes as the "war against terrorism".

A small group of lawyers in Israel who specialise in the defence of Palestinians claim that every prisoner is badly treated during interrogation, and that about a third of them suffer some form of torture.

There are only three Jewish lawyers - all women - who do this kind of work along with about 20 Palestinians and 20 Arab Israelis. They tend to be branded by the authorities as radical anti-zionists, politically motivated against the state. The same accusations are levelled at the radical groups which collect and publish allegations of torture.

One such group is the Alternative Information Centre, formed 18 months ago by a group of Palestinians and radical Jewish and Arab Israelis with the aim of publishing regular information about

'Agents will be questioned like criminals'

hooded, and left without food or sleep for days on end. The interrogation often begins only after the isolation has destroyed their morale.

President Herzog, justifying his decision to pardon those involved in the recent deaths, boasted that Shin Bet had uncovered 320 terrorist groups last year and, so far, had intercepted 255 terrorist missions this year.

Mr Rajoub says that confessions flow easily under Shin Bet interrogation. He remembers how his confident interrogator last November told him a story:

It was about a competition between agents from the CIA, MI5, the KGB and Shin Bet. Each agent was taken to a field where a gazelle was released and he was told to catch it as quickly as possible. The CIA man brought his back in half an hour. It took MI5 six hours and the KGB a whole day. Two days later the Shin Bet man returned with a rabbit. "That's not a gazelle", the others complained. "Oh yes it is", the Shin Bet man replied. "You just ask the rabbit."

BIOGRAPHY

1961: Born Hammersmith, west London, on November 16. Youngest of six children. Attended Swaffield primary school, Wandsworth and Old Hall boarding school, Sussex.

1982: Turned professional under manager Terry Lawless.

1984: Bruno's only professional defeat at the hands of James "Bonecrusher" Smith.

1985: Became European champion (relinquished in 1986 to concentrate on his world championship challenge).

1986: Knocked out Garrie Coetzee in first round to become main contender for world title

The fine art of making money

Richard Luce, the Arts Minister, will be at the Festival Hall tomorrow sounding the foghorn for the benefit of the press to launch the Museums Roadshow, which is open to the public this weekend.

It is all thanks to marketing expert Hilary Blume who has persuaded 21 museums, from the august British to the foghorn-supplying Aberdeen Maritime, to shake off their inhibitions. But the Arts Minister's presence hints at the big business objective behind the hilarity.

The BM is supplying a travelling mint, the V & A a traditional Punch and Judy Show, Tynes and Wear Museums some armour, Sam Wanamaker's Bear Garden its Shakespearean strolling players and York's Castle Museum an apple peeler. An Iron Age loom is coming from the Horniman. There will also be a horse-drawn bus to the South Bank from Waterloo Station.

And there will not be a glass case in sight. Visitors will be able to make corn dollies, dress up in historic costume, appear on video television, eat Woolton pie, be photographed inside a bubble - and go to the souvenir shop.

phoned by the South East Area Museums Service about trading in museums", says Blume. "As we got nearer to the problem we thought, 'What museums need is somebody to market museums.'" The roadshow idea was born - with the museums going on the road to London's South Bank.

Blume is director of the Charities Advisory Trust, which helps charities to make money. She found that 60 per cent of museum shops in Britain were trading at a loss. "I'd like to see a shop in Covent Garden as a museum shop, like the National Trust shops. We could take the stock from all the different museums and make a marvellous centre. It would help the museums, providing a face to the world, encourage people to go to museums and appeal to tourists," she says.

To help museums set about marketing properly, Hilary Blume has written The Museum Trading Handbook to give just the kind of advice needed to run shops in museums as a profit. "Good trading is becoming crucial to them", she says.

Simon Tait

ELLE advertisement featuring a woman's face and text: 'SURVIVING TRAGEDY - WINNERS TELL ALL', 'CHRISTOPHER LAMBERT LOSES HIS LOIN CLOTH', 'LOVE IN A COMPUTER CLIMATE'.

ELLE RIDES THE GROOVY TRAIN... TO A HIP AND HIPPIY SUMMER. Swing with the in-crowd down in Cannes. Hustling for a living - who's who in Medialand. Facing up to summer: Christopher Lambert in a suit; Ismail Merchant in the kitchen; the ELLE team in India! Special treatment - the summer skin programme. A sub-continent of style and hat ideas. ALL FOR £1. OUT NOW. GET IT OR REGRET IT!

CONCISE CROSSWORD NO 1004. ACROSS: 1 Denial (13), 2 Cup edge (3), 3 Impromptu (9), 4 Artist's frame (5), 5 Umpire (7), 6 Sexless (7), 7 Right book pages (5), 8 Arses (9), 9 Eccentric (3), 10 By-product (13). DOWN: 1 Increase by addition (6), 2 Zurich bankers (6), 3 Staunch Conservative (4), 4 Paper chief (6), 5 Dress (4), 6 Energy (6), 7 Building extension (6), 8 Egyptian cobra (3), 9 Explosive mine (4), 10 Actors walk off (6), 11 Eastern time (11), 12 Doglike (6), 13 Enchant (6), 14 Repeating (6). SOLUTION TO NO 1003: 1 Viscus, 2 Shundy, 7 Tite, 8 Nussner, 9 Statute, 13 Cab, 16 Chiropractor, 17 Doe, 19 Enacting, 24 Resigned, 25 Cell, 26 Reason, 27 Tavern, DOWN: 1 Veto, 2 Sulfate, 3 Snow, 4 Shift, 5 Iraq, 6 Dacia.

On of... THEATRE OF SLEEP... Concise crossword puzzle.

BOOKS

On wilder shores of Irish letters

J.P. Donlevy was born in Brooklyn but, as the result of some strange atavistic leap, he writes like an Irishman...

Peter Ackroyd on the mental geography of the green and impossible island of sighs

J.P. DONLEVY'S IRELAND In All Her Sins and in Some of Her Graces By J.P. Donlevy Michael Joseph, £12.95

Joyce. By the time Donlevy arrived it had become - in his imagination - a slightly tired old party, riddled, obsequious, fraying at the edges...

for comic dialogue and his eye for significant detail. It would be hard to find another narrative that so evokes the look and the feel of Ireland...

But the gaiety and the genial chaos that he found here and their less picturesque aspects, also. And, as so often, Dublin must bear the sins of Ireland: despite its ritual obscenities to the saints and scholars...

The young Donlevy seems to have spent his time largely in drinking and fighting along with everyone else; but if in his case these activities sprang from high spirits...



of poverty and misery - precisely the Ireland which Donlevy's parents fled, but which he had to discover for himself...

could so easily have turned into a self-indulgent fantasy. But, as its subtitle suggests, this is a book designed to evoke the "sins" as well as the "graces" of the country...

Donlevy left Ireland after seven years; but he could not stay away. He kept on coming back and then, in 1967, he returned for life...

American dreams at the courts of Henry I and II

John Campbell

FORD The Men and the Machine By Robert Lacey Heinemann, £15

Robert Lacey's latest blockbuster is dedicated to his agent, and quite right too. For it was he who suggested...

As an historian turned journalist, he is able to combine the methods of insight investigation with an impeccable respect for the written sources...

It is really two books, for the first 400 pages are essentially a biography of Henry Ford I, while the last third is the subsequent history of the company under his grandson Henry II...

No one better embodies the contradictions of the American dream than Henry Ford. On the one hand he was the country boy who liked tinkering with farm machines...

ry was very far from the upright paternalist of the popular imagination. He was an unfaithful husband, a peculiarly cruel father to his only son, a ruthlessly hypocritical manipulator of his own advantage...

As easy as sentimentalizing Henry I would have been to take a hatchet to Henry II. In fact Lacey is as fair to young Henry's rescue of the company after the war, before his decline into alcoholism...

Gough Whitlam was leader of the Australian Labor Party for eleven years, and Prime Minister of Australia for three, from 1972 to 1975. These years were among the most exciting in Canberra's history...

Radical adventure Down Under

Linda Christmas THE WHITLAM GOVERNMENT 1972-1975 By Gough Whitlam Viking, £17.95

made into a television series shown here last year. With so much emphasis on Whitlam's dismissal, the aspirations and achievements of his three years in office have been under-analysed...

the publisher's blurb, which states: "Whitlam paints a broad and illuminating canvas of Australia as it was, as it has become, and as it yet might be..."

Once upon a time ... for feminists

FICTION Nicholas Shakespeare

DON'T BET ON THE PRINCE By Jack Zipes Gower, £17.50 THE ABBEY IN THE WOOD By Antony Lambton Quartet, £9.95 THE GAME OF THE PINK PAGODA By Roger Moss Collins, £10.95 THE SONG OF THE FOREST By Colin Mackay Canongate, £9.95

There was once a cartoon that showed a troubadour ascending a tower by means of his ladylove's hair. Climbing through the window he discovered the long blonde tresses have sprouted not from his maiden's head but from his chin...

Roughly the same expression will confront the features of the gallant reader who picks up Jack Zipes's edition of contemporary feminist fairy tales. Not in reaction to the tales, but to the essays that accompany them...

round kissing frogs is likely to contract swamp fever. Some of it letters from the Gothic to the ludicrous. For certain once the animal tribe eat, says Heine dramatically after their first night together...

More profitable proof of the fairy-tale's endurance is to be found in two first novels. The Game of the Pink Pagoda, by Roger Moss, a teacher at Essex University, is a work of conscious literary trickery...

Each chapter tells a completely different tale until it becomes clear the game is really a demonstration of the fictional process itself, and that the Pink Pagoda is merely the pea on which any number of separate mattresses may rest...

Their anthology never wears... I finished this selection of some 200 dreams feeling marvellously relaxed! J.G. Ballard, Guardian



Bringing together a wide selection of dreams drawn from the literature of all ages and many cultures - from Aristotle and Apollinaire to Kaelais, Wagner and Nathanael West - some of which are translated into English for the first time...

'Well done... Almans and Béguin divide their sections into Instinctive Dreams, Realistic Dreams, Symbolic Dreams, Fantastic Dreams... An example of Realistic Dreams is that described by Abraham Lincoln to Ward Hill Lamon in early April, 1865...

As the immense richness of the dreams in this excellent collection demonstrates, no theory ever seems likely to account for those strange safaris on which each of us sets out every night across the width of our heads! J.G. Ballard, Guardian

Hardback 400 pages £10.95 In bookshops now PICADOR

Taking a mallet to Gandhi's halo

Karan Thapar

THE MYTH OF THE MAHATMA The British and the Raj By Michael Edwardes Constable, £12.95

At almost every level this is a disappointing book. To begin with its title suggests an exposé of Gandhi; instead he oozes features, in any substance, in part four. Then, the portrait that emerges is neither new nor revealing...

was obscurantist even in his own time, and his leading contemporaries were barely tolerant of it. His obsession with his libido was frequently embarrassing; but Gandhi never hid it. His autobiography is still the best source of reference for digging it up...

Although it purports to be about Gandhi, for the most part this is a pedestrian, at times ponderous, history of the Raj. Its account of the development of the Empire is correct, but not illuminating. Only the 24 illustrations are interesting, although the captions are carelessly inaccurate...

HOW TO GET A YEAR FOR 6 MONTHS!

The Times Higher Education Academic Year Diary 1986/7. If you take out a 6 month subscription to The Times Higher Education Supplement in addition to your FREE Higher Education Supplement, we will also send you a FREE issue of the popular THES Academic Year pocket diary...

The Times Higher Education Supplement

Offer applies to new subscribers in the UK only and closes on December 31 1986.

Please send me 6 months subscription to The Times Higher Education Supplement and my free copy of The THES Diary. I enclose my cheque for £16.50 (made payable to The Times Supplement). Please send to: NAME, ADDRESS, SIGNATURE, DATE.

Queen and Commonwealth: constitutional clash and the political reality

Certain Cabinet ministers told the press on Tuesday they feared a head-on constitutional clash between the Prime Minister and the Queen over sanctions on South Africa.

They did what they ought to. The sovereign is under a constitutional duty to accept the advice of her ministers tendered through her chief minister so long as they command her confidence — so long, that is as they command a majority in Parliament. That being so it is a gross breach of a privy councillor's duty to attribute to the sovereign personal opinions at variance with the advice of her prime minister or worse still to suggest that the sovereign might not accept that advice constitutionally offered.

The situation is in no way affected by the title "Head of the Commonwealth" which, against my protest was attached by Parliament in 1953 to the Crown of the United Kingdom. There is no function corresponding to that title which the monarch can constitutionally perform, for one very simple and conclusive reason. There is no constitutional source of advice to the sovereign as "Head of the Commonwealth" because as such she has no responsible ministers on whose advice to act.

Suppose a package of mandatory sanctions were the only way of keeping the Commonwealth together and Mrs Thatcher were the odd one out? When this question was put to her recently on television, she replied: "But if I were the odd one out and I were right, that wouldn't matter, would it?"

This answer was seized on with relish by the kind of opinion which describes itself as radical; it proved the Prime Minister to be blinkered and arrogant. So let us invent her reply to the only other logical response she could have given. Imagine she had said: "If I were the odd one out, then I should have to subordinate my own judgement to that of the Commonwealth majority, even though, having heard all the arguments, I remained convinced that I was right."

This would mean that the democratically elected head of the British government, despite the support of the parliamentary majority, should go against her

End this fiction

by J. Enoch Powell

In those Commonwealth countries of which she is the sovereign she or her representative acts in respect of those countries on the advice of their ministers in the republics or a country like Malaysia which has its own monarch she has by definition no function and receives no constitutional advice.

The Queen I am sure understands the constitutional position fully and would not contemplate acting other than constitutionally. We have wronged her and ourselves by constructing the presence of a political entity, the Commonwealth and acting as if it really existed.

No amount of talk and pretence will make it reality. Unfortunately in the course of talking and pretending, the sovereign states can harm themselves in the real exercise of real power. That is the nature of the self-punishment which Britain inflicted on itself by maintaining in its law the assertion that citizens of other countries,

wholly independent and acknowledging a different head of state were nevertheless in every respect members of the single category of "British subjects" possessing within the United Kingdom the rights that attach to that category.

The consequences of that monumental blunder belong in this country to the realm of reality. Thirty years of contention and legislation have been powerless to prevent or reverse them.

What we can still do is to escape at long last from the constitutional fiction which we once grasped to ease our transition from the capital of a worldwide empire to a nation state alongside other nation states but which having produced so much havoc here at home has turned into an instrument for external duress to be brought to bear on our own political institutions.

Above all, I do not believe the people of Britain want to see our constitutional monarchy, the "eternal jewel" with which our political liberties are bound up brought into danger or contention by the deceptive device once adopted so ill-advisedly so many years ago for a purpose that is past.

The author is Under Secretary MP for South Devon.

As Head of the Commonwealth the Queen occupies a unique and largely untested position. She is not subject to the restraints of ministerial "advice" since the Commonwealth is not a super-state with ministers and all the apparatus of government like the U.N. It is a loose association of sovereign states.

The Queen has an independent role in the Commonwealth if one that has to be exercised with due care. One of the ways in which the Commonwealth differs from the U.N. is, precisely, that it has an accepted titular head, to whom all its members look with affection and respect. It is a remarkable fact that the Head of Commonwealth should also be hereditary sovereign of the former imperial overlord nation Britain. It is a privilege for us as well as for her which only the very gravest national interest would justify our putting at risk.

To all its members the Commonwealth offers what a former prime minister of New Zealand called "independence plus". To all of them Britain included, it gives some enhancement of status, while also providing a framework within which useful work can be done.

For Britain as the cultural metropolis of the group — as

A real asset

by John Grigg

France is of the French community — it has many hidden advantages analogous to invisible exports in the economic sphere. But it has also proved an asset in the most overt and palpable form as when all Commonwealth countries, without exception gave us moral support during the Falklands crisis. That support was mobilized by the Commonwealth secretary-general Sir Shridath Ramphal.

The Queen's ambiguous status is a considerable compliment to us and something of which we should be proud. If the Commonwealth were to disintegrate and the Queen were therefore to cease to be head of it Britain would suffer in the eyes of the world and probably also in material terms.

The key issue in the Commonwealth is of course race — for reasons that anyone with a modicum of historical sense or sensibility should readily understand. In practice for the time being anti-

racism means above all hostility to racism practised by white people. Needless to say this involves a good deal of oversimplification and some hypocrisy but at the present stage of history it is comprehensible and should anyway be accepted as inevitable.

We do not know exactly what the Queen's views are on the issue of sanctions against South Africa though there are plenty of "inspired" rumours. But if she feels that a compromise should be sought — perhaps on the lines indicated by Ramphal — she is entitled to make her views known.

Moreover if she were to do so publicly she would be quite within her rights though she would be wise to refrain from mentioning any particular government by name (certainly in what she chooses to say about the Commonwealth as such she is not bound by the "advice" of her U.K. ministers).

The power of an idea or even of a heterogeneous group like the Commonwealth is not to be measured solely by reference to the usual indices of power. Status is generally thought to have been rather silly when he asked how many divisions the Pope had. Questions of that sort should not be asked about the Commonwealth.

Ronald Butt

Ultimate sacrifice, but for what?

They would resist. Many on the left would probably embrace the ensuing carnage fatalistically as the necessary price to be paid for their ideologically preferred solution. But a peaceful outcome requires some kind of federal or confederal solution and negotiations to that end would be more acceptable by Pretoria if the threat of sanctions were removed.

Yet regardless of the dangers, should sanctions be accepted to preserve the Commonwealth? Despite nightly indoctrination by television that the angels are on the Commonwealth's side (never mind that the angels are on the side of the service industries which will replace manufacturing), Kenrick said: "The simple cannot employ all those laid off."

course, the Commonwealth is useful in preserving old links (with aid and trade) between advanced and the new states, creating a special bridge between the latter and Western democracies.

But its significant number of one-party states, military dictatorships and personal regimes hardly supports the theory that the Commonwealth actively promotes democratic principles. Nor does the use of the bludgeon by the majority to get its way. There is a stark contrast with the European Community of representative democracies which move forward only by genuine agreements or agreements to differ, and without threats to pull out.

Britain now faces expedient pressure for gesture-sanctions which would hardly be affected by sanctions of any sort. More dangerously, there are the demands for trade or general sanctions by black countries which either refuse to see the damage of sanctions to their own peoples, or are content to pay this price for the chaos they hope to see in South Africa as blacks without a livelihood are driven to more unrest, provoking further repression which would then become the basis for demands for direct intervention. Any programme of progressive sanctions would place us on a dangerous escalator.

In Britain, the left which loathed the Empire has come to love the Commonwealth because it is largely black, and can be presented as the under-privileged legacy of hated colonialism. The Tories rightly value the Commonwealth as a constructive symbol of political evolution. But in consequence a potentially grievous burden has been laid on every British government. Commonwealth countries which declined the option of keeping the Queen as their head of state, and which would discard their link with the Crown at the drop of a hat if convenient, now exploit Her Majesty's position as head of the Commonwealth, and her proper concern for it, by trying to drag her publicly into the dispute over sanctions with Britain, the country to which the Queen matters most.

A conspicuous instrument in this campaign is Sir Shridath Ramphal, its secretary-general, described in a recent BBC news headline as the "Commonwealth chief" who wants Britain to impose sanctions. But what is Sir Shridath? He is a functionary. Who elected him? Nobody, he was appointed. Who does he speak for? The governments of the Commonwealth whose opinion he shares. What is his political responsibility? None with any constitutional validity. His pretensions are a bluff that should be called.

Stephen Aris visits Northfield, where unemployment is moving up the social scale

Tory faith surviving the blight

Northfield in Birmingham does not look like a depressed area. The workmen's cottages around what was once a prosperous nail-making village have been converted and the gardens on either side of the Worcester road that slices through the constituency are neat and well tended.

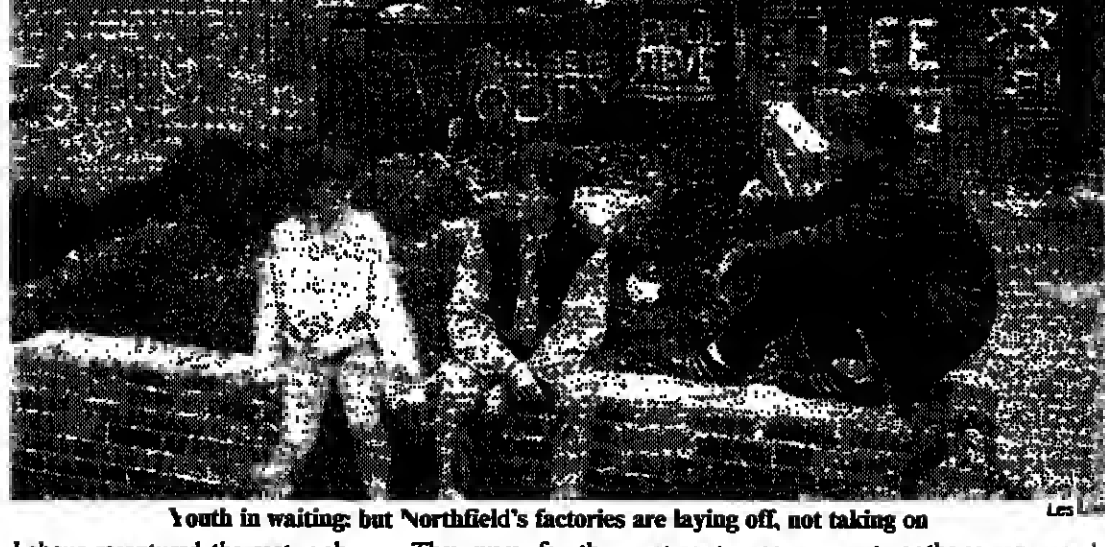
Yet Northfield is in the throes of a painful economic change. The landscaped parks of nearby Bournville serve as a reminder of an era when businessmen such as the Cadburys shaped entire communities. But these days the chocolate makers like everybody else are cutting back their workforce in a struggle for commercial survival.

On the fringes of the constituency where suburban sprawl gives way to open country there is visual evidence of present discontent. Nearby is B.I.'s Longbridge plant. Here too in the grim housing estates put up during the depression to house the dispossessed from the inner city are Northfield's long-term unemployed.

The latest figures show that 8,644 people (15.5 per cent) of Northfield are out of work. Of these more than half have been unemployed for more than a year. Mostly unskilled and semi-skilled, they were the first to feel the effects of the industrial shake-up in the West Midlands — and they will be the last to experience the benefits of a recovery that is slower and weaker than anyone expected.

Northfield's contrasts make it as good a place as any to observe the effects of the Thatcher years not least than her own party. The question is whether at grassroot level the opinion polls are right and that Tories' faith in government policies has been shaken.

Unemployment has never been a major election issue in Northfield. The Tories first won it in 1979 when the late Jocelyn Cadbury overturned an 8,529 Labour majority to win by the narrowest of margins 204 votes. Cadbury was a popular and effective MP on the liberal wing of the party. After his death in 1982



Youth in waiting; but Northfield's factories are laying off, not taking on

Labour recaptured the seat, only to lose it again in the 1983 general election. The present MP Roger King has a majority of just over 2,000 which on present trends, should make him very vulnerable.

As unemployment comes ever closer to home it must now be Conservative party workers and their children who are among those losing their jobs and economic security. How much longer will their loyal professions — that there is no alternative to Tory rule — last? Surely doubts are beginning to creep in.

The shake-up in big firms like Cadbury Schweppes has meant that not only the unskilled are affected middle managers, too, are losing their jobs. Cadbury, facing huge losses in the United States has just sacked an entire department of some 30 managers. Recently I spent an evening talking to Conservative party stalwarts in Northfield. It was a fair cross-section an accountant, three pensioners, three housewives and one working woman. The remaining four had worked their way up to managerial positions. They had travelled a small but significant distance from their working-class origins.

They were for the most part children of the 1930s and '40s. This had coloured their opinions and formed their political attitudes. There was little sympathy with or understanding of the plight of the unemployed even when the conversation turned to the prospects now facing their own children. Unemployment is evidently not a solvent of Conservatism in Northfield.

Several times during the evening I was forcibly reminded that the only reason these people had got where they were because they went out and fought for it. One man said "I left school when I was 15 with no O levels. My father worked at British Leyland putting wheels on cars. But although he was not what you would call an educated man he was determined I should get a proper job. He encouraged me to go to night school four nights a week training as an apprentice electrician." He got a job with one of Birmingham's largest companies. He stayed 30 years steadily climbing the promotion ladder. Then a few months ago because of a shortage of orders he was sacked.

But he blames neither the

government nor the company and has gone back to night school for a computer programming course in the hope of either finding another job or even starting his own business. "It's not shaken my beliefs one bit" he said "I've built myself up once and I can do it again."

There is little comfort in sight. Unemployment in the West Midlands has stabilized at just under 15 per cent but while shops and offices have taken on temporary workers, the number employed in manufacturing is still falling. At B.I. alone the workforce has fallen from a peak of 24,000 to 13,500. Normally B.I. hires about 700 people a year to replace those who retire but so far this year there have been no calls to the Northfield Job Centre.

During the 1983 election campaign there was talk especially by local Tory MPs about a new industrial revolution in which the old industries — engineering and metal bashing — would be replaced by new hi-tech ventures. But the scale of the "revolution" if it has happened at all has not been enough to make a dent in the unemployment figures. Far from expanding, sunnyc companies like the Apricot computer com-

pany which is pulling out of the cheaper end of the market and Kalamazoo the constituency's other big employer have been laying off workers.

"New firms have started up" says MSC official Clive Bayford "but they are invariably very small no more than four or five people. And even if they prosper it is going to take up to 15 years to make good the losses."

Across Birmingham Martin Kenrick chairman and managing director of Archibald Kenrick, once a famous Birmingham metal business, made the same point more forcefully. "I find it very sad that Whitehall still seems to believe that the service industries will replace manufacturing," Kenrick said. "The simple cannot employ all those laid off."

The Kenrick family are members of Birmingham's industrial aristocracy. They grew rich in the late Victorian boom and are linked by marriage to the great Chamberlain clan. Their belief in the virtues of self-reliance is every bit as fervent as Mrs Thatcher's, but when it comes to economic matters they part company.

"Six years ago we employed 600 people," Kenrick said. "Now it's down to 120 and although we are trading profitably we will never employ that number again. What we have to do is work out how to employ people in ways they have not been employed before. We can't consign them to the scrap heap. We must encourage them to do something."

This is a message that the Tories of Northfield are not yet ready to endorse. Perhaps they never will. But in that case their only hope is that long-term economic and demographic trends will come to their rescue.

In the next couple of years a significant number of the long-term unemployed will reach retirement age while the number of teenagers due to enter the labour market is dropping fast. "If I were Mrs Thatcher" Bayford said "I would be very tempted to hang on until the last possible moment before going to the country."

moreover... Miles Kington

France's greying cover-boys

When I arrived in France a fortnight ago there was only one face on all the magazines and newspapers that of Coluche the charismatic comedian who had just brought his dazzling career to a premature close by driving his motor cycle into the side of a lorry at 60 mph. He was 41, foul mouthed brilliant and the holder of at least one world speed motor bike record.

To look at he was a cuddly comik in the lovable Harry Secombe mould to listen to he was the hard-driving, street-creditable Billy Connolly type with all the aggressive social anger of Alexei Savic and recently he had become a Gallic Bob Geldof with his scheme for food to aid the French poor. To get the same headlines in Britain as Coluche's death got in France you would need Harry Secombe, Billy Connolly and Alexei Savic to be killed in the same crash in a car driven by Bob Geldof.

Ten days later there was only one face on all the front covers in France. It was still Coluche's. Now it was all tributes to the little man who stood up to authority — and once even stood for the presidency. The photos of the greying ex-wife children and grey old mum at the funeral. The endless reconstructions of his last moments of life.

The one very odd thing about all the articles I read on him (apart from the fact that so few people said outright that they liked him as a person) was that they hardly mentioned his humour at all. Only one of his jokes was spelt out and it was a very good one which means that I still haven't got the faintest idea what he was like as a performer.

This is the extraordinary thing that a man can be a national hero in one country and totally unknown 20 miles away across the Channel especially if he is a comedian. He never appeared on British TV. None of his 10 films was released here. I think the only gag of his I can remember was his presidential slogan in 1981. If you're going to

have a comedian in the Elysee at least get a professional one. Otherwise he was just a round hubbly face one of those faces you see in foreign countries looking incredibly charismatic to the locals and incredibly ordinary to visitors. Can you imagine what the face of John (Coluche means to the average Frenchman).

In fact I can tell you what John (Coluche means to the average Frenchman. Absolutely nothing. There is a profile of John Coluche in the current *Fuide Gracia* the French humour magazine and the one thing it takes for granted is that none of its readers has heard of him. Irving to define him in a review of *Coluche* it describes (Coluche as ultra British so much so that he makes Alex Guinness look like a Middle Eastern street pushover).

There again perhaps the reason Coluche appeared on so many French front covers is that the French have so few people to put on front covers. For the past 25 years they have relied on actors Alain Delon and Jean Paul Belmondo. France (only) rock a roll star Johnny Hallyday and Monaco's royal family. In all that time no one has threatened them except perhaps Gerard Philipeau, the actor so chunky he makes Sylvester Stallone look a wimp — and Coluche.

The shock of his death may be that it meant one less of the front cover gang. When Coluche possibly replaced Coluche, they meant to continue "On our front covers" Well I bought the next *Paris Match* to appear after the Coluche tribute number and guess who was on the cover? Good old Johnny Hallyday.

The only shock was that he now has white hair. Just died for a film role apparently but one day it is bound to become true and on French front covers we will see a totally bald Belmondo — a wispy white Alain Delon and an old and wrinkled Johnny Hallyday. As long as they keep away from those motor bikes.

The extraordinary thing is that the man (Coluche) is blind and achieves the walk on a mixture of instinct and a lifelong knowledge of the terrain. Whenever he reaches the peak notebook in hand he waits there for another walker to come along and give written evidence of his arrival. His wife tells me that he has never yet failed to find a witness. I hope he was as fortunate yesterday when the muggy heat in those parts would have been enough to deter many a casual amble.

Water wings
Michael Heseltine has not entirely departed the public stage. Recently he was guest of Coventry South West. Tories who invited him to start 2,000 plastic ducks on a "fund-raising race" down the River Sowe and be on hand to greet the winner I think Westland it was obviously not a lame one. PHS.

Falklands fall-out

The Falklands death toll (animal not human) continues to rise according to the Russians. They are citing a growing number of penguin fatalities as evidence of the fact that disintegrating nuclear shells aboard British ships sunk during the 1982 conflict are contaminating this neck of the South Atlantic. The Moscow paper *Izvestia* says that four Royal Navy vessels which went down four years ago were carrying such devices — a claim since echoed by the Spanish journal *El Mundo*. Meanwhile *Nature* magazine endorses the evidence if not the conclusions by reporting that the penguin death toll has risen markedly since mid-February. On May 25 more than 3,000 corpses

were found in a single rookery on New Island. Three batches of bodies were sent to Britain for examination. Preliminary results show starvation pneumonia — a viral disease that affects seabirds and high lead levels in the liver and kidneys.

Getting the drift

While on the subject of islands Jew can be aware that Russia and Japan have yet to sign a post-war peace treaty they are still at loggerheads over Japanese demands for the return of Etorofu, Kunashiri, Shikotan and the Habomai group of islands which were occupied by the Russians at the end of the war. On a recent visit to Hokkaido I became aware of the fact that this territorial impasse arouses feelings no less passionate than does the Falklands issue in British and Argentine hearts. Nature however could intervene albeit in a grad-

ualist way for I learn from geologists that the islands are drifting towards the Japanese mainland at the rate of six feet every 70 years with an estimated docking date one million years hence. I hesitate to guess the time span for such a tectonic solution to the Falklands problem.

From an American paper's *Thought for the Day* column. "Happiness is seeing your husband's old girl friend and noticing that she has got fatter than you."

Prints of evil

Brian Behan brother of the late Brendan Behan to write a book about "Sussex satanist" Derry Manwaring Knight who was jailed in April for committing a total of £216,000 out of wealthy Christians including Tory MP's wife Susan Sainsbury. Behan wrote to Knight in prison saying he felt his seven-year sentence was severe

THE TIMES DIARY

compared to some of those passed on muggers Knight replied immediately. Behan suggested a book and they now seek a publisher. But Behan is not alone in taking an interest in the case at least one other journalist is planning an instant book.

Double snub

After hearing of the exclusion of the Jewish Chronicle from the Soviet foreign minister's press conference yesterday Havim Pinner secretary-general of the Board of Deputies of British Jews

brings me to relate a similar experience. Last month the Soviet ambassador sent him a personal invitation to a reception at the embassy for the launch of Mikhail Gorbachev's collected speeches and writings. Pinner accepted though a trifle surprised because of the embassy's known embarrassment by the Soviet Jewry campaign. A few days later came a terse call from the embassy saying the invitation had been made in error and he could not come after all.

High note

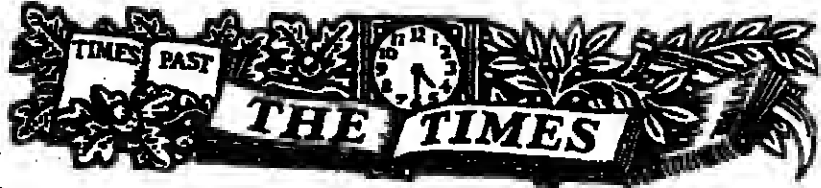
I tried to contact a venerable Umbrian gentleman called Charles Turnbull yesterday but without success for he was busy tackling his own more mature neighbour the Old Man of Coniston which is of course a mountain. I have made the climb many times myself and can vouch for its steepness. Turnbull cele-

brates his 80th birthday in a few weeks time and yesterday marked his fortieth ascent of the Old Man.



Probably gone to rescue Sir Geoffrey Howe.

THE M...
Pennington St...
FLAWED
Borough of Brent
case of Justice
disappointed that care
operating in a
superstition. Jas
is a moderate super
failure to mon
progress after she had
to her mother's
to kill her.
Louis Blom-Cooper's
disciplinary body
Her supervisor was
to be adjudicated by
vindictiveness un-
the popular newspapers
incite a collective
of blame on the
which they lack
should not possess in
Gunn Whitson
Dietmann were



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

THE MISSION'S PURPOSE?

The visit to London by the Soviet Foreign Minister, Eduard Shevardnadze, was billed in advance as heralding a return to normality in Anglo-Soviet relations.

The British-Soviet relationship — the ostensible purpose of the Soviet Foreign Minister's visit — seemed by late yesterday to have been relegated to the background.

Following Mr Shevardnadze's visit it is possible, just to speak, of a new climate in relations between our countries in which differences of character, approach and priorities may perhaps be subordinated to doing business — whether commercial or political.

But the somewhat eclectic nature of the three Anglo-Soviet agreements signed by the Soviet Foreign Minister in London indicate how deep the two sides had had to dig to find common ground.

It's quicker by quango, the general manager of the Washington New Town Development Corporation called his history of that exercise in reclamation, landscaping and town building.

The New Town corporations have been widely admired. People may differ on the architectural and aesthetic merits of Peterborough and Milton Keynes but their appointed executives have been applauded for the speed and energy which they have carried out public purposes.

Large sums of public money have been spent. Neither the London Docklands nor the Merseyside corporations should, five years on, be immune from fierce questioning about their stewardship of it.

FLAWED CARERS ARE CARED FOR

The London Borough of Brent had statutory care of Jasmine Beckford. It delegated that care to professionally qualified social workers, operating in a hierarchy of supervision.

After exhaustive inquiry by Mr Louis Blom-Cooper's committee a disciplinary body sat and the social worker was dismissed. Her supervisor was also dismissed.

A cruel vindictiveness unfortunately accompanies these cases. The popular newspapers sharply articulate a collective guilty conscience by shifting a mountain of blame on the social workers, attributing to them powers which they lack in law and which they could not nor should not possess in practice.

The social workers concerned, Ms Gunn Wahlstrom and Ms Diane Dietmann, were vilified. Having been identi-

anyway governed by international regulations. Moreover the settlement of the nearly 70 year old feud on reparations for damage sustained to British interests in Russia during the 1917 revolution should be seen for what it is: a symbolic gesture which has cost neither side very much but gives an attractive impression of progress.

The fact that both parties to the agreement have chosen to endorse the impression that there has been a radical departure from the habits of the past 10 years illustrates how keen both sides were to clean the slate of Anglo-Soviet relations and start afresh.

It is as well to consider some of these before the realities of Anglo-Soviet relations become too deeply buried in euphoria about the new start. In the winter of 1984 the Soviet leader designate made a highly successful visit to Britain which was analysed at the time as a dry run for Soviet diplomacy Gorbachov-style and as evidence that both sides were intent on establishing better relations.

It is important, too, to examine the motives for the good intentions — on both sides. We are used to seeing the motivation of Western leaders who try to improve relations with Moscow interpreted in domestic terms.

Development corporations are no substitute for local authorities. They cannot express local opinion; there is no evidence that appointed bodies could carry out such municipal services as education or social support.

The development corporation is a building agency, a body to realise a plan. It should be finite in term and limited in geographical extent. But above all it costs money.

It will need always to be tailored to local circumstance. What might be needed, for example, to reclaim derelict docklands in east London, Liverpool, Bootle and Wallasey.

large errors in their professional life — a fate which rarely attends professionals in medicine and the law — they deserved decent obscurity in some other field of work.

But both are again in the public eye, and rightly so. It is not vindictiveness to register concern at the speed with which they have found employment in social work and in teaching social work.

Having been censured by Blom-Cooper and sacked by Brent both women might have appeared to have been disqualified from further work in social services. Ms Wahlstrom is now a responsible officer in mental health. She is to be entrusted, like all qualified social workers, with delegated legal powers. She is deemed to act on the public's behalf.

The career success of Ms Dietmann is even more star-

statesman of world stature. But similar considerations operate in the Soviet Union of the 1980s.

The one consistent feature of Mr Gorbachov's foreign policy, which has otherwise been riddled with contradictions, has been a determination to clear the decks of problems inherited from previous leaderships.

The third element affecting the success of Mr Shevardnadze's visit to Britain is, as the announcement of new talks in Geneva so graphically demonstrated, the United States. The spectre of the United States hovered uneasily over all Mr Shevardnadze's talks in London, whether in speculation about a second superpower summit or in discussions about the Strategic Defence Initiative and the difficulties of verification in space.

All this should have posed — but rarely did — the question of whether the Soviet Union was interested in better relations with Britain for its own sake, or whether Britain is seen from Moscow merely as a conduit through which it can communicate with and perhaps exert pressure on Washington.

expected to apply in West Midlands, with its energetic and sensible local politicians and its stout record in helping combat economic recession. There are several areas where a single purpose corporation with a handsome budget and a clear task of physical regeneration could surely make progress in Cleveland perhaps and in parts of Greater Manchester.

Development corporations are no substitute for local authorities. They cannot express local opinion; there is no evidence that appointed bodies could carry out such municipal services as education or social support.

The development corporation is a building agency, a body to realise a plan. It should be finite in term and limited in geographical extent. But above all it costs money.

those who can't, teach. One might, charitably, argue that having learnt a great lesson from her mistakes in the Beckford case Ms Dietmann would be a good counsellor to future generations of trainee social services staff. But the Blom-Cooper report leaves little doubt that Ms Dietmann has been anything but contrite.

The merit of the long and expensive inquiry into the Beckford case was that, like such inquiries as that into Maria Colwell's death 12 years ago, everyone learnt lessons. The protection of children and the delicate task of intervention in family life by the State improved. But the report was also a judgement on local government officers. The fate of Ms Wahlstrom and now of Ms Dietmann looks like nothing so much as the machine, which ought to serve the

Athletes caught in political net

From the Honorary Life President of the International Olympic Committee

Sir, The Prime Minister, Mrs Thatcher, is reported as saying, "Boycotts will not end apartheid". She remembered that in 1980, following the lead of the President of the United States and with the aid of the then Prime Minister of Australia, she was instrumental in trying to organise a boycott of the Olympic Games in Moscow.

Perhaps she has realised that the Soviet troops are still in Afghanistan six years after and regrets her boycott appeal which, to their credit, was refused by the British Olympic Association as well as the Australian.

The boycott by the USA resulted in the partial boycott by the eastern European countries at Los Angeles in 1984.

Nobody won the political games, but in both cases the competitors and competitions suffered.

The Commonwealth Games do not come within the ambit or under the patronage of the International Olympic Committee; they are different from the worldwide Olympic Games or the continental and regional games (which do not discriminate on race, politics or religion) as they are based on a political, as opposed to geographical entity — the Commonwealth.

There is a similarity in all international sports in that some athletes can defy the dictates or desires of their political leaders and travel freely, while others

S African crisis

From Dr Stephen Mennell

Sir, The "kith and kin" card is at last played by Mr J. H. Spencer Ashworth in his letter (July 16) about the South Africans at DeWille Wood in the First World War.

As an antidote to such sentimentality, readers of The Times may care to be reminded that the then leaders of the party, which now rules the Republic of South Africa were on Hitler's side in the Second World War.

Yours faithfully, STEPHEN MENNELL, 7 Wheatsheaf Way, Alphington, Exeter, Devon.

Jews in Russia

From Dr Paul Robinson and Dr Mark Berger

Sir, We have just returned from the Soviet Union, where we visited, in Moscow and Leningrad, a number of Jewish physicians and biologists, who are being denied the opportunity to work at a level consonant with their training, entirely because they have applied for emigration to Israel.

We saw a former virologist, who

suffer from the decision of powerful politicians. In 1980 in the USA there was even a threat of denial of travel permission.

Having presided over the IOC, when there were boycotts at Montreal and Moscow, I write with great feeling for the athletes who are the victims of political expediency.

Yours faithfully, KILLANIN, 9 Lower Mountpleasant Avenue, Dublin, Republic of Ireland, July 14.

From Mr John M. Taylor, MP for Solihull (Conservative)

Sir, In 1968 Basil D'Oliveira, born in South Africa, was chosen by the England cricket selectors to tour South Africa with the England team.

Should not the English selectors stand by Zola Budd as they stood by Basil D'Oliveira?

Yours etc, JOHN TAYLOR, House of Commons, July 15.

has been refused permission to publish his thesis on oncornavirus and who now works as a virologist, seeing over 50 patients a day in a clinic. We saw a former entomologist who oow works as a lift operator.

We saw a world-renowned oncologist who is unable to pursue his research and is denied contact with colleagues in the West. We saw a former medical neuroscientist of the highest calibre, who regards himself as fortunate to have a job solely reading electro-encephalographs.

Our view, as physicians and researchers, was that these people were being denied the chance to pursue careers which reflect their ability and training while being refused permission to leave the country and continue their research in the West.

It is also our view that the trust which is a necessary premise for talks on mutual disarmament cannot be developed until the Soviet Union respects the basic rights of its citizens.

Yours etc, PAUL ROBINSON, MARK BERGER, Institute of Psychiatry, De Crespigny Park, Denmark Hill, SE5.

Governments have long recognised the need to act collectively to protect migratory species. The UK is one of 30 or more states party to the Ramsar Convention of the Conservadov of Wetlands of International Importance, and is bound by the requirements of EC Directive 79/409 on the Conservation of Wild Birds.

It would be reassuring to learn that Messrs Ridley and Waldegrave were at least putting the conservation case to Mr Peter Walker before any decisions are reached.

Yours faithfully, IAN PREST, Director General, The Royal Society for the Protection of Birds, The Lodge, Sandy, Bedfordshire.

On the gravy train

From Mr Peter Lewis

Sir, Britain in the 1980s is increasingly indistinguishable from the looking-glass world. According to Spectrum (July 8) a new graduate aged 21 has accepted a starting salary of £16,000 in banking and is looking forward to "quick promotion and high pay".

To obtain a comparable salary, those responsible for producing graduates have first to achieve promotion to the grade of senior lecturer, which is notoriously difficult and slow today because of the rigid quota system and intense competition, and then to advance several points up the appropriate salary scale, something many dons cannot hope to do until over 50 after at least 25 years of service.

Unless they are lucky enough to obtain a chair, also notoriously difficult, they can look forward to a maximum salary of well under £19,000. Evidently England is no longer a nation of shopkeepers, but of accountants and bankers.

Yours faithfully, PETER LEWIS, University of Durham, School of English, Elvet Riverside, New Elvet, Durham.

Grassroots godfathers

From Miss L. A. Zaina

Sir, It is strange to find in The Times an article (July 7) which purveys the kind of quasi-romantic view of the Mafia which, to whatever extent it may be applied to the onorata società, bears no relationship to the ruthless criminal organization of the present day.

Present steps for past's future

From the Chief Executive of English Heritage and others

Sir, In 1984 the Government published a consultation paper on the ecclesiastical exemption. This is the system whereby a listed ecclesiastical building is exempt from most of the controls that apply to secular buildings which are listed as being of special architectural or historic interest.

Many bodies responded to that consultation paper and the Government's decisions are awaited. The issues involved are complex and whatever is decided is unlikely to find universal favour — not even amongst the signatories of this letter.

But there is one step which we believe the Government could and should take which would receive wide approval that is to end the system whereby it is possible for an Anglican church which is no longer required for ecclesiastical use to be demolished without listed building consent followed under the Pastoral Measure 1983. The Church of England alone enjoys this right: all other churches must obtain listed building consent. There is an opportunity for the Government to make a modest step now by introducing or accepting an amendment to the Housing and Planning Bill designed to make this necessary change.

Yours faithfully, P. W. RUMBLE, Chief Executive, English Heritage.

JOHN S. ANDERSON, Chairman, Historic Buildings Working Party, Royal Town Planning Institute, IVOR BULMER-THOMAS, Hon Director, Friends of Friendless Churches, JULIAN W. S. LITTON, The Victorian Society, KEN POWELL, Secretary, Save Britain's Heritage, PETER ROBshaw, The Civic Trust, PHILIP VENNING, Secretary, The Society for the Protection of Ancient Buildings, English Heritage, Fortress House, 23 Savile Row, W1, July 15.

From Mr Richard Griffith

Sir, The Select Committee on the Environment has today completed taking oral evidence for its inquiry into historic buildings and ancient monuments. What subjects deserve to be included in its final report?

May I suggest that one should be the administration of listed buildings? The Department of the Environment admits that it does not monitor the effect of listed building control, and does not even know how many individual buildings are subject to control. It is curious, to say the least, that the authority charged with overseeing the administration of the country's architectural heritage cannot describe what it is administering or how it is being administered.

The select committee might consider asking the Secretary of State to undertake basic research concerning the number and distribution of listed buildings, and to introduce a system for monitoring the effect of listed building legislation.

Yours faithfully, RICHARD GRIFFITH, 5 The Circus, Bath, Avon, July 16.

His shroud the snow

From Mr William Summers

Sir, Sandy Irvine, who died with George Mallory in 1924, was my mother's younger brother. His memory was held in some reverence by us all, and for this reason my first inclination is to agree with Dr Warren (July 10) who is only the most recent of a long list expressing the same opinion — until I consider the man himself, and what he might have thought.

He died before his 21st birthday, but into that short life had packed more than most. He captained Shrewsbury to win the Eilsenham Cup at the 1919 Peace Regatta, was president of the Oxford University Boat Club, suggested improvements to the Maxim gun breechblock and was working on an early form of automatic pilot for aircraft.

I am sure that Sandy, with his inquiring mind, would be happy that there is still interest and speculation over their achievement, and would not think of the proposed search as desecration. The finding of a camera with viable films, or even evidence from position of remains, might finally close the saga one way or the other. I wish the Americans every success.

Yours faithfully, WILLIAM SUMMERS, Prides Close, St Michaels, Tenbury Wells, Worcestershire, July 10.

against the Mafia, a war in which since 1982 not only investigating magistrates and policemen but also innocent members of the public (including women and children) have been in the firing line.

If the Mafia's ramifications make its suppression well nigh impossible, as Christopher Duggan suggests, at least its vulnerability has been made manifest and the breakdown of "omertà" (unwillingness to give evidence) holds out some promise for the future.

Yours sincerely, L. A. ZAINA, University of Liverpool, School of Modern Languages, PO Box 147, Liverpool.

ON THIS DAY

JULY 17 1863

In 1863 New Zealand was granted English Heritage and others. Sir, In 1984 the Government published a consultation paper on the ecclesiastical exemption. This is the system whereby a listed ecclesiastical building is exempt from most of the controls that apply to secular buildings which are listed as being of special architectural or historic interest.

THE INSURRECTION IN NEW ZEALAND

(From a Correspondent.)

DUNEDIN, OTAGO, May 16. ... Another of those murderous attacks which characterized the opening period of the last Taranaki war has just occurred at Taranaki, resulting in the deaths of two officers and six men of the 57th Regiment. They were escorting some provisions, and, surprised by a Maori ambush, were shot down and tomahawked, their bodies being afterwards horribly mutilated.

Intelligence was received in Auckland that a large party of Waikato natives were marching down to Taranaki, and General Cameron, who had only left the latter place a few days previously, at once hurried back in the steamer. He did not arrive at all too soon. Matters were looking decidedly ugly; all sorts of rumours were flying about, and it was considered advisable to take extra precautions.

On the 25th of April a warning was sent to the Governor by some friendly natives that the rebels intended to commence fighting on the day but one following (Monday). Similar intimations had been conveyed to the settlers living outside the town, and they were all in a great state of trepidation, many of them coming into town. His Excellency chose to disregard this warning, and even endeavoured to induce the settlers to go back to their farms as they had nothing to fear. It was a most fortunate thing that this advice was not taken, and that it had not been necessary to send out small detachments of military during that day, as it was afterwards discovered that an ambush of three armed parties of rebel natives had been stationed on the road between New Plymouth and Taranaki, with the avowed intention of cutting off the first Europeans who should pass that way. Still, singular as it may seem, although the threatening attitude of the natives was publicly known and commented on by the Taranaki journals, no steps were taken by the Government — or, at any rate, only very imperfect steps — to guard against the danger. It would appear that his Excellency would not believe the Maories intended to fight, and he was determined, if possible, not to be the first to strike a blow. The result is soon told, and a melancholy tale it is. Two escort parties were passing along the Tataraimaka road on Monday, the 4th of May, when they were fired into by some natives in ambush. One of the escort parties managed to retreat in safety, but the officers and men composing the other party were, with one exception, shot down, and their bodies afterwards brutally mutilated.

Of course, it is impossible to predict what will be the result of the late outrage. By the last advice, a large body of Waikato natives were marching down to Taranaki, and if the Governor should find it necessary to proceed to hostilities it is very probable that the whole native population south of Auckland will be drawn into the struggle.

The Waitara, that old bone of contention, has been given up by the Governor. This I have on the most undoubted authority. An investigation has been going on quietly for some time, and I believe his Excellency has decided upon handing over the disputed land to the rival native claimants to settle the matter among themselves.

Quick off the mark

From Mr William Bown

Sir, I recently carried out a (modest) sponsored cycle ride to raise some funds towards the expenses of our village's abbey millenary celebrations next year.

In order to satisfy the more doubting of my sponsors, I purchased from a reputable supplier a cyclometer, made, alas, in Japan. This was then fitted in accordance with the maker's instructions.

Imagine my surprise, therefore, as I made my leisurely progress across the Blackmore Vale, when I noticed that the initial setting of 0000 was, after five miles, reading 9995; and it continued thus to reduce.

In this Industry Year, could a British manufacturer assure me that forward is their motto? Yours faithfully, WILLIAM BOWN, Holly Lodge, 4 Long Street, Cerne Abbas, Dorchester, Dorset, July 5.

Egg on the face?

From Mr R. G. Robinson

Sir, So egg-and-spoon races at an Avon infants' school are under scrutiny and indeed banned by the head teacher (report, July 11).

Perhaps, in line with other sports, we shall have drag tests for them next? But, if so, please let these be on the infant competitors, or on the eggs, or on the chicken that laid the eggs? Or is the reported investigation of the head teacher concerned more suitable? Yours faithfully, R. G. ROBINSON, Long View, Limes Lane, Buxted, Uckfield, East Sussex.

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE July 16: His Excellency Mr Ernest Rusia was received in audience by the Queen...

CLARENCE HOUSE July 16: Queen Elizabeth The Queen Mother was present this morning on the arrival of the Governor-General of the Solomon Islands...

KENSINGTON PALACE July 16: The Prince of Wales, Duke of Cornwall, this morning presided at a meeting of the Prince's Council at 10 Buckingham Palace...

KENSINGTON PALACE July 16: Princess Alice, Duchess of Gloucester today visited the East of England Agricultural Show...

KENSINGTON PALACE July 16: Princess Alice, Duchess of Gloucester today visited the East of England Agricultural Show...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

YORK HOUSE ST JAMES'S PALACE July 16: The Duke of Kent today opened the CAD/CAM Data Exchange Technical Centre at the University of Leeds...

Forthcoming marriages

Mr R.J. Wilson and Miss S.E. Mowles. The engagement is announced between Rupert James, younger son of Sir James and the Hon Lady Wilson...

Mr M.W.M. Andrews and Miss F. Scott-Malden. The engagement is announced between Matthew, eldest son of Dr and Mrs T.C.M. Andrews...

Mr M.J. Armitage-Smith and Miss A.J. Breen. The engagement is announced between Martin, younger son of the late J.N.A. Armitage-Smith...

Mr M.J. Armitage-Smith and Miss A.J. Breen. The engagement is announced between Martin, younger son of the late J.N.A. Armitage-Smith...

Mr E.J. Beale and Miss A.M. Little. The engagement is announced between Edward, elder son of Mr and Mrs J.J. Beale...

Mr S.P. Bridger and Miss A.M. Chapman. The engagement is announced between Stephen Paul, son of Mr and Mrs P.S. Bridger...

Mr E.D. Cox and Miss D.E. Fennell. The engagement is announced between Edward David, son of the late Commander David Cox...

Mr M.J. Armitage-Smith and Miss A.J. Breen. The engagement is announced between Martin, younger son of the late J.N.A. Armitage-Smith...

Mr E.J. Beale and Miss A.M. Little. The engagement is announced between Edward, elder son of Mr and Mrs J.J. Beale...

Mr S.P. Bridger and Miss A.M. Chapman. The engagement is announced between Stephen Paul, son of Mr and Mrs P.S. Bridger...

Mr E.D. Cox and Miss D.E. Fennell. The engagement is announced between Edward David, son of the late Commander David Cox...

Mr M.J. Armitage-Smith and Miss A.J. Breen. The engagement is announced between Martin, younger son of the late J.N.A. Armitage-Smith...

Mr E.J. Beale and Miss A.M. Little. The engagement is announced between Edward, elder son of Mr and Mrs J.J. Beale...

Mr S.P. Bridger and Miss A.M. Chapman. The engagement is announced between Stephen Paul, son of Mr and Mrs P.S. Bridger...

Mr E.D. Cox and Miss D.E. Fennell. The engagement is announced between Edward David, son of the late Commander David Cox...

Mr M.J. Armitage-Smith and Miss A.J. Breen. The engagement is announced between Martin, younger son of the late J.N.A. Armitage-Smith...

Mr E.J. Beale and Miss A.M. Little. The engagement is announced between Edward, elder son of Mr and Mrs J.J. Beale...

Mr S.P. Bridger and Miss A.M. Chapman. The engagement is announced between Stephen Paul, son of Mr and Mrs P.S. Bridger...

OBITUARY

LORD CRAWSHAW OF AINTREE

First Social Democrat nominee in the Lords. Lord Crawshaw of Aintree, OBE, the Labour MP for Toxteth, Liverpool...

Richard "Dick" Crawshaw was born on September 25, 1917, and educated at Pembroke College, Cambridge, and London University...

With the outbreak of war he served, first, in the Royal Artillery and, later, in the Parachute Regiment...

After the war, he returned to Pembroke before being called to the Bar of the Inner Temple in 1948. As a barrister, he was attached to the Northern Circuit...

In 1964, he was elected Labour MP for Toxteth, Liverpool, a seat he held for over two decades. Devoted to the Army (even in the 1960s he was still known as "colonel")...

He also enjoyed a career in industry at home and abroad, both before and after the war. Edward Peter Fletcher Boughie was educated at the Imperial Service College...

His business career began in the Middle East where he represented a Sudanese firm during Mussolini's wars in Ethiopia. Here, he contracted tuberculosis and was compelled to return home...

He later found himself recuperating in the mountains of Yugoslavia when war broke out and he was swiftly incorporated in the staff of the British Embassy in Belgrade...

From bases in southern Italy, Boughie personally organised clandestine missions into Hungary. With two other officers and a wireless operator, he parachuted into the country...

His own cover - as a sergeant in the Black Watch - was not broken and he eventually escaped from a POW camp in Silesia, making his way eastwards to the Russian lines...

After the war, he spent some time in the foreign service. His last post was Stockholm where he served as first secretary.

On his return to industry, he served in Teheran as managing director of Iranian Technical Services Limited (Unitel Steel) and in the Wirral, where he was commercial manager for John Summers Limited...

He then spent a fruitful six years as chief buyer for the British Steel Corporation before poor health forced him to retire in 1973.

A man of ebullient humour and steadfast character, Boughie was a hard bargainer, no doubt, but one who insisted that in a contract both sides must be satisfied.

OBITUARY

LIEUTENANT-COLONEL E. P. F. BOUGHEY

Lieutenant-Colonel Peter Boughie, OBE, whose distinguished service with the Special Operations Executive during the Second World War marked him as a man of outstanding courage and self-reliance...

He was 74. He also enjoyed a career in industry at home and abroad, both before and after the war. Edward Peter Fletcher Boughie was educated at the Imperial Service College...

His business career began in the Middle East where he represented a Sudanese firm during Mussolini's wars in Ethiopia. Here, he contracted tuberculosis and was compelled to return home...

He later found himself recuperating in the mountains of Yugoslavia when war broke out and he was swiftly incorporated in the staff of the British Embassy in Belgrade...

From bases in southern Italy, Boughie personally organised clandestine missions into Hungary. With two other officers and a wireless operator, he parachuted into the country...

His own cover - as a sergeant in the Black Watch - was not broken and he eventually escaped from a POW camp in Silesia, making his way eastwards to the Russian lines...

After the war, he spent some time in the foreign service. His last post was Stockholm where he served as first secretary.

On his return to industry, he served in Teheran as managing director of Iranian Technical Services Limited (Unitel Steel) and in the Wirral, where he was commercial manager for John Summers Limited...

He then spent a fruitful six years as chief buyer for the British Steel Corporation before poor health forced him to retire in 1973.

A man of ebullient humour and steadfast character, Boughie was a hard bargainer, no doubt, but one who insisted that in a contract both sides must be satisfied.

DAME RUTH BUCKLEY

Mr C.W. Shefford writes: You reported today (July 14) the death of the Hon Dame Ruth Buckley, DBE. Very many people all over Sussex will mourn the loss of Miss Ruth, or "The Dame", as she is universally known.

In the 1950s and 1960s she was one of the two or three most influential figures in local affairs in Sussex. As the first woman chairman of the East Sussex County Council, a most influential member of the South East Metropolitan Hospital Board and a part-time member of the Local Government Boundary Commission for England 1958-1966, she was consulted by everyone with local problems.

Her great love was for children and perhaps what she would have wished to be remembered for most was her outstanding service for the Heritage Craft Schools and Hospital at Chailly. This famous hospital was in due course taken over under the National Health Acts from Dame Grace Kimmins, its founder.

Great difficulties arose thereafter due to the separation of the school and hospital and the changes in the pattern of illness and disease. Dame Ruth, with her knowledge of both local government and the hospital board, guided the hospital through this difficult transition to the magnificent institution it is today.

MR GEORGE CURRY

Mr George Curry, who was instrumental in moulding the Railway Industry Association of Great Britain into an active and effective trade association during more than 30 years as its director, died on June 25. He was 67.

MR GEORGE FAIRWEATHER

Mr George Fairweather, the architect who was an authority on building construction, died on July 13. He was 79.

For many years he taught construction and structures at the Architectural Association, and his main contribution to post-war architecture was the designing of schools.

Opposed to the building of high blocks, he warned that Roman Point, the block that collapsed in 1968, crucial areas of building work could not be checked, and that it presented what he called a "blind risk".

Science report

The changing North Sea

By Andrew Wiseman. It meted the water levels rose, the coastlines changing dramatically. The Germans have not been able to establish whether this process is continuing, but have assessed "adequate" and "reliable" data for the past 8,600 years.

Between 6,000 and 5,100 years ago there was a steady and rapid climb from 46 metres (150 feet) to 20 metres (65 feet) over two metres every 100 years. This was followed by a sharp slowdown: between 5,100 and 4,500 BC, the North Sea rose only by an average of centimetres a century.

From then until the beginning of our era, that rate fell to less than 35 centimetres (14 inches) a century, and between 2,000 years ago, the level dropped for a while, but has been increasing steadily since AD.

The Germans say that the rise coincided with fluctuations of the sea level with very large sediment being redistributed. They say that today's North Sea is the result of a process which began to appear again today.

University news

Essex. Dr Albert Sloman is to retire in September 1987 having served 25 years as Vice-Chancellor of Essex University.

Company of Watermen and Lightermen

The following have been elected officers of the Company of Watermen and Lightermen of the River Thames for the ensuing year. Master: Sir Geoffrey Peacock; Senior Warden: Mr R. J. Crouch; Junior Wardens: Mr M. J. Turk, Mr J. G. Adams and Mr H. G. Mack.

Appointments

Sir Gordon Robson to be President of the Royal Society of Medicine. Dr G. H. Stafford to be President of the Institute of Physical Medicine.

Treasury appointments

Mr New Evans, head of International Monetary Group, is to be President of the Royal Society of Medicine. Mr R. J. Crouch, head of Financial Institutions, is to be President of the Royal Society of Medicine.

IN MEMORIAM - PRIVATE

Mr John Blake, vice-chairman of the Town and Country Planning Association, to be chairman of the association in succession to Mrs Mary Riley.

Births, Marriages, Deaths and In Memoriam

BIRTHS, MARRIAGES, DEATHS AND IN MEMORIAM. 24 a line + 15p VAT. (Minimum 3 lines).

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

MEYERSON. On 13th July, at the R.F.H. Hospital, to Alan and Arlene, a son, Karl Fraser.

ROSSDALE. On July 12th, to Karen and David, a son, Christopher Peter Ross.

WESTLAKE. On July 12th, to Denise (nee Dunne) and Tim, a son, Samuel John Westlake.

WHEATLAND. On June 18th, to Sarah and Martin, a daughter, Katherine Mary Barbara.

MARRIAGES. ROBERTS LANE. On Wednesday, 16th July at St. Giles Church, Ashford, Brigadier Paul Roberts of Wimbomburton, to Sheila, daughter of Mrs M. O. Laag of Ashford.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

MEYERSON. On 13th July, at the R.F.H. Hospital, to Alan and Arlene, a son, Karl Fraser.

ROSSDALE. On July 12th, to Karen and David, a son, Christopher Peter Ross.

WESTLAKE. On July 12th, to Denise (nee Dunne) and Tim, a son, Samuel John Westlake.

WHEATLAND. On June 18th, to Sarah and Martin, a daughter, Katherine Mary Barbara.

GOLDEN ANNIVERSARIES

NAWORTH-BROTH. HAMILTON. On July 17th, 1936 at Holy Trinity, Brompton, Nicholas to Honor.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

MEYERSON. On 13th July, at the R.F.H. Hospital, to Alan and Arlene, a son, Karl Fraser.

ROSSDALE. On July 12th, to Karen and David, a son, Christopher Peter Ross.

WESTLAKE. On July 12th, to Denise (nee Dunne) and Tim, a son, Samuel John Westlake.

WHEATLAND. On June 18th, to Sarah and Martin, a daughter, Katherine Mary Barbara.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

MEYERSON. On 13th July, at the R.F.H. Hospital, to Alan and Arlene, a son, Karl Fraser.

ROSSDALE. On July 12th, to Karen and David, a son, Christopher Peter Ross.

WESTLAKE. On July 12th, to Denise (nee Dunne) and Tim, a son, Samuel John Westlake.

WHEATLAND. On June 18th, to Sarah and Martin, a daughter, Katherine Mary Barbara.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

MEYERSON. On 13th July, at the R.F.H. Hospital, to Alan and Arlene, a son, Karl Fraser.

ROSSDALE. On July 12th, to Karen and David, a son, Christopher Peter Ross.

WESTLAKE. On July 12th, to Denise (nee Dunne) and Tim, a son, Samuel John Westlake.

WHEATLAND. On June 18th, to Sarah and Martin, a daughter, Katherine Mary Barbara.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

MEYERSON. On 13th July, at the R.F.H. Hospital, to Alan and Arlene, a son, Karl Fraser.

ROSSDALE. On July 12th, to Karen and David, a son, Christopher Peter Ross.

WESTLAKE. On July 12th, to Denise (nee Dunne) and Tim, a son, Samuel John Westlake.

WHEATLAND. On June 18th, to Sarah and Martin, a daughter, Katherine Mary Barbara.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

MEYERSON. On 13th July, at the R.F.H. Hospital, to Alan and Arlene, a son, Karl Fraser.

ROSSDALE. On July 12th, to Karen and David, a son, Christopher Peter Ross.

WESTLAKE. On July 12th, to Denise (nee Dunne) and Tim, a son, Samuel John Westlake.

WHEATLAND. On June 18th, to Sarah and Martin, a daughter, Katherine Mary Barbara.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

MEYERSON. On 13th July, at the R.F.H. Hospital, to Alan and Arlene, a son, Karl Fraser.

ROSSDALE. On July 12th, to Karen and David, a son, Christopher Peter Ross.

WESTLAKE. On July 12th, to Denise (nee Dunne) and Tim, a son, Samuel John Westlake.

WHEATLAND. On June 18th, to Sarah and Martin, a daughter, Katherine Mary Barbara.

Deaths and In Memoriam

LANE. On July 9th, 1986 to Caroline (nee Lintzell) and Andy, a daughter, Sophie.

Television The real tyants. Gifts br. Martin Cropper. Gifts br. Martin Cropper. Gifts br. Martin Cropper.

THE ARTS

كنا من النهر

Television The real tyrants

The race-relations industry came in for an unexpected pasting on Diverse Reports (Channel 4) - unexpected, because it is precisely in this slot that one expects to hear the chattering drone of lip-service against which the reporter Christine Chapman provocatively and courageously tilted. "Anyone who criticizes the anti-racist lobby is branded a racist" was the sum of Miss Chapman's complaint. There exists, in other words, a "tendency" (her term) to persuade the white majority that it will remain incapable of civilized behaviour towards the coloured minority until it has been comprehensively re-educated - a tactic which is both grossly insulting and patently counter-productive (say terms).

One would not much care, for choice, to be re-educated by the asinine schoolteacher (white) shown encouraging a mostly black class to vet library books for instances of sexual and racial discrimination: eager to please, the children dutifully did their Hitler-Jugend bit on the offending works. It would have been hilarious had it not been so alarming.

Broadly supporting the thesis that anti-racists "allow individuals to shirk moral decisions", Roger Scruton seemed to identify himself with liberalism, which was odd, and Ray Honeyford showed himself to be intelligent and articulate, which was not so odd.

The character played by Joan Hickson in Daylight Robbery (BBC2) would have been ideal pillory fodder in these latitudes. An elderly banker's widow more used to treating Kenyan servants as ghosts than to subsisting in her son-in-law's grubby flat in London, she deteriorated rapidly from spoilt old person to would-be bank-robber.

Rose Tremani's script was fancifully sexy if bizarrely constructed (why on earth did we see so much of the American couple when they contributed so little to the plot?), but Miss Hickson's performance was a beautiful creation of arrogance, dottiness and offended dignity. Come the revolution, of course, such portrayals will be forbidden on ideological grounds.

Martin Cropper

Theatre

Revolt of the human will

The Danton Affair Barbican

Georg Büchner has bred numerous 20th-century theatrical descendants but one so obsessive as Stanislaw Przybyszewska, a daughter of the Polish expressionist, who devoted a large part of her short life (1901-35) to studying the French Revolution and, in particular, to challenging the revolutionary viewpoint Büchner presented in Danton's Death.

Büchner famously offered a critique of self-justifying terror applying to every such upheaval from 1789 to Pol Pot's Cambodia; and located Danton in the midst of it as a man who fatally turns his back on virtuous carnage in favour of ordinary human appetite.

To the Polish piece the values are reversed. The main characters still conform to their prototypes. Danton remains a great lusty bull, practising and proclaiming the rights of individual freedom. Robespierre remains a reptilian guardian of the public will,

disdaining appetite and life itself in the service of social change. The difference is that the play is on his side; and that Danton, far from embodying a solitary outpost of sanity in a world run mad, emerges as a self-seeking demagogue well on the way to becoming a class enemy.

Whereas Büchner fatalistically depicts the revolution as a sickness that has gripped mankind, the Polish author presents it as an affair of the human will. Robespierre's speech to this effect is the most eloquent defence of terror I have ever heard. Danton himself is likewise transformed, from an unresisting victim advancing to the guillotine, to a trapped animal fighting for his life.

As that may suggest, neither figure is belittled by the Polish viewpoint: the dialectic between them remains as urgent as in Büchner. And, when I first saw the play in Warsaw 10 years ago, Andrzej Wajda had converted both stage and auditorium into a single courtroom.

At the Barbican the play



Impassioned oratory, volcanic defiance: Ian McDiarmid (left) and Brian Cox as Robespierre and Danton

appears in a version by Pam Gems which - with what faithfulness I cannot guess - restores it to a world of historical melodrama. The great tirades and tête-à-têtes come through with full power. But they are surrounded by group scenes from which it is hard to withhold the stock comparison to schools history broadcasting. The personages form into their separate factions for momentarily blood-

less exchanges. "Thanks to Camille, I have the mood of every man in Paris. Oh, hello Camille." Shades of L du Garde Peach; though even he would have drawn the line at such prison dialogue as: "I've been thinking." "Well, that makes a change."

Ron Daniels's production is ooily set (by Farrah) in a vast chamber glinting with tarnished gold, where the mouldings seem encrusted

with dried blood. History could fitly be re-enacted here, but the present rough and ready crowd scenes and undercharacterized supporting performances give it small chance.

The central duet is another matter. Brian Cox's Danton, first seen grossly slumbering to the disgust of his child bride, proceeds to a performance of sustained volcanic defiance, from which he

emerges with appropriate ambiguity as a windbag of heroic proportions. Ian McDiarmid's Robespierre, a puny, shrivelled figure, delivering his most inhuman decrees in a mild legalistic tone and rising to a zenith of impassioned oratory on the theme of democratic terror, is a figure to remember and take warning from.

Irving Wardle

James R. Oestreich reports from New York on the massive renovation now in progress at the acoustical legend which is Carnegie Hall

Could it be even better still?

to be wary of such claims, there seems ground for optimism.

The work entered its most crucial phase this spring when, immediately following a jazz concert by the Don Shirley Trio, the hall closed for seven months and work began on the restoration of the auditorium itself, to take place concurrently with renovation of the building's exterior. Already completed segments of the \$50 million master plan include restoration of the facade and entrance of Carnegie Recital Hall; conversion of Andrew Carnegie's old Masonic Chapter Room into the Kaplan Space, an acoustically adaptable room the size of the main stage, for rehearsal, performance and recording; and much work on the building's plumbing, heating and ventilating systems.

Inside the auditorium the guiding philosophy is, in the words of the

corporation president Isaac Stern, who spearheaded the campaign to save the hall from scheduled demolition 26 years ago, to "add nothing, only restore". There will be no attempt to modernize. Everything will receive a fresh coat of paint, and new seats will be installed. The fabric of these seats and the re-upholstered railings has been scrupulously tested to assure sound-absorption properties that match those of the old material. The original wood floor, at one point covered with vinyl in a cost-cutting move, will be restored.

This last, of course, should provide some of what Stern calls "an even richer mix of the basic Carnegie sound". But the biggest surprise to come out of the recent flurry of announcements was the description of the current state of the acoustical shell on the stage itself, and of plans to restore it. It

turns out that the "teaser" curtain and baffles hanging above the stage - which many of use have taken for granted, assuming perhaps that they served some acoustical purpose - are merely cosmetic; they actually detract from the sound, but hide gaping holes in the upper part of the shell. The damage was inflicted in the mid-1940s - a historical time, apparently, when acoustical wealth was simply there to be squandered - to provide choice camera-angles for the filming of the movie Carnegie Hall, and never repaired.

So the sound we so treasure today is not by any means the ideal Carnegie sound, and real improvement should be possible. Of course we have long known that the sonic impact is fullest in the higher reaches - say, the front row of the top balcony - but that is true in many houses. Still, the discrepancy may be inordinate here, since the

holes in the shell most affect the front rows in the stalls, depriving them of their full share of early reflections. Perhaps some of the sound that seemed to be passing over our heads never made it out into the hall at all. This is exciting news.

Most changes external to the auditorium are being carefully isolated so as to avoid potential detriment to the acoustics. (Air-conditioning ducts, for example, are suspended from hangers.) Others will actually prove beneficial - most notably, the heavy acoustical outside doors, to reduce ambient noise. Unfortunately, the rumble of the subway cannot be eliminated, but even there the hall managers are negotiating with the Metropolitan Transit Authority, and are hopeful of some unspecified improvement.

The delayed new concert season will begin officially - too late, alas, to accommodate the autumn tour of the Berlin Philharmonic, which may go to the Metropolitan Opera House instead - with a concert by the semi-resident Orchestra of St. Luke's on December 16, following, we can be sure, some sort of pre-opening gala.

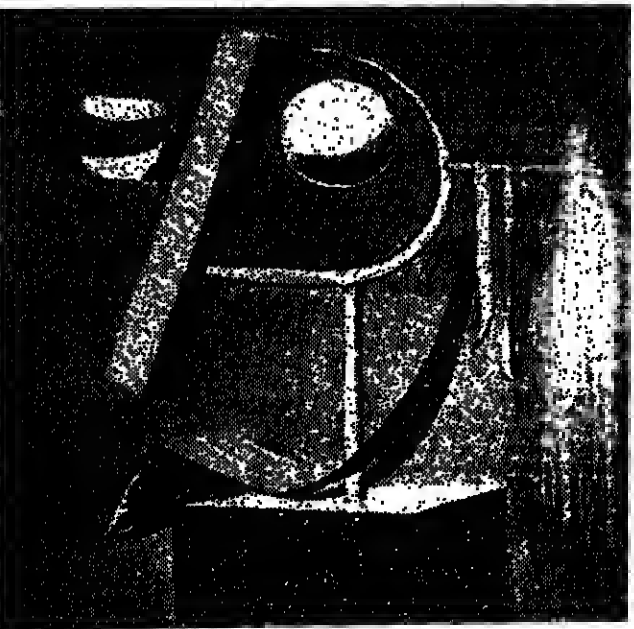
Galleries Gifts brought out of exile

Victor Willing Whitechapel

Victor Willing has had a curious career even by the standards of the British art world, where it would be very difficult to define the normal. He was at the Slade from 1949 to 1954, and almost immediately made his mark with a number of highly expressive paintings in the prevalent manner of the day. Or, rather, perhaps one should say, since like every young artist he was finding his own face by trying on masks - the mask of discreet Euston Road realism, the mask of a rather more generalized figurative style, the mask of symbolism. Then in 1957 he took himself off to Portugal, where he married the painter Paula Rego and apparently gave up painting altogether for some 17 years. But in 1974 he came back, and began painting again with renewed confidence in a personal style to which, with some development, he has adhered ever since.

The retrospective of his work at the Whitechapel Art Gallery until Sunday, tellingly isolates the material from his earlier period in a little house by itself. It is true that in more senses than the merely literal it stands by itself, but careful scrutiny will yield clues to the shape of things to come.

There are pictures which suggest Willing's later, almost obsessive interest in assorted objects left randomly in some indeterminate space which confers on them a mysterious



Callot: Fuselier challenging and eluding definition

potency one can only call symbolic. But this interest reaches its full splendour only in the works of the Seventies, when he makes his way by a faintly surrealist approach, exemplified for instance in *Cart* of 1978, where the endless desert landscape suggests the dreamlike perspectives of the classic surrealists, to the boldly composed, brilliantly coloured canvases of the Eighties.

Here we are often faced with objects which, while they seem to be painted with meticulous precision, somehow escape definition or explanation. What is it exactly we are looking at in *Callot: Fuselier*, for instance? No doubt one could chase up the

reference and make plodding sense of it. But why bother? This is the sort of area where we murder to dissect. Hardly less magical are the series of mask-drawings first seen in last year's Hayward Annual and some of the recent large paintings. He is certainly one of the major painters on the current art scene in Britain, and it is hard not to lament the wasted years in Portugal. But then no doubt Portugal is really wasted: the long years of inactivity as a painter may well have been necessary to make him the painter he is today.

John Russell Taylor

Cheltenham Festival CLS/Hickox Town Hall/Radio 3

Michael Berkeley has the rather precious gift, which perhaps he shares only with Robin Holloway among prominent English composers, of not being embarrassed by the lyrical Romantic impulse - or, maybe more exactly, of being embarrassed but still going with the impulse and letting his embarrassment show. His music has an emotional directness which commands

respect, and which gives him access to worlds of feeling that might appear somewhat remote, like the world of measured, quietly-poured love in the poems of Elizabeth Barrett Browning and Christina Rossetti he sets in his new song-cycle-cum-chamber-symphony *Songs of Awakening Love*.

What must also have helped in gaining entry to that world was the knowledge that he was writing for Heather Harper, who possesses within her voice both the steady assurance and the vulnerability of the verse. She has, of course, a tone of ripe, even autumnal maturity these days, but she approached the work freshly, openly and daringly. This was

not a famous singer come to distinguish a new work with her presence, but someone taking on conscientiously a challenge to musical technique and expressive response.

It was altogether a performance in the spirit of the work itself; any lack of conviction was all in the accompaniment, played by the City of London Sinfonia under Richard Hickox, for some of the textures were smudgy with mistimed entries and the range of feeling was muted.

Future performances will have to accept, I would guess, that Berkeley takes his chosen poems as absolutely authentic: his work is almost an exercise

in feminist rehabilitatory criticism. The keynote is struck to the first and longest song, setting one of E.B. Browning's sonnets from the Portuguese, "I thought once how Theocritus had sung", where the awakening of love is sudden, but startlingly sustained in the music with rapturous repetitions of high F sharp: this is Messiaen's love key, and the piece contains other reminders of his ecstatic sensuousness, as well as of the reality of love in Mahler and Britten.

Rossetti's "A Birthday" provides a lively interlude, and there is then another

E.B. Browning sonnet, where Berkeley has the courage, justified as it turns out, to set well known lines: "How do I love thee? Let me count the ways."

This takes up the work's basic musical theme, which is itself a song of awakening love, reaching up through an anguished minor ninth and then up again through a bright, clear fifth. It is a simple idea, and it is simply presented. But, as with the other simple truths of the piece, one believes in it.

Paul Griffiths

City of London Festival A Midsummer Night's Dream Guildhall Old Library

Mendelssohn fared much better than Shakespeare in this concert performance of *A Midsummer Night's Dream*. There was nothing wrong with Adrian Farmer's abridged version of the play, except that about half of it was swallowed up in the Guildhall's cavernous spaces, at least before it reached Row U. But with eight actors, reading from scripts, standing motionless in front of the Scottish Chamber Orchestra there was a distinct lack of magic in this Athenian wood.

I fear that Puck's remark to the audience - "You have but slumber'd here" - was all too true in some cases. Helen McGregor's Hermia was one who projected clearly through the acoustical gloom, and William Blair managed to convey the quicksilver nature of Puck's mission while remaining rooted to the spot: no

mean feat. There was an appealingly bitchy Titania from Liz Philip Scott, very much the Joan Collins of this fairy dynasty. Of the rustics (whose accents centred approximately on Glasgow) Ian Sexon's robust Bottom raised the most titters from this audience, which was oot maoy.

In these constrained conditions one looked to the musicians for excitement. They did not disappoint. Nicholas Kraemer obtained some well-pointed playing in the Overture (the preponderance of horns and tuba was again possibly attributable to reverberation quirks), a rather muffled but appealing Scherzo and a resplendent *Wedding March*. There were useful contributions from the sopranos Lorna Anderson and Lorelle Skewes, while the "Ladies of the Tallis Chamber Choir" (as they were billed; tough on the counter-tenors) brought delightfully mellifluous timbre to that beguiling transition from the spiky minor tonality of "You spotted snakes" to the wistful major-key theme of "Philomel with melody".

Kraemer was also adept at synchronizing Mendelssohn's snippets of mood-music with

the appropriate words. Who one hears the "complete incidental music" in the concert hall it is not really complete. One loses such inspirations as the return of the scampering Overture music under Puck's speeches, the heart-warming reprise of the Nocturne in the background of the Oberon-Titania reconciliation, the apt little entrance faofores and (best of all) the final fading of the Wedding March into the Overture's "magic chords". Hearing these in proper context made this rather problematical exercise worthwhile.

Richard Morrison

LAURA ASHLEY GREATEST SALE

CLOTHES AND HOME FURNISHINGS SALE ENDS SATURDAY

FINAL REDUCTIONS For details of your nearest Laura Ashley branch please contact Customer Services (0628) 39151

NATIONAL THEATRE NEXT 4 PERFORMANCES DALLIANCE ARTHUR SCHNITZLER'S 'LIEBELEI' IN A VERSION BY TOM STOPPARD "BRENDA BLETHYN... an overpowering performance" "One of the most enjoyable plays in London"

SUMMER SCOPE Opening Night LONDON SINFONIETTA PHYLIS BRYN-JULSON Debussey - Beethoven - Ives ARC DANCE COMPANY JOHN WILLIAMS

SUZI QUATRO ANNIE GET YOUR GUN REDUCED PRICE PREVIEWS FROM JULY 21 OPENS JULY 29th ALDWYCH THEATRE

Sullivan in the Commons
it takes rain
it of Africa

Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1306.3 (+3.7)

FT-SE 100
1597.3 (+4.3)

Bargains
25171

USM (Datastream)
125.00 (+0.05)

THE POUND

US Dollar
1.5057 (+0.0138)

W German mark
3.2527 (+0.0169)

Trade-weighted
73.9 (+0.2)

Regalian in £7m deal

Regalian Properties, the residential developer which has made its name in urban housing renewal, is paying £7 million for 72 flats close to London's Marble Arch, bought from the Metropolitan Police.

It intends to transform these into luxury homes, its speciality, in what is a booming market. The scheme will be worth £15 million. This acquisition is being financed by a vendor-placing of 1.17 million new shares and by £565,000 in cash. The new shares represent 9.8 per cent of Regalian's enlarged share capital.

Regalian is also to build 140 apartments, worth £14 million, at Port Solent, Portsmouth, the marina, residential and commercial complex being developed by Arlington Securities, the business park developer. Regalian is thought to have paid £2 million for a 150-year lease on the site, with Arlington taking a profit share once Regalian's target returns are met.

Profits double

Dixons Group, the electrical retailer, made taxable profits in the year to April 26 of £78.1 million compared with £39.6 million the previous year. The total dividend is up from 1.5p to 3p.

Sales increase

Eurotherm International, manufacturer of electronic controls, announced a fall in pretax profits from £3.49 million to £3.34 million in the six months ended April 30 as sales rose from £38.5 million to £43.5 million. The interim dividend was unchanged at 1.50p.

Magnet slip

Profits at Magnet & Southern, the timber company, fell from £28.2 million to £26 million before tax in the year to March 31. Turnover rose from £220 million to £248 million. The final dividend is 3.2p, up from 2.7p, making a total of 5.2p, up from 4.7p.

Tate deal

Tate & Lyle has agreed not to acquire more than 23.7 per cent of S&W Berisford shares or to exercise voting rights for more than 15 per cent, while the Monopolies and Mergers Commission is investigating the proposed sugar industry takeover bid.

Bestwood bids

Bestwood, the investment holding company unsuccessful in its bid for Country Gentlemen's Association this month, yesterday launched a £16.3 million bid for Barric Investments and Finance, the property, lending and leasing company.

Commodities	23	Commodities	24
USM Prices	24	USM Prices	24
Stock Market	23	Share Price	25
Foreign Exch	23	Tempus	26
Money Rates	23	Company News	26
Unit Trusts	24	Wall Street	26

MARKET SUMMARY

STOCK MARKETS

New York	1782.62 (+13.92)
Dow Jones	
Tokyo	17700.90 (-181.90)
Nikkei Dow	
Hong Kong	1763.38 (-0.75)
Hang Seng	288.5 (-2.1)
Amersterdam	1127.5 (+5.3)
Sydney: AO	
Frankfurt	1789.7 (-65.8)
Commerzbank	
Busselle	658.04 (-39.61)
General	368.3 (+3.5)
Paris: CAC	
Zurich:	
SKA General	498.80 (-16.7)
London closing prices	Page 25

INTEREST RATES

London:	
Bank Base 10%	
3-month interbank 10-9%	
3-month eligible bills 9.1-9.4%	
buying rate	
US:	
Prime Rate 8%	
Federal Funds 6.75%	
3-month Treasury Bills 5.77-5.75%	
30-year bonds 10.1-10.2%	

CURRENCIES

London:	New York:
£ \$1.5057	£ \$1.5140
£ DM3.2527	£ DM2.1475
£ Sfr12.6332	£ Index 112.9
¥102.38	ECU 0.655030
¥123.34	SDR 0.793214
Index 73.9	

Dollar slides on signs of weak growth

By David Smith, Economics Correspondent

The dollar fell sharply yesterday, on new evidence of US economic weakness and a growing belief that other countries will not follow the Federal Reserve Board's discount rate cut.

Various other factors affected the dollar, including the failure of the First National Bank and Trust Company of Oklahoma. Mr Satoshi Sumita, the Governor of the Bank of Japan, was quoted as saying that the yen's rise against the dollar would not force a cut in the Japanese discount rate and Dr Henry Kaufman of Salomon Brothers forecast that the dollar would fall.

The dollar lost ground against all leading currencies, falling to a post-war low of 158.35 against the yen, and dropping 1.4 pence to DM2.1520 against the mark.

The pound's recovery continued. It rose 1.38 cents to \$1.5075 against the dollar and gained a penny to DM3.2527 against the mark. The sterling index rose 0.2 to 73.9. Later in New York, the pound was quoted at \$1.5140.

The pound's rise and some better-than-expected public sector borrowing figures helped produce gains for government stocks of up to £1. Earlier in the week, pressure for higher interest rates began to emerge when the pound dropped sharply.

The public sector borrowing requirement was £599 million last month, well below market expectations.

The June PSBR was below the May figure of £1.1 billion. There was a net public sector repayment of £127 million in June last year, but this was principally due to the second payment on British Telecom shares. Without this, the PSBR in June 1985 would have been about £1 billion.

In the first three months of the 1986/87 fiscal year, the PSBR totalled £2.5 billion, almost exactly the same as in the corresponding period last year. In both periods, the PSBR benefited from £1.1 billion payments on British Telecom shares.

Treasury officials believe that the PSBR is running on a course consistent with the achievement of the £7.1 billion target for the full year. However, there are worries in the City that lower oil prices and a possible shortfall on privatization receipts could push borrowing above target.

According to Independent Treasury Economic Modellers Club (Item) calculations, an oil price of \$10 a barrel, compared with the Treasury assumption of \$15 a barrel, would push the PSBR up by £600 million to £650 million this year.

Further evidence of economic weakness in the United States was provided by a 0.3 per cent fall in business inventories in May, and a drop in the rate at which factories were operating to 78.3 per cent of capacity last month.

The Government's cyclical indicators for the economy confirm that growth has weakened over the past year.

Southend Estates sold for £29.1m

By Judith Huntley, Commercial Property Correspondent

Higgs and Hill, the construction, housebuilding and property group, is making an agreed £29.1 million bid for Southend Estates Group, the unlisted housing and commercial development company with a large land bank in East Anglia and Essex.

The acquisition would bring Higgs and Hill valuable housing land ready for development and 1,000 acres of agricultural land in the eastern counties with long-term residential development potential.

Higgs and Hill is offering 100 of its shares for every nine Southend Estates shares at £65 per share, with a partial cash alternative valued at £61.94 per share. The company already has acceptances for 27.6 per cent of the Southend shares.

The offer is conditional on a minimum valuation of £19 million for four residential sites, expected to show a £17.5 million surplus over book value. Higgs and Hill will pay a further £3.3 million to Southend if planning permission is obtained on a site in Essex. Some of the land bank may be sold, thereby reducing the acquisition cost.

Mr Brian Hill, Higgs and Hill's chairman, said: "We won a competitive bid for Southend Estates. The acquisition is a natural one for us and will enable us to expand our housebuilding operations in a new area, East Anglia, where land prices have risen by 10 per cent a year. After the acquisition, 50 per cent of our profits will come from housebuilding and property. The combined group will build 500 residential units a year."

Southend Estates' commercial property portfolio will be rationalized and sales are imminent. Higgs and Hill's gearing will rise on the acquisition but the effect will be small owing to Southend's conservative borrowings. Higgs and Hill's shares rose 5p to 390p on the news.

Rover Group names three new directors

By Edward Townsend, Industrial Correspondent

The depleted ranks of the board of Rover Group, formerly BL, were boosted yesterday with the appointment of three directors, two of them non-executive.

Mr Graham Day, the new Rover chairman and chief executive, reacting to the resignations of two senior executives, Mr David Andrews and Mr Ray Horrocks, has appointed Mr N J "Mike" Carver, director of business strategy, as an executive director.

Mr Archie Forster, aged 58, chairman and chief executive of Esso UK, and Mr Edward Dawney, aged 36, a director of Lazard Brothers, become non-executive directors.

Mr Carver, who is 64, and



Graham Day: reacting to resignations

formerly with the National Enterprise Board, joined BL at the same as Sir Michael Edwardes in 1977 to take charge of group planning.



Sir Philip Harris: £8 million boost

Hopes of savings lift Harris shares

By Alison Eadie

Sir Philip Harris, chairman of Harris Queensway, yesterday said he expected to make savings of £8 million this financial year from amalgamating the Times Furnishing stores bought from Great Universal Stores with Harris Furnishings. The Harris Furnishing name will go.

He also expects to increase turnover at Times by 10 per cent this year with better distribution and service to customers. Sir Philip yesterday exchanged contracts with GUS on the £135 million acquisition of Times Furnishing, Home Charm and GUS's 20 per cent stake in Poandstretch, the HQ subsidiary.

His remarks found favour in the City, which had had some doubts about the price Sir Philip was paying. Harris Queensway shares bounced 12p higher to 259p.

Sir Philip disclosed that he will pay £1.25 million annual rent to GUS, which will retain the freeholds and most of the leaseholds of the stores.

A new credit joint venture will be set up with GUS and a

TV-am offer draws £170m

TV-am's offer for sale was nearly 10 times oversubscribed, with applications totalling £170.3 million of shares. Applications for between 200 and 800 shares will go into a weighted ballot for 200 shares, for 1,000 to 3,000, there will be a ballot for 300; for 3,500, applicants will receive 300; for 4,000 to 5,000 - 400 shares; for 6,000 - 500; for 7,000 to 8,000 - 600; for 9,000 and over - about 7.5 per cent of the application.

Cleveland Securities, the licensed dealer, was quoting the shares on the grey market at 140p/145p yesterday, against an offer price of 130p. Cleveland said the shares have traded up to 152p/155p.

Dealings start on the stock market next Wednesday.

Bank's finance chief expected to resign

By Richard Thomson, Banking Correspondent

Standard Chartered is expected to suffer the first high level resignation from its board following the failure of the £1.3 billion bid by Lloyds Bank last Saturday, when Mr Stuart Tarrant, the chief finance officer, returns from holiday in two weeks' time. Mr Tarrant has been with the bank for six years and became a main board director in 1984.

Mr Michael McWilliam, group managing director, said: "I have not yet had his letter of resignation but obviously things can never be the same again. Mr Tarrant has gone away to think about his career and he may wish to consider his future with another company."

Mr Tarrant differed from the rest of the Standard board in believing that a takeover of the group by Lloyds was in Standard's best interests. But the City was surprised yesterday when the extent of his support for Lloyds emerged, because throughout its defence Standard had maintained that its board rejected the offer unanimously. Under takeover rules, any director dissenting from documents sent out by the defending company must be named, but Mr Tarrant was never mentioned.

Standard maintained that Mr Tarrant had put his name to all the documents in the bank's defence. Mr McWilliam claimed that "technically, legally and formally we had a unanimous board".

At the same time there were rumours in the City yesterday that Mr Robert Holmes a Court, the Australian entrepreneur who participated in Standard's last minute defence, has been buying more of the bank's shares, which rose from 722p to 732p.

There was also speculation that Standard's shareholders would pressure the bank into accepting a new bid from a foreign bank.

Profits jump at Bulmer

By Clare Dobie

HP Bulmer, the Hereford cider maker, yesterday announced plans to increase advertising on cider by nearly 50 per cent to arrest the decline in sales.

The company also announced increased pretax profits of £1.8 million for the year to April 24, up from £7.52 million.

But most of the increase was accounted for by the absence of redundancy costs, which dented the previous year's results by £3.34 million. In addition, £512,000 of exceptional credits and an accounting change, which added £218,000 to profits, contributed to the increased profit.

Turnover was up from £155 million to £171 million but fell by 4 per cent, in line with the industry. Bulmer expects sales to pick up again this year.

Bulmer's total advertising budget is running at £8 million, of which £6.5 million, will be spent on cider.

The company says it welcomes the Chancellor's decision not to increase duty this year.

Sales of Perrier, the mineral water which Bulmer distributes, were up by 30 per cent to 60 million bottles.

The final dividend increased from 2.66p to 3.05p, to a total 5.3p, up from 4.9p.

Unit trust magazine to close

By Lawrence Lever

Unit Trust Management, the glossy magazine for unit trust intermediaries and management companies launched in June last year by the Financial Times Business Information company, is to fold with losses of about £130,000.

The magazine has suffered losses of between £8,000 and £10,000 on each of its 14 issues in direct costs alone. Mr William Gibson, the publisher of FTBI magazines division, said yesterday that disappointing advertising revenue and the limited growth prospects for the market accounted for its downfall.

"There is a limit to the amount of advertising that people are prepared to direct to intermediaries," Mr Gibson said.

The management had considered alternatives to closure, such as broadening its coverage beyond unit trusts, but none of these had provided a lifeline.

A proposal has been put to the unions represented on the magazine that it should be discontinued. According to Mr Gibson the management does not intend to make anyone redundant, but plans to redeploy staff.

Mr Gibson said that the magazine, which increased its cover price from £1.50 to £1.75 this year, had built up a circulation of about 10,500.

WHAT MORE YOU COULD YOU POSSIBLY WANT FROM YOUR FUTURES BROKER?

- * Truly competitive Commission Rates.
- * Up to the minute market news and reports.
- * Efficient and understandable fully computerised accounting system.
- * Friendly and Courteous Personal Service.
- * Advanced technical research department using the very latest in high technology.
- * Regular specialist reports on the markets.
- * We are European representatives for Princetons' MATRIX/GUARDIAN and TRIAD trading programs.

If you would like to be placed on our mailing list for newsletters and special reports, designed to aid you in making money in the markets, write or telephone us TODAY. You will also receive completely FREE the 'GUIDE TO FUTURES AND OPTIONS TRADING' handbook. You are under no obligation by replying to this advertisement.

WEST STAR COMMODITIES LIMITED
Europe House, World Trade Centre, London E1-9AA, England.
Tel: (01) 517-7171 Telex: 8954483 WESCOM

To: West Star Commodities Ltd., Europe House, World Trade Centre, London E1-9AA.

Please send me your full information pack including a FREE copy of 'GUIDE TO FUTURES AND OPTIONS TRADING' handbook. Please place my name on your mailing list for future special reports.

NAME _____

ADDRESS _____

TEL: (HOME) _____ (BUS) _____

Strong yen makes Japanese wages highest in world

Tokyo (Reuters) - The strong yen has pushed Japanese wages to the top of the world table, wiping out the competitive advantage once held by the country's manufacturers, according to industry analysts.

Wages of Japanese workers have risen dramatically on a dollar basis during the past 10 months.

The rise is forcing many companies to abandon part of their domestic production and to set up new factories overseas where cheaper labour costs keep production prices down.

The yen's 37 per cent climb to about 160 to the dollar has turned the tables against Japanese manufacturers.

Mr Takashi Kiuchi of the Long-Term Credit Bank of Japan said: "If they don't produce overseas, Taiwan and South Korea will successfully compete with Japanese firms abroad and start exporting even to the Japanese market."

However, Japanese manufacturers can do little about the problem because annual wages have risen by only 5 per cent in yen terms.

Companies such as Matsushita Electric Industrial plant belt-tightening measures to keep costs down. But room to trim expenses further is limited because companies have already cut many financial corners over the last few years to offset poor sales worldwide due to slow consumer demand, one economist said.

Companies have achieved quick effects by slashing capital investment, but such cuts could emasculate future performance by inhibiting research and development, he added.

Moves abroad are now the main option. Matsushita plans to maintain its market share by eventually increasing overseas production to 25 per cent of its total from 14 per cent last year, a spokesman said.

MAIN PRICE CHANGES

RISES:

Glaxo	972p (+22p)
Higgs & Hill	555p (+10p)
Magnat & Southern	184p (+12p)
Howden	104p (+8p)
Bejam	183p (+5p)
Home Counties News	185p (+5p)
Harris Queensway	250p (+12p)
Rothmans B	167p (+7p)
Lasmo	98p (+10p)
Stewart Wrightson	464p (+17p)
Molins	726p (+17p)
Standard Char	153p (+10p)
New York:	
Victoria Carpet	102p (+5p)
Utd Real	850p (+15p)
Landco	82p (+8p)
Shield Group	165p (+49p)
Nu-Swift	165p (+55p)
Regalant	600p (+15p)

FALLS:

Eurotherm	265p (-15p)
Bulmer	159p (-5p)
Bestwood	553p (-22p)

GOLD

London Fixing:	
AM \$348.35 pm-\$347.80	
close \$347.00-\$347.50	(£230.00-230.50)
New York:	
Comex \$347.30-\$347.80	

NORTH SEA OIL

Brent (Aug) -	\$8.40 bbl (\$9.55)
---------------	---------------------

Boom in 'temps' gives the Stock Exchange a new growth industry

By Cliff Feltham

The office "temp" is here to stay. More companies are using temporary staff because, in the long run, it gives them greater flexibility than hiring permanent employees.

One recruitment boss said: "Firms now realize that it is cheaper to bring in a temp to help out with a sudden rush of work than taking on more permanent staff who will still have to be paid and given holidays when times are quiet."

The demand for temporary staff has fuelled a spate of mergers among the recruitment agencies.

Mr Tony Berry heads the Blue Arrow group, which has

Rand, purchased two years ago.

The sector has caught the imagination of the stock market. Analysts say profits could soar to £8 million this year, compared with just over £2 million last year.

Mr David Grimbley of Phillips & Drew, the stockbroker, says: "The sector is experiencing a period of strong growth, largely reflecting the rapid expansion in the demand for temporary staff which has now overtaken the placement of permanent staff as the major source of agency income."

"Whereas the demand for permanent staff placements has traditionally been subject to cyclical fluctuations, this is much less so for the demand for temporary staff. Indeed, the more uncertain the market background, the greater the benefit of flexibility provided by temps."



spent more than £40 million in the past year buying the Reliance group, Brook Street Bureau, and the Hoggett-Bowers executive recruitment chain.

Mr Berry sees no end to the present boom. "Around 70 per cent of our business is placing temporary staff. If a firm gets into trouble, it cuts its expenses earning £30,000 a year. The temp stays to the end."

Hestair, a rival firm, recently paid £10 million for the JSD Computer Group, which supplies key computer personnel, adding to the two London-based bureaux, Atlas and

Manpower, which employs 45,000 staff in Britain, found that nearly half the firms in the production and service areas had reported a rise in the use of temps over the last three years.

Mr Tony Hoskins, Manpower's marketing manager, said firms enjoyed the flexibility provided by temporary staff but also needed them

for specialist work. "Once we were looked upon as pulling people out of the workforce and redeploying them somewhere else. Now we are recognized as suppliers of skilled part-time employees."

"Manipulating text or data on a visual display screen calls for entirely different skills from that of a typist. No longer is a 60-words-a-minute typist sufficient. The operator must work with symbols, understanding the computer's

logic. The emphasis is on proof-reading, formatting and manipulating text at speed. Only a fraction of the country's 1.3 million typists is trained for this."

The demand for temporary staff is not confined to the office, but extends to subcontract staff in the engineering, building, maintenance and computer areas.

Mr Leonard Allen, director of the Federation of Recruitment and Employment Services which represents 1,200 agencies, said: "It is estimated that between 7 and 10 per cent of the working population is now in some form of temporary employment, ranging from secretarial to nursing, computer programming to ordinary factory work. We are beginning to see the start of a new pattern of work where many of us are not going to work for one firm for 40 years but hire ourselves out to a number of different firms."

Some people in the industry, however, are concerned that the return of a Labour Government could see a change in the employment laws, making it difficult to take on temporary staff.

But Mr Grimbley points out: "Some people argue that the current boom could change if a Labour Govern-

A recruitment agency window, a sight becoming more familiar in the high street. (Photograph: Leslie Lee)



COMMERCIAL PROPERTY

Developer faces battle over Green Belt plan for super shopping site

By Judith Huntley

Town & City Properties, part of Sir Jeffrey Sterling's P&O Group, has increased the size of its out-of-town shopping centre planned near the M1 and M25 motorways in Hertfordshire to 900,000 sq ft.

The company has put in a new planning application to St Albans District Council for 750,000 sq ft of retailing and 150,000 sq ft of leisure space.

The application is the result of increasing demand from retailers for space in out-of-town centres.

Mr Ron Jennings, Town & City's joint managing director, says: "We were being deluged with demand for space so we had another look at the figures and increased the size of the scheme. We could have gone up to one million sq ft of retailing but road capacity resulted in the 750,000 sq ft limit."

Town & City's site, at Brickell Wood, part-owned by the Department of Transport, is in the Green Belt, which has already provoked uproar from conservationists.

St Albans District Council is waiting for the retail impact study for Town & City's smaller application. There will have to be new impact and traffic studies for the latest scheme, which has another 1,500 parking spaces, bringing the total to 5,500.

Town & City named Savacentre as its anchor tenant in the original plans, but that name does not appear on the latest application. Town & City says it has stopped putting names to applications because of the fluid state of the market and the volume of demand.

Quite apart from the issue of developing in the Green Belt, the District Council is opposed to out-of-town retailing. Town & Country knows it will have a fight on its hands, probably involving a public inquiry.

Its decision to increase the retail element of the scheme as well as the leisure side is interesting considering experience at the 2 million sq ft Metrocentre in Gateshead, Tyne and Wear. Mr John Hall, the developer, has reduced the amount of leisure space proposed at Gateshead to 70,000 sq ft after market research showed that only a small amount would be financially viable.

Mr Hall says: "A lot of leisure does not pay. It is not as simple as I thought and there is not the money at Gateshead that I had originally believed to support a larger leisure development."

A timely warning for those developers planning enormous retail and leisure schemes across the country.



Haslemere Estates, now owned by Rodamco, the Dutch fund, has completed its refurbishment of 21 College Hill, above, in the City of London. The seventeenth-century building has 4,320 sq ft of offices for which the asking rent is £125,000 a year

on a 25-year lease. The building is in the middle of a site taking in the Skinners' Hall and the Skinners' Company granted the developer a long lease for the building. The letting agent is Rohleder Lambly.

The Town & City case is different as regards the leisure element of its Hertfordshire scheme. It is located in one of the most affluent areas in the South-east.

Its decision to increase the proposed leisure space resulted from demand from operators wanting to build multi-screen cinemas, sports facilities and the like.

But as Mr Jennings points out: "We have to have regard for that demand but the exact nature of the final scheme is likely to alter as time goes on."

There is no doubt that the Gateshead Metrocentre, seen by Mr Hall as the forerunner to other similar ventures, is a development success. The scheme is 95 per cent let and according to the developer, an additional 250,000 sq ft of space could have been let.

But the finances of the Metrocentre add up on the strength of the capital allowances available in the enterprise zone. It may be harder for Mr Hall to repeat his

successful formula on other sites where there are no such fiscal advantages and competition is great.

He plans to build 600,000 sq ft at Exeter, joining a throng of other developers vying for the chance to develop retailing close to the city, and another similar-sized Metrocentre is planned for Walsall in the West Midlands in competition with the Carroll Group.

Mr Nicholas Ridley, the Secretary of State for the Environment, is going to have a testing time giving his decisions, not only on Town & City's Green Belt scheme but the host of other similar-sized shopping centres proposed around the M25 motorway, and elsewhere across the country.

Two key issues are at stake here: the future of town centre retailing within fundamental changes in retailing and its shift to out-of-town; and whether development, of any kind, should be allowed in the Green Belt.

Arlington expects go-ahead for £60m office scheme

Arlington Securities, the wholesale and selling retail in unfashionable areas such as secondary retail and industrial buildings.

He is backing his own judgement. He and his co-investment director, Mrs Angela Lascelles, own 5 per cent of the company with Courtsaid's Pension Fund, their former employer, holding 12 per cent. The Scottish American Investment Company was SEICO's largest shareholder and will have 25 per cent of VIT with the Merchant Navy Officers Pension Fund holding 7 per cent.

It is too early to buy investment property in Houston, Texas, the American city notorious for its oversupply of office space, but not too early to look, according to Salomon Brothers, the US finance house. Property prices do not reflect the reality of the Houston economy, which is heavily dependent on oil, and which continues to decline.

Office rents have fallen by 51 per cent since the peak in 1981 and almost no space was taken up last year compared with annual figures of 8-11 million sq ft in the early 1980s.

There is now more than 140 million sq ft of offices in Houston with a vacancy rate of 28 per cent, a situation which will not improve until 1988, according to the bank.

Salvills, the firm of estate agents, has welcomed the Royal Institution of Chartered Surveyors' decision to

allow its members to become limited liability companies without losing their professional membership. Mr George Inge, the managing partner of Salvills, said: "To date we have been able to finance Salvills' expansion from our own resources but I recognize that this may change in the future as we increase the scale of our business to meet the demands and competition from the City."

It is a view shared by Richard Ellis, which established its financial services unit some time ago amid much speculation that that part of the firm would be floated on the stock market if RICS rules allowed.

Industrial rents are growing faster than office rents for the first time since 1979, says Jones Lang Wootton, the firm of surveyors, in its report on industrial and office rents in 50 towns and cities.

The reason for this is that there is less good quality, well located industrial space on the market and demand in the last year has been improving.

Overall, office rents in the 50 centres rose by 6 per cent in the last year with industrial rents rising by 7 per cent, outstripping inflation. Between 1969 and 1986 J.L.W. says office rents grew by 12.5 per cent, with inflation running at 10.8 per cent.

On the industrial front, the agent reports rental growth of 7.7 per cent between 1979 and 1986.

APPOINTMENTS

United Scientific Holdings: Mr Christopher Joll has been appointed director, group public affairs.

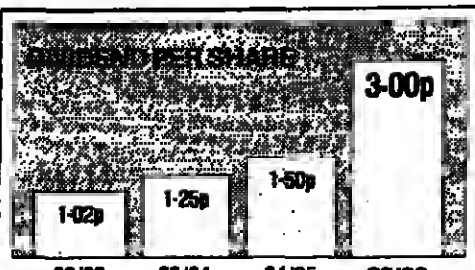
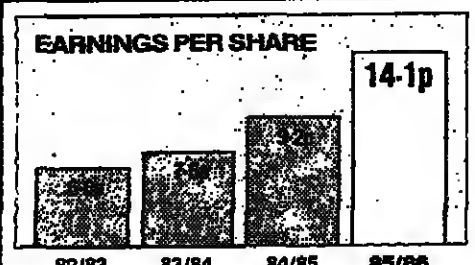
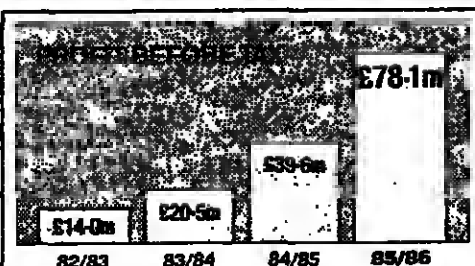
Charterhouse: Mr Michael Ordish joins as director on September 1.

Charterhouse Bank: Mr Anthony Best joins as managing director, banking.

Dixons 'CONTINUED EXPANSION IS BRINGING OUTSTANDING RESULTS'

STANLEY KALMS
Dixons Group Chairman

PROFIT BEFORE TAX	EARNINGS PER SHARE	DIVIDEND PER SHARE
UP 97%	UP 53%	UP 100%



- * Group turnover (inc. VAT) now exceeds £1 billion
- * Retail Division profits have increased from £31.2m to £65.5m
- * Dixons sales are up 26%
- * Currys performance has been transformed. Sales are up 27%
- * Dixons sales per sq. ft. at £633, are up 15%, and Currys at £520, are up 21%
- * Photo-processing profits are up 67%

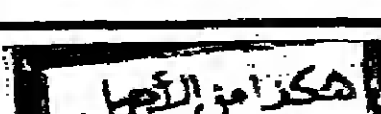
- * £50m shop expansion programme
- * Over 100 new stores
- * 175 store refurbishments
- * Power City space expansion of over 50%
- * New Financial Services Division for consumer credit and extended warranty insurance
- * New photo-processing laboratory in Wimbledon to service Central London

Dixons Currys POWERCITY WALLACE HEATON

saisho MATSUI CARLTON MIRANDA

TRUPRINT Horizon Ftopost MASTERCARE

Dixons Group Plc., Dixon House, 18-24 High Street, Edgware, Middlesex HA8 7EG.



Indicators edge higher as hopes grow for a technical rally soon

By Michael Clark

Share prices shrugged off renewed fears about Wall Street yesterday and settled down to a steady performance following Tuesday's surprise shake-out.

Dealers reported selective support for leading shares after proclaiming that the market-down had been overdone. Some are even looking for a sustained technical rally over the next few days.

The FT index of 30 shares recovered from a hesitant start and became more adventurous in the afternoon as Wall Street opened firmer in early trading with the Dow Jones industrial average displaying a 15-point rise.

The renewed strength of sterling on the foreign exchange market breathed fresh life into Government securities. Gains at the longer end of the market stretched to 2% at the close.

The Bank of England reported that applications for the new 10p stock, Treasury Loan, 8% per cent, 2007, had been allotted in full.

Among the leaders, Hanson Trust was unchanged at 176p following the placing this week of the remainder of its shares accrued following the acquisition of Imperial Group.

Regalian Properties leapt 35p to 620p as a line of over 1 million shares went through the market at 550p.

Meanwhile, Equity & General, the leasing and garage group

which used to trade under the name of Emray, spurred 5.5p to 29p on talks that a big stake had changed hands.

Dealers claim that one buyer has picked up at least 25 per cent of the shares and plans a big asset injection.

Marketmen are already talking the price up to 60p. The disappointing terms of the settlement for Russian bonds was bad news for

Imperial Chinese bonds. After doubling in recent months on hopes of a settlement, prices fell sharply.

Boxer 5 per cent tumbled from £30 to £20, while China 5 per cent, 1912, lost £13 at £27 and China 5 per cent, 1913, £14 to £26.

Barrair Developments rose 2p to 140p following another

upgrading of profit estimates by a leading broker.

In the Unlisted Securities Market, M6 Cash & Carry received a lukewarm reception.

Investors decided to give the shares the cold shoulder and applied for only 1.6 million of the 5.5 million on offer.

The shares, offered at 100p, opened at 88p and closed at 90p — a discount of 10p.

Bestobell firmed another 1p to 534p after rejecting the £88.3 million bid from its smaller rival, Meggitt Holdings.

BTR, the industrial conglomerate, which owns a 29 per cent stake in Bestobell, has thrown its weight behind Meggitt and says it will take a 25 per cent holding in the enlarged company if the bid is successful.

Meggitt's broker, Capel-Cure Myers, was anxious to point out that it had not been buying Bestobell shares in the market on Tuesday on behalf of Meggitt.

It admitted that it had bought a few Bestobell shares, but these were destined for some of its other clients.

Meggitt advanced 2p to 140p. Oil shares managed to hold on to small, early gains despite renewed weakness in the oil price and reports that Saudi Arabia was planning to increase production to more

than 6 million barrels a day. This is in stark contrast to the latest production figures for the North Sea, showing output falling last month from an average 2.54 million barrels a day to 2.4 million.

Even so, the Government is still pushing ahead with plans to issue at least another 50 oil and gas exploration licences.

BP continued to shake-off recent nervousness, with a 5p

with a jump of 13p to 101p. Small gains were seen in Barmah, 2p to 403p, Easterpie Oil, 1p to 102p, Carless Capel, 2p to 60p, while Shell, on 78tp and Ultramar, on 166p, both hardened 1p.

Continuing talk of a bid for Stewart Wrightson, the insurance broker, was good for another 14p on the shares at 459p — a rise of 34p in two days.

Citibank, the US banking and investment group, remains the market's favourite suitor.

Daimler claim that Citibank is looking to extend its range of financial services in Europe and that Stewart Wrightson would make an ideal match.

Some optimists were even suggesting a bid of 700p a share tomorrow, valuing the broker at £309.5 million.

There were a few bright spots among the other insurance brokers, with Hogg Robinson advancing by 4p to 315p, still reflecting recently announced expansion plans, while CE Heath rose 3p to 532p and Sedwick Group 2p to 348p.

Steel Burrell Jones recovered from an early 5p fall to finish steady at 274p. But profit-taking reduced PWS International by 5p to 318p and Willis Faber by 8p to 414p.

The big insurance companies enjoyed selective support, still hoping for a boost to profits from their US earnings following the recent weakness in the value of sterling.

Guardian Royal Exchange was wanted, with a 7p rise to 909p, as General Accident firmed 3p to 853p.

Royal Insurance 2p to 849p and Commercial Union 1p to 313p.

Standard Chartered continued to rally, with a 10p rise to 732p following weakness stemming from the group's successful defence against the £1.3 billion bid from Lloyds Bank.

The market is now looking for a change of strategy at Standard to appease its newest shareholders, including Sir Yue-Kong Pao with 14.9 per cent, Tan Sri Khoo with 5 per cent and Mr Robert Holmes a Court's Bell Corporation with 7 per cent.

Among the big four high street clearing banks, Lloyds was unchanged at 424p, while Midland expanded 3p to 477p, Barclays 2p to 524p and National Westminster 3p to 517p.

Morgan Grenfell, the merchant bank, which made a disappointing debut last account, again ran into early selling. The price dipped to a fresh low of 453p, before rallying to close 1p up on the day at 456p.

COMMENT Kenneth Fleet

White knights turn grey in dawn light

Michael Newman has departed "amicably" from his post as chief executive of Britannia Arrow, as these financial settlements put it. The deal was a necessary part of yet another of the machinations of David Stevens.

Investment manager turned newspaper baron, and his chum, Robert Maxwell. Their partnership is a classic case of the lion hunting with the tiger. Poor Mr Newman was prey for both.

Indeed, he welcomed them as holders of a combined stake of nearly 30 per cent of the fund management group, which is also the present owner of Singer & Friedlander, the merchant bank, since his main preoccupation at the time was to fend off the takeover bid from Guinness Peat.

Once part two of the strategy — to inject MIM, which was run by Mr Stevens but owned by Aetna Life — had been completed, Mr Newman's days were numbered. The process may be seen as altruism on Mr Newman's part, albeit compensated altruism, since Britannia Arrow's shares rose 3p to 143p yesterday compared with Guinness Peat's cash alternative of 137p.

It is, however, more likely to have been an example of an increasingly frequent phenomenon: white knights who turn out to be a good deal more lustful once they have saved the damsel from the distress of the

unwanted attentions of another. When Guinness Peat's bid was defeated in January, Mr Maxwell described the result as a vote of confidence in Britannia Arrow's management — most of which has since departed. Mr Newman observed at the time: "Now we can look forward to the future with confidence", adding almost as an afterthought: "Obviously there will have to be further discussions with Mr Stevens and Mr Maxwell".

The directors of Standard Chartered, apart perhaps from Stuart Tarrant, must now be wondering what sort of fate awaits them after their escape from Lloyds' clutches. Their encouragement to supportive customers and friends in the East to put their money where their good wishes were has unintentionally shifted effective control of the bank and pointed its future in a completely different, and unplanned, direction.

The former management of Distillers, who fled into the arms of their white knight Guinness to save themselves from James Gulliver, are suddenly aware that even white knights believe that all is fair in love and war, and may look grey in the cold light of dawn.

Given such experiences, other hard-pressed boards might question more seriously whether their enemy's enemy is necessarily their friend.

COMPANY NEWS

Mr FW Buckley, the chairman, says in his annual statement that the current year has started well and prospects are good.

Mr S Douglas Rae, the chairman, says in his annual statement that, although demand for steel products shows little sign of strengthening, the prospects for pipeline equipment and industrial products are more favourable.

Half-year to March 29. Interim dividend 45p, payable on July 18. Turnover £12.35 million (£11.36 million). Pretax profit £1.68 million (£1.28 million).

Total dividend raised to 14.2p (11.5p) for the year to May 31. Pretax revenue £398,000 (£340,000). Earnings per share 14.78p (12.11p).

Half-year to June 30. Pretax earnings £34,997 (£27,212). Earnings per share 3.99p (3.08p).

The board has been informed by Vital Group UK that the sale of 4 million ordinary shares in Belhaven to Establishment Novodil was at 65p per share.

TO PLACE YOUR MOTORS ADVERTISEMENT IN THE TIMES TRADE ADVERTISERS TEL: 01-481 4422 ADVERTISING FAX NO. 01-481 9313 TELEX 925088 PRIVATE ADVERTISERS TEL: 01-481 4000

STOCK MARKET REPORT

Table with columns: Stock Name, Price, Change. Includes: Haggas (L) (140p), Hoggas (25p), Lopep (145p), M6 Cash & C (100p), etc.

Table with columns: Stock Name, Price, Change. Includes: Amari F/P, Antofagasta N/P, Costain N/P, etc.

RECENT ISSUES

Table with columns: Issue Name, Price, Change. Includes: Three Month Sterling, Three Month Eurodollar, US Treasury Bond, etc.

RIGHTS ISSUES

Table with columns: Issue Name, Price, Change. Includes: Amari F/P, Antofagasta N/P, Costain N/P, etc.

LONDON FINANCIAL FUTURES

Table with columns: Contract Name, Price, Change. Includes: Three Month Sterling, Three Month Eurodollar, etc.

FOREIGN EXCHANGES

Table with columns: Currency, Rate, Change. Includes: New York, Montreal, Amsterdam, etc.

TRADITIONAL OPTIONS

Table with columns: Stock Name, Call Price, Put Price, etc. Includes: Allied Lyons, BP, Cons Gold, etc.

MONEY MARKET AND GOLD

Table with columns: Instrument, Rate, Change. Includes: Hanson cont, Jaguar, etc.

STERLING STABLE AND FORWARD RATES

Table with columns: Term, Rate, Change. Includes: 1 month, 3 months, 6 months, etc.

OTHER STERLING RATES

Table with columns: Country, Rate, Change. Includes: Argentina austral, Australia, Bahraini dinar, etc.

DOLLAR ZION RATES

Table with columns: Country, Rate, Change. Includes: Ireland, Singapore, Malaysia, etc.

Real estate listings for various streets including: GREAT PORTLAND STREET W1, NORTHGATE, ARGYLL STREET W1, BROOK STREET W1, DEAN STREET W1, etc.

Vertical text on the left edge of the page, partially cut off, mentioning 'ces battle', 'Belt plan', 'pping site', '25-year lease', 'development', 'Hall and', 'anners Com', 'the develop', 'lease for the', 'The letting age', 'R. Sieder Lamb', 'ects go-ahead', 'free scheme', 'APPOINTMENTS'

Court of Appeal

Strike supporters win pension point

Povey and Another v Secretary of State for the Environment and Another
Before Lord Justice O'Connor, Lord Justice Ralph Gibson and Sir Denys Buckley
(Judgment given July 16)

For the purposes of regulation 13(1) of the Local Government Superannuation (Amendment) (No 2) Regulations (SI 1981 No 1509), a person who was voluntarily absent from duty in support of a strike was absent from duty during and in consequence of a trade dispute, even though he was not directly involved in the trade dispute between the striking employees and the employer. Accordingly, he was entitled to exercise the right given by that regulation to retain the day lost as reckonable service for the purpose of pension rights by the payment of an additional sum of money over the normal rate of contribution.

The court of appeal so held, allowing an appeal by the applicants. Mr John Povey and Mrs Lois Stephens, from a decision of Mr Justice Hodgson given on December 11, 1985. The 1981 Regulations provide by regulation 13(1) that a person who (a) has been absent from duty, otherwise than on leave of absence, for a period of one or more days during and in consequence of a trade dispute, and (b) immediately before (i) the period of absence... was a pensionable employee...

Mr Colin Smith, QC, for the applicants; Mr Andrew Collins, QC, for the Secretary of State for the Environment.

LORD JUSTICE RALPH GIBSON said that the applicants were social workers and members of the National and Local Government Officers' Association (NALGO). In June 1982 a trade dispute occurred at the hospital at which they were employed by Dudley Metropolitan Borough Council.

The applicants were not themselves involved in the trade dispute but the Trades Union Congress asked NALGO to show their support for the strike by the National Health Service employees by means of a token withdrawal of labour.

NALGO did not instruct the

applicants to withdraw their labour but advised them to do so for one day on June 23, 1982. The applicants accepted that advice and were each absent from duty for that day.

At the point of the case arose under the 1981 Regulations. The applicants claimed to exercise the right given by the regulations to retain the day lost as reckonable service for the purpose of pension rights by the payment of an additional sum of money over the normal rate of contribution.

The minister was minded to determine the question by deciding that the applicants were not persons to which the regulations applied and that, therefore, they could not retain the day lost on payment of the sum due.

At the request of the applicants the minister decided to refer the question to the High Court. The case posed the question whether on the facts found by him the secretary of state was entitled to decide that the applicants' absence from duty was not in consequence of a trade dispute within the meaning of regulation 13(1) of the 1981 Regulations.

Mr Justice Hodgson said that if it had been for him to apply the law to the facts of the case and to decide if he would have come to a different conclusion. He would have decided that the applicants had been absent from duty on June 23, 1982 in consequence of a trade dispute.

But the judge decided that his own view of the facts was irrelevant because the minister had correctly directed himself in law and was entitled to decide that in all the circumstances there was no causal connection between the applicants' absence from duty and the trade dispute.

The regulation on its face imported no element of discretion in the application of the regulation to a person to whom it applied. His Lordship found the case difficult.

The applicants and the union wished to obtain a ruling that the views as to the proper construction of the regulation as indicated in the formulation of the case were wrong; in particular, the proposition that because absence from duty was voluntary it was incapable of being in consequence of a trade dispute.

Having regard, however, to the way in which the reason for the proposed determination by the minister were set out in the case, the question was whether

that proposed determination was itself a decision of law and, if it was, whether it was right in law.

His Lordship was driven to the conclusion that the proposed determination by the minister was wrong in law. The appeal should be allowed and the court should answer the question in the case by saying that on the facts found by him the minister was not entitled to decide that the applicants' absence from duty was not in consequence of a trade dispute.

His Lordship's reasons for reaching that conclusion were thus: His Lordship would start with the absence from duty and ask what were the causes of it? One cause was the existence of the trade dispute.

It led the TUC to ask NALGO to show support by means of a token withdrawal of labour. The union advised but did not instruct the applicants to withdraw labour on June 23, 1982 in order to show that support. The applicants were absent on that day because they each chose to follow that advice.

There were other causes of the absence from duty as appeared from the findings of fact. One was the request by the TUC to NALGO for a show of support. Another was the acceptance of that request by NALGO and the giving of advice by NALGO to their members. Yet another cause was the separate decision made by each applicant to act on that advice and stay away from work.

Parliament had approved regulation 13(1), which afforded the right to retain as reckonable days lost by absence "in consequence of" a trade dispute, and provided that it was im-

material whether or not the applicant was directly interested in the trade dispute or the employing authority a party to the dispute.

It was clear beyond argument that the combination of causes, leading to the absence from duty, which was present in the instant case must have been within the contemplation of Parliament as an ordinary and typical state of affairs in which absence from work would be a consequence of a trade dispute within the regulations.

Could any of the concurrent causes reasonably be regarded as an intervening or extraneous event so powerful that the trade dispute ceased to be a cause at all but was merely part of the circumstances in or on which any or all of those concurrent causes operated?

No one of those other causes, nor all of them together, could be reasonably so regarded having regard to the terms of the regulation. If Parliament had intended that such a sequence of events, in no sense extraordinary or atypical, should result in the precipitating cause of the whole sequence, that is, the trade dispute, being no longer regarded as a cause of the absence from work, different language would have appeared in the regulation.

His Lordship concluded that on the facts found by the minister the trade dispute was in law a cause of the absence from duty and would hold that the minister was not entitled to decide that the absence was not in consequence of that trade dispute.

Lord Justice O'Connor and Sir Denys Buckley agreed. Solicitors: Miss P. Grant; Treasury Solicitor.

Court is able to correct trivial error

In re Willaire Systems plc
Before Lord Justice O'Connor, Lord Justice Kerr and Sir Denys Buckley
(Judgment given July 16)

Where a resolution for the reduction of a company's capital contained a latent error of an insignificant character so that no one could be prejudiced by its correction, the court had either a statutory power under section 137 of the Companies Act 1985 or an inherent power to confirm the reduction of capital in a form or upon terms which would correct the error.

The court of appeal so held, dismissing an appeal by the applicant, Stuart Perry Willison, from an order dated March 7, 1986 of Mr Justice Mervyn Davies staying all further proceedings on the applicant's originating motion on the ground that it disclosed no reasonable cause of action against the company, Willaire Systems plc and against Solidfact Management Ltd.

Mr John Lindsay, QC, and Mr John Braby for the applicant; Miss Mary Arden, QC, for Willaire and Mr Michael Todd for Solidfact.

SIR DENYS BUCKLEY said that the company, which dealt in air conditioning and allied equipment experienced financial difficulties and the applicant became anxious to arrange a reorganization of its capital and the injection of some new money.

He had discussions with a business associate and those resulted in the issue in May 1985 to shareholders of a circular containing proposals for a rights issue of new ordinary shares of the company and a

reduction of the company's capital.

For the purpose of implementing certain proposals to achieve that, the circular incorporated a notice of an extraordinary general meeting of the company for the purpose of considering and, if thought fit, passing two resolutions which were set out.

Unhappily the draftsman of the notice misstated the number of existing unissued ordinary shares as 2,073,420 instead of the correct figure of 2,073,417, and misstated the number of issued ordinary shares as 14,926,580 instead of the correct figure of 14,926,583. The trouble arose from that minute error.

The special resolution which was set out in the notice contained paragraphs (A) to (C) and the error was contained in paragraph (E).

The extraordinary general meeting took place on May 29, 1985 when the special resolution was passed in the terms of the notice and the applicant voted in favour of it. The rights issue was implemented in due course.

Further to negotiations which had taken place with the business associate, the applicant renounced 3,600,000 of the rights issue shares in favour of Solidfact, who was in due course registered as the owner of the shares and had paid for them.

It was those shares in respect of which the applicant sought rectification of the company's register by deleting the name of Solidfact and substituting his own as the owner of the shares. When the errors in the figures contained in the special resolution came to light, the company was advised that it was

"necessary" for a further special resolution to be passed, and a further extraordinary general meeting was convened for that purpose on February 3, 1986.

At that meeting special resolutions were passed to precisely the same effect as before save that the previous errors were corrected.

Those new resolutions were all passed, the voting being conducted on the register as if then stood, namely, including the rights issue shares.

The applicant asserted that if he had been allowed to vote in respect of his full entitlement of shares prior to the implementation of the rights issue, that is, if the voting had been conducted as if no rights issue had yet been made, he would have been in a position to block the special resolution as he would have had more than 25 per cent of the votes cast at the meeting.

The only question before the judge was whether the applicant was bound to fail on his claim to rectification, based as it was on an assertion that the special resolution of May 1985 was without effect.

The essential feature of the applicant's case was that paragraphs (A) to (C) of the special resolution constituted one indivisible composite resolution which was ineffective in its entirety by reason of the fact that paragraph (E) was ineffective.

By a respondent's notice served out of time in the Court of Appeal, the company contended that the special resolution of May 1985 was severable so that if paragraph (E) was defective it was capable of being severed from the rest of the resolution; and that the resolution should be construed in the

light of the factual situation as to the amount of the company's issued and unissued share capital at the date of the circular and that so construed the resolution was of full force and effect.

Section 137 of the Companies Act 1985 provided that the court might make an order confirming a reduction of capital "on such terms and conditions as it thinks fit".

If upon investigation it became apparent to the court that the resolution under consideration contained some latent error of so insignificant a character that no one could be thought to be prejudiced by its correction, and if it was clear how it should be corrected, there was no doubt that the court had either the statutory power or an inherent power to confirm the reduction of capital in a form or upon terms which would correct the error.

It was unnecessary and unreasonable to require the company in the present case to incur the considerable expense of obtaining a corrective special resolution as in fact it did in February 1986.

Therefore paragraph (E) of the special resolution of May 1985 was not ineffective and the resolution was not incapable of confirmation. Reading the circular as a whole, it was manifestly ridiculous to suppose that it could have been intended to leave three issued shares unaffected.

The applicant was bound to fail upon the originating motion. Lord Justice Kerr and Lord Justice O'Connor agreed.

Solicitors: Penningtons Ward Bowle for Bridgeman Morris, Bedford; Clifford-Turner.

Lands Tribunal can award interest in subsidence claim

Knibb and Another v National Coal Board

Before Sir John Donaldson, Master of the Rolls, Lord Justice Nourse and Lord Justice Glidewell
(Judgment given July 11)

The Lands Tribunal had jurisdiction to award interest when resolving a dispute over compensation payable under the Coal Mining (Subsidence) Act 1957.

The court of appeal so held, Lord Justice Nourse dissenting, to dismissing the National Coal Board's appeal by case stated from the determination of the Lands Tribunal (Mr J. H. Emylu Jones FRICS) on November 16, 1984 of the amount of compensation payable to the claimants, John Stanley Knibb and Nancy Knibb, following subsidence damage to their bungalow caused by mining.

On a cross-appeal by the claimants, the court held that interest should accrue from the date when the cause of action arose, and not the later date of the board's election to pay compensation rather than to execute remedial works.

Mr Anthony Furnell, QC, and Mr Guy Roots for the board; Mr Nigel Wilkinson for the claimants.

THE MASTER OF THE ROLLS said that under section 1(1) of the 1957 Act the primary obligation of the board was to execute remedial works, but it had the right to elect instead to make a payment to the claimants equal to the reasonable cost of such works or, if less, to the depreciation in value of the claimant's property.

Section 13(1) provided that "in default of agreement" any dispute under the Act should be referred to the county court where the rateable value of the damaged property did not exceed £100 or in any other case to the Lands Tribunal (in Scotland, the sheriff).

It was important, first, that the county court, as a court of record, had power to award interest where the claim was for recovery of a debt or damages. Furthermore, the phrase "in default of agreement" in the language of arbitration, and was apt to cover not only agreement to cover the matter in dispute but also an agreement to resolve such a dispute by consensual arbitration.

So far as arbitrators were concerned, the House of Lords in *President of India v La Pindara Compania Navagacion SA* (1985) AC 104 concluded that, like the courts, they had no general common-law power en-

titling them to award interest; but that where, under their terms of reference, they were to conduct the arbitration in accordance with the law of England, they were empowered to apply so much of that law as was to be found in section 3(1) of the Law Reform (Miscellaneous Provisions) Act 1934; see *Chandris v Isbrandtsen-Moller Co Inc* ([1951] 1 KB 248).

When arbitrators were appointed under a statute, their mandate was to be determined by reference to the statute concerned; see *Monmouthshire County Council v Newport BC* ([1947] 1 All ER 916).

Parliament thus appeared to have provided three possible settlers of disputes under the 1957 Act, two of which, the county court and a consensual arbitrator, undoubtedly had the power to award interest. It was inconceivable that the third, the Lands Tribunal, had not been intended to have a similar power, if and so far as proceedings before it were for the recovery of a debt or damages.

By section 13(3) of the Act the tribunal was empowered, *inter alia*, (a) to require the board to carry out its obligations under the Act, or (b) to award damages for the board's failure to carry out those obligations within a reasonable time.

The claimants' cause of action in damages was complete if subsidence damage occurred and the board failed to execute remedial works or to pay compensation "as soon as reasonably practicable".

If in principle interest could be awarded on such a claim, then it should run from the date when that cause of action first arose, and not the later date when the board gave notice that they did not propose to carry out remedial works and were therefore prepared to pay compensation.

LORD JUSTICE NOURSE, dissenting, said that it was not possible to distinguish the present case from *Swift v Board of Trustees of the Board of Monmouthshire County Council v Newport BC*.

However desirable the implication that in dealing with large claims the tribunal had the same power to award interest as the county court had on smaller claims, it was not one which the accepted principles of statutory construction allowed the court to make.

Lord Justice Glidewell delivered a judgment concurring with the Master of the Rolls. Solicitors: Mr R. V. Cowles for Mr J. G. Tyrrell, Eastwood; Alao Jay & Co for Anderson & Co, Nottingham.

Single payment limit

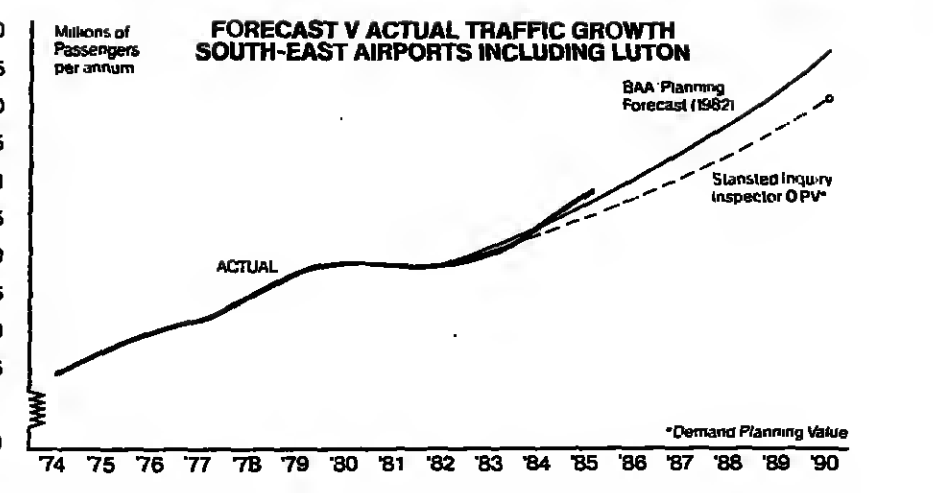
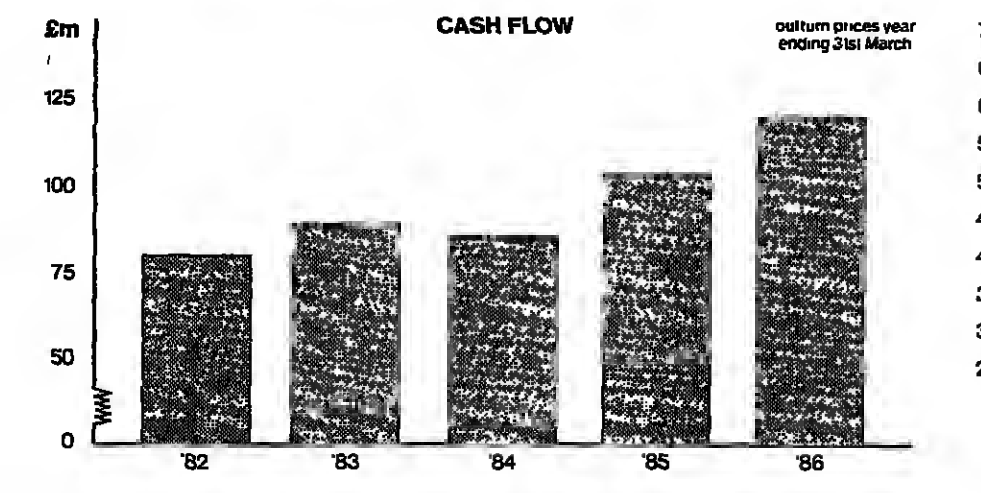
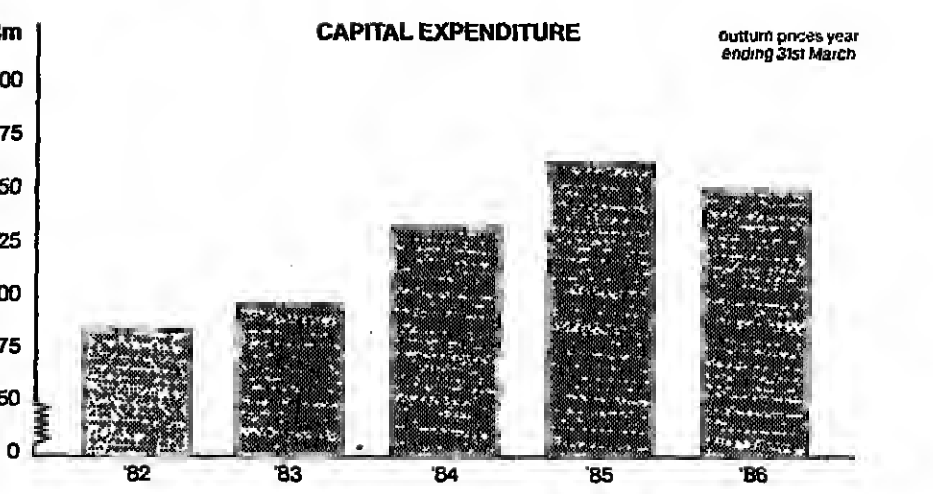
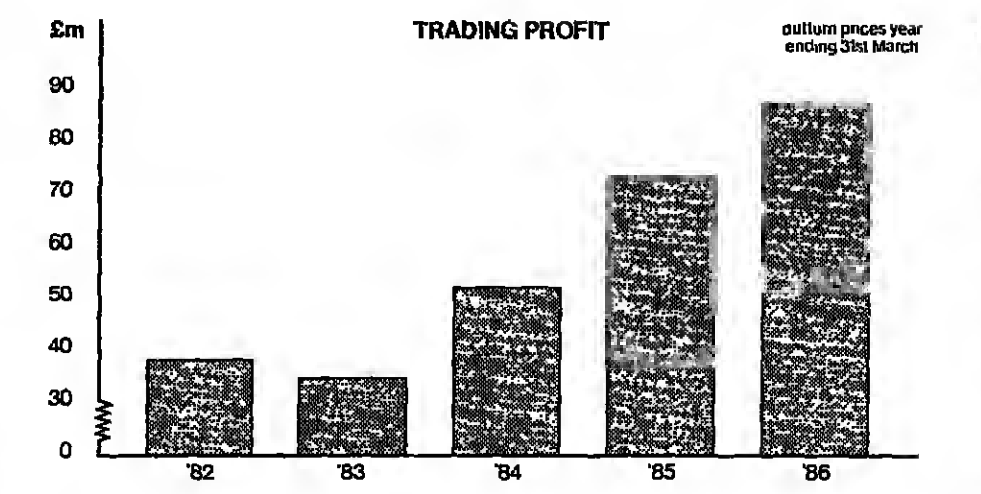
Vaughan v Social Security Adjudication Officer

July 16, dismissing an appeal by the claimant, John William Vaughan, from the decision of the Social Security Adjudication Officer, on appeal from the Social Security Adjudication Officer, that the claimant, who was unemployed and in receipt of supplementary benefit, was not, following his divorce, entitled in addition to a series of single payments under section 3(1) of the 1976 Act to cover the cost of conveying his two children from the home of his ex-wife, who had custody, to his own, seven miles away, for the purposes of weekend access.

The court of appeal (Sir John Donaldson, Master of the Rolls, Lord Justice Nourse and Lord Justice Glidewell) so held.

Solicitors: Messrs. J. G. Tyrrell, Eastwood; Alao Jay & Co for Anderson & Co, Nottingham.

A year of continued growth for BAA



Statement by the Chairman, Sir Norman Payne, CBE, F.R.E.C.

As forecast in my report last year, passenger traffic growth in 1985/6 was at a slower rate of 4.8 per cent.

A current cost trading profit of £87 million, 20.6 per cent up on the previous year, giving a 7.5 per cent return on average net assets, is therefore a satisfactory result for the year.

BAA reduced its borrowing by £21 million and capital expenditure during the year was £151 million, funded entirely from internal resources.

This level of investment reflects the continual need to provide new capacity to meet forecast demand.

Our aim, as we move into the private sector, must be a continued improvement in BAA's performance and an

	1985/6	1984/5	Change %
Total passengers	54m	52m	4.8
Revenue	£396m	£362m	9.4
Trading profit (CCA)	£87m	£72m	20.6
Capital expenditure	£151m	£161m	(7.0)
Return on average net assets	7.5%	6.9%	8.7
Overseas income	£89m	£84m	5.7

increase in the quality of service we provide for our airline, passenger and cargo customers.

For a copy of the Annual Report write to: The Librarian, BAA Group Services, Masfield House, Gatwick Airport, West Sussex RH6 0HZ.



The World's Most Successful International Airport System
HEATHROW - GATWICK - STANSTED - GLASGOW - EDINBURGH - PRESTWICK - ABERDEEN

GENERAL APPOINTMENTS

July 17, 1986

Ask any manager who has been at work for 15 to 20 years what major differences he or she faces today compared with those of, say, 15 years ago, and the word "change" will probably find its way into the answer. That is not, of course, to imply that change is something new; but it is undeniable that the speed and size of change now confronting managers in most commercial organizations is a world away from the gentle evolutionary development which, with the benefit of hindsight, was the norm 10 years ago.

Before the economic recession of the late 1970s, industry included in its ranks a far larger number of companies than it does now. The fact that so many of them ceased trading or went bankrupt is in part due to economic circumstance.

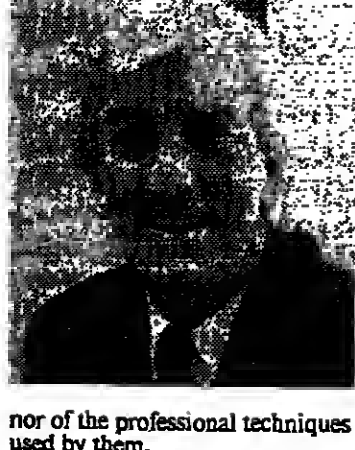
However, a common problem experienced by many was that they lacked the sort of management which might have given them the chance of survival. They

had not understood or perceived the need for entrepreneurial or innovative leaders, and by the time they realized what was happening it was too late.

In the retail sector, the pace of change during the past few years has been greater than at any time before. Shopping is no longer an activity carried out out of pure necessity. It is a social activity which requires modern retailers to attend to customer needs in terms of merchandise (which was done anyway) and more importantly, to the problem of creating the sort of ambience and environment in which their customers will feel comfortable, and hence be more likely to spend.

A walk around any modern chain or department store will reveal the many changes made in the past few years - walkways which enable you to see what is on offer without having to fight your way through serried ranks of racks and counters; new methods of display which show goods off to their best advantage; computer-

Retail managers need a flair for making shopping a pleasing social activity today, says Paul Smith



nor of the professional techniques used by them.

ized tills and stock control systems, a multiplicity of payment methods, including in-house credit cards; carpeted floors, subdued lighting, carry-to-car services and so on.

Of course, all this could not have been achieved unless somebody had decided how, when and where to do it. As management in retailing is ideally unobtrusive, customers are not normally aware of the flair and decision-making ability required of retail managers.

package worth more than £50,000 a year, it would be difficult to explain why we should reward mediocrity so generously unless uninformed perceptions were totally wrong.

Finding managers who can cope with the challenges retailing provides is not easy. Most companies have some immutable guidelines about their operation; Marks & Spencer has such principles, mainly to do with our stance on the quality and value of what we sell and with the relationship we wish to have with our staff, manufacturers and customers. These philosophical ideals never change, but the policy for achieving them constantly changes. This gives managers a variety of problems requiring considerable ingenuity to solve.

However, successful management must be pro-active. That is, it must set itself objectives rather than just react to those set for it. For this reason, our managers are asked to identify personal and group objectives, which they become responsible for achieving. This requires them to evaluate

past performance, analyse future opportunities, and to devise business strategies for whatever area they are working in. If any further evidence is needed to substantiate the challenge of retail management, then this is it.

Retailing is one of the largest employers of people in the UK. This is perhaps surprising in view of the image problems the industry has, and our biggest problem is to decide how and when to sell ourselves to those who sooner or later will come on to the job market.

Much has recently been written about government initiatives concerning industry links with education. Our own experience would support the view that education currently provides training in academia, but does rather less to prepare students for work or choosing suitable careers. As many of our retailing colleagues do, we have an extensive schools and university liaison system, and a heavy commitment

to work experience training. Nevertheless, this only scratches the surface of the problem of how to reach the brightest minds and convince them that retailing can offer the kind of stimulation and challenge they seek.

If the Government proposes new syllabuses in schools (or other schemes), then it is certain that industry would be only too happy to respond positively, particularly retail companies whose attraction problems are so acute.

Thirty-five years ago, President Kennedy said: "Change is the law of life. And those who only look to the past or the present are certain to miss the future."

As business becomes even more international, British industry, and retailing in particular, needs to take a good look at its own future to ensure that it convinces our finest minds that it has the resources to provide them with interesting, exciting and rewarding careers.

Paul Smith is the senior personnel executive of Marks & Spencer.

Appointments Phone: 01-481 4481

Appointments Phone: 01-481 4481

WATKINS-JOHNSON LIMITED

MANAGER

EW TRAINING SYSTEMS

SALARY £ NEG + COMPANY CAR

Watkins-Johnson Limited, a leader in EW Airborne Training Systems is looking for a Professional to manage their EW Team. The Company is based in pleasant surroundings on the outskirts of Windsor.

Reporting to the Manager UK Operations, the successful applicant will lead a professional and experienced Design, Development and Marketing Team in its objectives of expanding the Company's EW business.

The successful applicant will have an Honours Degree in Electronics and have gained wide experience in the field of EW systems. He or she will have a proven track record in the management of EW programmes, be currently employed in a senior position in this field, and possess a working knowledge of Mod(P) procedures.

This is a key role within the Management Team and commands a salary and benefits package commensurate with such a position. For an application form and further details telephone the Personnel Department on Windsor (0753) 869241 or alternatively send C.V. to Watkins-Johnson Limited, Dedworth Road, Oakley Green, Windsor SL4 4LH

Regional General Manager

Manchester c.£34,500 subject to early review

The North Western Regional Health Authority is responsible through 19 District Health Authorities for the health care of 4 million people living in Greater Manchester and Lancashire. The second largest region in England, we employ 74,000 staff and have an annual revenue budget of over £900 million and a capital budget of around £70 million.

Due to the resignation of the current postholder, Gordon Greenhields, to take up another appointment, we are now seeking a man or woman with the necessary qualities to become his successor in this demanding and challenging position.

Leading an Executive Management Team and other Chief Officers, you will be responsible for carrying out the Authority's policies and plans in the most effective way. As the RHA is well on the way to implementing the proposals of the Griffiths report, your main objective will be to ensure that the considerable changes projected over the next 10 years achieve fruition.

Applicants must be able to demonstrate considerable success at Senior level in a major organisation and be capable of commanding the support and respect of the many staff working within the service at national, regional and district level. Additionally you will have experience of managing change in a diverse and complex environment.

The salary of c.£34,500 is subject to early review. A higher salary may be available for an exceptional candidate. In addition, a performance related pay scheme is to be introduced for General Managers in the NHS in the near future. The appointment will be on a short term rolling contract initially of between 3 and 5 years. For an informal discussion regarding this position, please contact Sir John Page, Chairman, 061-236 9456 ext 495.

Further details and application forms are available from Mr J Lyons, Head of Personnel, North Western Regional Health Authority, Gateway House, Piccadilly South, Manchester M60 7LP, Telephone 061-236 9456 ext 581. Closing date for applications: 18th August 1986.

NORTH WESTERN REGIONAL HEALTH AUTHORITY

KING EDWARD'S HOSPITAL FUND FOR LONDON

THE KING'S FUND CENTRE DIRECTOR, HEALTH SERVICES DEVELOPMENT

On the retirement of Graham Cannon, we are seeking to appoint a new director to promote the fund's many contributions to standards of health care delivery. The Director will guide and oversee existing programmes and influence new directions in the Centre's educational and other activities. Personal characteristics required include:

- An absolute commitment to service development in health care with vision, imagination and a commitment to patient-centred view
- Skills in project management and the development of network building
- A capacity to gain and keep people's trust.

The Director will be a member of the Fund's top management team, contributing to the leadership of the Fund as a whole. The person appointed may come from a wide range of disciplines, but an ability to cross professional boundaries is essential. A track record in health services is desirable. Even more helpful is a record of achievement in the management of change.

Salary and terms and conditions will be competitive with top health service posts. The position will probably be on a 5 year contract, renewable. A search committee has been established comprising Professor Iain McColl (Chairman), Dr Tony Dawson, Shirley Goodwin, Robert Maxwell and Dr Geoffrey Rivett with whom contact may be made.

The closing date for application is September 15 1986. Further information is available from:

Mrs Sue McCamley,
The King's Fund, 14 Palace Court,
London W2 4HT.

The King's Fund is committed to an Equal Opportunities Policy.

IT Consultancy

Total Solutions for Business Problems

UK & International

Principal to £30K + car
Senior to £25K

Our client, the professional services division of a major IT company, is a centre of excellence for IT consultancy and project management world-wide. Employing some 130 people, increased demand has created vacancies at both principal and senior consultant levels.

If you have in-depth experience of one of the following, let us hear from you:-

- strategic IT consultancy
- management of large IT projects
- networking (voice and data)
- manufacturing systems esp. CIM, OMAC
- systems conversion and migration
- design methodologies e.g. SSADM
- database esp. IDMS
- 4th generation development techniques

Opportunities exist for foreign travel or expatriate assignments with generous allowances including accommodation and education.

Please send C.V. quoting reference 12/155T or contact-

AGB Executive
178 SLOANE STREET LONDON SW1X 9QG
Tel: 01-235 9891

CAMPAIGN DIRECTOR FOR A MAJOR NEW CHARITY

A new charity in the field of medical research has recently been established, with the objective of raising substantial resources from private and corporate sources to fund a number of programmes in medical research and treatment.

The Trustees of the charity now seek to appoint a Campaign Director, who will be responsible for specifying objectives and implementing strategies to ensure the charity's fund-raising efforts are successful. He or she will recruit and manage a small full-time executive team based in Central London, and co-ordinate the activities of voluntary helpers from all walks of life up and down the country.

The successful candidate for this permanent position will possess genuine entrepreneurial flair, a knowledge of the techniques and methods of fund-raising on behalf of charitable causes and a vocational affinity with the campaign. Remuneration and benefits will be at the top end of the scale normally associated with this kind of work. In addition, he/she will receive the whole-hearted support of many corporate and private bodies already committed to the cause.

Prospective candidates should write in the first instance explaining their suitability for the post, attaching a full C.V. The address to write to is Box No. C64, c/o Times Newspapers Limited, P.O. Box 481, Virginia Street, London E1 9BD.

COMPUTER SALES

Data Comms Sales OTE £36K + car
Do you have experience of Multiplexors, Protocol Converters, PSS or X25's, then this major Data Communications organisation has a superb career for you selling their systems into the S. West & S. B'Ham areas. A PC Network sales type is also needed to sell Ethernet, Novell or Pronet into the northern home counties.

Big Bang Sales £20K/OTE £55K
With the coming of de-regulation of the Stock Exchange, opportunities selling services/systems into the CITY are at their highest. The market leader in brokerage software solutions has two sales vacancies plus a sales trainee position for someone with good brokerage/banking software design experience & with the right personality.

Turnkey Sales OTE £32K + car
This major DEC systems house is engaged in an expansion plan to match its highly successful sales in 1985/6. London area sales executives (age 24 to 39) are now urgently required for their expanding distribution and Retail (micro based) Systems arm of this company, where computer solutions range from £25K up to £2M.

Micro Sales OTE £20 - £32K + car
If you have more than 9 months successful IBM or compatible micro solution selling experience, then we have 42 separate expanding organisations with 61 separate locations from LUTON to LEATHERHEAD and from BRACKNELL to BRENTWOOD from which to choose. Vacancies also exist in BIRMINGHAM GOVENTRY and SALISBURY.

The Sales Recruitment Specialists
UNIVERSAL COMPUTER ASSOCIATES LTD
Trafalgar House, Grenville Place, London, NW7 3SA
Telephone: 01-959 1198/3611 (958 3131 evenings)

Michael Popper & Chris Kraus have 120 other sales & support vacancies

AGRICULTURAL AND FOOD RESEARCH COUNCIL

DEPUTY SECRETARY

£32,350-£35,350

The prime responsibility of this newly created post is to support and deputise for the Secretary to the Council on policy and representational matters. Specifically, the Deputy Secretary will oversee the Council's research programme at its own Institutes and in Universities and elsewhere. There will also be a responsibility for corporate planning and policy and for public relations. The Deputy Secretary will serve on the Council's Management Board.

Candidates must be highly qualified in a science relevant to agricultural and food research, with a distinguished record of innovative research.

Successful experience in research management is an important requirement. The appointment will run until March 1990 when it will be reviewed. Salary and conditions of service are as for a Grade 3 post in the Open Structure of the Civil Service. Relocation assistance may be available.

Location: Central London. The AFRC is an equal opportunity employer.

Application forms and further particulars are available from **J M Y Dickens, Chief Personnel Officer, Agricultural and Food Research Council, 160 Great Portland Street, London W1N 6DT (Tel: 01-580 6655). Closing date: 18 August 1986.**

THIS YEAR YOU ARE GOING TO START UP YOUR OWN BUSINESS... AND IT ISN'T GOING TO COST YOU A PENNY. and no catch.

Because this is a business that revolves around you and your talents - not your age, sex, social standing or job experience. It requires your common sense, your charm and all your naked ambition. The business is called YOU and the business you are in is called direct selling. **MOVE INSTANTLY TO THE NEXT AD** if you think you can get anywhere in this life without needing to sell yourself effectively.

Sell with us? Good, then you recognize that given the right training, good products and services, supported by a professional corporate framework, you could be considerably richer by this time next year - purely on your own ability.

There's no other job where the talent-earnings equation works out solely in your favour. There's no other way (barring a legacy or pools won) of ever breaking free from the predictability of your present life style. But could you cope?

ANTHONY MOXON & ASSOCIATES LIMITED
31 CASTLE STREET, READING, BERKSHIRE RG1 1SR (0734 52222)

THERE'S NO STOCK TO BUY AND NO PREMISES TO FIND...

invest in themselves for high returns rather than settle for a life sentence as a hired hand.

That self confidence is there in most of us, waiting to be developed, tuned up and given free rein. Wait no longer. Call us today or tomorrow between 9 am and 9 pm. Just ask the operator for Freezone, Moxon Associates, Reading or complete the coupon and we will send you an information pack by return. No stamp necessary. Just address to: Anthony Moxon & Associates Ltd, Freezone, Reading RG1 1BR. We won't waste any time because, as from today, your time means money.

My name: _____
Address: _____
Home Telephone No: _____
Current Area of Work: _____

773

WHICH CAREER SUITS BEST?
Professional Guidance and Assessment for all ages.
15-24 yrs Courses, Careers 25-34 yrs Progress, Careers 35-54 yrs Review, 2nd Careers
Full details in the brochure.

CAREER ANALYSTS
30 Grosvenor Place W1
01-583 5432 (24 hrs)

LEADING WEST END AGENTS
The Agency requires highly qualified and motivated individuals to handle the sale of luxury properties in the City and West End. Please write with C.V. to Mrs G. Green, 165 Shaftesbury Street W1.

CV'S PLUS INTERVIEW HELP
and job search advice 24hrs 365days 044271 76200

WINTER WORK IN THE ALPS
We are now recruiting the best people for the winter season in the Alps. Skiing, snow, sun, and a great time. Please write to: Mrs G. Green, 165 Shaftesbury Street W1.

QUALIFIED PHARMACIST
The National Pharmacy Association is seeking a qualified pharmacist to join its staff in the City of London. The post is full time and involves a high level of responsibility. Please write to: Mrs G. Green, 165 Shaftesbury Street W1.

BEAUTIFUL FURNITURE
seeks warm and friendly sales person.
The London Sofa Bed Centre
631 1/24 or 580 2023.
Ref: WSA

CJRA
BASED UK

CJRA
CITY

Oppo

HAVE YOU TO

D'OLY OPERA C

Appoint GENERAL M

The Trustees of the D Trust are making pl company and invite challenging and imp carries a commensat person of appropri

Applications w

M. B. R. I Savoy London V

by 14th Aug

EXPERIE SALES CONS

trained in HARR

Italian Designer

Fabris Lane Ltd

GENERAL APPOINTMENTS

CJA RECRUITMENT CONSULTANTS

35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-638 9216

CJRA WORLDWIDE DEFENCE SALES EXECUTIVE

BASED UK TOP SALARY + CAR

AN INDEPENDENT BRITISH GROUP
Our client requires a top sales and marketing executive to build up their international business in the field of aviation simulation. Experience of dealing with UK and other MODs, with aircraft manufacturers and military flight training will be desirable. This is an excellent career opportunity with top level salary and the usual big company benefits. Applications in strict confidence under reference WDSE18045/TT will be forwarded unopened to the company's advisers unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager: CJRA.

Excellent opportunity for an enthusiastic candidate to head up function in an aggressive and challenging environment.

CJRA COMPANY SECRETARY - MERCHANT BANK

CITY £20,000-£30,000 + CAR
PROMINENT MERCHANT BANK WITH EMPHASIS ON TRADING ACTIVITIES

We invite applications from Chartered Secretaries, aged 28+, who must have gained at least 4 years' post-qualification experience within the Financial Services Industry, preferably in the City of London. The selected candidate, who will report to the Managing Director, will be responsible for the full range of Company Secretarial duties including: all statutory reporting requirements; liaison with the Bank of England on supervisory matters; sealing of Bank documents; attendance at Executive Committee meetings and Board meetings including organisation and issue of agenda and minutes; membership of appropriate internal Committees and liaison with external legal and accounting services. In addition there will be the opportunity for increasing involvement in the Bank's attention to Compliance duties in anticipation of Regulatory changes. Initial base salary negotiable £20,000-£30,000 plus excellent banking benefits including Company car and mortgage subsidy. Applications in strict confidence under reference CSMB18035/TT will be forwarded unopened to our client unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager: CJRA.

CAMPBELL-JOHNSTON RECRUITMENT ADVERTISING LIMITED, 35 NEW BROAD STREET, LONDON EC2M 1NH.

Opportunities in Computer Recruitment

on target earnings in excess of £30k + car

The Resources International PLC Group is a dominant computer recruitment and consultancy organisation supplying the needs of a broad range of clients, predominantly in banking and finance.

Our annual turnover has risen to in excess of £5 million in three years and our sustained growth is reflected in our recent move to prestigious period offices in central London. Our success in generating interest in our clients' recruitment campaigns has resulted in a vast computerised register over 6,000 individuals.

We need several people to enhance the development of the agency aspect of our organisation and be in the front line locating leads for our campaign group.

The ability to negotiate and sell is as important as a positive, energetic and ambitious approach. Previous experience and a good track record in any recruitment environment is important.

If you can offer total commitment and the talent to progress in a demanding, pressurised atmosphere contact Warwick Bergin, Managing Director, in the strictest confidence on 01-388 4252 up to 8pm or 01-435 5466 after hours.

RESOURCES
Resources International PLC,
10 Fitzroy Square, London W1P 5HA

HAVE YOU BEEN TOO BUSY WORKING TO FIND THE RIGHT CAREER?

For years many of us have been involved in the day to day necessities of living that we have given little thought to how we might enhance our careers.

We are just too busy working to make the time to find our true vocation, this is a paradox which usually results in a feeling of wanting to change but not knowing how to go about it.

Chusid Lander can change all that. We are a group of specialist career consultants whose sole function is to guide experienced executives like you to achieve your personal and financial ambitions.

We guarantee that we will commit our time and effort until you are satisfied that your career objectives have been realised.

For thirty years we have been striving for the best. Now it's your turn!

Telephone us to arrange a confidential personal assessment without obligation, or write to The Administrator Ref. B77/A 35/37 Fitzroy Street, London W1P 5HA.



Instead of being caged up, we'll help you fly.

- LONDON 01-580 6771
- BIRMINGHAM 021-643 8102
- BRISTOL 0272 22367
- MANCHESTER 061-228 0089
- NOTTINGHAM 0949 37911
- GLASGOW 041-332 2502
- BELFAST 0232 621824

CHUSID LANDER

D'OYLY CARTE OPERA COMPANY

Appointment of GENERAL MANAGER

The Trustees of the D'Oyly Carte Opera Trust are making plans to revive the Company and invite applicants for this challenging and important post, which carries a commensurate salary for a person of appropriate experience.

Applications with c.v. to:-

M. B. Radcliffe,
1 Savoy Hill,
London W.C.2

by 14th August, 1986

EXPERIENCED SALES CONSULTANT

required to sell ITALIAN DESIGNER SUNGLASSES in HARRODS

If you are mature, intelligent, enthusiastic and well presented, we would love to hear from you. We are offering an excellent salary plus commission & other benefits.
Please telephone:
Fabris Lane Ltd 01 661 0124

PERSONNEL OFFICER

The Try Construction Group is a rapidly expanding group of companies involved in building construction and commercial and residential property development. We are seeking a Personnel Officer to take on full responsibility for all aspects of personnel management and industrial relations. The successful applicant will be expected to have a thorough knowledge of employment legislation and payroll systems and significant experience in recruitment. The successful applicant should also be able to communicate effectively and sensitively with managers and employees at all levels.

This is a senior management position and the person appointed will be expected to have the ability and commitment to make a significant contribution to the management and growth of the group. Ideally he will be educated to degree standard or carry an appropriate professional qualification and have had several years' experience in the construction industry or similar.

Based at Uxbridge. Salary will be commensurate with qualifications and experience. Company car, pension scheme and fringe benefits.

Applications in writing with full cv. to: Company Secretary, Try Construction Group, High Street, Cowley, Uxbridge, Middlesex. UB8 2AL.



An image of care and quality.

Business Systems Analysts

UP TO £14,000 + OVERSEAS TRAVEL

Few companies in the world can begin to match THORN EMI's breadth of investment in home entertainment. The sale and rental of TV and video products through 1600 U.K. outlets and 12 overseas countries, is the key to the group's future strategy. Successful business demands effective systems and we now seek additional professionals to provide computerised solutions and consultancy throughout the group in our overseas operations.

Based in the U.K. but predominantly responsible for project work in European countries, your experience to date should also cover 'state of the art' technology applications backed up with the ability to operate with a minimum of supervision. Where necessary, comprehensive training will be given to optimise your skills and potential.

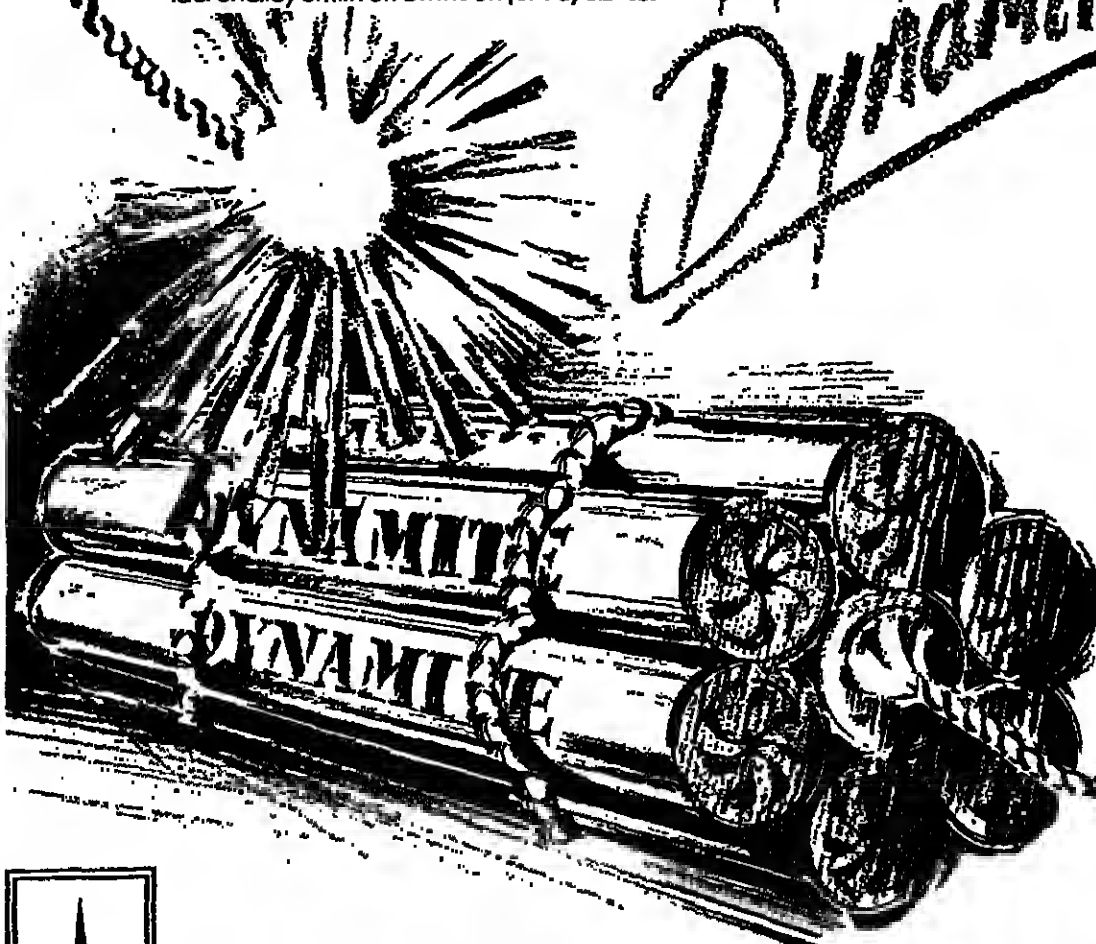
Candidates should be aged under 35 with a degree or equivalent business orientated qualification, together with an entrepreneurial flair for problem solving in a dynamic commercial environment and the necessary communications skills to translate users' needs into computing reality.

In return you can expect considerable opportunity for job satisfaction and career development at the forefront of automation technology, together with an attractive benefits package including generous relocation assistance.

Interviews are being held on the 4th to the 8th of August 1986.

For more details and on application form contact Shelley Smith on Swindon (0793) 32123.

Are you Dynamite?



THORN EMI High Street Operations (UK) Ltd.
Television House Shrivensham Road Swindon SN1 2NX

TEAR FUND OPERATIONAL DIRECTOR

The Fund

Is a large Christian organisation funding development and relief services in Developing Countries. It has over 100 UK based staff, income of £11m p.a. and is based in Teddington, Middlesex.

The Job

A new post, created in response to rapid growth. Reporting to the Board, the Operational Director will collaborate closely with the General Director in ensuring that the ministry of Tear Fund is effectively implemented. Prime responsibilities are: administrative and budgetary control through the nine departmental heads; planning and executing improvements to the organisation's structure and systems; and day-to-day leadership, assessment and career development of staff.

Candidates

Probably aged 40-55, must possess senior management experience and have demonstrated interpersonal and administrative skills in a dynamic environment. Tear Fund has an evangelical basis and the new Director will share that outlook and a concern for the organisation's objectives. An attractive remuneration package, commensurate with the responsibilities, will be negotiated.

Please apply to Sir Timothy Hoare, Career Plan Ltd, Chichester House, Chichester Rents, Chancery Lane, London, WC2A 1EG, tel: 01-242 5775.



Personnel Consultants

FINANCIAL MANAGEMENT A GROWTH AREA OF THE MOMENT AND OF THE FUTURE - DON'T MISS OUT!

FPS (Management) Ltd is a leading firm of financial advisors and because of phenomenal expansion in 1986 is looking for outstanding individuals to complement its London based team of professionals.

The right individuals (aged 23+ and based in London) will be energetic and intelligent, highly motivated, hardworking and able to absorb new ideas quickly.

Full training will be provided. Remuneration expected to be in excess of £20,000, and lead to management within the first year.

This is a superb opportunity to develop your own business and career path in a growing company and in an exciting industry. For further details phone the Regional Manager on 01-240 9058



GENERAL APPOINTMENTS

Economist

An influential role with Ford of Europe
up to £16,000 pa + car

Ford seeks a professional Economist with broad experience to join our Economic Studies Department located at our Central Office in Brentwood, Essex. The successful applicant will join a small but influential team whose role is to analyse key economic, vehicle market, and political trends affecting Ford activities throughout Europe.

It will be your responsibility to analyse short and longer-term economic developments and to evaluate their impact on the Company's business. It is a challenging role requiring the ability to adapt to fast-moving highly competitive international business and to operate efficiently under pressure. Good communications with both fellow economists and Ford management will be vital.

Our need is for a successful man or woman, probably in his

or her late 20's, with a good economics degree and at least three years' experience in an Economics-related field. This experience could have been gained either in industry, in a private or Government research function or in a Higher Education establishment. Knowledge of a second European language would be an advantage.

Prospects for advancement are significant. We offer an initial salary of up to £16,000 pa, depending on experience, plus an attractive lease car facility and the big Ford benefits package which includes relocation assistance where appropriate.

Please write with sufficient details to make an application form unnecessary, to Vida Leigh, Room 1/578, Ford Motor Company Limited, Eagle Way, Waxley, Brentwood, Essex. Tel: Brentwood (0277) 252309.



NEWS PRODUCERS

Radio Derby
Radio Leeds



We are an equal opportunities employer

To join the newsroom teams, working primarily on the preparation and production of the stations' news output and current affairs programmes, including newsreading, interviewing and reporting. In addition, you may produce feature programmes and take part in announcing duties.

Journalistic experience at sub-editor or reporter level, good microphone voice and current driving licence are essential.

Radio Derby (Ref. 2188/T)
Radio Leeds (Ref. 2161/T)

Salary range £9,916 - £14,024 plus allowance of £971 p.a. (currently under review). Relocation expenses considered.

Contact us immediately for application form (quote appropriate ref. and enclose s.a.e.), BBC Appointments, London W1A 1AA. Tel. 01-927 5799.

DIRECTOR

Salary £33,000 p.a.
(Pay award pending)

The Council of Governors is seeking a suitably qualified woman or man to take the challenging position of heading the largest London Polytechnic. A majority of South Bank's 9,000 students are undertaking degree and higher level work. We employ some 2,000 staff.

As Director, you will need to demonstrate the ability to lead a major institution and to respond sympathetically to the needs of the communities in which the Polytechnic is situated. You will join us with experience coming from either Education, Public Service, Industry or Commerce.

Assistance can be provided with re-location expenses. Further particulars and application details are available from Professor W. G. Overend, Chairman of the Council, c/o Head of Personnel, South Bank Polytechnic, Borough Road, London SE1 0AA. We would also be pleased to receive suggested names of possible interested applicants from third parties.

Closing date for application: 22nd August 1986.

An Equal Opportunities Employer.



Apex Recruitment Services Ltd

52/54B Regent Street 25 Horsefair
Leamington Spa Banbury
Warwick Oxon
Tel: L'Spe 24154 Tel: Banbury 55225

FINANCIAL CONTROLLER, NORTH OXFORDSHIRE.

UP TO £14,000. GOOD PROSPECTS. Private manufacturing company are seeking to recruit person experienced in maintaining statutory management accounts. Controlling budgetary and cash flow planning and able to establish a standard costing system. Industrial experience essential. Possibility of Financial Director position. Contact Banbury Office.

SALES MANAGER - METROLOGY.

COVER U.K. £215-16k PACKAGE Our clients, A Leamington based company engaged in the sales and distribution of linear measuring equipment, seek an experienced "hands on" achiever to assist in an exciting period of expansion and who will appreciate the challenge, opportunities and extensive range of benefits associated with this appointment. Increasing involvement in company policy leading eventually to Directorship.

Contact Leamington Office.

SALES ENGINEER, EAST MIDLANDS BASED.

£10,500 + CAR Part of large profitable group, our clients now seek to appoint an experienced sales engineer with solid background in motor control centres, to cover the U.K. Preferably HND/HNC but experience and ability to make immediate impact is of prime importance. Contact Leamington Office.

CHIEF PLANNING AND TECHNICAL OFFICER

£17,421 - £19,164 per annum Torrington District Council, comprising the towns of Bideford, Holesworthy and Torrington with the large surrounding rural and coastal area. Is seeking an energetic person to head the combined functions of:

- Planning and Development Control
- Technical Services, embracing housing maintenance, architectural design work and leisure facilities.

Applicants must possess appropriate professional qualifications and have management training and experience.

Benefits include essential car user's allowance, telephone rental allowance, plus removals expenses, temporary housing and relocation allowance.

Please write to or telephone The Personnel & Management Services Officer, Torrington District Council, Bridge Buildings, Bideford, Devon.

for further particulars and application form. Telephone: 02372-76711, Extension 236 Closing date - 1st August 1986

TORRIDGE DISTRICT COUNCIL

RECRUITMENT CONSULTANTS

CENTRAL & N W LONDON, THAMES VALLEY

£ NEGOTIABLE

Accountancy Personnel, Britain's leading consultancy in the specialist recruitment of Accountants and their staff, has a proven policy of continued expansion through the training and development of its Consultants, providing unrivalled career opportunities with widely varied and challenging responsibilities. To join one of our successful professional teams, you should be 21-28, self-confident, educated to degree level, and preferably have an accountancy or commercial background.

CONTACT RICHARD WALLACE ON 01-834 0489

ACCOUNTANCY PERSONNEL
6 Glen House, Stag Place
London SW1E 5AA

Company Secretary/ Director

A.C.I.S. or Solicitor

Dorset

to £20,000 + car

Our client is a long established and successful specialist service organisation with a network of High Street branches and central production facilities.

The business is currently undergoing a period of rapid and fundamental change and our client is well placed to take full advantage of the many opportunities this is creating.

The opening of new branches is high amongst the group's priorities and they are looking for a commercially astute Company Secretary/Director with the experience and skills to identify and negotiate new sites to maximise the growth potential.

Your brief will also include the usual statutory and administrative responsibilities and you will be actively involved in developing more efficient systems. And as a member of the small senior management team you will have ample opportunity to contribute to the group's development and prosperity.

Applicants must be qualified, either A.C.I.S. or perhaps a solicitor, with demonstrable skills in property negotiation and office management.

An attractive remuneration package including relocation assistance is offered and there are excellent prospects for someone with drive, initiative and ambition.

Please send concise details, including current salary and daytime telephone number, quoting reference M2044, to W S Gilliland, Executive Selection Division.



Fairfax House, Fulwood Place, London WC1V 6DW.

DIVISIONAL MANAGER Industrial Rubber Products

Our client is the international market leader in terms of advanced material technology, with an impressive record of sustained growth in both Sales and profit and is seeking a manager for their UK division.

- You must possess:
- * Proven personal success at all levels in management.
 - * A team oriented style of management.
 - * Entrepreneurial leadership.
 - * Experience of controlling a number of depots nationally.

- The rewards are:
- * A comprehensive package typifying a progressive European organisation.
 - * Broadening of management skills and a deepening of experience.
 - * Total responsibility for Divisional development.

Those interested in developing their careers should write enclosing full personal and career details, including contact telephone number to: Suzanne Roberts (ref. T7999), Resource Maximisation International, Executive Search & Selection, Stancrest House, 16 Hill Avenue, Amersham, Bucks.

LONDON FEDERATION OF BOYS' CLUBS FINANCE & ADMINISTRATION

The London Federation of Boys' Clubs which celebrates its centenary in 1987, wants to appoint a senior person with experience in financial management and administration. The successful candidate would have 3/4 years post qualification experience who is looking for a really worthwhile and personally rewarding occupation. He or she would be joining a lively team

committed to helping boys to help themselves. A willingness to work some unsocial hours is desirable. Salary £14,000-£18,000 and benefits package to be negotiated. Write now in confidence, for details of this challenging opportunity to: R. E. Edwards, General Secretary, L.F.B.C., 121, Kennington Park Road, London, SE11 4JN

ARE YOU EAGER FOR SUCCESS? ARE YOU AVAILABLE NOW?

As a result of our continued growth we require several MANAGEMENT CONSULTANTS to maintain our development.

Could you be one of them? You must be highly motivated with an appetite for achievement. Your successful track record will show that you are thoroughly experienced in the business to business area and capable of problem solving for small and medium sized companies, be they financial, commercial or manufacturing.

You will receive comprehensive training and the back-up necessary. A first-rate remuneration package commensurate with efforts is offered. If this is your sort of challenge and you are free for an IMMEDIATE START to join our expanding team, please send complete career details to Mark Quinary, Ref: T1500, Independent Consulting and Management Company Ltd., Universal House, 56-58 Clarence Street, Kingston-upon-Thames, Surrey KT1 1NP.

THE GENERAL TRADING COMPANY SLOANE SQUARE

We are a small family owned shop selling quality household goods, china, glass, gifts and furniture. We are looking for people who enjoy selling and want to become an involved member of a selling team. Applicants should be hard working, flexible and able to deal confidently with the general public. Previous experience an advantage. Successful applicants will benefit from a friendly work environment, a generous staff discount and bonuses. Hours are 9-5.30 Mon-Fri and 9-2.00 every other Saturday morning. Please ring Sarah MacKay on: 01-730 0411

GENERAL MANAGER

Required for new Cosmetics & Skincare company operating on a National level. Must have computer experience. High salary + scope for enormous advancement. (0788) 67711 day 01-352 4892 eve/weekend

COMPUTER PROFESSIONALS
WHAT ARE YOUR SKILLS WORTH IN 1986?
WHERE ARE THE BEST OPPORTUNITIES?
FIND ALL THE ANSWERS AT THE

JOB OPEN DAY

Come and discuss the widest range of opportunities at the JOB Spot Open Day

THE CHARING CROSS HOTEL
STRAND, LONDON, WC2N 5HX
(next door to Charing Cross British Rail)

ON MONDAY, 21ST JULY BETWEEN 3 AND 8PM

or telephone
01-567 5501 (Business Hours)
OR
01-998 7766 (Eves & W/Ends)

alternatively write to JOB Spot, Bilton House, 54-58 Uxbridge Road, London, W5 2ST

Factory Manager Meat Industry

Package c£21,000 + Car Attractive Location

This is a very rare opportunity to join one of Europe's most dynamic and progressive meat processing companies. They have, in the past decade, taken the traditional meat market and with a vast investment programme in new factory technology, developed into one of Europe's most advanced food manufacturing companies.

This appointment is as part of the company's senior management team, with complete responsibility for the management of a modern meat manufacturing factory employing approximately 750 people. Emphasis is on building a strong team leadership style, where the management team has a commitment to excellence in every aspect of factory management.

Applications are invited from candidates aged 30-45, preferably with a food science or similar qualification. You will currently have at least three years senior management experience, managing a factory in the frozen or fresh meat industry or a closely associated market. You must be able to demonstrate a personal strong management style with an ability to get things done through leadership and commitment.

The future prospects and compensation package are excellent and include profit share scheme, BUPA, Pension, Life Assurance and 2 lire company car. Relocation assistance will be given where appropriate to this very pleasant location. Interested candidates should write or phone, quoting ref. 6873, to Clive Palache at the address below.

MERVYN HUGHES Mervyn Hughes International, Management Recruitment Consultants, 37 Golden Square, London W1R 4AN Telephone: 01-434 4091

British Gas

CLAIMS EXECUTIVE REQUIRED FOR LEADING SHIPOWNERS PROTECTION AND INDEMNITY CLUB

An opportunity exists in our claims department for a young claims executive to specialise in personal injury claims. Previous experience in this field would be preferred but is not essential.

There are excellent career prospects for the successful candidate. Salary c-£12,500. + benefits.

Please reply with C.V. to BOX F55.



DIRECTOR OF PUBLIC RELATIONS AND EDITOR OF HOUSE MAGAZINE

For worldwide Commonwealth membership organisation. Many facets appointment involving publicity, marketing, promotion, the arrangement of literary and social events and Editorship of the House Journal.

Dynamic and adaptable personality interested in working with people from many countries. Age 27 - 40. Salary c.£11,750. Please write with C.V. to Director General (DPR).

ROYAL OVER-SEAS LEAGUE
Over-Seas House, Park Place
St James's Street, London SW1A 1LL

CONFERENCE ORGANISATION

...of the ...
...of the ...
...of the ...

SALARY C.

...of the ...
...of the ...
...of the ...

Surveyor Holdings Limited

...of the ...
...of the ...
...of the ...

LEADING GR COMPANY

...of the ...
...of the ...
...of the ...

INTERNATIO DIREC

...of the ...
...of the ...
...of the ...

CAREER OPP Salary Packa £10,000 - £1

...of the ...
...of the ...
...of the ...

RECRUITMENT C

...of the ...
...of the ...
...of the ...

AGRICULTURAL

...of the ...
...of the ...
...of the ...

UROLOGIST

...of the ...
...of the ...
...of the ...

SAL

...of the ...
...of the ...
...of the ...

PROLOGIST

...of the ...
...of the ...
...of the ...

SAL

...of the ...
...of the ...
...of the ...

هكذا من الأجريل

The National Trust for Places of Historic Interest or Natural Beauty

Kedleston Hall Appeal Manager

The National Trust requires a Manager to run its Appeal for Kedleston Hall.

In order to accept this great Palladian treasure house, the Trust needs to raise the sum of £2 million and aims to do so within a year, in Britain and in the USA.

The successful candidate for this post, who will report to the National Trust Appeals Manager, will be responsible for the British end of the appeal.

The post will be based in London, with a good deal of travelling within the UK and some travel to the USA.

Fixed term contract for one year: £12,000 - £15,000.

Please write enclosing CV to:

Margaret Harris, Personnel Assistant
The National Trust, 36 Queen Anne's Gate
London, SW1H 9AS

Closing date: 31 July 1986

Previous applicants need not re-apply.

DRAKE PERSONNEL SALES ADMINISTRATION IN EXPORT £12,000+

The dynamic progressive company requires a competent individual with a high degree of commercial awareness to manage its export sales and office administration. Use your proven track record in M.C.I., within the Export Industry, and your ability to communicate and negotiate at all levels. Practical management information for the Director and supervising the company's day to day financial requirements are also part of the demanding role and a good level of education is required.

If you have the maturity and commitment to work in a busy export trading environment call PATTI BATES on 01-221 2212.

MOST BUSY AND EFFICIENT LONDON SW1 RESIDENTIAL ESTATE AGENTS
Need an agent (franchise or private) with a minimum of 45 to 60 years experience of high class properties and superb and timely help from a team of 100,000 plus contacts. Your skills at over £10,000 p.a.
TEL (01) 821 0766

BUDDING FINANCIAL DIRECTOR

Findlay Publications, a highly successful publisher of engineering and medical journals, has a senior vacancy for a young (28-35) qualified accountant who has the drive and talent to become the company's financial director.

Formal qualifications required include comprehensive accounting experience in a commercial background, familiarity with computer systems and a working knowledge of company taxation.

As important, however, are less tangible qualities. The successful candidate will be bright, personable and ambitious with a genuine interest in the commercial aspects of publishing. He or she will work alongside a highly professional, often hard-pressed team, with a down-to-earth, no-nonsense approach to problem-solving.

The new appointment will involve responsibility for the company's fully computerised accounting functions, the review and implementation of procedures, including the flow of management information. The successful candidate will also become fully conversant with the detail of the publishing business and will take charge of several administrative functions, reporting to the General Manager, including ad-hoc project evaluation, the company pension scheme and other broad ranging corporate activities.

Findlay Publications is a privately owned company with no outside shareholders and a staff of 125 who work in a splendidly converted Elizabethan Manor House set in its own grounds in North Kent.

The salary is open to negotiation, but we are thinking in terms of £15,000 to £20,000, plus a company car, with a prospect of profit-related bonuses for the right person committed to a long-term stay where the prospects are excellent.

If you see yourself as a budding financial director, please write to William Allingham, General Manager, Findlay Publications Ltd, Franks Hall, Horton Kirby, Kent DA4 9LL.



BARCLAYS BANK PLC PROPERTY SERVICES DEPARTMENT

has the following vacancies

LONDON

Post Diploma Architectural Students Salary: £11,056
Architect with at least two years' experience Salary: £13,151
Architect with at least five years' experience Salary: £15,294

The posts available in London are in the Architectural Services Section, Chief Office. This small team is actively involved in a research and development programme contributing to the formulation of progressive design policies and standards. The section utilises an Intergraph CADD system and awareness of this technology would be considered an advantage.

TWYFORD, NR. READING

Post Diploma Architectural Student Salary: £9,211
Architect with at least two years' experience Salary: £11,306

BRISTOL

Architect with at least two years' experience Salary: £11,604

The posts available in Twyford and Bristol are in Regional Offices. The work does, of necessity, cover a very wide field and applicants should have a keen sense of design with a thorough understanding of economic planning and use of materials. Contract administration coupled with the ability to exert effective office and site supervision will be an essential part of employment for the more senior posts.

Salaries quoted are subject to annual review and where applicable include Large Town Allowance.

Additionally, an annual bonus is payable and there is a wide range of benefits including a non-contributory pension scheme, profit sharing and special house purchase scheme after a qualifying period.

Please apply in writing giving a full CV to:

P W Cooper
Head of Personnel and Administration
Barclays Bank PLC
Property Services Department
Britannia House
16/17 Old Bailey
London, EC4M 7DN



CONFERENCE ORGANISER

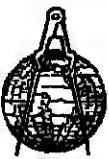
to handle all aspects of conference organisation for STS the conference organisation of the Royal Institution of Chartered Surveyors.

Duties include budgeting, advertising, venue selection, catering, liaising with organising committees and speakers, documentation etc.

The successful applicant will be a competent administrator with conference experience and an open, confident personality. Although systems are computerised and there are support staff, the ability to type would be an advantage.

SALARY c. £11,000 p.a.

Please write or telephone for an application form to:
The Personnel Office, Surveyors Holdings Limited,
12 Great George Street, Parliament Square,
London SW1P 3AD Telephone 01-222 7000 Ext. 212



**Surveyors
Holdings
Limited**

A CAREER IN COMPUTER RECRUITMENT

Compuvac Personnel Services are a highly respected and long established Computer Recruitment Consultancy.

Due to our continued growth and success we are seeking two exceptional individuals to join us.

The successful candidates will probably be of Graduate standard, have a true desire to succeed and a genuine interest in the computer industry. Personal qualities are more important than experience. They will find high standards of achievement, a demanding but informal environment and a rewarding career.

For further details phone Martin Barry on 01-253 5042 or send a CV for his attention.

COMPUVAC
121-125 CITY ROAD, LONDON EC1
Telephone 01-253 5042

LEADING GRAPHIC ART COMPANY (LONDON)

INTERNATIONAL SALES DIRECTOR

to establish-

- Scandinavian and other export markets. Must have own existing customer contacts and proven track record of sales development. Must be experienced with Crosfield Studio 860 System and be familiar with current Scandinavian technical specifications for printwork.
- Must have fluent written and spoken Swedish, knowledge of at least one other Scandinavian language an advantage. First class professional references essential.

Salary c.£30,000 - Preferred age range 35-50

Please apply in writing with full Curriculum Vitae to Box No C13

HELPING OTHERS

LONDON W1 £ NEGOTIABLE

SUCCESS AFTER SIXTY is a specialist employment agency, part of a leading recruitment group, dealing sympathetically with the varied work needs of the early retired; locating appropriate posts in liaison with a wide range of employers. We now need an additional consultant, who should have a commercial background, good communication skills, and above all enjoy helping older people.

Please contact Richard Wallace,
Career Care Group Ltd,
6 Glen House, Stag Place,
SW1 5AA
Tel No: 01-834 0489

THE UNIVERSITY OF MANCHESTER

INDUSTRIAL LIAISON OFFICER

Applications are invited for this newly-established post from persons with relevant experience. The person appointed will play a central role in the provision of courses and in establishing and fostering links with industry and government, in collaboration with the Director of Research Exploitation and Technology Transfer, the Finance Department's Research Administration Office, the University's company "Murray Limited", the University's Centre for Urban and Regional Industrial Development and the University Communications Office. Candidates should have a firm grasp of the way research is carried out in universities and a good range of contacts in at least one sector of industrial activity. Salary negotiable around £19,000 per annum. Superannuation. Application forms and further particulars from the Registrar, The University, Manchester M13 9PL. Closing date for receipt of applications October 1st, 1986. Quote Ref. 178/86/T.

Deputy Director

A major national charitable Foundation working in the field of residential and community care for physically and mentally handicapped people seeks candidates for this challenging and possibly unique post.

Applicants must have wide experience in the senior management of the personal social services; familiarity with health and social policy in both the statutory and voluntary sectors; and a commitment to and experience of working with handicapped people. As the Foundation is continually exploring fresh initiatives, applicants must offer vision, enthusiasm and drive, together with outstanding personal gifts of persuasion and diplomacy. The successful candidate will be expected to perceive, implement and develop new approaches and co-ordinate responses within emerging policies. He/she must also have a strong commitment to the continuing role of voluntary organisations.

The post-holder is not only deputy to the director, but also has specific responsibility for the oversight and development of policies of care throughout the Foundation's Homes and Services in the United Kingdom. Extensive travel is involved.

Salary negotiable around £22,000, plus car and pension. Candidates in their forties will be at an advantage. Write as soon as possible in confidence with full CV to: Alan Finch, Charity Appointments, 3 Spital Yard, Bishopsgate, London E1 6AQ.

*Charity
Appointments*

MANAGER SERVICED OFFICES

CITY c. £13,000 + BONUS

This expanding subsidiary of a public company provides serviced office facilities to external organisations. Its clients require pleasant office accommodation, at short notice, and back-up facilities such as reception, telephone and secretarial services.

The job carries responsibility for the management of 70 office suites. Your role is to optimise the occupancy rate by presenting the business positively to new clients and ensuring existing customers enjoy services to the highest standard.

Aged 25 to 35, and educated to at least 'A' level standard, you should have knowledge of office services and administration experience. Ideally, you should have managed a small team and be familiar with the demands of a service business. You will need excellent communication skills and the initiative, energy and commitment which are prerequisite in this environment.

To find out more, telephone or write, quoting ref. no. L.143, with full cv to Heather Male, Slade Consulting Group (UK) Limited, 58 St. James's Street, London SW1A 1LD. Tel: (01) 629 8070.

London • Melbourne • Sydney • Brisbane • Adelaide • Perth • Auckland • Christchurch
SLADE CONSULTING GROUP (UK)

FIBRE OPTICS APPLICATIONS

Graduate Required

Sifam, a well-established company now entering new high technology fields, is offering an opportunity for a young, outgoing physics graduate to assist in bringing the results of a successful fibre optics development programme to the market.

The successful candidate will join the R & D team, but the work will entail a close liaison with marketing and sales and include customer visits.

The person sought will have a good honours degree probably in physics, and is likely to have had some industrial experience.

This appointment is funded via the SERC/DTI Teaching Company Scheme. Applications including C.V. and the names and addresses of two referees to:

Maurice Ball, M.B.E.
Research and
Development Manager
Sifam Limited
Woodland Road
Torquay, TQ2 7AY



PUBLIC RELATIONS

Varied and Interesting Projects

Leading Professional Firm in the City of London seeks an efficient and energetic person, aged 30 to 40, to organise the Firm's external relations, including its social functions and publications, under the general supervision of the Communications Partner. Experience in public relations, publishing or both desirable. Flexible working week of not less than 30 hours. Attractive salary.

Please write in confidence enclosing a full curriculum vitae to:

Box No. 396
Streets Financial Advertising Limited
18 Red Lion Court
London EC4A 3HT

FINANCIAL DIRECTOR/ ADMINISTRATIVE SECRETARY

Scripture Union, an inter-denominational Missionary Society, requires a Financial Director/Administrative Secretary to oversee all aspects of Mission and Business Finance and Administration. Its activities include publishing and a chain of 17 bookshops.

Reporting to the General Director, and working closely with Heads of Departments, the successful candidate will be responsible for the setting up and monitoring of all operating budgets, and for the control of cash and other resources throughout the Movement. Other responsibilities will include the oversight and further development of computer technology, the care of equipment, cars & properties, and personnel administration.

The person appointed will be a qualified accountant with some computer experience, in full sympathy with the aims of the Movement, able to bring considerable energy with business and professional experience to this very challenging appointment, and become part of a management team. The post will be London based, with a realistic salary subject to negotiation.

For further information and an application form telephone or write to: Colin Harland, Scripture Union, 130 City Road, London EC1V 2NJ (Tel no. 01-250 1966).



AGRICULTURAL POLICY

The National Farmers' Union has a vacancy for a person, likely to be in their late twenties, to assist in the analysis and development of agricultural policy, particularly as it arises from the operation of the CAP in the UK. Applications are invited from persons with a good UK academic record, a sound knowledge of the CAP and academic records, a sound knowledge of the CAP and political issues. An ability to draught clearly and concisely is essential and a working knowledge of French desirable. Salary will be according to age and experience.

Further particulars from
Personnel Director (BRK)
Agriculture House
Knightsbridge London SW1

EXECUTIVE JOB SEARCH

Are you earning £20,000-£100,000 p.a. and seeking a new job? Connaught's discreet and successful Executive Marketing Programme provides professional excellence in helping you to identify those unadvertised vacancies. Contact us for a free and confidential meeting to assess if we can help you. If you are currently abroad ask for our Executive Expatriate Service.

Telephone: 01-734 3879 (24 hours)
Connaught
32 Savile Row, London, W1
The Executive Job Search Professionals

GENERAL MANAGER

Upmarket Security Guarding Company seeks General Manager to head young professional team. Experience in management of Banking and West End security guarding essential.

The successful candidate should be aged mid to late thirties. All replies in strictest confidence. Impeccable references essential.

Please Reply to BOX F71.

UROLOGIST

Required Urologist preferably retired for Pakistan for a five year contract. Write with Bio-data, terms and conditions.

Mr Sadiq
57 South Lodge
Circus Road
St Johns Wood
NW8

SALES & MARKETING

SALES EXECUTIVE

Are you looking for excellent promotion prospects, attractive salary and friendly working atmosphere without the regular 9-5 monotony. Call us for immediate sales results.

01-740 4567

ALTERNATIVE: Mature voice annual 40-45k in W1 01-580 2167

DIRECTOR

Salary £33,000 p.a.

Chartered Librarian

British Gas

CLAIMS EXECUTIVE REQUIRED FOR LEADING SHIPOWNERS PROTECTION AND INDEMNITY CLUB

GENERAL APPOINTMENTS

Sales Executives

£36,000 p.a. o.t.e

London, Birmingham and Bristol

My client is a major international force in data communications, currently expanding its already substantial UK sales force. There are openings right now for experienced people in Birmingham, Bristol and the City of London.

The environment of data comms sales is a very tough one, for hardworking professionals only. Rewards, both in material terms and in job satisfaction, are high in line with job demands. Particular attention is paid in this company to career development, consequently staff turnover among sales people is very low. Ideally applicants should possess an impeccable track record in computer, comms or peripherals systems sales. However the company is offering one or two trainee positions for individuals with real sales talent who have outstanding sales achievement in less obviously related areas.

The benefits package is industry competitive but the carlist is especially enticing.

Please send in a written C.V. or telephone for further information and an application form.

Eileen Murphy

65 High Street Bushey
Watford WD2 1AL
Tel: 01-650 0798



Communications Support Engineers

Shell International has an extensive Private International Telecommunications Network and has vacancies for qualified and experienced engineers working on the implementation and maintenance of the facilities for data communications, message and voice-switching network systems.

Communications Engineer II

Must have at least 4-5 years practical experience on a major commercial telecommunication network, using advanced telecommunications and hold at least an HNC in electronics engineering or final City & Guilds.

Communications Engineer III

Must have experience in the maintenance of telecommunication or computing equipment and have a minimum qualification of ONC or intermediate City & Guilds in a relevant subject.

Candidates should have an analytical approach to complex fault finding and good communication skills.

Starting salaries will be based on qualifications and experience and will be in the range of £11,800 p.a. to £15,900 p.a. (including London Allowance).

Shell Centre is very close to Waterloo Station and benefits include free lunches, 5 weeks annual leave, contributory pension scheme and extensive sports and social facilities on the premises.

Please telephone 01-934 2829/2185 or write for an application form to Ref. ODLP/131, Shell Centre, London SE1 7NA.

Application forms must be received by Monday, 28th July, 1986.



ADMINISTRATOR (BUILDING MANAGEMENT)

Circa £11,500

Applications are invited from persons aged 30 or over for a new post in a busy administration department. Applicants should have previous experience of the management of property, particularly in the area of building maintenance.

The successful applicant will be part of an established team and enthusiasm and flexibility are essential. The ability to monitor the progress of work and provide clear reports will be an advantage.

- Contributory Pension Scheme
- 4 weeks holiday
- Luncheon Vouchers
- BUPA
- Season Ticket Loan

Full applications in writing and C.V. should be made to:

Mrs Rosemary Andrews
Medical Defence Union
3 Devonshire Place
London W1N 2EA

Closing date: 1 August 1986

SALES EXECUTIVES!

£1,000 per month + comm

Exciting opportunity in the marketing arena for intelligent, articulate, well groomed persons.

International company with a highly acclaimed concept is expanding into the S. London postal district, Kent and Surrey.

Package of commissions will reach £25-£35,000 p.a. including car allowances.

Comprehensive training methods ensure early success; excellent prospects of promotion as the company goes national in 1987.

International transfer opportunities available after qualifying period.

For early interview
Tel: 01 464 5544. (10 lines) after 9 am.

Senior Sales Consultant

Total remuneration package negotiable around £16-21k

We are a well established training consultancy with unique products, an unusual philosophy and blue chip clients. Through continued growth we seek a professional sales consultant, male or female to join a small well integrated team who are enthusiastic and fun to work with. Major company sales experience and first class all round communication skills are essential. Additionally, experience in Training/Development and Marketing would be a benefit. Preferred age range 28-35. This position offers genuine opportunities for personal growth and job satisfaction to those seeking a stimulating and rewarding position in a highly successful but unusual small company.

Write to Ian Harrison,
COMMUNICATION IMPROVEMENTS LTD.
Sentry House, Frimley Road,
Camberley GU15 2QN, Surrey
Telephone 0276 66446

MANUEL CANOVAS LTD SALES REPRESENTATIVE

We are a wholly owned subsidiary of Manuel Canovas S.A. France, and import and distribute the fine quality furnishing fabric design by MANUEL CANOVAS.

You will be expected to develop business relationships with existing clients as well as identify market sectors and potential clients.

Ideally you should have at least 2 years experience in the sale of soft furnishing fabrics or allied field and have established a proven record of success.

Write, giving details of why you think you will be right for the position to

Jane Baydon
Manuel Canovas Ltd
37 - 39 Cheval Place
London SW7 1EW

RECRUITMENT CONSULTANT

Chambers & Partners are a leading consultancy specialising in the recruitment of lawyers. We are expanding our offices in the City and are seeking a Consultant aged 20 - 28 years with experience in a professional environment. Training will be given.

Please send C.V.s to
Michael Chambers

74 Long Lane, London EC1 Tel: 01-606 9371

CHAMBERS & PARTNERS

A SALES CAREER...

...starts here - with high earnings - £12,000+ for an on target performance in your first year - a regulated earnings scheme of £7,000 negotiable - excellent training - early management opportunities - the backing of a £4 billion international financial services group.

If you're ambitious, well-spoken, and aged 22 and over. Phone - 01-222 1411

ENGINEERING/PHYSICS GRADUATES

We are a firm of patent agents based in London and have a vacancy for a Technical Assistant to deal with patent applications for electronic and general mechanic inventions. Training will be given for qualification as a patent agent and European Patent Attorney.

Candidates should have a recent honours degree in engineering or physics, familiarity with electronics and a fluent command of the English language. Starting date October 1986, salary negotiable. Reply to BOX F57, Mr. T.J. Williams.

MARKETING ACCOUNTANT BANKING

City £18,000 + car + mort

Our client, a MAJOR US BANK, is seeking a NEWLY QUALIFIED accountant to join its expanding business information division. Key areas of responsibility will include:

- Co-ordinating business plans
- Developing accounting and marketing policy for new products
- Liaising with business managers

Success will ensure promotion to Business Information Manager within 12 months. Strong communicators with an innovative approach and drive to reach senior executive level within the rapidly changing finance sector should apply. For further information call CAROLINE GRIFFITHS quoting Ref: 2264.

Tel: 01-242 6321

Personnel Resources 75 Gray's Inn Road London WC1X 8US

Personnel Resources Public Practice Division

UNIVERSITY COLLEGE, OXFORD DOMESTIC BURSARSHIP

The college proposes to appoint a Domestic Bursar, with general responsibility for the domestic administration of the college, to take up the position in October 1986 or as soon as possible thereafter. The post carries with it eligibility for an Official Fellowship.

Applications should be addressed to the Estates Bursar (from whom further particulars may be obtained) before 1 August.

LEADING GRAPHIC ART COMPANY (LONDON) requires

INTERNATIONAL SALES DIRECTOR

to establish-

1) Scandinavian and other export markets. Must have own existing customer contacts and proven track record of sales development. Must be experienced with Crosfield Studio 860 System and be familiar with current Scandinavian technical specifications for printwork.

2) Must have fluent written and spoken Swedish, knowledge of at least one other Scandinavian language an advantage. First class professional references essential.

Salary c.£30,000 - Preferred age range 30-50

Please apply in writing with full Curriculum Vitae to Box No C13

APPLICATION ENGINEER

We require an experienced Application Engineer to market our product from our Richmond Office covering Europe, Africa and the Middle East areas.

Our product is an electrical submersible pump used mainly for oil production.

The position may involve an initial training period in the U.S.A. and frequent travel to the above mentioned areas. Candidates should have a degree or equivalent in Electrical, Mechanical or Petroleum Engineering and have several years experience in oil production.

Languages would also be an advantage, particularly French and/or Arabic.

Salary is negotiable, with usual benefits package. Please reply in writing with curriculum vitae to:

Mike Holland, TRW REDA Pump Limited, 34 The Quadrant, Richmond, Surrey.

INTERNATIONAL SPORTS MANAGEMENT

Accounts Executive 20-24 c. £15,000 inc. Bonus MIF Associated Promotions, one of the country's leading event management and sponsorship consultancies are looking for a dynamic young entrepreneur to join their events team.

The successful applicant will be involved in all aspects of Sports management sales and administration. Please send C.V. to: A. Sheridan, ASSOCIATED PROMOTIONS LTD., 231, Shaftesbury Avenue, London, W.C.2

A Unique Opportunity

CVs for sales people to work on a consultancy basis for one of Marbella's leading hotels. Our target is to increase our group, meeting and incentive business from major European countries, and we are looking for sales people who are actively involved in selling within these specific market segments.

PUBLICITAS SA Apartado 6080 REF. 213 BARCELONA SPAIN

FIBRE OPTICS Business Development Manager

Home counties

European responsibility

Unique opportunity to join a World Leader and develop the European Market

Our client, a renowned international company, at the forefront of fibre optic technology, with a continuing major investment in R&D, seeks a Business Development Manager for Europe as part of its on-going expansion plans.

The responsibility covers all aspects of developing the business with Europe, including sales and customer support, introduction of advanced products into new markets, identification of new business opportunities, monitoring of competitive activities and assisting in developing and implementing product and territorial strategies.

The successful candidate will have a technical degree and be fluent in a second European language, preferably French. You will have the opportunity to travel frequently and widely throughout Europe and occasionally to the US and the Middle East.

IPG Technical Recruitment Ltd.

Julco House, 26-28 Gt. Portland St., London W1N 5AD. Tel: 01-631 3780 (24 hrs)

Professionals in Selection & Search

The ideal candidate will have at least 5 years experience in telecommunications or related industries with knowledge of opto-electronic components and systems. You must be self-motivated, capable of working alone, and have good interpersonal skills.

Essential is a willingness to live within commuting distance of Heathrow and an office in West End (of London).

Our client is prepared to increase your current earnings by 15%, provide a company car and fringe benefits associated with a large company; also, if appropriate, a very generous relocation package.

Excellent opportunity for future promotion in this fast expanding international business.

Applicants, please telephone Adam Gold on 01-631 3780 or write quoting ref. 17443



EDITOR SUDANESE AFFAIRS

We are a leading weekly Arab language magazine published from London, and looking to recruit a person of Sudanese nationality to fill the position of Editor for Sudanese Affairs.

The applicant should have had considerable experience in a governmental type background in either the Civil or Diplomatic Service in an appropriate field.

Prerequisites are an excellent command of both written and spoken Arabic as well as a working knowledge of English, an understanding of French & German would be a considerable advantage, preferred age range 45-55.

The position offered is a senior editorial one, and this will be reflected in the terms and conditions of employment.

Please reply in the first instance to The General Manager, Box No. 848.

TRAINEE BROKER

Due to expansion, I am looking for 2 very ambitious people. They must be aged 25-35 to work within leading West End Brokerage. Earning above average income while training, rising steeply. Call Anthony Smith on 01-491 3816.

RESIDENTIAL NEGOTIATOR

Person with positive professional approach needed by busy and expanding Agents in Dulwich Village, age 19 - 27. Experience welcome but not essential. Offer driver good package and prospects for right person. Apply in writing. Kennedy Estate Agents, 1c Cation Avenue, Dulwich Village, London SE21 7DE.

NURSE

Required a Nurse for Pakistan for a five year contract. Write with bio-data, terms and conditions.

Mr Sadig
57 South Lodge
Circus Road
St Johns Wood
NW8

NORTHERN IRELAND ECONOMIC RESEARCH CENTRE

APPLIED ECONOMISTS

NIERC is an independent research centre funded by 60% Northern Ireland Government, and private firms to study the Northern Ireland economy and related issues in regional economies.

Applications are invited from economists or those at related fields with good first degree and second degree in these fields.

1. Senior Research Officer. Professor will be given 20% with interests in public sector economics, or agricultural economics.

2. Research Officer. To undertake research on Irish plant closures in conjunction with Mr. S. Fothergill of Reading University.

3. Research Associate. To work on regional forecasting models. The post will involve working in both Belfast and Cambridge.

Contracts will be for three or four years renewable. Salaries will be considered.

Salary ranges (under review):

Senior Research Officer: £13,500 - £15,000

Research Officer: £10,500 - £12,000

Research Associate: £8,500 - £11,500

Applications with C.V. (copy) to: The Director, NIERC, 14 Wellington Park, Belfast BT9 6DA from whom further particulars may be obtained. Closing date 12th August 1986. Informal inquiries are welcome. Tel: 0232 844516.

A CHANGE OF DIRECTION

If your career is at a dead end and you are considering a change of direction this could be the opportunity you are looking for.

Opportunities exist for self assured people with ability and business acumen to train for a career within the financial industry.

Exciting opportunities for personal success and career development are linked with excellent training and the prospect of a very high income.

Without obligation, find out about our direction



Please Phone Keith Post on 01-734 5660 in Home Counties Only

An equal opportunities Group. We are an equal opportunities Group. We are an equal opportunities Group.

BANKING & ACCOUNTANCY

Strategic Planning Manager

An exciting business analysis opportunity for a recently qualified MBA

We are looking for high achievers. Astute business professionals who will play a key role in one of the country's leading High Street businesses.

For the moment their name remains confidential. What we will say, is that they're an organisation which recognises success through the quality and performance of their people - and rewards accordingly.

Every year they recruit a number of high-calibre MBAs, each with enormous career potential, to become their future General Managers.

Now they are looking for such a person to join one of their businesses in London, to fill a multidisciplinary role, covering all aspects of business and financial development.

At first, you'll work specifically in strategic planning. It's a time when you can get to know the company, its style, interests and plans.

After that, you'll move to one of their subsidiary businesses, before eventually filling a marketing or general management role, somewhere in the UK.

In career terms there can be few more educating, interesting and exciting ways of following the development curve.

Not only will you be joining a large, highly diversified organisation during a major period of expansion, you will be positively

encouraged to make a major contribution towards its continued success.

Such input can of course only come from several years business experience, gained either in a consultancy or commercial organisation. This needs to be supported by a good Honours degree and an MBA.

As for personal qualities, you'll need to be a strategic tactician and communicator, an innovator and instigator.

Our client expects a lot, but the rewards are high. A challenging and rewarding career with a starting salary in the range £17 - £19k, benefits including a non-contributory pension, BUPA, and genuine prospects for rapid career advancement.

Austin Knight have been retained to advise on this appointment. Please telephone our Consultant, Terry Kennedy on 0784 37096 or 0784 33396 (evening/weekends). Alternatively, send him your CV, quoting Ref TK 301, to Austin Knight Selection, Knightway House, Band Lane, EGHAM, Surrey TW20 9NX.



DIRECTOR OF PERSONAL BANKING

National Girobank seeks to appoint an experienced and successful marketing specialist to this crucial senior management position.

The Director of Personal Banking reports to the Managing Director. He or she will lead the development of financial products and services for the private customers of the Bank and, working through its regional network, oversee their introduction and implementation.

Candidates will be between 35 and 40. They should have:

- A record of achievement in consumer marketing
- Experience of marketing financial services and/or banking products
- The ability to work successfully with and through others

The importance of the position will be reflected in a fully competitive level of remuneration.

Applications, together with a curriculum vitae, should be sent to Malcolm Williamson, Managing Director, National Girobank, 10 Milk Street, London EC2V 9JH.



DEPARTMENTAL HEAD MAILING

c £12000

International Professional firm seeks a high calibre and well experienced Mailroom Supervisor, 30s & 40s, who is able to show a proven and relevant track record successfully running a large department. Experience of up-to-date technology vital along with prominent management skills especially in the areas of communicating with and motivation of manpower.

Call Pat Middleton on 588 5081.

MILLER MCNISH

LAW LIBRARIAN

Large but friendly City firm of solicitors require qualified librarian with a minimum of two years' experience, preferably with a professional firm.

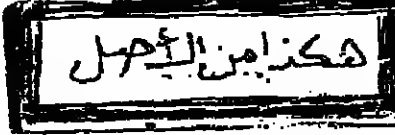
Responsibilities will include general library duties, handling enquiries and assisting in computerised legal information retrieval (training will be provided with the latter). Ability to get on with others and work independently is essential.

Salary c. £11,500 plus the usual benefits offered by a large professional firm.

Please write with CV to Box No. C17.

Never...
Aware of remuneration based on corporate...
SENI...
Young...
Train in Im...
This is a unique opportunity...
which can provide a spe...
cial prospect. Bec...
the next generation of...
Company with this ma...
jor level of success...
comprehensive range of...
financial services, th...
training and is poised to...
achieve a rate of significant...
growth. You will spend approx...
imately 50% of your broad spec...
ified training in work...
ing. You will assist in...
processing...
which are...

حکومت الامارات



HORIZONS

A guide to career development

Never accept packages from a strange company

When a well-known British playwright was offered a percentage of the net profit from a Hollywood film...

Few employers would resort to tricks of this sort in order to reduce their obligations on the results-related salary packages...

Peter Gardiner-Hill, of the career consultancy GHN, says: "It's easy enough to set targets in sales or production, but how do you quantify performance in a purely administrative job?"

Beware of remuneration based on corporate profits

"You need a thorough understanding of the job, how performance in it can be measured and what quantifiable contribution you can make," says "Self-knowledge, both in the functional and the psychological sense..."

But how much scope is there for negotiating one's remuneration, especially when a salary is indicated in an advertisement? According to Nick Boulter, manager of Hay-MSL's Reward Information Centre...

Further up the career ladder, large organizations, while seeming at first sight to be fairly inflexible about reward structures, are often not as monolithic as one might think.

Individuals should have at least some idea how the figures in a salary package are arrived at. Godfrey Golzen looks at the dangers and pitfalls to watch out for when negotiating your new salary requirement

attract and hold the best candidates."

It is this which, in the opinion of career consultants, creates opportunities for discussion. They recommend that when a salary range is stated, it is generally worth aiming for the top figure because the employer or his intermediary will be empowered to pay up to that amount.

Mr Gardiner-Hill points out: "It puts you in line for promotion to the next level when your progress next comes up for review. And that can be a big jump in terms of salary and benefits than a move within your existing band."

It is also worth bearing in mind that if you find when you are installed that the demands of the job have been underestimated, it is then extremely difficult to renegotiate the salary, at least within the next 12 months.

A further possible area in which to look for flexibility is in fringe benefits. Though they can account for as much as 40 per cent of the value of a remuneration package, they are often left surprisingly vague in job advertisements.

There is, for instance, room for manoeuvre within salary bands about the kind of car that goes with the job, but even if the niceties of the distinction between 1.6 and 1.8 litres leave you cold, there are usually other issues that ought to be discussed.

An example is relocation cost because apart from the actual upheaval itself, a move from the North of England to the South-East will involve a big increase in mortgage-interest payments.

The greatest scope for negotiation is found in small companies and in new

appointments where there are no obvious comparisons or precedents. But even in big firms there can be room for discussion. Mr Boulter says: "It's difficult to make special deals for individuals because of the issue of comparability, but if your skills really are scarce, an employer might stretch a point or two to get you."

At the very top, however, the constraints are much fewer. Indeed he advises that those being lured from a senior job into a situation where they have to turn round a company or a division in trouble should take the risk factor into account. Certainly there should be a tangible recognition of performance in the shape of appropriate share options and performance-related bonuses.

But what about "telephone number" payments that are currently being offered in the City and in financially fashionable areas like PR, advertising and design? Boulter warns against drawing too many conclusions from these. In his opinion they are one-off inducements, often to get the right team in place for the coming of Big Bang. Once the dust settles, he believes that many of these packages will be re-adjusted. In any case, he points out, they are only going to a minority of individuals in key jobs. "Most of the people in these firms are on relatively ordinary salaries."

On the other hand, they have had the

Look for flexibility in company fringe benefits

effect of loosening the concept of "going rates" related to specific grades or length of service. Indeed there is evidence of a trend towards salaries not to be stated in advertisements or for negotiation to be left to headhunters in charge with putting together whatever package it takes, within reason, to attract the right candidate. This puts an extra burden on job-seekers to be skilled negotiators. The best course, in that case, is to study the appointments pages for the extensive guidance many advertisements give on what employers are prepared to pay for specific jobs.

At what point, though, should the negotiating process begin? Most experts advise that candidates should leave it as late in the interviewing process as possible and to sidestep it if interviewers try to introduce it prematurely. The reason for that is that you are in a much stronger position if you have established yourself as the indispensable person for the job before negotiating the terms. Above all, you should avoid detailed discussions with intermediaries because they may well have been given constraints which the employer himself is prepared to stretch - but which could rule you out if you make your move before you see the whites of his eyes.

BANKING & ACCOUNTANCY

MANAGEMENT AND SYSTEMS ACCOUNTANT

The Property Services Department of Barclays Bank PLC requires a qualified and experienced person to make a significant contribution to their Accounts Section, which is based in Central London.

The position is challenging and would be particularly attractive to someone with proven ability in the enhancement of systems and procedures to meet changing requirements. The major responsibilities will be reviewing and advising on Accounts Section Systems, assisting in the preparation of Financial Returns and training of Accounts staff. Experience with computerised property records and accounts is desirable.

Salary will commence at £15,722 pa plus large town allowance of £1845 and is subject to annual review. Additionally an annual bonus is payable and there is a wide range of benefits including non-contributory pension scheme, profit sharing and special house purchase scheme after a qualifying period.

Please apply in writing giving full particulars to: P W Cooper Esq, Head of Personnel and Administration, Barclays Bank PLC, Property Services Department, Britannia House, 16/17 Old Bailey, London EC4M 7DN



Personal Financial Planning London

Bank of Scotland has a vacancy in London in its Personal Financial Services division and invites applications from suitably qualified persons (preferably A.C.I.I. or A.I.I.). The position requires practical experience in the various aspects of personal financial planning and involves discussions with customers and branch staff in England.

The preferred age group is 27/35. An attractive salary will be offered together with excellent fringe benefits which will include preferential mortgage facilities and non-contributory pension. Applicants are invited to submit applications accompanied by a detailed c.v., which should include the terms of their current remuneration package to: R.A. Macaulay Esq., Staff Controller, Bank of Scotland, 39 Threadneedle Street, London EC2P 2EH.



CAPITAL MARKETS c. £20,000

LEADING EUROPEAN INVESTMENT BANK presently expanding London operation is keen to complement its Marketing team with a high calibre candidate familiar with Corporate Credit Analysis and recent experience in Marketing, Loan Syndications, SWAPS and Asset Sales.

CREDIT ANALYST to £18,000

The fast moving commercially orientated division of A MAJOR FORCE IN UK BANKING seek a candidate with strong credit skills in the Domestic and International fields. Particular emphasis is in the Futures and Equities markets with a further range of services providing an interesting and invigorating challenge.

Telephone in confidence - Jonathan Head 01-430 1551/2653 (24 hours)

Dulcie Simpson Appointments Ltd

PART TIME ACCOUNTANT

Publisher in North East London seeks qualified senior accountant. Turnover in the region of £1m, friendly and efficient staff, computerised accounts on Wang 2200 system. We are looking for someone prepared to work up to four days a week, say 10am - 4pm, supervising accounts work and preparing monthly management accounts and monitoring forward financial planning in conjunction with executive directors. Salary negotiable.

Reply to BOX B97.

ACCOUNTANTS

Table listing various accountant roles and salaries: FIN. CONTROLLER Travel Co. £23,000+CAR+TRAVEL, FIN. CONTROLLER Holiday Co. £20,000+CAR+TRAVEL, etc.

ALL THE ABOVE CAREER OPPORTUNITIES ARE IN THE SURREY/SUSSEX AREA AND MANY CARRY SUPERB RELOCATION PACKAGES.

FOR INFORMATION ON THESE AND MANY MORE JOBS IN THE SOUTH-EAST CONTACT ALAN RAYNER ON (0444) 417125



CAREER DESIGN LIMITED

SENIOR CREDIT ANALYST £16K++ U.S. trained, grad preferred, for major merchant and international bank.

FUND MANAGER £ Negotiable U.K. Merchant requires a high calibre grad with fluent French and thorough knowledge of U.K. Equity Markets.

If you would welcome the chance of an informal and confidential discussion on these positions please call Sarah Davies or Luisa Owen.

01-489 0889 RECRUITMENT CONSULTANTS 1 GROVELAND COURT, BOW LANE, LONDON EC4M 9EH TELEPHONE: 01-489 0889

PORTMAN BANKING

MARKETING OFFICERS £18,000-£25,000

Due to continued expansion this well known International American Bank have career opportunities for highly motivated professional Bankers to work in the Financial Markets Group, Energy or Commodities Divisions.

Working for their European Head Office, the successful candidate will be responsible for the development of existing business together with the research and marketing to potential clients with the emphasis on special financial packages.

You should be a graduate banker in your mid to late 20s with a Credit training and have at least 18 months marketing experience. For further details please contact Mike Blundell Jones on 01-236 1113.

Portman Recruitment Services Limited Tel: 01-236 1113

ACCOUNTANT - MERCHANT BANK

ACA or ACCA is required for prestigious, fast growing merchant bank. The Personnel Department, staffed by professionals, needs support from an accountant able to undertake audit responsibility for that area, produce relevant statistical information, further develop their computerised records system and be able to compose a procedure manual. A high degree of literacy is essential as is the ability to communicate well et al levels.

£20,000 + Excellent banking benefits including mortgage subsidy. This is a career opportunity open to male and female applicants.

Please telephone Shelagh Arnel on 01-583-1661 or send c.v. in confidence to ASB RECRUITMENT, 50 FLEET STREET, LONDON EC4Y 1BE

SENIOR SALES POSITION IN BANKING to £23,000 London Based

Girobank is a significant force in the corporate and personal banking sectors and is improving and extending the range of financial services available to its customers. We are now seeking to strengthen our Senior Corporate Sales team in London.

As Senior Consultant you will play a key role in the setting of Regional strategic plans. In this capacity you will be actively involved in the formulation and achievement of demanding volume, growth and profitability targets across the many sectors of the market.

Your main responsibilities in this challenging position will be to identify and gain new profitable business and retain and expand existing business, and negotiate fees in all cases. By developing and maintaining relationships with both existing and potential customers you will be required to make recommendations via the Regional Manager for extensions and improvements to the range of services which the Bank has to offer.

This is a fast moving and competitive environment so financial sales experience, or related experience gained in the financial services sector, is essential. You must be able to demonstrate strong negotiating skills, and self-motivation to achieve results and have the confidence to represent the bank to customers at senior levels in both the private and public sectors. An additional requirement therefore is the ability to prepare and make presentations to professional audiences.

Benefits include 5 1/2 weeks holiday and a contributory index-linked pension scheme. Relocation assistance will be provided where necessary.

Please reply in writing outlining career, salary progression and how your skills and experience match the requirements of the job to: Peter Farrer, Head of Management Development, Girobank plc, Bootle, Merseyside, GIR 0AA.



Great Ormond Street Children's Hospital Redevelopment Appeal

Assistant Director - (Business Appeal)

An Independent Trust has been set up to finance the urgent need for rebuilding the ward accommodation and redevelopment of the administration and research facilities. The Assistant Director will be responsible for devising, administering and implementing that part of the Appeal directed towards Commerce and Industry and to the City.

The job requires imagination and flair, tenacity and organising ability, drive and enthusiasm. Prior experience in appeal management would be a distinct advantage and the previous career could well include senior positions in Marketing or Public Relations. An outgoing personality and a sense of dedication will be essential. The salary will reflect the importance of the position.

Those who wish to be considered, or who would like to nominate a candidate, should write giving particulars to the consultants assisting with this recruitment: Spencer Stuart, Brook House, 113 Park Lane, London W1

Young Graduates Train in Investment Operations

This is a unique opportunity to channel your drive and ambition into a role which can provide a springboard to unlimited prospects. Becomes part of the next generation of operations management with this major American Company and help to maintain its impressive level of success. Providing a comprehensive range of investment and financial services, the Company has an innovative approach, substantial backing and is poised to continue its current rate of significant expansion.

You will spend approximately two years enjoying broad experience from ground floor level whilst receiving informal training in various departments. You will assist primarily in providing support by reconciling, checking, processing and settling accounts but are likely to gain exposure to a very wide variety of other matters.

A recent graduate in business or a related discipline, you are highly flexible and welcome responsibility. You are a self starter with initiative and above all have leadership potential. You will be based in modern offices in the City and will command a competitive salary and comprehensive benefits. More importantly, you will enjoy rapid personal development and a particularly rewarding career.

Please telephone for an Application Form or write with c.v. to Susan Ryder of Cripps, Sears & Associates Limited, Personnel Management Consultants, International Buildings, 71 Kingsway, London WC2B 6ST. Tel: 01-404 5701.



ICS Investment Manager European responsibility in a World Leader European Market

ment Ltd. TRAINER BROKER

NURSE

COUNTANCY

anning opportunity

Austin Knight Selection

FOR OF BANKING

FINANCIAL ACCOUNTANTS BUDGET ANALYSTS LEDGER CONTROLLERS

accountemps 01-638 8171

PART-TIME MANAGEMENT ACCOUNTANT

JOHN HANDLE ASSOCIATES

SITUATIONS WANTED

HELP!

ASSISTANT ACCOUNTANT

FINANCIAL ANALYST

REDUNDANT FEMALE MANAGING DIRECTOR

DOMESTIC & CATERING SITUATIONS

24 YEAR OLD

TEMPING TIMES

PUBLIC NOTICES

ENTHUSIASTIC CHALET

CHARITY COMMISSION

THE CHARITY COMMISSIONERS

THAT RESTAURANT

REPLY TO BOX 893

Box No: 889

Box No: 889

BANKING & ACCOUNTANCY

PRIVATE PATIENTS PLAN



Putting People First

PRIVATE PATIENTS PLAN is one of the largest and most progressive medical insurance companies in the U.K. currently providing the security of medical cover to over one million people. Part of PPP's plan for the future includes the expansion of its services aimed at enhancing the Group's acknowledged reputation for excellence in customer support and product development. The Company is therefore offering the right candidates the opportunity to play a major strategic role in its growth and profitability by introducing the following new senior positions into its existing, highly dynamic, managerial team.

General Manager - Corporate Insurance

Up to £30K, Car, Substantial Benefits

Working closely with the existing team in the Corporate Insurance sector responsibility will be for planning, developing and implementing successful marketing, sales and operating plans aimed at enhancing business obtained from Company Clients. Consequently, a substantial knowledge of selling and negotiating with national organisations is essential as are excellent managerial skills for the position has ultimate responsibility for some 230 staff. The person appointed will operate from our prestigious offices in Tisbury Wells. Ref: 18025.

Manager - International Insurance

Circa £24K, Car, Substantial Benefits

Responsibility will be for the development of the International Insurance function within the company and the holder must have the necessary skills and international experience to develop (on a cost effective basis) a strategic plan to market, sell and administer overseas products from the U.K. for both corporate and personal clients. Ref: 18026.

Candidates for both jobs will ideally be educated to degree level and will preferably hold a qualification in Marketing. As these are senior positions with wide responsibilities circa 10 years experience in a senior management role is required, ideally gained within the financial sector. Benefits for both positions, which report to the Director (Operations), are excellent and include an executive car, subsidised mortgage, bonus, pension, relocation expenses and, of course, medical insurance.

Male or female candidates should submit, in confidence, their CV or telephone for a Personal History Form to Mr I. Duff, Hoggett Bowers plc, Recruitment Consultancy, 1/2 Hanover Street, LONDON, W1R 9WB. Tel: 01-734 6852.

CHIEF ACCOUNTANT DESIGNATE

CITY

In all sectors of the investment and securities industry, Morgan Stanley is a very powerful influence...

With an established strength of 500 staff and plans to add a further hundred key talents before the end of '86, we can, quite genuinely, offer the excellent prospects that are missing from many careers.

Our future Chief Accountant will play a decisive role in harvesting the information that will guide our growth. With the advent of new regulations, change is a very real challenge. We need someone who can rise to it. A mature minded professional with at least 3 years' sound post-qualification experience. Someone who can impress at all levels and impose their will by first winning respect.

Mind you, if you possess these crucial qualities, you will receive all the backing of a fully committed management. To us, information is a vital resource. While many companies pursue a policy of 'least expenditure for survival,' we prefer to 'invest for growth.' That's why, we have confidently pioneered new IT systems - like daily reporting and full audits of all trading activity. Few organisations have so many facts at their fingertips.

Your priority is to continue this trend. To travel to New York and Continental Europe to monitor all leading-edge developments. To upgrade the systems that will underwrite our future. To provide the accounting and management reporting that is so essential in the radical new City environment. And, in return, we promise to reward you with a top income package and the firm prospect of promotion to Chief Accountant after only six months.

The question is, do you have the qualities and qualifications to climb so high? We'll be waiting for your answer. Please write in confidence to Lynn Hopping, Assistant Personnel Manager, Morgan Stanley International, PO Box 132, The Commercial Union Building, 1 Undershaft, Leadenhall Street, London, EC3P 3HB.

MORGAN STANLEY INTERNATIONAL

City Careers in Underwriting

via Law or Business Studies

Age 25-30 £12,000-£20,000

Our client is a small and dynamic division of a prestigious City firm of mutual insurance managers. It is involved in the insurance of world wide container/unit load operations. As part of planned growth it now seeks executives who would be interested in the challenges of a career in insurance. Candidates will be graduates in law and/or business studies. Commercial acumen, international perspectives, and sheer energy are essential, as is an appetite for hard, satisfying work among a team committed towards even further growth in a company which is already a world leader in its field. Fluency in a European language would be very handy. Please apply in writing, quoting reference 2147, to Mrs. Indira Brown, Corporate Resourcing Group, 6 Westminster Palace Gardens, Artillery Row, London, SW1P 1RL giving details of your career and ambitions, or telephone 01-222 5555 for an application form. A daytime telephone number will allow us to contact you immediately (and discreetly of course).

Corporate Resourcing Group

Management Consultants - Executive Search
Part of Berndtson International

BRUSSELS COPENHAGEN FRANKFURT GENEVA LONDON MADRID MILAN NEW YORK PARIS

NON-SECRETARIAL

SHOP MANAGER required for Duff & Trotter's new delicatessen in Covent Garden. Please ring Kevin Morris on 01 607 8770.

RESEARCHER/SEC for Public Affairs Consultant. Exp of 1000+ calls. Ref: 01 404 4640.

FASHION 00 Sec 90 50 Opera House. Client liaison officer in Covent Garden. Exp of 1000+ calls. Ref: 01 736 9887.

PUBLISHING 00 requires person with 10 years exp in 1986. Ref: 01 307 3408 no agencies.

SECRETARIES for Architects & Drawings. Permanent & temp. Ref: 01 734 6852.

PRESTIGIOUS INTL Fashion House needs top tier to work for 100 60 Age 30-50 £10,000. Ref: 01 307 3408 no agencies.

RESEARCHER/SEC for Public Affairs Consultant. Exp of 1000+ calls. Ref: 01 404 4640.

FASHION 00 Sec 90 50 Opera House. Client liaison officer in Covent Garden. Exp of 1000+ calls. Ref: 01 736 9887.

PUBLISHING 00 requires person with 10 years exp in 1986. Ref: 01 307 3408 no agencies.

SECRETARIES for Architects & Drawings. Permanent & temp. Ref: 01 734 6852.

SECRETARIES for Architects & Drawings. Permanent & temp. Ref: 01 734 6852.

LA CRÈME DE LA CRÈME

An exciting combination

Personnel Secretary in Management Consultancy

Central London c.£9000 - Review 1st September 1988

Arthur Andersen & Co Management Consultants is one of the country's largest consultancies firms which has earned a reputation for the high quality of its people and business practice.

We are delighted to be able to offer a key secretarial/administrative role within our personnel department. Duties will include:

- Providing secretarial support to one busy executive
- Working with a wide variety of professional people
- Utilising the latest new technology including Wang & P.C.

Successful applicants will be aged 23+, educated to A level standard and have audio skills of at least 60 wpm. In addition, we require proven administration ability, first class presentation and a natural communicator who can remain cheerful under pressure.

If you are seeking a career move in a firm which places great emphasis on personnel function, please send a detailed CV (enclosing a daytime telephone number) to:

Mrs. M. Hennessy,
Recruiting Officer,
Arthur Andersen & Co,
1 Surrey Street,
London WC2R 3PS

ARTHUR ANDERSEN & CO
MANAGEMENT CONSULTANTS

SELECT REQUIRE A SELECT FEW.

Due to the recent success Select Appointments Ltd have enjoyed, and in preparation of our becoming a public limited company several of our 20 offices now have openings:

OPERATIONS EXECUTIVES: c£30,000 p.a.
RECRUITMENT MANAGERS: c£17,500 p.a.
RECRUITMENT CONSULTANTS: c£10,000 p.a.

We are looking for people to match both our name and reputation, who are dynamic and enthusiastic, but who don't necessarily have previous recruitment experience. In return we can offer a demanding and rewarding job with a very high basic salary and performance related profit share. In addition the right candidates will have an opportunity to participate in our Share Option Scheme.

Applicants should apply in confidence, enclosing a photograph and curriculum vitae to: Robert Klapp, Managing Director, Select Appointments Ltd, 91 High Street, Crawley, Sussex RH10 1BA. Tel: Crawley (0293) 515143.

select/ APPOINTMENTS LTD
BASINGSTOKE • BORDEN • BRACKNELL • BRIGHTON • BRISTOL • CITY OF LONDON • CRAWLEY
CROYDON • EDGWARE • GUILDFORD • KINGSTON • LUTON • MILTON KEYNES
NEWBURY • PARIS • READING • SWINDON • WALTHAM CROSS • WATFORD • WEST END • WORKING

Super Secretaries

Newspaper seeks bright, numerate secretary for their Conference Division based in offices in Covent Garden. Accurate typing and good telephone manner are essential. At least one year's experience of shorthand and word processing training preferable. Interesting, varied position for right candidate.

Please telephone: **Kate Housley 01-836 4802.**
No agencies.

THE INTERNATIONAL HERALD TRIBUNE

Seeks bright, numerate secretary for their Conference Division based in offices in Covent Garden. Accurate typing and good telephone manner are essential. At least one year's experience of shorthand and word processing training preferable. Interesting, varied position for right candidate.

Please telephone: **Kate Housley 01-836 4802.**
No agencies.

SOUTH OF THE RIVER

Farrar Sneed & Glyn's Northcote Road office needs bright capable and hard working Sec, with sense of humour to ensure smooth running of some 8000+ sales office. Salary A.A.E.

Tel: 01 223 8111
Ref: 88 (No Agencies)

BOOKS AND MAGAZINE SECS

Foreign Rights £7,000
Customer Services £7,500
Picture Research £9,000
Greetings Cards £8,000+
Editorial £8,000+General Books £8,000+

353 7696
Covent Garden
BUREAU
110 Fleet Street E.C4

HOUSING ASSOCIATION

Secretary/Receptionist: c£8,000 for busy City based housing association in West London. To use electronic memory typewriter with good audio speeds.

Contact Carol Reid on 01-969 2288

AUDIO SECRETARY

Required for busy South Kensington real estate Estate Agents. Must be young and enthusiastic. Accurate typing, essential. Some experience of extended memory typewriter useful. Up to £20,000 p.a. A.A.E. Excellent fringe benefits. Apply to J Trevor & Sons 01 594 6102

INTERVIEWER/SECRETARY

to £10,000 required by small Real Estate Consultancy based in W1. General secretary to the liaison with clients and applicants. Good typing speed and excellent communication skills essential. Telephone 01 539 3368

FRENCH BILINGUAL SEC

for DI. Ref: 01 223 8111

GERMAN SPEAKING SEC

for MD of German Co. Ref: 01 223 8111

INTERESTING TECHNICAL SHOWROOM

position requires exp. Age 25-35. Salary £10,000 p.a. Ref: 01 223 8111

PUBLISHING PA to Dir

£10,000 per annum. Ref: 01 223 8111

ELITE

A COMISSÃO DAS COMUNIDADES EUROPEIAS organiza um concurso documental reservado para nacionais portugueses para o preenchimento de um lugar de

CHEFE DE DIVISÃO
(formação universitária indispensável)
Para maiores informações, peça o aviso de concurso a:

LA COMISION DE LAS COMUNIDADES EUROPEAS organiza cuatro concursos de méritos reservados a nacionales españoles para puestos de

JEFE DE DIVISION
(formación universitaria indispensable)
Para los detalles solicitar los anuncios de concurso a:

Commission des Communautés Européennes,
Division Recrutement,
rue de la Loi 200, B-1049 BRUXELLES.
Tél.: 02 / 235.11.11.

LIVELY PRESENTABLE SECRETARY

Required for a property development company to work for a team of 3 surveyors in our prestigious Mayfair offices.

Age 20+ with good audio (shorthand useful but not essential). 2nd jobber would be considered.

Salary: up to £8,000 p.a. + staff discount.

Please telephone: **Paula Wallace on 01-409 2322**

Dixons Commercial Properties Ltd
(Part of the Dixons Group plc)

RECEPTIONIST/TELEPHONIST EC3

Required for International Company in the City. Salary £7,500 A.A.E. plus fringe benefits.

Please ring: **01-488 1488**
(No Agencies)

AUDIO SEC (NO SH)

£9,200 + PERKS

Interested in working in an underwriting company? A City based company near Liverpool Street Station requires an audio secretary who is competent at figure work. Contact: Joan Foster for Madge Slattery 01 563 6311.

Alfred Marks
Recruitment Consultants,
21 Warwick Street,
London E2.

MAYFAIR SECRETARY

£9,250

Efficient and well presented sec with good skills in shorthand and typing. Working for the MD of a very large property development company. You will need good organizational skills, have the ability to communicate effectively at all levels, and be able to handle a high volume of work. Ref: 01 404 4640.

Alfred Marks
Recruitment Consultants,
21 Warwick Street,
London E2.

SEE THE STARS FOR YOURSELF

Free theatre/sports tickets when you work within the Sales Department of this prestigious company. Look after a team of sales people, they just need average S/H, fast typing and an outgoing personality. All this & £8000++.

Call Georgia Atterano on **499 5881**

Alfred Marks
Recruitment Consultants,
16 Lansdowne Row, W1.

Ask ALFRED MARKS

FASHION

Experienced secretary with knowledge of book-keeping required for Fashion/Design Company.

Apply in writing to: **Lady Tryon**
8 Beauchamp Place,
London SW3 1NQ.

CHESTERTONS

SECRETARY SW1
Salary negotiable

Leading London Estate Agent requires good housemaid/secretary with excellent and accurate typing who is not afraid of computers to work in our smart, new Pinner office.

Contact Gerald Fitz-Gibbon
01-834 9998

حکومت الجزائر

FORTUNE FAVOURS THE BOLD AS CONEY'S MEN WIN THE FIRST ONE-DAY TEXACO TROPHY INTERNATIONAL AT HEADINGLEY

Incompetent England put to shame by New Zealand's spirit

By John Woodcock, Cricket Correspondent

HEADINGLEY: New Zealand beat England by 47 runs. England's batting touched new depths of incompetence in the first of the two Texaco Trophy one-day internationals yesterday.

As one after another of the England side was run out, more through loss of nerve or sheer inefficiency than through desperate urgency, the crowd of 14,000 left them in no doubt what they thought about it. It happened, too, after England had made a promising start to their innings, holding off Hadlee in his opening spell, with no great difficulty, and being 70 for two at tea.

But as India did more often than not, New Zealand played quite simply the better cricket. Not only that, they played it with more spirit and character. Besides the run-outs, which accounted for Lamb, Richards and Ellison, there was other dismissal a basic lack of application.

It was a bold decision of Coney's to bat when he won the toss, and at 54 for four after 20 overs it looked like a foolhardy one. Batsmen usually prefer to be in the field these days on the first morning at Headingley, and those New Zealanders who had not been there before soon knew why. Even at Foster's pace the ball moved about enough for the occasional one to be barely playable. There was a real change hereabouts that New Zealand would be bowled out for very few.

After Edgar had been leg before to Foster in the fourth over, Wright and Rutherford did well to get through the next 10 overs before Ellison took three quick wickets. Having clean-bowled Rutherford, hitting at the pitch of the ball, he caused Martin Crowe to

chop him on and had Wright caught at the wicket. Richards had a rather mixed day. It was a very good catch off the inside edge that accounted for Wright, but off the next ball he let off Coney down the leg side, a difficult chance but decidedly catchable.

In the event, Coney's batting was a revelation. Coming in at 11, he scored 27. He was not out after 11.15.27.2; M D Crowe 11.15.27.2; Coney 11.15.27.2; Embury 11.0.0.0; Gooch 4.0.0.0.

England's batting was a revelation. Coming in at 11, he scored 27. He was not out after 11.15.27.2; M D Crowe 11.15.27.2; Coney 11.15.27.2; Embury 11.0.0.0; Gooch 4.0.0.0.

England's batting was a revelation. Coming in at 11, he scored 27. He was not out after 11.15.27.2; M D Crowe 11.15.27.2; Coney 11.15.27.2; Embury 11.0.0.0; Gooch 4.0.0.0.

England's batting was a revelation. Coming in at 11, he scored 27. He was not out after 11.15.27.2; M D Crowe 11.15.27.2; Coney 11.15.27.2; Embury 11.0.0.0; Gooch 4.0.0.0.

Boyd-Moss and Cook rewrite record books

By Peter Marson

By the time Northamptonshire's batting had finished with Lancashire's bowling at Northampton, yesterday, and in truth, this was a rather one-sided contest, Northamptonshire had amassed a huge pile of 90 runs before declaring, and Geoff Cook and Robin Boyd-Moss had established a new record partnership for the second wicket.

Cook's 183 was his best performance, and that was true also of 155 by Boyd-Moss, and in their partnership together along the course of 90 overs these two eased past the previous record, established in 1983 by Larkins and Willey, and this ton had been here against Lancashire at Northampton, to 344.

Having won the toss and chosen to bat, Northamptonshire's innings had been given a brisk start, in which Larkins and Cook had helped themselves to 30 runs off four overs.

Edgaston, Derbyshire's gamble of selecting Maher, their reserve wicket-keeper, as an opening batsman paid a useful dividend as he and Barnett put on 99 for the first wicket against Warwickshire. Maher made his exit here, leg before to Small, but Barnett went on to make 77.

Glamorgan decided to bat at Neath, but they were soon to lose Morris, their leading run maker this season, and Pauline 100, as Priddon and Radford won the first round for Worcestershire.

CERTIFIED DIVIDENDS. All dividends subject to rectification. All matches for July 12th.

LITTLEWOODS POOLS, LIVERPOOL. THIS WEEK'S TOP WINNERS for only 21 1/2 pts. BRADCLIFF WOMAN £267,590. BRADCLIFF WOMAN £83,562. JESSY HAN £79,297. DERBYSHIRE MAJ £79,297. PLUS 5 WINNERS OF £179,297. £86,034.

VERNONS POOLS, LIVERPOOL. SUMMER SUPER FORTUNE! £377,313. Won by Mrs McDonald of Salford.

FIVE GOES A PENNY DIVIDENDS. 22 Pts (Max) £361,243.00. 21 1/2 Pts £298.95. 21 Pts £734.80. 20 1/2 Pts £132.85. 20 Pts £24.95. 19 1/2 Pts £24.95. 19 Pts £8.85.

FREEPHONE 0800 400 400. 12 HOMES £7.10. 8 ALWAYS £81.35. 4 DRAWS £74.00.

ZETTERS POOLS LONDON EC1. 15 a 1p TOPS! TOPS! TOPS! £287.77. £268.40.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.

CRICKET POOL. 22 Pts £25,240.65. 21 1/2 Pts £639.10. 21 Pts £149.10. 20 1/2 Pts £34.55. 20 Pts £1.40. 4 SUPER AWAYS £69.00 for 10p.



Lamb stoops, but fails to conquer (photograph: Andrew Varley)

De Freitas on the rampage

By Richard Streeton

SOUTHEND: Leicestershire, with four first innings wickets in hand led Essex by one run. Essex, who are second in the table, eight points behind Gloucestershire, with two matches in hand, are sharing a gritty, low-scoring match with Leicestershire, who stand fourth. Essex, by mid-afternoon were dismissed for 153 and their opponents in turn struggled later to give the Southend Week an eventful start.

The Southend Park pitch visited little pace but on a hot humid day, batsmen often had to contend with the ball's unpredictable swing, which kept the slip expectant. Essex lost their last eight wickets in 22 overs, with De Freitas finishing with six for 27.

Only Prichard and Border did themselves justice. Otherwise De Freitas, after lunch, ran rampant as he kept a good line and moved the ball about freely. Benjamin, with a strained thigh, did not bat the full course and it was a timely moment for De Freitas to return the best figures of his career.

With Gooch, Pringle and Foster absent with England, and Fletcher still injured, Essex are understandably weakened for this match. Prichard declined to be inhibited and made numerous attractive, confident strokes, before he fell to Benjamin, trying to glance, just before lunch.

Border was seventh out when he attempted to drive De Freitas and edged the ball into his stumps. Border uto then had looked impregnable. He will be badly missed if Essex are still in contention for the championship and the Sunday League.

Essex, who are second in the table, eight points behind Gloucestershire, with two matches in hand, are sharing a gritty, low-scoring match with Leicestershire, who stand fourth. Essex, by mid-afternoon were dismissed for 153 and their opponents in turn struggled later to give the Southend Week an eventful start.

Essex's first innings: 153 (100 overs). De Freitas 27, Prichard 45, Border 45, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Leicestershire's first innings: 153 (100 overs). De Freitas 27, Prichard 45, Border 45, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Aslett's first fifty of the season lifts Kent

By Ivo Tennant

THE OVAL: Kent, with eight first innings wickets in hand, are 80 runs behind Surrey.

Surrey, who won the toss and started and ended their innings with a flourish, in the interminable last six wickets for 26 which accounted for their making only 200 on a fast, true pitch. Derek Aslett's first half-century of the season helped Kent into a useful position by the close.

Surrey were then 158 for eight. They did well to reach 201, Mookhouse playing a sensible innings and Gray using his great height to good effect.

Surrey's first innings: 201 (100 overs). Mookhouse 45, Gray 45, Aslett 50, Embury 10, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Although he took only two wickets, Underwood bowled beautifully. After a lean start to the season, Claude Lewis, his old coach and now Kent scorer, suggested he gave the ball more air. The next day Underwood took four Hampshire wickets and the ball with which he bowled Doughty yesterday was as slow as anything Bedi tossed up.

Surrey were then 158 for eight. They did well to reach 201, Mookhouse playing a sensible innings and Gray using his great height to good effect.

Surrey's first innings: 201 (100 overs). Mookhouse 45, Gray 45, Aslett 50, Embury 10, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Surrey's first innings: 201 (100 overs). Mookhouse 45, Gray 45, Aslett 50, Embury 10, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Although he took only two wickets, Underwood bowled beautifully. After a lean start to the season, Claude Lewis, his old coach and now Kent scorer, suggested he gave the ball more air. The next day Underwood took four Hampshire wickets and the ball with which he bowled Doughty yesterday was as slow as anything Bedi tossed up.

Surrey were then 158 for eight. They did well to reach 201, Mookhouse playing a sensible innings and Gray using his great height to good effect.

Surrey's first innings: 201 (100 overs). Mookhouse 45, Gray 45, Aslett 50, Embury 10, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Surrey's first innings: 201 (100 overs). Mookhouse 45, Gray 45, Aslett 50, Embury 10, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Middlesex total could be a winning one

By Marcus Williams

LORDS: Middlesex have scored 300 for five wickets against Somerset.

Watching Middlesex, and Somerset for that matter, in recent years concurrently with a Test match or one-day international can seem like a production of Hamlet without Laertes and the Second Sailor, let alone the Prince.

It was rather like that yesterday, when apart from Carr's crisply struck 75, a humid, sporadic day was matched by the cricket. However, Middlesex's ultimate total - bolstered by Slack's five-hour 92, his best championship score since April - showed Somerset catching and Radley's fifty in the final act, also his best since April - may yet prove useful on the pitch that was used for last Saturday's Benson and Hedges final and is already taking spin.

After Miller had his off stump clipped by Garner in the ninth over, Slack worked hard to play himself back into form after a wretched run and after

passing 50 twice emerged from his shell to hit Marks for six. Butcher, usually a free striker of the ball, took 51 minutes over nine runs as Middlesex got bogged down against the spinners and Roseberry, who was not born when Radley started running quick singles for Middlesex, was fatally slow to respond to his captain's sharp call. A partnership of 81 between Radley and Davouton colived the evening.

Middlesex's first innings: 300 (100 overs). Slack 75, Carr 75, Radley 50, Miller 50, Marks 50, Roseberry 50, Davouton 50, Embury 10, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Middlesex's first innings: 300 (100 overs). Slack 75, Carr 75, Radley 50, Miller 50, Marks 50, Roseberry 50, Davouton 50, Embury 10, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Middlesex's first innings: 300 (100 overs). Slack 75, Carr 75, Radley 50, Miller 50, Marks 50, Roseberry 50, Davouton 50, Embury 10, Gooch 10, Lamb 10, Foster 10, Embury 10, Gooch 4, Embury 0.

Grateful for draw

By George Chesterton

Cheltenham lost wickets too regularly to get on terms with the 244 set down by Gloucestershire and were grateful to settle for a draw on 129 for eight yesterday. Sherborne, with their record of five wins against schools, are a formidable and well-balanced side. Cheltenham's eighth wicket win over Halesbury on Tuesday must have given them confidence.

Kardoni won the toss for Gloucestershire and elected to bat on a wicket full of runs. It was Kardoni himself who was first out with the score on 50. With Ashworth timing the ball well, especially when over-pitched, the scoring rate was high, and lunch was taken at 137 for two. Two long spells of bowling from Hampshire and W Davies, supported by excellent ground fielding, pegged back the run-rate after the interval. It was only in the few overs before the declaration that the batsmen took command. Peery and Stober putting on 45 in 20 minutes.

Cheltenham needed a good start and did not achieve it. Slade with five wickets to his credit on each of the two previous days and a total of more than 40 to the school season, again proved his worth. Bowling a steady medium-pace, he managed to find a little movement off the wicket throughout a long spell. He took two of the three wickets to fall before tea and the next two after. Kardoni has a leg-attack to call upon: Miller, a fast-splutter, and Vassigli, slow left-arm, both got wickets but Cheltenham managed to hold out.

The other match in this closing day of the festival was remarkably similar in character. Marlborough declared at 227 for five, which included an opening partnership of 126, and Halesbury were 179 for eight at

Cheltenham lost wickets too regularly to get on terms with the 244 set down by Gloucestershire and were grateful to settle for a draw on 129 for eight yesterday. Sherborne, with their record of five wins against schools, are a formidable and well-balanced side. Cheltenham's eighth wicket win over Halesbury on Tuesday must have given them confidence.

Kardoni won the toss for Gloucestershire and elected to bat on a wicket full of runs. It was Kardoni himself who was first out with the score on 50. With Ashworth timing the ball well, especially when over-pitched, the scoring rate was high, and lunch was taken at 137 for two. Two long spells of bowling from Hampshire and W Davies, supported by excellent ground fielding, pegged back the run-rate after the interval. It was only in the few overs before the declaration that the batsmen took command. Peery and Stober putting on 45 in 20 minutes.

Cheltenham needed a good start and did not achieve it. Slade with five wickets to his credit on each of the two previous days and a total of more than 40 to the school season, again proved his worth. Bowling a steady medium-pace, he managed to find a little movement off the wicket throughout a long spell. He took two of the three wickets to fall before tea and the next two after. Kardoni has a leg-attack to call upon: Miller, a fast-splutter, and Vassigli, slow left-arm, both got wickets but Cheltenham managed to hold out.

The other match in this closing day of the festival was remarkably similar in character. Marlborough declared at 227 for five, which included an opening partnership of 126, and Halesbury were 179 for eight at

ATHLETICS

Another 800m race for Cram

From Pat Butcher, Athletics Correspondent

Steve Cram races over 800 metres again in Birmingham on Saturday afternoon following his fastest time in the world this season in Nice on Tuesday evening, while Steve Overt, who dropped out of his 800 metres race in Paris next Tuesday as his final preparation for the Commonwealth Games 5,000 metres the following week.

David Moorcroft, the former world 5,000 metres record holder, makes his return to competition in the same meeting in Birmingham as Cram. Moorcroft's Commonwealth selection was prevented by injuries which have continued since 1982. He races over 2,000 metres against John Walker, Peter Koehn and Colin Reitz.

ATHENS (AP) - Renaldo Nehemiah, the American hurdler who gives up athletics to become a professional American Football player, was reinstated as an amateur yesterday by the International Amateur Athletic Federation (IAAF) after pleading to give up professional football.

The IAAF also recognized Britain's Daley Thompson as the sole current world record holder in the decathlon by upgrading Thompson's performance in the 110 metres hurdles at the 1984 Olympic Games. The Olympic champion's time in the event was clipped by one-hundredth of a second, from 14.34 to 14.33 seconds. The improvement was due to a record-breaking 2847 points under a new scoring system introduced in 1985.

FOOTBALL

Bingham takes on two jobs

By George Ace

Fears expressed by some members of the Irish Football Association's international committee that Billy Bingham, the Northern Ireland team manager, would be unable effectively to pursue his international duties in the light of his contract with Newcastle's Saints Athletic club, were dispelled at least temporarily, by Harry Cavan, IFA president, on Tuesday night.

The committee agreed by a unanimous vote that Bingham should carry on as Northern Ireland team manager, even though he will be domiciled in Saudi Arabia for the next 12 months.

"There is a release clause in his contract regarding Northern Ireland games and we are confident that he will be able to fulfil his duties as confidently and as successfully in the future as he has done in the past. The situation will be reviewed in 12 months."

Bingham took over as manager of the Northern Ireland team in 1980 and has enjoyed phenomenal success, reaching the final stages of two World Cup competitions, winning the now defunct Intercontinental championship, twice, and only falling on goal average to qualify for the final stages of the last European championship.

Bingham's contract with Newcastle is reported to be worth around £80,000 a year, expected to leave for Saudi Arabia at the end of this month.

ENTERTAINMENTS

Continued from page 39

ART GALLERIES. ROYAL ACADEMY, PICCADILLY. 10-11 PM. 724. 4000. 10-11 PM. 724. 4000. 10-11 PM. 724. 4000.

GATE CINEMA NORTH THE CINE. 7-10 PM. 724. 4000. 10-11 PM. 724. 4000.

LEICESTER SQUARE THEATRE. 7-10 PM. 724. 4000. 10-11 PM. 724. 4000.

LINCOLN CINEMA 379 3044. 7-10 PM. 724. 4000. 10-11 PM. 724. 4000.

THE MALL GALLERIES (N). 7-10 PM. 724. 4000. 10-11 PM. 724. 4000.

VICTORIA ALEXANDER THEATRE. 7-10 PM. 724. 4000. 10-11 PM. 724. 4000.

ZAMANA GALLERY 1 Cromwell. 7-10 PM. 724. 4000. 10-11 PM. 724. 4000.

CINEMAS. BARNHAM & CO. 7-10 PM. 724. 4000. 10-11 PM. 724. 4000.

SCREENS ON THE ELECTRIC 229. 7-10 PM. 724. 4000. 10-11 PM. 724. 4000.



SPORT

High hopes as Lyle walks to gallows

By Mitchell Platts

Sandy Lyle will step on to the first tee at Turnberry today with the eagerness of a man going to the gallows. The fear arises not so much from the knowledge that his reign as Open champion could last only a further four days, but from his concern to provide the patriotic crowd with the thought that the best is yet to come.

Lyle is a proud man and he would be thoroughly disgusted with himself if he became a victim of the halfway guillotine. "I want to play well, I want to be in contention and I'm determined to be right there until the hitter end even if I don't win," he said.

Tony Jacklin, the last British player to win the Open before Lyle's success at Royal St George's a year ago, thrilled his supporters at St Andrews in 1970 when he went to the turn in 29. His rhythm, however, was interrupted by a storm. He was forced to leave the course at the 14th and return the following day. The momentum had disappeared.

Jacklin's defence that year continued an era when he dominated the Open Championship. He might have won the coveted prize on three occasions but he has settled into retirement with the one winning memory.

Lyle wants more than that. He fits the requirements of a multi-winner because he is mentally as well as physically strong. His game is never

straight-jacketed by pressure. He possesses the heart of a lion and the willingness of a shire horse.

The problem is that the Open remains an elusive prize. Jack Nicklaus is the greatest golfer in the world but he has returned home on only three occasions as the champion. It is a tribute to his outstanding ability that he has so consistently emerged as a contender but undeniable evidence that no one player can any longer dominate the Open.

Tom Watson has come nearest to that in recent times. He has five victories to his credit - the first was at Carnoustie in 1975 - and another this week will enable him to equal the record of six held by Harry Vardon.

Profiles of the favourites, page 36

Whether Watson has escaped from the torment of losing such a chance at St Andrews two years ago, when he was palpably destroyed by Severiano Ballesteros, will again be examined.

The problem is that the cycle of a champion can be as brief as it is brilliant. Arnold Palmer, sadly missing this year, won his seven championships in a six-year span. Watson won his eight between 1975 and 1983.

When a golfer has elevated himself to the position of proven champion the pressure

multiplies with each passing year without another victory. There is no doubt that the talent remains, especially with such artists as Watson, but the mind agonizes as the self-doubt erodes the confidence.

It is often only when the pleasure of victory becomes a distant memory that some golfer can recapture the knack of winning, which in the case this year with Nicklaus and Raymond Floyd. Both have turned the clock back by winning the United States Masters and the US Open respectively.

In so doing they have momentarily silenced the

arena not to have won a big championship. Yet he is leading the money list in the US this season, which is no mean feat considering that Bob Tway, of the US, is enjoying a marvellous season with three victories.

Yet in spite of the claims of such worthy contestants as Andy Bean and Fuzzy Zoeller, and of the Britons, Howard Clark and Sam Torrance, there can be little doubt that Ballesteros will be the man to beat when the 115th championship begins.

Ballesteros has not won a big championship since he collected the Open for a second time with his success at St Andrews in 1984. Even so, he comes into this tournament as the winner of his last four and with his confidence as high as it has ever been.

"Confidence alone does not win championships," Ballesteros said. "But I believe that my form at the moment is so good that I must have an excellent chance of winning. For me the biggest opponent will be the golf course itself."

If the wind howls, as it did yesterday, there will be no shortage of casualties. Lyle, however, is determined that he will not be one of them and that by Sunday evening, if he is not the champion again, he will have at least acquitted himself to the best of his ability. Nobody can ask for more.



Great minds thinking alike: Trevino, Watson and Nicklaus trying to unravel the secrets of the hole nicknamed 'Fir' Mc Oot at Turnberry

Budd is not yet out of running

By David Miller

The typists employed by the Commonwealth Games Federation would appear to work inordinately slowly. How else could it take the federation three days to produce the details of their decision on the details of Zola Budd and Annabel Croft were ineligible for the Edinburgh Games?

There must have been notes taken, so it is only a matter of producing a typed script and taking it by hand from one Edinburgh office to another to comply with the English council's request for a full, immediate explanation.

The truth, however, suggests, it is probably that David Dixon, the honorary secretary, is having difficulty presenting the decision taken by Peter Healy, the federation chairman, together with S S Rao, the legal adviser from Kenya, and himself, in such a way as to be convincing.

Additionally, the longer the federation can stall, the less opportunity for England to challenge the legality of the decision in the courts so that the two competitors may still take part.

Sir Arthur Gold, England's chairman, confirms that, until the situation is resolved, the submission of the two entries must hold, as otherwise the English council would be failing in their responsibility. There is, therefore, the possibility that Budd and Croft will still be declared eligible by an English court, with registered offices in London, is bound.

Confusion in the controversy has been fuelled by a suggestion, which appears to have been given in a broadcast with Robin Day by Rao, that the federation accepted England's legal position but questioned the evidence in affidavit from the two competitors. This would be a most serious allegation.

Verdict preceded the evidence

Evidence has emerged since Sunday which reveals Healy to have been more hasty in his rush to appease the black nations of the Commonwealth, and to be suffering more deeper misconceptions, than was at first supposed.

The impromptu meeting was brought forward without notice from today to last Sunday because Healy believed the issue was central to the first withdrawal by Nigeria and Ghana, which clearly it was not. His attitude strengthened the belief that a verdict preceded the evidence.

Healy had stated that the meeting lasted six hours; yet Dick Palmer, secretary to the English council, deposited the documents with the federation at 1.15 on Sunday and a pre-statement was already prepared for release by around 3.0.

Immediately afterwards, the boycotting countries were notified by the federation that the obstacle in their path had been removed, extending the federation's misunderstanding of the issue. The further clouded the fact in favour of themselves by stating that the English council has agreed in advance to accept their decision, whatever it might be, which Sir Arthur has firmly denied to have been so.

A statesman-like stance needed

Healy, instead of scuttling like a rabbit for his burrow because he heard a gun being fired in the next field, should have been taking a statesman-like stance and warning boycotting countries of sanctions at sunset. Games being taken against the nations who defected from Edinburgh on political grounds.

Officials from Auckland, which is committed to stage the Games in 1990, are showing understandable concern. The crisis could come during the Olympic Games in Seoul in 1988 when the federation have to elect the hosts for the Commonwealth Games of 1994.

Were all African and Caribbean countries to pull out of Edinburgh, there could well be no bidders for 1994. The black nations would have forfeited, entirely through their own negligence, one of the major platforms for international sporting exposure which they enjoy courtesy of white nations. Only once, in Jamaica in 1966, has the Games been other than in a white country.

If the English council fail to reverse the federation's decision, Healy will go down in history for having taken the wrong decision and for the wrong reasons: the athletes capitulation. Many white people would have been happier if Zola Budd had not been British in the manner she is. Yet unless the law is upheld rather than expediency, the institution is vulnerable.

Great test for a modern knight of Ailsa Course for action engages Norman

By Mitchell Platts

Sandy Lyle was an amateur on the only previous occasion that Turnberry was employed as an Open championship venue, in 1977. He turned professional later that year, then, two years later, emphasized his ability to graduate to the highest level to the game when he won the European Open on the Ailsa course.

Today, Lyle is the Open champion. To assist his defence of the title he has the benefit of knowing that he has won on the course. "As a past winner at Turnberry I am bound to say that I like the Ailsa course," said Lyle. "But it is a fact that I regard it as one of the best courses in the country. The strength of the wind, of course, will determine how difficult it plays this week. But there is a mass of undergrowth and the inevitable gorse bushes to help protect the course. There are a number of very fine holes, many of which are potential card-wrecking ones. It provides a thorough examination."

Turnberry is the latest venue to be added to the roster of Open championship courses, a promotion that would have seemed unlikely when it was

requisitioned for a second time - it had been a training station for pilots from 1914 to 1919 - at the start of the Second World War by the Air Ministry.

The countryside had been scarred by battle long before the evolution of golf, as Robert the Bruce landed on this craggy stretch of coastline on the Firth of Clyde to begin his conquest.

Turnberry was founded as a golf venue in 1903, and by 1909 there were two 13-hole courses. The changing times are reflected by an extract from a booklet, entitled *Tales of Tradition from Turnberry*, that was produced in the early part of the century: "At Turnberry, below the broken walls of what was once an impregnable castle and where now the lighthouse flashes forth its warning, instead of the beacon flare that told of raiders off the coast, the golf greens stretch - o'er what was once the castle chase. Here, plus fours are seen instead of glittering armour in tourney or in foray, and golf balls fly across the ground where bawking parties merrily rode about."



Champion's view of the Open course

Hole 1 Ailsa Craig: Not a particularly difficult opening hole and a birdie opportunity. Could play as short as a one-iron and a wedge. Degree of Difficulty (out of 10): 5.

Hole 2 Mak Siccar: A difficult driving hole. Often plays downwind, making it easier, but you must think ahead. If pin is on right, vital to drive left side of fairway. DD: 6 (if wind against, 7).

Hole 3 Blow Weir: Tee is set fairly high up but the green, positioned quite low, can be obscured by grass mounds. Fairway extremely narrow and thick rough with grassy valleys on right. DD: 8.

Hole 4 Woe-be-Tide: Basin-type green shaped to kick the ball in; if you don't do this the undergrowth encircling green is wicked stuff. Depending on wind, will play to anything between six- and nine-iron. DD: 5.

Hole 5 Fin'ne oot: Lengthened by 30 yards, a more demanding hole than in 1977, with bunkers now very much in play. Drive to the right to get best approach. DD: 7.

Hole 6 Tappie Toorie: Stand there and hope to hit a one- or two-iron dead straight. If you do miss the green, it must be to the left. A reasonably large target can mean a monster putt. DD: 7.

Hole 7 Roon the Berr: Swinging left-hand dog-leg, and second shot best played from the right. With wind behind, a good birdie chance. DD: 6 (if wind against, 8).

Hole 8 Goat Fell: Slightly blind tee shot to a one-iron generous fairway, which slopes from left to right. Easy to miss the green on left, where grass can be very thick. DD: 6.

Hole 9 Bruce's Castle: One of best-known holes in golf, but not one of my favourites. Saddle-backed fairway makes it difficult to keep the ball on the straight and narrow and drive must be struck hard and straight for a good view of the green. DD: 7.

Hole 10 Dinna Fouter: Drive must be kept further right than you think to avoid straying onto beach - probably a one-iron or three-wood. Can play relatively easy with no wind. DD: 6.

Hole 11 Maidens: Well-bunkered hole, slightly up-hill, that can require a three- or four-iron. Out of bounds lurks on left and if pin is placed on front of green and to avoid bunkers you must not come up short. DD: 5.

Hole 12 Monument: Lengthened by 57 yards, it has become imperative to hit the fairway. Bunkers on left very much in play and rough is very thick. DD: 6.

Hole 13 Tiddy Tap: A demanding driving hole. Very easy to miss fairway on the right. If you do you can be "dead" in the grass. DD: 7.

Hole 14 Risk-an-Hope: Narrow fairway but the rough never seems too bad in this area. Drive down the right for best approach to a well-bunkered green. DD: 7.

Hole 15 Cal Carry: Turnberry's very own valley of sin waits on green's right side to catch faded, pushed or sliced tee shot, especially since front right bunker has been removed. DD: 8.

Hole 16 Wee Burr: All you can see from the tee is left half of fairway, but the most difficult shot is the approach over Wilson's Burn. If you shorten the hole with a good drive, a sound second shot can lead to birdie chance. DD: 5.

Hole 17 Lang Whang: Narrow fairway through shallow valley makes it difficult to hit target with drive. Stray into the heavy grass among the sand dunes to the left and you can be looking at a six. If it plays easy, you will want a birdie each round. DD: 6.

Hole 18 Ailsa Hame: An examining hole, if not the very best 18th in championship golf. Drive can go into the bunkers left centre of the fairway, but out of bounds is to the left and a mass of undergrowth if you stray DD: 7.

Course for action engages Norman

By John Hennessy

Greg Norman, never a man to shirk a controversial issue, gave a new slant to the debate over the condition of the Turnberry course for the Open championship. "We may be getting near the position," he said yesterday, "when the players may consider taking legal action in the event of injury."

He thought it quite likely that a player might damage a wrist in trying to rescue a wayward shot off the fairway and it might be possible that the R & A could be held responsible in law.

"They sue for anything in the United States nowadays," he added, and by way of illustration he recalled the heartrending experience of a burglar in Los Angeles who had slipped over with the swag bag on his back. The burglar apparently had succeeded in an action in the courts against the owner of the property.

Michael Bonallack, secretary of the R & A, seemed rather less than worried stiff at the prospect. "We do not force them to play," he said. "It is like deciding whether or not to play out of a bush." All the same he would check the R & A insurance policy. They were "insured for anything you could think of," but he was not sure if anyone had thought about a player doing himself a mischief in the way that Norman had suggested.

The rugged Australian must be on anyone's short list for the title this week in view of his dazzling form so far this season. He leads the United States money list with the vast sum of \$547,000 (£370,000) and has made a strong run at the two main championships

so far held, the Masters and the United States Open. The severity of Turnberry, he thinks, reduces the number of possible winners to "12-15." The course was the harshest test of golf he had ever experienced, especially now that the wind had arrived. A score of 292, 12 over par, or even 295, could be good enough to win. Earlier in the week Ballesteros had talked optimistically about four or five under par.

There had been much comment, Norman said, about the difficulties of the United States Open last month, but Turnberry made Shinnecock Hills look like Augusta. Sometimes you can't see anywhere to drive out there. Allowing for the wind, the fairways realistically were sometimes only eight to ten yards wide. "He thought that you had to make your score going out, because in the back nine you are going to shoot numbers" all that, of course, presupposing a continuing wind from the same quarter, the south, but past experience, and present expectations warn us against taking anything for granted. The forecast indeed is that the wind will come from the west today and so present a new set of problems.

There is something of a lottery in luck with the weather, according to Norman, with tee times ranging from 7.30 am to 4.25 pm. "Starting from two tees would help everyone to get a fair share."

But such is his self-confidence and such is the quality of his golf nowadays that you know he would back himself against all comers in any conditions. And with good reason.

SCHOOL FEES Your child's education is priceless. Our expert advice is free.

A school fee plan designed without any charge or obligation and administered by experts with unequalled experience will - SAVE you thousands of pounds - up to 80% of the fees. SPREAD the cost over those difficult years. PROTECT your family's future. The earlier you start a plan the better, but even if you think you've left it too late we may still be able to help. Send for information to the address below or simply phone one of our offices and speak personally with:

Form for Whitehead & Partners Ltd. including fields for Name, Address, Tel. (Evening), Tel. (Day), Parents' ages, Child/Children's ages, Current proposed fees, Proposed method of payment, and From income options.

WHITEHEAD & PARTNERS THE SCHOOL FEE AND INVESTMENT SPECIALISTS

SPORT IN BRIEF

McEnroe is back

Los Angeles (Reuters) - John McEnroe will return to tennis next month, ending a six-month absence in which he became a father. McEnroe, still ranked seventh in the world, said yesterday he would play in the Stratton Grand Prix tournament on August 4, as a tune-up for the United States Open.

"I'm probably in better shape than I ever was," he said. "It might come back fast; I hope it does." Asked if his "new-found niceness" would extend to officials, he said: "Hopefully. Some of it's just the willingness to accept sometimes that you're wrong. I've got to look at it differently, not waste my energy."

Still all-ticket

Leeds's away games next season will continue to be all-ticket matches. A request from Leeds was sanctioned by the Football Association yesterday following the success of last season's arrangements, when the Yorkshire club restricted the sale of tickets to their season-ticket holders and members of the official supporters' club.

Shaping up

Tim Witherspoon yesterday denied that he was out of shape for Saturday's World Boxing Association heavyweight championship bout against Frank Bruno at Wembley Stadium. The champion, claiming he would be in the best condition of his life, said: "They said I had a drayman's belly, but I'm in tremendous shape." Asked to remove his shirt and reveal his waistline, he said: "You will see it on Saturday night."

Sour seeds

Hanover (Reuters) - The West German Tennis Federation (DTB) have complained to the sport's governing body about their seeding for the women's Federation Cup tennis competition. They have been seeded third behind the defending champions, Czechoslovakia, despite the West Germans having better world rankings.

Bell's move

Dean Bell, the New Zealand Rugby League Test centre, has agreed to join Wigan when he completes his contract with Eastern Suburbs in Australia. Steve Halliwell, of Leigh, has signed for St Helens.

Passarella fit

Milan (Reuters) - The Argentine defender, Daniel Passarella, who was unable to play in the World Cup finals in Mexico because of an ulcer, is fit again, officials at his Italian club, Inter Milan, said yesterday. Passarella recently joined Inter from Fiorentina.

Life ban plan

English badminton officials want a life ban on any player found guilty of drug-taking. The council of the Badminton Association of England will discuss a recommendation by the executive committee next Tuesday.

